



# Westland Observer

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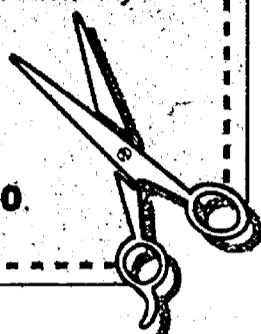
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IN THE PAPER  
**TODAY**

**Myth dispelled:** A survey by the Livonia school district discounts the myth that most of the district's graduates go on to college. /3A

**Driver training:** Crestwood Dodge employees attended a special educational program Saturday to learn more about a new product — and the competition. /9A

## OPINION

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**Changing attitudes:** A racist incident at the Cranbrook Educational Community is a reflection of suburban mores. /12A

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## SPORTS

**Metro cagers:** Lutheran High School Westland competed against Clarenceville tries in league play Tuesday night. /3B

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**High hopes:** Garden Spot writer Marty Figley shares information to help you get growing as she announces our search for the tallest sunflower in Wayne and Oakland counties. /1D

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# BB gun triggers teen's expulsion



The expulsion of a Stevenson Junior High School student is the latest in the case of a teen who brought a gun into school. No one was hurt when the BB gun discharged in the school cafeteria during lunch hour.

BY DARRELL CLEM  
STAFF WRITER

A Stevenson Junior High student has been expelled for bringing to school a loaded BB gun that was fired in the lunchroom, officials said. No injuries were reported.

Ninth-grader Michael Pearce was permanently kicked out of the Wayne-Westland district Monday

night during a 7-0 school board vote that followed a closed-door expulsion hearing.

The decision stirred little discussion and reinforced an earlier warning that district officials won't tolerate weapons being brought to school. Several guns have been confiscated from students in recent years.

The BB gun was brought to school

on Dec. 2. Another student who handled it also faces possible expulsion, though the school board hasn't yet decided his fate, said Greg Baracy, assistant superintendent for general administration.

In December, school officials said the boy who brought the gun to school gave it to another student who waved it around.

On Monday, Baracy confirmed that the gun was pointed at some students, but he said it didn't appear anyone was singled out for any threats.

The gun was discharged in the

school lunchroom; fortunately, the BB only hit a hamburger, Baracy said.

"But the potential for bodily injury is there with any weapon," he told reporters after Monday's meeting.

The incident resulted in a due process hearing in December, after which a hearing officer recommended that Pearce be expelled from the district. The boy's parents appealed the decision, but the school board upheld it Monday.

See **EXPULSION**, 2A



RICHARD STORY

**House gutted:** Firefighters battled a blaze Saturday afternoon which destroyed the interior of a home on Hazelwood.

## Family's home gutted when auto catches fire in garage

BY DARRELL CLEM  
STAFF WRITER

Several Westland people fled a burning house Saturday afternoon on the southwest corner of Hazelwood and Dowling, escaping from flames that spread when a car caught fire in a garage, officials said.

No injuries were reported when family members and visiting neighbors fled the 12:16 p.m. blaze, which caused extensive damage to Theodore Brewer's two-story residence at 36697 Hazelwood, said Patrick Harder, Westland's assistant chief/fire marshal.

The fire was among three blazes and one attempted fire that Westland firefighters fought during a nine-day period that ended Saturday.

The Hazelwood fire, northeast of Newburgh and Palmer, was touched off by a mechanical problem in a 1992 Cougar that was parked in the garage, Harder said. Family members sharing coffee with neighbors in the kitchen smelled smoke, and then flames spread from the garage inside the house, he said.

Another vehicle, a 1988 Chevrolet Suburban, was parked in the driveway and also caught fire, Harder said.

Damages were estimated at \$100,000, he said. The first floor of the house received heavy fire dam-



**Burned:** An attached garage was left charred and smoldering as firefighters finished up their work.

age, while smoke damaged the second floor and water damaged the basement, he said.

The fire came just one weekend after firefighters fought two other blazes in chilling temperatures, in addition to an attempted fire, Harder said.

"Our guys really took some abuse in that weather," he said.

In an 11:10 p.m. fire on Jan. 14, several pets died but no people were injured during a fire that destroyed a house at 29649 Joy, near

Beatrice, Harder said.

"It was a total loss," he said.

Bonnie Lucas escaped with her son and a friend of her son's, but three cats were killed along with a dog and a duck, Harder said. One other cat and one other dog also suffered burn injuries, he said.

The cause of the fire remains under investigation.

A friend, Lorraine Mosquera, is asking anyone wishing to help the

See **FIRE**, 2A

## Shots fired outside bar

BY DARRELL CLEM  
STAFF WRITER

A Westland man has admitted firing six gunshots outside of the Ford Road Bar following a dispute early Sunday with two Garden City men, police said.

The 30-year-old suspect faces possible charges but had not been arraigned as of Tuesday, Detective Sgt. Marc Stobbe said.

## CRIME

The suspect, who lives near the bar with his family, drove home in his truck and got a loaded .32-caliber semiautomatic following the 2 a.m. dispute that began inside the bar and spilled into the parking lot, Stobbe said.

The suspect has admitted firing shots outside of the bar, located on Ford just west of Wayne Road, Stobbe said. No one was injured, he said.

Two cars were hit by the bullets and received minor damages, the detective said.

The suspect had been drinking heavily when he got into a closing-time verbal dispute with the Garden City men inside the bar, Stobbe said. The other men, both 21, also had been drinking, and an investigation hasn't yet revealed what caused the initial argument, he said.

All three men left the bar, and the suspect has reported that the two Garden City men began pounding on his truck after he got inside, Stobbe said.

"One of them punched him in the face through an open window," the detective said.

The suspect drove about two blocks to his house and came back with the gun, firing six rounds, Stobbe said.

The incident was reported to police, and the suspect has since been arrested and released from custody, pending possible charges, Stobbe said.

"He gave a full confession," the sergeant said.

Thus far, no one appears to want to press charges, although a man who wasn't involved in the dispute would like to have the tab picked up for damages to his car, Stobbe said.

Even though the men have indicated they don't want to press charges, Stobbe said the suspect is still likely to be charged with an offense.

## Top student

Nell Duncan, a freshman majoring in chemical engineering at Michigan Technological University, was named to the school's dean's list for having a grade point average of 3.5 or higher.

## Cable TV hearing

The Westland Cable Commission will hold a public hearing at 7 tonight (Thursday) to hear subscribers' comments about the changes in cable TV rates implemented Sept. 1 under orders from the Federal Communications Commission. Continental Cablevision revised rates, which resulted in a decrease in charges for about half of the city's subscribers and an increase for the other half, said Kayelen Perry, Continental general manager for the Westland-Dearborn Heights system. The public hearing will be in the city hall council cham-

## PLACES & FACES

bers, 36601 Ford, between Wayne Road and Newburgh. The hearing is part of a process through which the city council may decide if it wants to object to the rate changes.

## Taxing time

The Westland Senior Resources Department is offering free income-tax preparation for low-income elderly persons, starting Feb. 7. The help will be provided from 10-11:45 a.m. and 12:45-3 p.m. Mondays and Thursdays through April 14 in the center, 1119 N. Newburgh near Marquette. Others may get help from a private tax consultant

on Tuesdays and Thursdays between Feb. 15 and March 10. A donation of \$10 will be accepted for single taxpayers earning \$9,000 or more a year, or couples earning \$12,000 or more. For appointments and other information, call 722-7632. For both programs, people are urged to bring all tax records with them, including their 1992 tax returns.

## Mayor's ball

Mayor Robert Thomas, re-elected to a second four-year term Nov. 2, will hold his inaugural ball Saturday night, Feb. 26, at the Hellenic Cultural Center, on Joy between Wayne Road and Newburgh. Tickets are available at the mayor's office, 467-3200. Reservation deadline is Feb. 11. The mayor's ball was initiated in the 1970s by then-mayor Thomas Taylor.

## Carrier of the month



ART EMANUELE/STAFF PHOTOGRAPHER

**Boy honored:** Rob Zohfeld, 13, has been named the Westland Observer's carrier of the month for January. Rob is the son of Terry and Denise Zohfeld, an eighth-grader at Marshall Junior High School, and an Observer carrier since April 1992. His favorite school subjects are science and art. He eventually hopes to become a comic book cartoonist. Boys and girls interested in becoming Observer carriers may call 591-0500.

## Fire from page 1A

family to call her. The number is 422-6685.

In a 4:05 p.m. fire on Jan. 16, a second-story London Townhouse apartment suffered damages when fire swept through the four-bedroom unit where a family of six lives, Harder said.

A woman was treated for back injuries and smoke inhalation but wasn't hospitalized, he said. The fire is being investigated as a "suspicious fire," Harder said.

The apartment is located at 29038 Manchester, near Ann Arbor Trail and Middlebelt, he said.

In yet another emergency call, firefighters responded to an attempted fire at Huntington on the Hill apartments, near Ann Arbor Trail and Inkster Road, at 1:10

### ■ 'Our guys really took some abuse in that weather.'

Patrick Harder  
assistant chief/fire marshal

a.m. on Jan. 16, Harder said.

"Somebody severed a gas line to a dryer in the basement," he said. "That allowed raw gas to enter the building."

No fire erupted and no injuries were reported, but the fire department's quick response averted what Harder said could have been a disastrous situation.

## Doctors convicted in federal court

BY DARRELL CLEM  
STAFF WRITER

Two Oakland County doctors have been convicted of criminal charges in connection with a now-closed Westland clinic where they were partners.

Keithly Johnson, 65, of Auburn Hills was found guilty by a U.S. District Court jury in Detroit of nine counts of unlawfully distributing pharmaceutical drugs "for no legitimate medical purpose," Assistant U.S. Attorney Jonathan Tukel said Monday.

Tejinder Uppal, 47, of Troy was convicted of 16 counts of Medicaid fraud. Both defendants were found guilty of four counts of defrauding Electronic Data Systems Corp. for medical bills.

The charges stemmed from the doctors' partnership in Neighborhood Health Clinic P.C. of Westland, which was shut down following a January 1993 raid by the U.S. Drug Enforcement Administration.

A jury deliberated for one week before returning the verdicts Monday, Tukel said. Jurors deadlocked on several other drug and fraud offenses, prompting U.S. District Judge Averil Cohn to declare a mistrial on those counts.

Eight of the nine counts against Johnson stemmed from unlawful distribution of the drug Vicodin, and one count involved the drug Fastin, Tukel said.

"The Medicaid and EDS fraud counts related to billings for services which the defend-

ants had not rendered," Tukel said.

A sentencing date for the two doctors wasn't known on Tuesday, Tukel said.

Johnson could face up to 55 years in prison, he said. Uppal faces maximum penalties totaling 100 years in prison.

Johnson was released on a \$100,000 surety bond, and Uppal remains free on a \$10,000 unsecured bond, Tukel said. Authorities last July suspended both doctors' licenses to practice medicine.

The DEA was assisted in the investigation by the state Attorney General's Office, Michigan State Police and Blue Cross and Blue Shield's corporate and financial investigations department.

## Mother charged in scissors attack

BY DARRELL CLEM  
STAFF WRITER

A Wayne woman has been charged with threatening another woman with scissors and trying to rob her outside of a Westland drugstore.

Sally Ruth Conciatore, 30, could face up to life in prison if convicted of trying to rob the woman of her purse outside of the Arbor Drugs on the northeast corner of Newburgh and Glenwood.

Conciatore was arraigned Monday in Westland 18th District Court a charge of assault with intent to commit armed robbery. The arraignment came nine days after she was

accused of trying to rob a female shopper who was walking into the drugstore.

Police said a suspect drove up in a car, got out with a pair of scissors, lunged at the shopper and grabbed at her purse. But the victim fought off the 6:18 p.m. attack and managed to keep her purse, Westland Detective Sgt. Marc Stobbe said.

The suspect, mother of a 3-year-old daughter, told police she attempted the Jan. 15 robbery because she needed money for food, Stobbe has said.

The victim jotted down the license plate number of the getaway vehicle — a quick move that helped police to make an arrest.

A not guilty plea has been entered in 18th District Court for Conciatore. She has been ordered to return to court Feb. 3 for a preliminary hearing to determine if she should stand trial on the charge.

She has been released on a \$5,000 personal bond. But 18th District Judge Gail McKnight has ordered her to stay away from the victim and the site of the alleged incident.

Although a male companion was with the suspect during the alleged incident, he was sitting in the passenger seat and didn't know that she was going to attempt a robbery, Stobbe has said.

The two had just recently met, Stobbe said.

## Board member chastises colleagues

BY DARRELL CLEM  
STAFF WRITER

A Wayne-Westland school board member suggested Monday that some of her colleagues may have violated the confidentiality of closed-door discussions.

"There appears to be an assumption by certain members of the board that there are no secrets in this district and that closed-session confidentiality will be broken," board member Laurel Raisanen said in an open session Monday night.

"If closed-session confidentiality is broken, then the law is broken," she said.

Raisanen didn't single out specific board members or say what confidences may have been breached. But, noting that some employee union contracts will be expiring soon, she hinted that her concerns stem from the negotiation process.

Raisanen said board members "shouldn't tolerate" the belief

that their closed-door discussions will be leaked to the public.

She went even further to suggest that the board needs a special study session on the state Open Meetings Act so that members have a clear understanding of what is to be discussed in open and closed sessions.

"I believe on occasion we have not always been in compliance," she said.

With recent elections, the board is newly revamped and will be negotiating contracts for the first time, she said.

"Confidentiality must be preserved, or we're breaking the law," she said later.

Board vice president Mathew McCusker indicated that an expert could be provided by the Michigan Association of School Boards to lead a study session on the Open Meetings Act.

Raisanen agreed and also suggested that a representative from the Westland Observer could be

helpful during the session by providing a journalist's perspective.

During an informal poll Monday, most board members appeared willing to plan a session on the Open Meetings Act. Patricia Brown, a former Associated Newspapers news editor, was the

only member who said she didn't believe she needed a session on the act.

"I don't think it's necessary," she said.

No date has been scheduled for the possible study session.

## Expulsion from page 1A

Board member Laurel Raisanen indicated that expulsions are among the most regrettable decisions she makes, but she commended her colleagues for their "get-tough approach" toward weapons in schools.

Pupils each year are given copies of the Student Code of Conduct that outlines unacceptable behavior, Raisanen said.

"I hope that they read that thoroughly and that they understand it," she said Monday.

### ■ 'The potential for bodily injury is there with any weapon.'

Greg Baracy  
assistant superintendent

Before Monday's expulsion, the Stevenson student had been on suspension since the incident.

In other developments to combat weapons, officials used walk-through metal detectors for patrons entering the Jan. 18 basket-

ball game between John Glenn High School and Wayne Memorial High School. No guns were found, Baracy said.

The district also has received some of the hand-held detectors, or wands, that are to be used to

detect possible weapons in secondary schools. Officials have said the wands will be used to search students only if there's a strong suspicion of weapons.

The latest measures come as officials continue to grapple with increasing incidents of weapons in schools. An armed police officer has been placed at Wayne Memorial, and officials also are moving to beef up security at John Glenn.

CITY OF GARDEN CITY  
6000 Middlebelt Road  
Garden City, Michigan 48135-2499

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The City reserves the right to accept or reject any or all bids, in whole or in part and to waive any informalities when deemed in the interest of the City.

R. D. SHOWALTER  
City Clerk-Treasurer

Publish January 27, 1994

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THE  
**Observer & Eccentric**  
NEWSPAPERS

## Festival has something for all ages

There are enough winter activities coming up in nearby Wayne this week to send shivers down any winter lover's spine.

Two-time U.S. Open champion skater Robert Wagenhoffer and comedian Steve "Mr. Hip Urban" Mitchell, who has appeared on Showtime's Apollo in New York, will be among the guests.

Wagenhoffer, among other performers, will appear at the Winterfest Ice Show at 7 p.m. Saturday at the Wayne Community Center, on Annapolis at Howe. Tickets are \$5 for adults and \$3.50 for students and senior citizens. Children under 5 get in for free.

Mitchell will appear at the Stage IV theater at the State Wayne at 8 p.m. Saturday. The cost will be \$5 for adults and \$3.50 for students and seniors.

Among the activities:

■ The sixth annual Ice Sculpting Exhibition on Friday in Goudy Park, Michigan Ave. at Wayne Road.

■ "Spark the Park" at Goudy Park from 6:30 to 8 p.m. Thursday, including free hot chocolate, "glow" items and a special performance by the Earth Angels.

■ Wayne Baseball Association auction at 7 p.m. Thursday, with viewing beginning at 5 p.m.

■ The Detroit Red Wings Old-timers will play the Wayne-Westland Over 30 Hockey Association at 7 p.m. Friday. Cost is \$2 per person.

■ Wayne Figure Skating Booster Club will feature face painting, a "jail house" and photo buttons from 10 a.m. to 3 p.m. Saturday.

■ A road rally costing \$7 per person will begin at 6:30 p.m. Saturday at the Community Center.

■ Wayne Civitan Casino Cruise Night from 8 p.m. to 1 a.m. Saturday. Cover: \$2 per person.

■ "A Mid-winter's Tale" from 1



**Winterfest:** Champion skater Robert Wagenhoffer will perform as part of the Winterfest Ice Show at 7 p.m. Saturday at the Wayne Community Center. Tickets are \$5 for adults and \$3.50 for students and seniors.

p.m. to 3 p.m. Saturday at the Community Center, which features an indoor journey "through the town of Miserable. Cost: \$2 per person.

■ Wayne Baseball Association pancake breakfast from 9 a.m. to noon Saturday.

■ Citizens Against Crime will videotape for children and their

families from noon to 4 p.m. Saturday at the Community Center.

■ Seventh Annual Kids Carnival from 2:15 to 4 p.m. Sunday.

## Nonprofit boxing club on the ropes

By BRAD EMONS  
STAFF WRITER

The Livonia Boxing Club, long a staple in the area for amateur and professional fighters, is about to be left out in the cold.

Mounting financial burdens may put the LBC's newly renovated 5,000-square-foot gym, located off Middlebelt just north of Plymouth Road, down for the count.

LBC director Paul Soucy is hoping local businesses or a "George Steinbrenner-type donor" can step into the ring and help erase nearly \$11,000 owed in back rent and utility bills.

"Our back is to the ropes," Soucy said. "And I'm just sick over it because I've spent countless hours taking kids to shows and tournaments all over the country. We've been in existence 15 years and we've put so much work into the program that it would be a shame if this thing doesn't stay open."

According to Soucy, R.D. Management of New York, which leases the back side of the building (formerly Duff's Cafeteria) to the LBC, is threatening to proceed with an eviction notice by the end of the month.

"We're classified a 501(c) nonprofit organization, but it may be too far gone to renegotiate our lease," Soucy said. "Our lease runs about \$2,300 per month. Then there are the utilities like electricity (\$450 per month), gas (\$500 per month), liability insurance (\$500) and the phone bill from Michigan Bell (\$56.60 per month)."

### Bingo not enough

To keep the facility afloat, the LBC and Soucy derive expenses from a weekly bingo night, which

runs 6:30-10:30 p.m. each Tuesday at the GLA Hall, at Merriam and Cherry Hill in Westland.

Other income to help defray costs comes from amateur boxing or kick-boxing shows Soucy stages periodically at the LBC.

"Our take-in from the bingo is down from last year," Soucy said. "It was \$31,000 last year, but now it's around \$26,000."

Soucy began the LBC program with the help of the city of Livonia.

The LBC initially rooted at the Jackson and Jefferson community centers. The city of Livonia then offered Soucy the opportunity to relocate his gym in the basement of Fire Station House No. 5, on Middlebelt just south of Seven Mile.

### Not purely local

"It was a city building, so it was rent-free and we had no liability," Soucy said. "The problem was that we had to have 60 percent residents to constitute it as a community program."

After a cool reception from firefighters, due to traffic by boxers in and out of Station House No. 5, Soucy decided to start his own gym.

"We've moved four times and I was hoping this would be the last move," he said. "The program is open to anyone and anybody in the community. We take people from all over the metro area."

"I believe we took a lot of kids off the street. Boxing builds self-confidence. We sent three kids to the Olympic Trials. And we've had one surgeon, two dentists and a couple of attorneys come through our program."

See BOXING, 6A

## Schools find fewer grads than thought go to college

By MARIE CHESTNEY  
STAFF WRITER

In 1988, according to a survey done last summer, 55 percent of Livonia Public Schools graduates enrolled in a four-year college or university.

The same survey shows that, five years later, only 31 percent had received a four-year college degree.

The survey, done mostly over the phone by staff of the Livonia Career Center, discounts the myth that the vast majority of its students go on to — and graduate from — a traditional four-year college.

The district includes the northern section of Westland.

The survey fuels a controversy over just what role K-12 schools should play. Should they prepare students for two-year colleges? For four-year colleges? Or should they prepare students for the world of work and a dramatically changed job market?

"The majority of schools are set up to prepare students to get a bachelor's degree, but the survey shows that in the district only 31 percent got that degree from that year," said Mary Couillard, a career center coordinator.

An important message to parents emerges from the survey.

"Parents need to be aware of what's happened in the job market," said Stephen Smith, who heads the career center. "Just because you get a four-year degree, there's no guarantee you'll get a good job. In fact, in today's market, you can get a better job with a two-year degree than with a four-year degree. There's really a need for the technically trained student."

It's a message that Willard Daggett is now taking to school districts in Michigan. Last year, the Legislature appropriated \$500,000 so that 10 districts could hire Daggett's International Center for Leadership in Education and begin changing their curricula to meet the needs of the real world.

### Repeated message

It's a message that Philip Gardner, Michigan State University professor, recently brought to district teachers and counselors

in a special seminar put on by the career center.

"You've got to change, folks," Gardner told district educators. "The people being prepared worst for the world of work are those in college-prep courses."

Ken Watson — director of secondary education, who becomes the district's superintendent July 1 — jokingly told of a phenomenon now occurring in more and more families.

"When your child is 30 and still living at home and still doing graduate work, you want him to go out and get a job," Watson said. "Colleges should not turn out students who at the end can't find employment."

Couillard said college-bound students should consider other

options besides the four-year school. "The message parents need to hear is that four-year colleges are wonderful for some kids, but two-year colleges are good, too."

The district won't change its curriculum based on one survey. But the district is piloting new "tech-prep" courses this September in the three high schools, Smith said. That includes courses in technical reading and technical writing at Franklin and Stevenson and an applied biochemistry course at Franklin and Churchill, he said.

"The biochem class is hands-on learning, as opposed to theory," Smith said.

See SCHOOLS, 6A

## Survey catches up on class of 1988

The Livonia Career Center survey set out to test the popular belief among residents that a majority of its students graduate from a four-year school and get a job in a career that requires at least a bachelor's degree.

The center serves the northern section of Westland.

They chose the class of '88 because many students now take five years to get through college.

From July to September last year, Tina Ferris, center vocational technician, did most of the legwork, calling every fourth graduate from the district's three high schools.

She asked these questions:

■ In high school, in what program of study were you enrolled?

The answers: 55 percent college prep; 36 percent general; 8 percent vocational; 1 percent special education.

■ In high school, what classes helped you most with what you are doing now?

The answers: 28 percent English and math; 19 percent business; 17 percent vocational education; 16 percent science; 10 percent none; 6 percent social

studies; 5 percent music/art; 2 percent foreign language; and 3 percent all others.

■ If you could attend high school all over again, what classes would you take now that you didn't take while you were in school?

The answers: 23 percent math; 15 percent science; 14 percent business; 9 percent English; 8 percent drama/music/art; 7 percent vocational education; 5 percent college prep; 4 percent foreign language; 3 percent social studies; and 1 percent global education.

■ In high school, were you made aware of your career options?

The answers: 77 percent said they were aware of four-year college; 69 percent, two-year college; 64 percent, military; 44 percent, vocational; 33 percent, jobs; and 10 percent, none.

■ Where did you get your career or educational information?

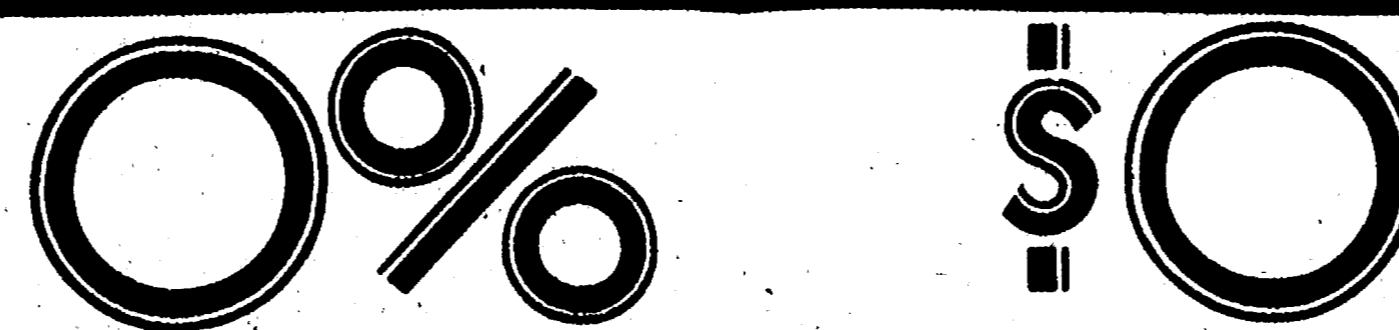
The answers: 55 percent parents; 52 percent counselors; 37 percent other; 35 percent friends; 30 percent teachers; and 3 percent none.

See SURVEY, 6A

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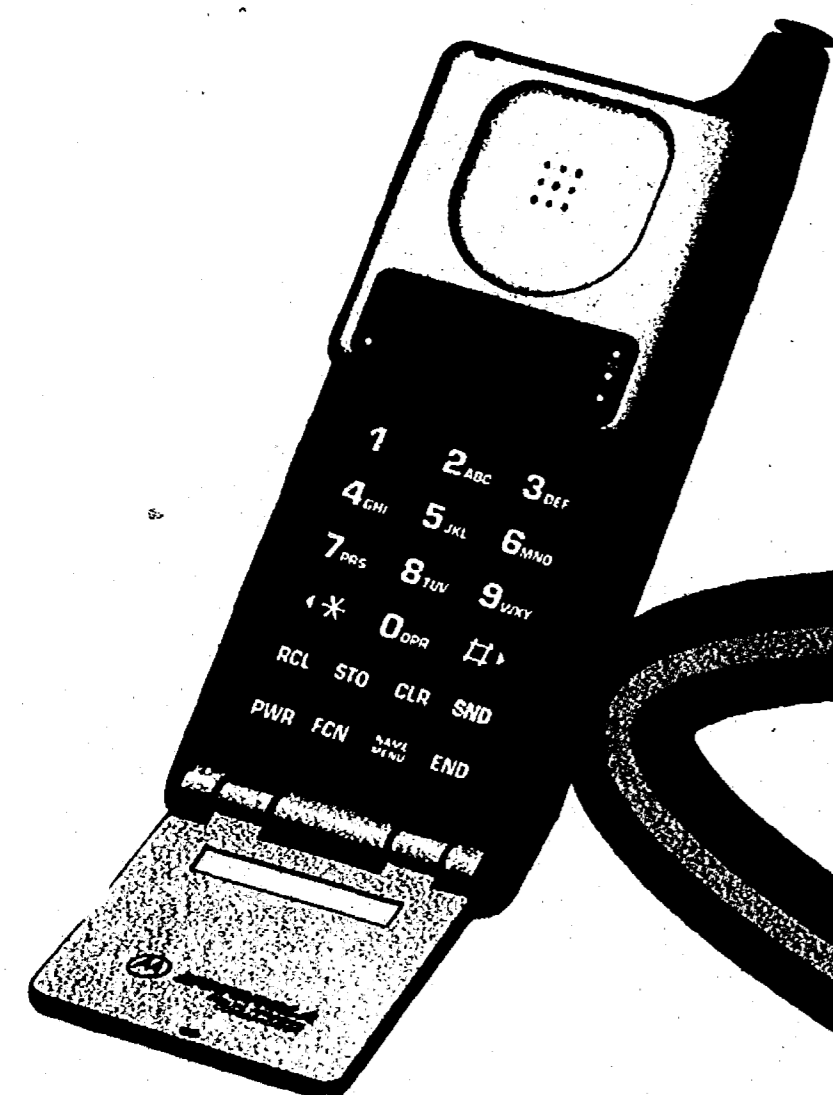
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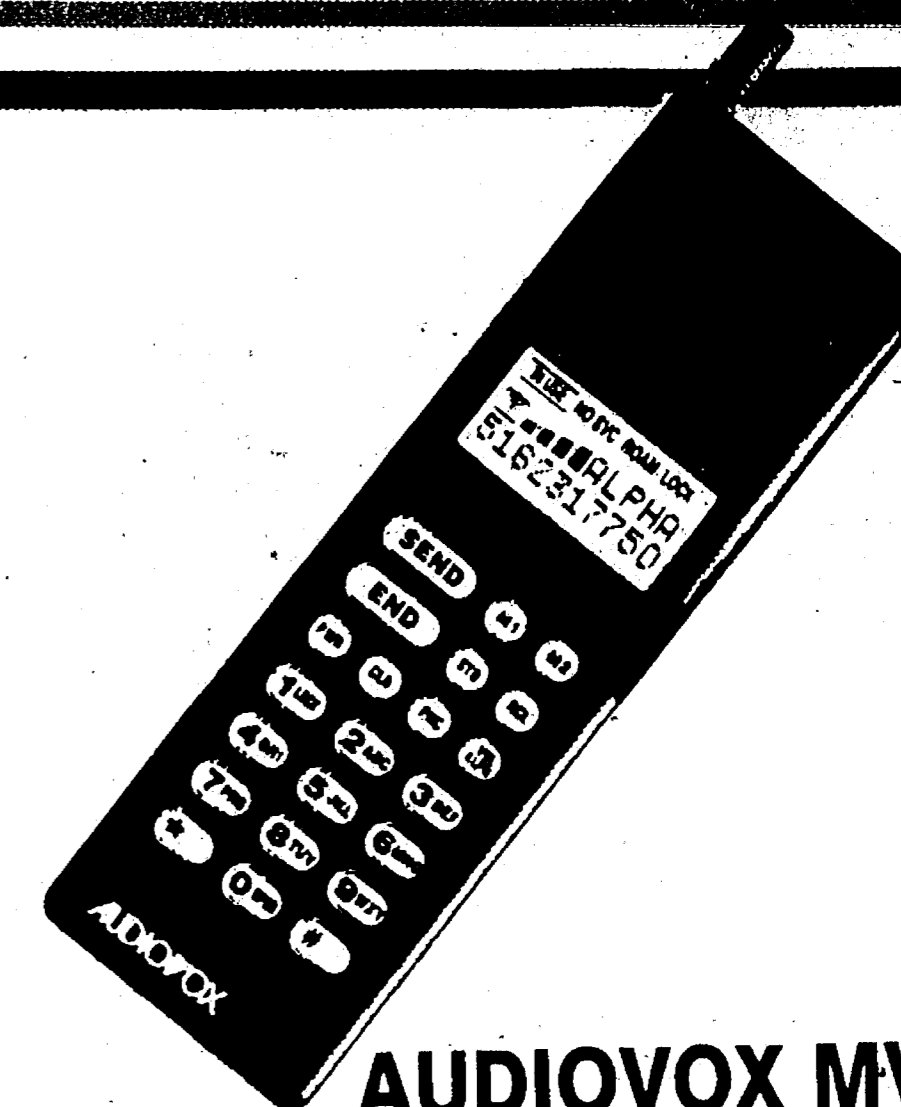
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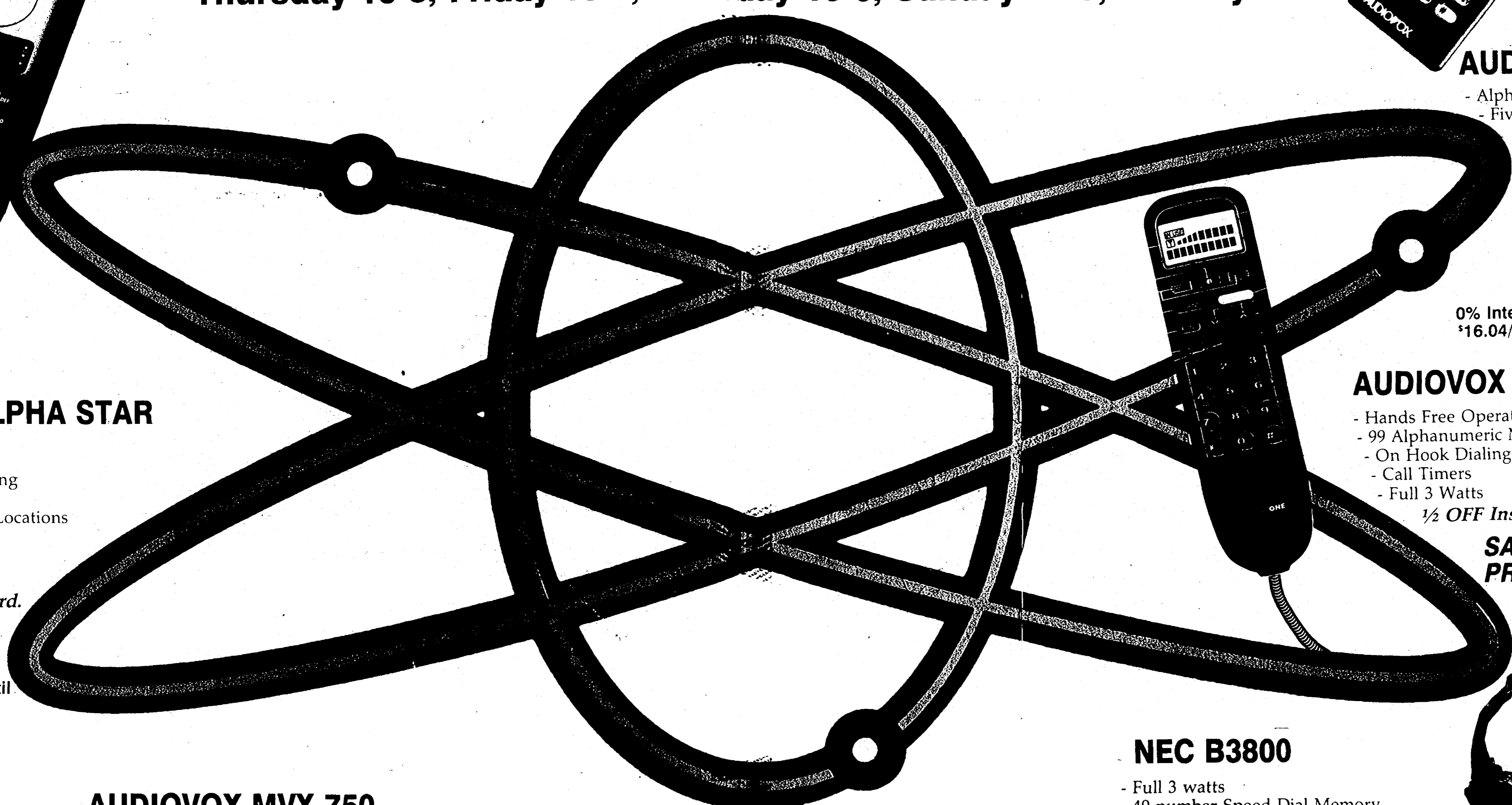
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## Free fingerprinting offered

A free fingerprinting program is now available from the Independent Order of Foresters for the children and grandchildren of Livonia business people.

In the past, the IOF has brought its free "ChildPrint" service to local stores, schools, day-care centers, fairs and community events, and will continue to do so.

But the program has proved to be so popular, the nonprofit fraternal society is now offering

it to any business that wants to protect the children of its employees.

Generally, the IOF will perform the fingerprinting and child identification service on a Saturday, during special hours set aside by the business.

"This year marks a new drive to organize with corporations," said IOF spokesman Henry DeVries. "Employees bring their children to work, usually

on a weekend day, to be fingerprinted and photographed."

For more information, or to set up a fingerprinting day for your business, call the IOF at 1-800-245-6794 or 1-800-478-8280.

The ChildPrint program gives children an identification card. With this card, fingerprints and photographs, police get a head start on finding a missing child.

## Schools from page 3A

### Skill training

One trend Daggett, Gardner and Smith all cite is the fact that skilled workers from foreign countries are now getting the technical jobs open in the U.S. because companies show they can't find American workers trained to do the job.

One big hurdle for district educators to get over is the fact that many colleges and universities still won't accept for credit "tech prep" courses taken by students.

"Michigan is behind in the 'tech-prep' movement," Smith said. "Colleges are hesitant to take anything that says 'applied' in front of it. But our students need more technical writing and reading skills to be better pre-

pared for the job market."

Smith is particularly concerned with Livonia's graduates who don't get any type of higher education whatsoever.

In years past, these students could get "assembly-line" type jobs. But those days are now largely gone, with the jobs replaced by the "tech-prep" trained worker who sits behind a computer or robotics machine and works with both to get a manufacturing job done. These workers must be able to read technical manuals and perform intricate math calculations.

"The question is, how do we train these 'general' students?" Smith asked.

Educators agree that parents should pay particular concern to

the class schedules students are asked to fill out and return to school.

"A large percentage of students fill out their own schedules, without help from their parents," said Livonia Board of Education trustee Ken Timmons.

In a study session Monday, Smith presented the results of the survey to the trustees.

"We've not asked graduates often enough," Watson said. "We need to ask more questions. There's too much guessing and not enough asking about what our graduates are doing."

To get a truer picture, trustee Joe Laura suggested the survey should be done in different economic times.

## Survey from page 3A

■ What education did you pursue after high school?

The answers: 58 percent four-year college; 45 percent community college; 13 percent none; 9 percent trade or technical school.

■ What schools have you attended?

The top answers: 11 percent Michigan State; 10 percent Eastern Michigan; 9 percent University of Michigan-Dearborn; 8 percent University of Michigan, Ann Arbor; and 6 percent divided among Madonna and out-of-state schools.

■ Did you graduate or complete your training?

The answers: 31 percent bachelor's degree; 27 percent still were in school; 8 percent associate de-

gree; 26 percent technical certificate; 28 percent no postsecondary training.

■ If degree was completed, in what field?

The answers: 28 percent business/marketing; 26 percent arts/humanities; 24 percent engineering/industrial; and 22 percent health/human services.

■ If still enrolled in school, what is your prospective field?

The answers: 45 percent arts/humanities; 24 percent business/marketing; 19 percent health/human services; and 12 percent engineering/industrial.

■ If you had no post-secondary degree/training, where are you employed?

The top answers were 15 per-

cent business/office; 12 percent service; 11 percent sales; 10 percent construction; 5 percent military service; and 4 percent divided among art, design and communications, health fields, homemaker and unemployed.

■ Are you currently employed in the career you studied for?

The answers: 53 percent yes; 47 percent no. Of the 47 percent, 18 percent are pursuing an advanced degree; 14 percent are looking for work; 8 percent gave economic reasons; and 7 percent said they didn't like the field.

Copies of the survey are available from Livonia school district community relations director Jay Young at 523-9105.

## Boxing from page 3A

Soucy's program produced Olympic Trials competitors Mike Dardini and Craig Payne, along with the late Kermit Fitzpatrick, the state trooper who was gunned down in the line of duty in 1991.

Last summer, Soucy realized his personal dream by moving into the new facility at Middlebelt and Plymouth.

Nearly \$20,000 in renovations were made through volunteer work and independent contracts paid out by Soucy.

"We painted, rewired and installed new lights. We did the cement work for the floor and put in new carpeting. We put in doors and windows. The place didn't have a bathroom. We'd also like to finish off the locker rooms some day."

Steve Bond, 24, of Westland is a regular at Soucy's gym.

"If this wasn't around, I'd have a lot more time on my hands," Bond said. "I'd rather be in the gym instead of being in front of a TV. It keeps you in shape and keeps you out of trouble."

"I've put a lot of time and hard work into this gym. We hit the streets for months getting money to start this place. I was here when we poured the concrete."

### Open to public

The LBC is open to the public 6:30-9:30 p.m. Monday through Friday, as well as 9 a.m. to noon on Saturdays. The gym is closed on Sundays.

Membership dues for youngsters ages 10-16 are \$10 (monthly), \$50 (semi-annually) or \$90 (annually). Adults pay \$15 per month, \$80 semi-annually or \$150 per year. Non-member professional boxers can work out for \$5 daily.

"It's a very reasonable fee for a gym," said Chuck Fecay, an ex-boxer and trainer, who now judges amateur and professional fights. "I've been to Kronk Gym in the city many times, and I've been to Jackie Kallen's gym in Redford. But those gyms have only a couple of heavy bags, but this place has several. The equipment they have here is outstanding."

His son, Donald Fecay, 33, drives in weekly with his three sons and twin brother all the way from New Boston to work out at the LBC. His twin brother, Ran-



JIM JAGDFELD/STAFF PHOTOGRAPHER

**Well-equipped:** Randall Fecay, who works out on a bag, drives from New Boston with his three sons because the Livonia Boxing Club is one of the best-equipped in the area.

dy, is also a regular.

"It's been a long time since I've been in the ring," said Fecay, who as a Marine once fought Pernell "Sweet Pea" Whitaker for the 1982 state amateur championship in Virginia. "I just started working out again, but I can tell you this place has a lot of equipment for boxing. It's better than any gym I've been around."

"I bring my three boys in because it's good for confidence. It keeps you in shape and hopefully it gives you the discipline to always work out. There are just too many 'couch potatoes' out there."

Fecay, who works for a small door company in Southgate, be-

lieves it's time for local businesses to step up and be counted.

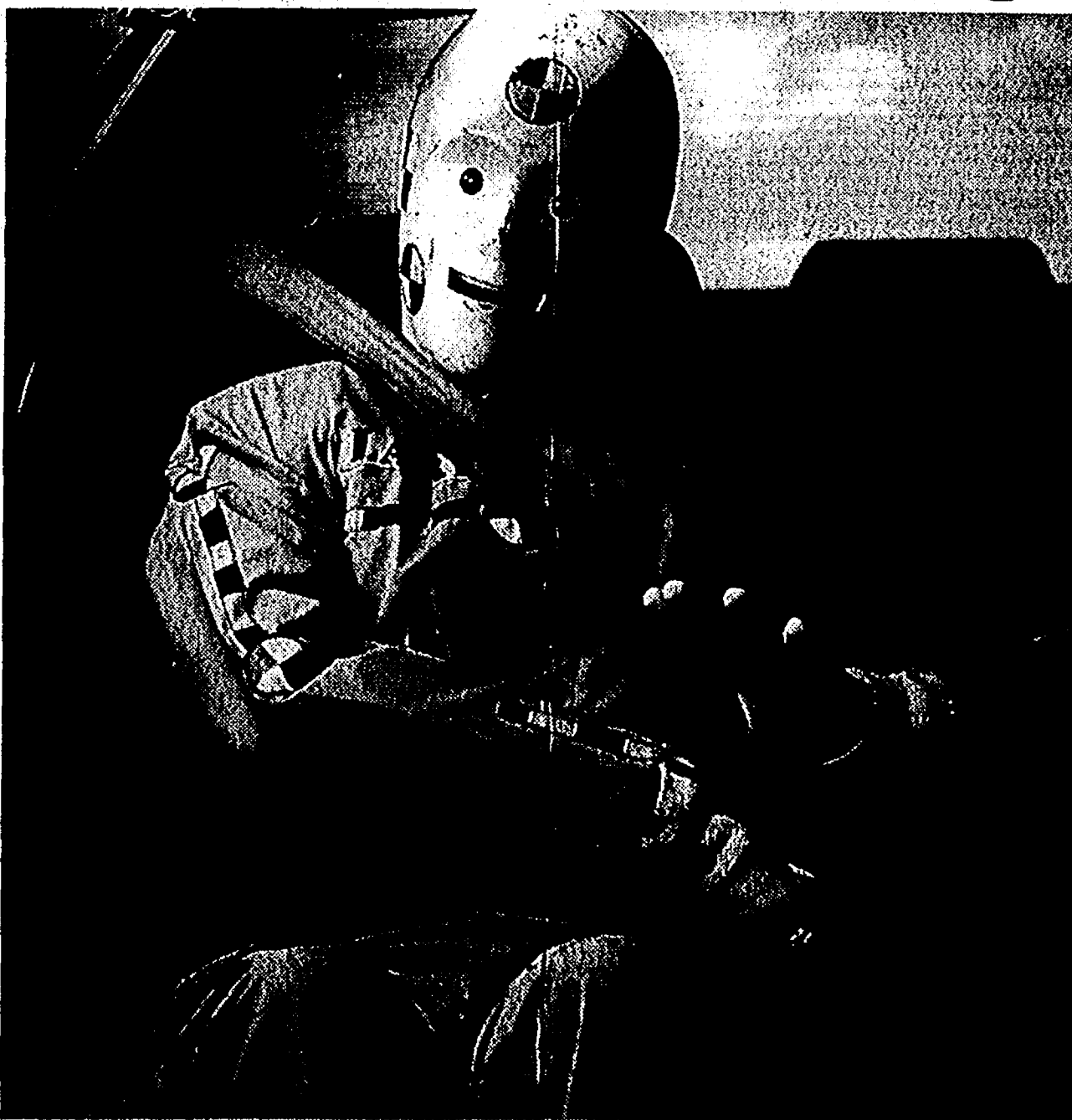
"Places like McDonald's, any small business in the area, could become a sponsor," Fecay said. "They could buy a spot on the wall and advertise their business."

"I think it would be smart. This program takes kids off the streets. If you don't want kids to break into your business, you need to support this."

Last Thursday, Soucy had more than 20 fighters sparring and training in the gym.

Contributions can be made to: Livonia Boxing Club, 14637 Loveland, Livonia 48154, or call Paul Soucy at 525-1387.

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Notice is hereby given that sealed bids will be received by Livonia Public Schools, 15125 Farmington Road, Livonia, MI 48154 for:

**FURNISHINGS**

Proposals are to be submitted in accordance with contract documents prepared by TMP Associates, Inc. 1191 W. Square Lake Road, P.O. Box 229, Bloomfield Hills, Michigan 48303-0229 dated Thursday, January 27, 1994.

**0.01 DOCUMENT AVAILABILITY**  
A. Bidding Documents will be available for examination and distribution on or after Thursday, January 27, 1994. Examination may be made at the Office of the Architect, TMP ASSOCIATES, INC.  
B. Qualified Bidders may obtain bidding documents from the Architect's office, consisting of one (1) set of Drawings and Specifications. There will be no charge for one (1) set of documents.

**0.02 DUE DATE**  
A. Bid Proposals will be received until the time and the place, as follows, where and when they will be publicly opened and read aloud.  
Date and Time: Friday, February 4, 1994 @ 9:30 A.M.  
Place: Livonia Public Schools  
Board of Education  
15125 Farmington Road  
Livonia, MI 48154

**0.04 GENERAL INFORMATION**  
A. Bidder shall agree not to withdraw Bid Proposal for a period of ninety (90) days after date for receipt of bids. A \$% bid bond is required in accordance with the Instructions to Bidders (See Section 00100-F-1, 0.02, G.)  
B. Accepted Bidder shall be required to enter into a contract with Livonia Public Schools and furnish satisfactory Performance Bond in accordance with the Instructions to Bidders (See Section 00100-F-2, 0.02, L)  
C. The Owner reserves the right to accept or reject any or all Bids in whole or in part, or to waive any informalities therein. If in the Owners opinion it is in their best interest, the contract may be awarded to other than the lowest bidder, for reasons of establishing uniformity, delivery time, etc.

Published January 27 and 31, 1994

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# Ford's departure breaks open 13th District race

BY SUSAN ROSIEK  
STAFF WRITER

Candidates from both major parties are lining up to test the political waters in the wake of U.S. Rep. Bill Ford's announcement Tuesday that he will not seek re-election later this year.

Ford, a Democrat, whose district includes Garden City, Westland, Plymouth, Plymouth Township, part of Livonia and eastern Washtenaw County, has been in the U.S. House of Representatives for 30 years.

Democrats reportedly eyeing the seat include Wayne County Commissioner and former Ford staffer Bryan Amann and state Rep. Kirk Profit, D-Ypsilanti.

Northville resident Tom Watkins, special assistant to Wayne State University President David Adamany, has also been mentioned as a possible Democratic contender.

State Sen. Lena Pollack, D-Ann Arbor, has reportedly stated that she's staying in the race for U.S. Senate. However, several Democratic leaders contacted said Pollack would be the front runner if she jumped into this race.

Former Livonian, John Schall, a Republican who now lives in Ann Arbor, announced his candidacy in September. Schall served on the White House staff for 2½ years as deputy of the Domestic

Policy Council under President George Bush. He was also chief of staff to the U.S. Department of Labor from 1991 to 1993.

"Representative Ford's retirement really doesn't change the race that much. I've been running as a new voice for the people of the 13th district. This campaign is about the future — about getting the economy moving and creating jobs. I'll be talking about the issues that matter for the future: crime, health care, education and jobs," Schall stated in a press release late Tuesday.

Cynthia Hudgins Wilbanks, former aide to Pursell who now heads Michigan's Children, a private non-profit multi-advocacy group, said she "is in the process of talking to people" close to her about running.

Wilbanks holds a degree in political science from the University of Michigan. She worked for Congressman Marvin Esch for four years then ran U.S. Rep. Carl Pursell's three district offices for 16 years.

Wilbanks had considered a run in the district two years ago but backed away when State Sen. Robert Geake, a Northville Re-

**Democrats eyeing the seat are county commissioner Bryan Amann, state Rep. Kirk Profit, D-Ypsilanti and Tom Watkins of WSU. Republicans include John Schall, who announced his candidacy in September; Cynthia Hudgins Wilbanks, former aide to Pursell, Schoolcraft College Board President Steve Ragan and Susie Heintz, former Wayne County commissioner.**

publican, announced. She has been active in the Ann Arbor Chamber of Commerce, Ann Arbor Rotary and served as government relations chair of the Michigan Technology Council. She lives in Ypsilanti and grew up in Detroit.

"This will be a dynamic race on both sides," said Wilbanks.

Other Republicans mentioned as possible candidates are Schoolcraft College Board President Steve Ragan and Susie Heintz, former Wayne County commissioner and currently head of Gov. John Engler's southeast Michigan office.

Geake, who ran against Ford in 1992, said he decided "months

ago that I would run for my seat." He said Schall has an excellent chance, but he is not supporting him at this time.

Geake said there are others who have helped him on past campaigns who may get into the race but he declined to elaborate.

Ragan, who works in fund-raising for Eastern Michigan University, didn't rule out the possibility but added that he's happy working for EMU and being president of the Schoolcraft board.

Amann, a graduate of John Glenn High School, the University of Michigan and the University of Detroit Law School, worked as an intern in Ford's Washington office in the summer of 1978. He's

worked as a deputy county clerk and assistant county executive in the Ed McNamara Administration.

Amann praised Ford saying that "every educational institution in this state has benefited from having Bill Ford in Congress."

Profit, Democratic chairman of the House Higher Education Committee and vice chair of the judiciary committee, said he'll make his decision with the state Democratic team.

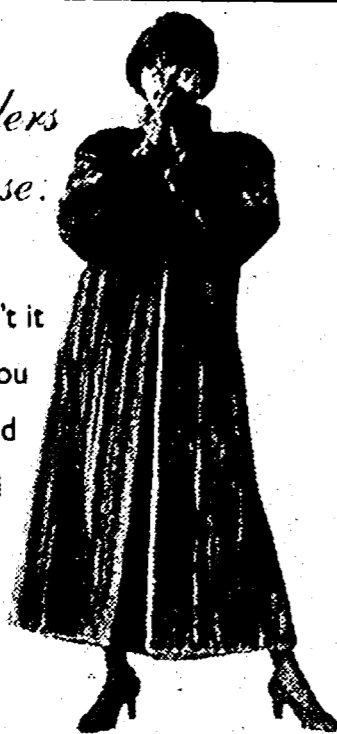
"Absolutely. I'm very interested," said Profit, who is serving his third term in the state House. He grew up and now lives in Ypsilanti. Before being elected to the state House he worked as executive assistant to Democratic House Speaker Gary Owen.

Profit is a graduate of EMU and worked as a Washtenaw County deputy. After graduating from the University of Detroit Law School he worked as an attorney in private practice and later became undersheriff of Washtenaw County.

"Bill Ford has served the Ypsilanti area very well. I really didn't expect this. It's a terrific challenge," said Profit.

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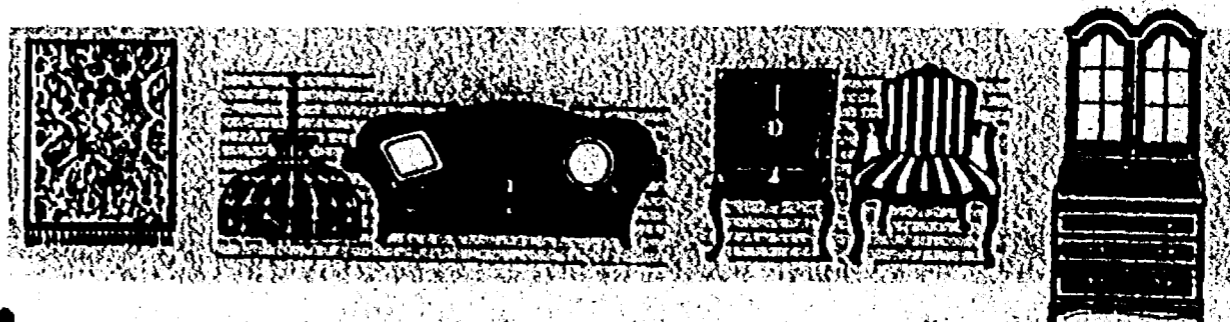
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# Labor launches campaign to defeat Proposal A

Big Labor is opposing Proposal A, the March 15 ballot plan on school finance reform.

Both the General Board of the Michigan State AFL-CIO and the Executive committee of the United Auto Workers community action program called for votes against Proposal A, whose key feature is a 2-cent increase in the state sales tax.

"The statutory plan was best for the men and women we repre-

sent," said Michigan State AFL-CIO President Frank Garrison. The statutory plan, which features a 1.4 percent hike in the income tax rate, will go into effect if voters reject the sales tax plan.

"The board decided to oppose the ballot proposal because its impact on middle- and low-income families, senior citizens and renters would be worse than that of the statutory back-up plan," said Garrison.

"Generally, the state AFL-CIO has opposed increases in the sales tax (as the ballot plan would do) because middle- and low-income persons spend a higher percentage of their incomes on items subject to the sales tax than do high-income persons."

While the statutory plan increases the state income rate from 4.6 to 6 percent, the plan also increases the personal exemption

from \$2,100 to \$3,000 (and up to \$3,900 for senior citizens), lessening the impact on low- and middle-income individuals and families.

UAW-CAP said Proposal A would place an unfair burden on senior citizens living on a fixed income.

"The ballot plan would raise a projected \$425 million from the

real estate transfer tax. But the highly cyclical nature of the real estate market makes such a tax an unstable source of funding for Michigan's schools," said UAW vice president Ernest Lofton.

Both labor groups objected that Proposal A would send \$300 million or more to the federal government because the sales tax isn't deductible from taxable income under the federal income tax.

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## 'A' affects more than sales tax

BY TIM RICHARD  
STAFF WRITER

Q. Gov. Engler keeps talking about the March 15 ballot proposal as if only increasing the sales tax were involved. What else are we voting on?

A. Lots — Proposal A has more than 900 words and affects six sections of the Michigan Constitution.

Even if you read all the fine print, you won't see many changes because they are in laws "tied barred" to passage of Proposal A.

Proposal A will:

■ Raise the sales tax rate from 4 percent, where it has been since the 1960s, to 6 percent.

■ Constitutionally earmark the extra 2 cents for the school aid fund. The statutory plan earmarks an income tax increase for the school aid fund, but Engler will argue that a future Legislature could tamper with that. If Proposal A is passed, only voters may change the earmarking.

■ Cap property assessment increases at the rate of inflation or 5 percent, whichever is less.

■ Raise the real estate transfer tax to \$2.11 per \$1,000 of valuation. The Legislature passed a law raising it to \$1.11 from the current 11 cents.

■ Nullify a law raising the income tax rate to 6 percent from the current 4.6 percent, and lower that rate to 4.4 percent.

■ Nullify the law raising the personal exemption to \$3,000 and keep it at \$2,100.

■ Nullify a law raising the single business tax rate to 2.75 percent and keep it at 2.35 percent.

■ Roll down property taxes on homesteads from 12 mills under the statutory plan to 6 mills. Businesses and second homes would pay 24 mills under either plan. Under Proposal A, it takes a three-fourths vote of all legislators to alter those rates.

Q. I live in one of those so-called "rich" school districts that spends far more than \$6,500 per pupil. The state would reimburse us only to \$6,500. To get the rest, we'd have to vote a "hold harmless" millage. Would Proposal A affect us?

A. Yes, quite a bit. Under the statutory plan, you could levy a supplemental property tax on both business and homestead property.

Proposal A would limit your district to a supplemental tax only on homestead property — until you reached 18 mills. After that point, the local tax would apply to both kinds of property.

Q. When do all these tax changes take effect?

A. Most tax changes, under both the statutory and ballot plans, take effect May 1. Exception: the real estate transfer tax would take effect next Jan. 1, 1995.

Q. I'm going to be in Florida March 15. When can I get an absentee ballot?

A. Right now, according to Secretary of State Richard Austin.

You may obtain an absentee ballot from your city or township clerk if you plan to be out of town on election day, if you are age 60 or older, or if you're unable to vote without assistance.

If you're not registered, deadline for registering is Monday, Feb. 14.

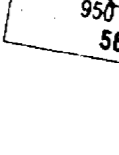
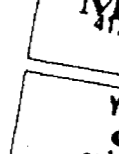
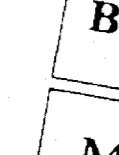
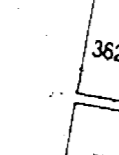
Q. I'd like to talk to Gov. John Engler about some tax ideas I have. How do I get to him?

A. You need an appointment. Engler boasts his "open door" policy has drawn 700 people.

For a form to schedule a visit, write to: "Open Door," Governor's Office, PO Box 300013, Lansing 48909.

This newspaper will try to answer every question of general interest on the school tax reform plan. By touch-tone, call (313) 963-2047, Ext. 1881.

Conventional and Advanced Payment Program lease payments based on '94 Sable MSRP \$19,475 and '94 Villager MSRP \$21,225 excludes title, taxes, license fee. Lease payment based on 93.65% of MSRP for Sable and 92.35% of MSRP for Villager for 24-month closed-end full-carry lease purchased in the Great Lakes Region through 10/31/94. Some payments higher, some lower. See dealer for particulars. Lessee may have the option to buy vehicle at lease end at a price negotiated with dealer at signing. Lessee responsible for excess wear, tear and mileage over 30,000 at 1.11/mile. Credit approval/insurability determined by Ford Credit. Total amount of monthly payments is \$6,456 for Sable and \$7,176 for Villager. Take new retail delivery from dealer stock by 2/5/94. This is an average of prices based on an independent survey of Metro Detroit Lincoln-Mercury Dealers on December 15 and 16, 1993 for Grand Marquis and January 5, 1994 for Cougar. Some prices higher, some lower. Cash savings based on comparison of total of monthly payments under a conventional 24-month full-carry lease plus cash down payment vs. one lease payment under the Advanced Payment Program lease: \$8,198 vs. \$7,210. \*Taxes and title extra. Always wear your safety belt.



ANN ARBOR  
Apollo  
2100 W. Stadium Blvd.  
668-6100

DEARBORN  
Krug  
21531 Michigan Ave.  
274-8800

DETROIT  
Bob Maxey  
16901 Mack Ave. at Cadieux  
885-4000

DETROIT  
Park Motor  
18100 Woodward Ave.  
869-5000

FARMINGTON  
Bob Dusseau  
31625 Grand River Ave.  
474-3170

GARDEN CITY  
St. Evans  
32000 Ford Rd.  
425-4300

PLYMOUTH  
Hines Park  
40001 Ann Arbor Rd. (at I-75)  
1-800-550-MERC

ROCHESTER HILLS  
Crissman  
1185 South Rochester Rd.  
652-4200

ROSEVILLE  
Arnold  
29000 Gratiot at 12 Mile Rd.  
445-6000

ROYAL OAK  
Diamond  
221 N. Main St. at 11 Mile Rd.  
541-8830

SOUTHFIELD  
Star  
24350 W. 12 Mile Rd.  
354-4900

SOUTHGATE  
St. Evans  
16800 Ford St. at Pennsylvania  
285-8800

STERLING HEIGHTS  
Crest  
36200 Van Dyke at 75th Mile Rd.  
939-6000

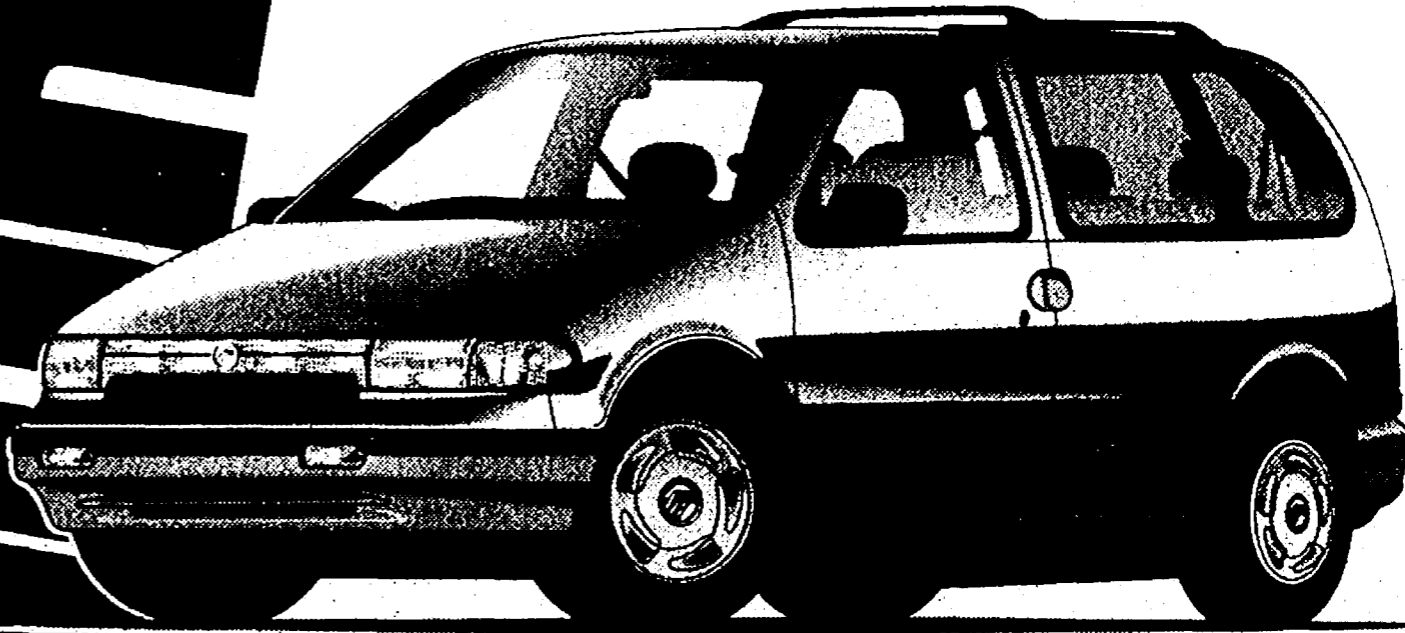
TROY  
Bob Borst  
1930 W. Maple  
643-6600

WATERFORD  
Mel Farr  
1176 Highland Rd.  
683-9500

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Sesi  
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1994 MERCURY VILLAGER GS

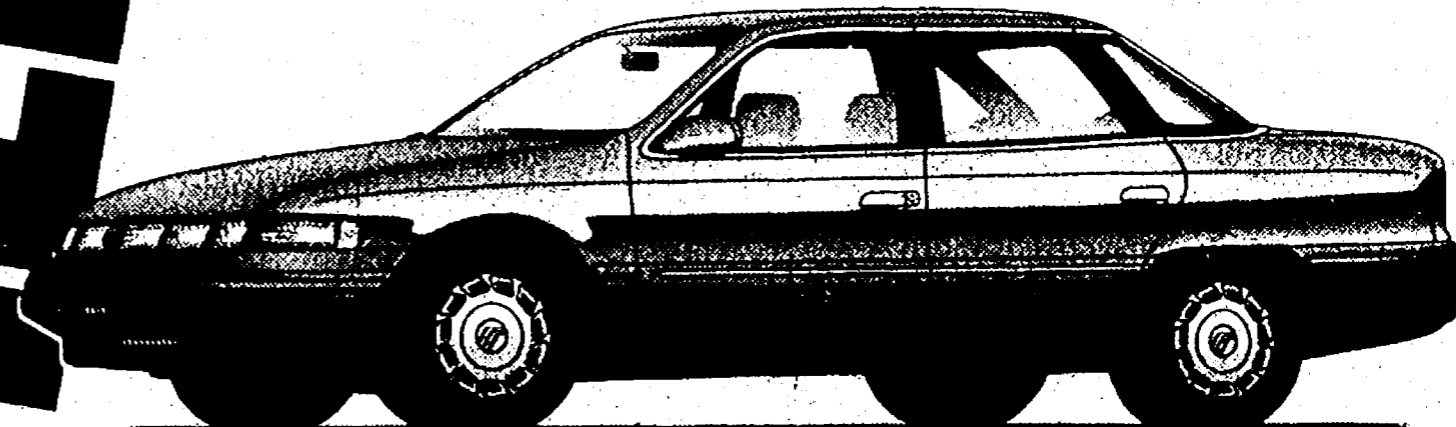
\$299

A MONTH FOR 24 MONTHS

PREFERRED EQUIPMENT PACKAGE 692A: • POWER WINDOWS/LOCKS

• DUAL POWER MIRRORS • 8-WAY POWER DRIVER'S SEAT • ALUMINUM WHEELS • 7-PASSENGER SEATING

First Month's Payment ..... \$299  
APP Payment ..... N/A  
Down Payment ..... \$2,007  
Refundable Security Deposit ..... \$300  
Cash Due at Signing ..... \$2,606



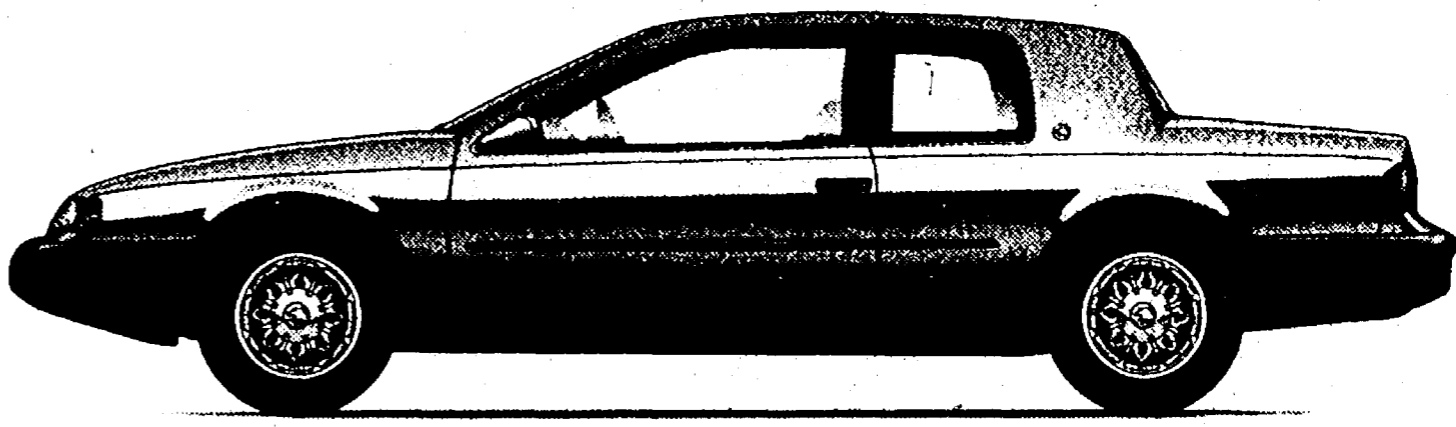
STANDARD FEATURES: • 3.0-LITER V-6 ENGINE • SEQUENTIAL MULTI-PORT ELECTRONIC FUEL INJECTION • SPEED-SENSITIVE VARIABLE-ASSIST POWER RACK-AND-PINION STEERING • POWER BRAKES • CFC-FREE AIR CONDITIONER • DRIVER- AND RIGHT-FRONT PASSENGER-SIDE AIR BAG SUPPLEMENTAL RESTRAINT SYSTEM PREFERRED EQUIPMENT PACKAGE 451A: • POWER-SIDE WINDOWS • FINGERTIP SPEED CONTROL • POWER LOCK GROUP • 6-WAY POWER DRIVER'S SEAT • ALUMINUM WHEELS • ELECTRONIC AM/FM STEREO CASSETTE RADIO

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\$269 OR \$7,210

A MONTH FOR 24 MONTHS

First Month's Payment ..... \$269 ..... N/A  
APP Payment ..... N/A ..... \$7,210  
Down Payment ..... \$1,742 ..... N/A  
Security Deposit ..... \$275 ..... \$425  
Cash Due at Signing ..... \$2,286 ..... \$7,535



STANDARD FEATURES: • DRIVER AND RIGHT-FRONT PASSENGER AIR BAG SUPPLEMENTAL RESTRAINT SYSTEM\* • 3.8-LITER V-6 ENGINE • SEQUENTIAL MULTI-PORT ELECTRONIC FUEL INJECTION • POWER STEERING • CFC-FREE AIR CONDITIONER • ELECTRONIC AM/FM STEREO WITH CASSETTE PREFERRED EQUIPMENT PACKAGE 260A: • FINGERTIP SPEED CONTROL • POWER LOCK GROUP • ELECTRIC REAR WINDOW DEFROSTER • LIGHT GROUP • 6-WAY POWER DRIVER'S SEAT • CAST ALUMINUM WHEELS

1994 MERCURY COUGAR XR7

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ABOUT



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1994 MERCURY GRAND MARQUIS

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ABOUT

No Lease Acquisition Fee Required!



# CALENDAR

YOUR GUIDE TO EVENTS IN AND AROUND WESTLAND

## DIAL FOR DATES

For updated events in the area, call 953-2005.

## FOR THE WEEKEND

### VEGAS NIGHTS

St. Raphael Booster Club will hold Vegas Nights, 6 p.m. to midnight, Friday-Saturday, Jan. 28-29, in the activities building, 5775 Merriman, Garden City. Free admission. Black jack, dice tables, dice wheels and numerous games of chance. Mark, 421-2388.

### VEGAS NIGHT

The Wayne Ford Civic League Senior Citizens sponsors a Vegas Night at 7 p.m. Saturday, Jan. 29, in the V.F.W. Post 9885, 6440 Hix Road between Ford and Warren. Admission \$3. 722-3231.

### JUNIOR MISS

The annual Wayne-Westland Junior Miss scholarship program will start at 7 p.m. Saturday, Jan. 29, in the Wayne Memorial High School Stockmeyer Auditorium, Fourth at Glenwood. Area high school senior women will compete for some \$6,000 in scholarships.

## VALENTINE HAPPENINGS

### MOM/SON DANCE

A Valentine mom and son dance will be 7-8:30 p.m. Wednesday, Feb. 2, in the Bailey Recreation Center, 36651 Ford, Westland. Tickets are \$6 per couple or \$8 for mom and two or more sons. Refreshments and special party favors provided. Limited seating. 722-7620.

### DADDY/DAUGHTER DANCE

A Valentine daddy and daughter dance will be 7-8:30 p.m. Thursday, Feb. 10, in the Bailey Recreation Center, 36651 Ford Road, Westland. Tickets are \$6 per couple or \$8 for daddy and two or more daughters. There will be an old-fashioned square dance, refreshments and special party favors for each couple. Limited seating. Only advance tickets will be sold. 722-7620.

## SPECIAL EVENTS

### PTA CELEBRATION

Celebration of the founding of the Garden City PTA will begin at 7 p.m. Wednesday, Feb. 2, at Roma Hall, Cherry Hill at Venoy, Garden City. Social hour 6-7 p.m. Advance reservations only. Tickets are \$13 and are available at local schools or by contacting Linda Bodnovits, 425-5653; Sue Bellows, 421-8807, or Laurie, 522-6275.

### MAID OF ERIN

The "Maid of Erin" pageant is looking for young women ages 17-23 of Irish descent. The winner wins a free trip to Ireland and participates in all the Irish activities during Irish week. First runner-up receives \$200 and second runner-up receives \$100. The pageant is Feb. 26 at the Gaelic League, Bridie Flynn, 464-8556, or Peggie Bolland, 255-7877.

## FOR YOUTH

### STORYTIME

Winter Storytime still has

space available for Livonia and Westland children ages 3-5. Sessions are 7 p.m. Mondays and 10 a.m. Thursdays at Alfred Noble Library, 32901 Plymouth Road, Livonia. 421-4235.

### KIDS' ART

Arts and crafts for children ages 5 and older meets 4-5 p.m. and 5-6 p.m. Wednesdays in the Maplewood Center, 6000 Middlebelt Road, Garden City. Cost is \$1 per child per class. New craft is made each week. Reservations, 525-8846.

### BABYSITTER CERTIFICATION

A baby sitter certification for kids class is offered by Annapolis Hospital. Class is held Feb. 12. To register, call 467-5555.

### STORIES, MUSIC, ART

Westland Parks and Recreation offers Classes for Tots:

Pre-school storytime — 10-10:30 a.m. Wednesdays beginning Feb. 2 for children 5 and under.

Pre-School music — 10-10:45 a.m. or 11-11:45 a.m. Tuesdays, Feb. 1 to March 8, and March 15 to April 19. Six-week session fee is \$30 per child.

Pre-school Art — 10-11 a.m. or 1-2 p.m. Mondays, Jan. 31 to March 7, or March 14 to April 18. Six-week session \$32 per child. Register at Westland Parks and Recreation, 36651 Ford Road or Bailey Recreation Center, 36651 Ford Road. 722-7620.

## CLUBS

### HOCKEY DANCE

Wayne-Westland Over 30 Hockey Association will sponsor a dance at 8 p.m. Friday, Jan. 28, in the Wayne Community Center, corner of Annapolis and Howe Road. Tickets \$12 each. Tom 594-0420.

### BETA SIGMA PHI

The Preceptor Gamma Rho chapter of Beta Sigma Phi meets 8 p.m. Wednesday, Feb. 2, at the home of Leean Guerin, 34142 Blackfoot, Westland.

### FOUR SEASONS FISHING

The Four Seasons Fishing Club meets 7:30 p.m. Wednesday, Feb. 2, at Maplewood Center, Garden City. Fishing reports and tips on fly tying will be featured.

### DAR

John Sackett Chapter, National Society Daughters of the American Revolution, meets for a luncheon at noon Saturday, Feb. 5, at the home of Peg Steward, Bloomfield Hills. Presentation of DAR Good Citizen Awards to outstanding high school seniors authoring an essay, "Coming to America in Colonial Days 1607-1776." Betty Tripp 422-4072.

### C.H.A.D.D.

C.H.A.D.D. of Northwest Wayne County, a parent-based organization for people with attention deficit disorders and those who care for them, meets 7:30 p.m. the first Thursday of every month at the Livonia Civic Center Library, 32777 Five Mile east of Farmington Road. 380-0847.

### TOASTMASTERS

Toastmasters International Club No. 6694-28 meets 6 p.m. Thursdays at Denny's Restaurant, 7725 N. Wayne Road, Westland, for people who want to practice and develop public speaking skills. 421-0264.

### DEMOCRATS

Garden City Democrats

meet at 7:30 p.m. the third Thursday of the month at Maplewood Community Center, Room 5. Alice Leclercq, 421-1169, or Bill Pate, 427-2344.

### UNITED WE STAND

United We Stand, America's Michigan 13th Congressional District, meets at 7 p.m. every first and third Thursday of the month at the Roman Forum, Ford Road, west of I-275 on the south side, Canton. A social gathering begins at 6 p.m. Maggie Sutton, 485-3998.

### GARDEN CITY LIONS

The Garden City Lions meet 7 p.m. the first and third Tuesday of every month in the Silver Saloon, 5651 Middlebelt, Garden City. Contact Ivan Nunneley, 422-6656, or Henry Tolk, 421-4954.

### WEEKENDERS

The Weekend family campers meet the second Wednesday of the month in Franklin High School, on Joy east of Merriman. 531-2993.

### CHILD BIRTH ASSOCIATION

Classes for childbirth preparation are being offered at several Wayne County locations. Morning and evening classes available. Registering new classes every month. Newborn care classes and Caesarean preparation also offered. 459-7477.

### WESTLAND JAYCEES

Westland Jaycees meet 7:30 p.m. the first Wednesday of the month in the Bova VFW Post, Hix south of Warren. Hotline, 722-1630.

### CORVETTE CLUB

The Corvette Club of Michigan meets 8 p.m. the fourth Wednesday of each month in Les Stanford Chevrolet, Dearborn. Glenn Simms, 675-5633, or Paul Jenkins, 981-4254.

### FUN-SEEKERS

Fun-Seekers adult group meets the first and third Saturdays of each month for activities such as whirlyball, moonlight bowling, splatball, riverboat dinner cruise and theme parties, wallyball, volleyball, softball and pool league, camping trips, canoeing, rafting. 522-2166.

### HOST LIONS

The Westland Host Lions Club meets 6:30 p.m. the second and fourth Thursday of the month in the Red Lobster Restaurant, on Wayne Road, north of Ford.

### CAMARO BUFFS

The new Eastern Michigan Camaro Club will meet at 7:30 p.m. on the first and third Thursday of each month at Gordon Chevrolet, on Ford west of Merriman, Garden City. 326-5658.

### HOLY SMOKE MASTERS

The Holy Smoke Masters

Toastmasters Club meets 6 p.m. Thursday in Denny's Restaurant, 7725 N. Wayne Road. 455-1635.

### AMBASSADORS

Ambassadors Junior Civitan is seeking people ages 13-18 for community service activities. The club meets 7 p.m. the first and third Tuesday of each month in the Westland Historical, Cultural and Community Meeting House, 36993 Marquette, east of Newburgh. 729-5409.

### SCHOOL GROUP

The Wayne-Westland Citizens for Education Committee meets 7:30 p.m. the second Friday of each month in the Westland Historical, Cultural and Meeting House (formerly the Rowe House). The group informs people of issues regarding the community schools. 729-1748.

### PURPLE HEART

The Military Order of Purple Heart meets at 8 p.m. the third Wednesday of the month in the VFW Hall on Ford Road, west of Venoy. Meetings are open to combat-wounded veterans.

## RECREATION

### CONTRA AND SQUARE DANCES

Westland recreation department will sponsor traditional contra and square dances 8-11 p.m. the second Friday of the month through April 8. Dances to be held in the Bailey Recreation Center, on Ford between Newburgh and Wayne Road. There will be instruction for beginners. Music provided by Joyous Noise String Band and dances taught and called by Karen Missavage. Admission \$6 person. Karen Missavage 480-0628 or Margaret Martin 722-7620.

### FOR DISABLED PERSONS

A recreational get-together for teens and adults who are disabled will be the second Friday of each month at the Westland Bailey Center. 722-7620.

### FAMILY NIGHT

Basketball, volleyball, floor hockey, children's toys, recreation for the whole family 6-10 p.m. the first Friday of each month at Wayne Ford Civic League, 1645 N. Wayne Road. 728-5010.

### OPEN SWIM

The Wayne-Westland YMCA has daily open swim available 7-8 p.m. Monday-Friday and 1-3 p.m. Saturday. Family swim is 8-8:45 p.m. Friday and 3-4 p.m. Saturday. The YMCA is at 827 S. Wayne Road, Westland. 721-7044.

## SCHOOLS/PRESCHOOLS

GARDEN CITY  
Garden City Preschool Ed.

Education Program has openings in the 4-year-old program based in Lathers School. The 30-week class meets two hours a day, two days a week. Tuition is \$450. The program stresses muscle coordination, socialization skills, self-concept, learning to like oneself and special activities to meet specific needs. Preschool office, 425-0540, or Nancy, 425-4900, Ext. 262.

### MCKINLEY

McKinley Cooperative Preschool, at Good Shepherd Reformed Church, 6500 N. Wayne, is accepting applications for children ages 2-4. Call Donna at 522-8501 about 4-year-olds, Frances at 425-4654 regarding 3-year-olds and Jennifer at 458-5195 about toddlers. The preschool is not church-affiliated.

## BENEFITS

### MILLIONAIRE PARTY

Garden City Jaycees Millionaire Party will be 7 p.m. to midnight Saturday, Feb. 5, in the Wayne Ford Civic League, 1645 North Wayne Road, Westland. Tickets are \$3 per person. Proceeds to benefit local underprivileged children. 722-7986.

### METRO WAYNE DEMOCRATIC CLUB

The club holds bingo games at 6:30 p.m. Thursdays at Joy Manor, 28999 Joy, two blocks east of Middlebelt, Westland. Proceeds go to help needy people and senior citizens as well as sponsoring two Little League baseball teams every year, and support for the Penickton School for the Blind. Call Cliff, 729-8681, or Carol, 422-5025.

### BINGO

Westland Jaycees hold bingo games at 6:30 p.m. every Tuesday in Joy Manor, 28999 Joy, Westland. Three jackpots paying \$250, \$300 and \$300, progressive. 525-2962.

## HISTORY ON VIEW

### GC HISTORY

The Garden City Historical Museum is open 1-4 p.m. Wednesdays in the Log Cabin on Cherry Hill east of Merriman. Admission is free.

## VOLUNTEERS

### A PLACE TO LIVE

Youth Living Centers are looking for families for abused and neglected teens who are in immediate need of a place to live. All teens are supervised by Youth Living Centers staff and are in school or working. 728-3400.

### VOLUNTEERS WANTED

Youth Living Center is looking for people interest-

ed in being an evening receptionist, a youth mentor or people to work with the youth assistance program. Dorothy Murphy, 728-3400.

### FOSTER PARENTS

Youth Living Centers offers classes for people interested in becoming foster parents, on Tuesdays and Thursdays for a two-week session. Noreen Green, 728-3400.

### FOOD DELIVERY

Volunteers are needed 8:30 a.m. to 4:30 p.m. to deliver meals to homebound, disabled, elderly people in Westland one hour or more per day, one or more days per week. 326-4444.

### GIRL SCOUTING

Michigan Metro Girl Scout Council and Huron Valley Council are looking for girls and adults who would like to be involved in Girl Scouting. Michigan Metro, 964-4475, Huron Valley, 483-2370.

## SENIORS

### VALENTINE DANCE

Valentine's Day Celebration will be noon to 4 p.m. Friday, Feb. 11, in Westland Friendship Center, 1119 N. Newburgh Road. There will be door prizes, dancing, celebration of birthdays, crowning of king and queen. Tickets available at the front desk or the senior clubs. Admission is \$6 for members; \$9 or other residents.

### MONTHLY DINNER-DANCE

The Wayne Ford Civic League Seniors will hold a dinner dance from noon to 4 p.m. the first Sunday of each month at the Bova VFW Post, on Hix, south of Warren Road. Admission is \$5. Live music is provided by Mark Berryman and Band. 721-0871.

### LINE DANCING

Line dancing lessons will be offered to senior citizens at 10:45 a.m. each Friday at the Westland Friendship Center, 1119 N. Newburgh, at Marquette. Fee is \$2 per session. 722-7632.

### CARD GAMES

Wayne Ford Civic League Seniors hold card parties 10 a.m. to 2:30 p.m. the last Monday of each month in the Westland Friendship Center, 1119 N. Newburgh near Marquette. Admission is \$2, which includes a light lunch. 721-0871.

### DYER CENTER

The Wayne-Westland school district's Dyer Senior Adult Center has activities Monday through Thursday at the center, on Marquette between Wayne and Newburgh roads.

Mondays, Senior Chorus at 1:30 p.m.

Tuesdays, arts, crafts and needlework at 9:30 a.m.

Wednesdays, Kitchen Band, 10 a.m., bingo at 1 p.m.

Thursdays, ceramics, arts, crafts at 9:30 a.m.

### HAWAIIAN DANCE

A Hawaiian dance exercise class will be 1 p.m. every Wednesday in the Senior Resources Department (Friendship Center), 1119 Newburgh, Hall A. Instructor is Kammo Ori. Sign up at the front desk or call 722-7632.

## FOR YOUR HEALTH

### FIRST AID

A first aid class will be offered by Annapolis Hospital on Feb. 2. 467-5555.

### FLU VACCINATIONS

Inoculations against flu will be offered at Annapo-

lis Hospital, 33155 Annapolis Ave., Wayne. Vaccinations will be given Tuesdays for a cost of \$5. For appointments, call 467-5555.

### BLOOD PRESSURE

Free blood pressure screening will be available 9 a.m. to noon the third Wednesday of each month at Annapolis Hospital, 33155 Annapolis Ave., Wayne. A registered nurse will be available in the emergency room. Cholesterol and glucose screening are also available for a nominal fee. No appointment necessary.

## SUPPORT GROUPS

### PROSTATE CANCER SUPPORT

US TOO, prostate cancer support group, meets at 7 p.m. Wednesday, Feb. 23, in the Civic Center Library, Room A, Five Mile east of Farmington Road. 421-1776 or 462-0808.

### VICTIMS OF DRUNKEN DRIVERS

January only, the group will meet Thursday, Jan. 27, at its regular time and location. A support group for victims of drunken drivers meets at 7 p.m. the third Thursday of each month in Gabriel Richard Campus Ministry Center, University of Michigan-Dearborn campus, 5001 Evergreen at Hubbard, south of Ford Road. The support group is sponsored by the Wayne County chapter of MADD.

### AIM

AIM (Agoraphobics in Motion) meets 7:30 p.m. every Thursday in Faith Lutheran Church, 30000 Five Mile between Middlebelt and Merriman, Livonia. AIM is a support group for those recovering from anxiety disorder or phobias.

### MULTIPLE SCLEROSIS

A Multiple Sclerosis exercise program meets 6-7 p.m. every Friday at the Livonia Family YMCA with discussion and fellowship following 7-8 p.m. 261-2161, Ext. 312.

### ADULT CHILDREN/DYSFUNCTIONAL FAMILIES

A support group for adult children of dysfunctional families will meet noon to 1:30 p.m. every Thursday beginning in January. Deena or Cynthia, 478-9222.

### CHRONIC FATIGUE

Chronic Fatigue and Immune Dysfunction Syndrome support group will meet 7-9 p.m. the second Thursday of every month in First Presbyterian Church of Dearborn, 600 N. Brady.

### WOMEN FOR SOBRIETY

Women for Sobriety meets at 7 p.m. Thursdays at the Livonia Counseling Center, 13325 Farmington Road. 462-4214.

### MENTALLY ILL

The Alliance for the Mentally Ill, Wayne-Westland, will resume its meetings 7-9 p.m. the first and third Thursday of every month. Meetings are in Annapolis Hospital, Westland Center, 2345 Merriman, Westland. 562-8498.

### JUST BETWEEN US

"Just Between Us," an informal self-help group for women who have had breast cancer surgery, meets at 7 p.m. the second Thursday of every month in the American Cancer Society, 6701 Harrison, Garden City. 1-800-925-2271.

## CALENDAR FORM

The Observer Newspapers welcome Calendar items. Items should be from non-profit community groups or individuals announcing a community program or event. Please type or print the information below and mail your item to The Calendar, Westland Observer, 36251 Schoolcraft, Livonia, MI. 48150, or by fax to 313-591-7279. Deadline for Calendar items is noon Friday for the following Thursday's paper. Call 953-2107 if you have any questions.

Event:

Date and Time:

Location:

Telephone:

Additional info:

Use additional sheet if necessary



**Union man:** Here Ford is shown with then-Michigan Gov. James Blanchard (at left) and United Auto Workers President Douglas Fraser (at right). Ford, whose father was killed in an auto plant, has been a strong supporter of labor.

# Honoring Ford

## Praise pours in for retiring representative

BY RALPH R. ECHTINAW  
STAFF WRITER

Area officials and residents are reminded of a lot of good things that U.S. Rep. William Ford, D-Ypsilanti Township, has done in the last 30 years.

Ford, who is chairman of the powerful Committee on Education and Labor, announced his retirement from Congress Tuesday on the House floor.

"To my colleagues, thank you for your friendship, your support and the opportunity to realize the goal of my freshman year: chairmanship of the committee I love."

Jim Plakas served on Ford's staff in 1966 and later worked with Ford as the Garden City mayor. "I say this real respectfully. He's a true liberal," Plakas said. "He has always fought hard for the working man. I disagreed with him on some issues, but overall he has done a good job. Whether you agreed with him or not, Bill always did his homework."

Ford has served in Congress since 1965, working his way up to the chairmanships of the Committee on Post Office and Civil Service (1981-91) and the Committee on Education and Labor

(1991 to present).

"I began my congressional career with the presidency of Lyndon Johnson, and I am proud to have been here during the enactment of many ambitious Great Society programs. I will leave during the presidency of Bill Clinton, whose proposals renew the Johnson legacy. Truly, I have seen the pendulum swing," Ford said.

Ford's 13th Congressional District includes the Observer communities of Canton and Plymouth townships, Plymouth, Westland, Garden City and the southeast quadrant of Livonia.

In announcing his retirement, Ford said: "Time has snuck up on me. As I approach my 67th birthday, it is time for me to focus on my remaining years. I want to spend more time doing the things I enjoy and concentrating on my family, whose sacrifices, because of my career, have been immense and often painful."

Always a friend of the United Auto Workers union, Ford drew praise from UAW President Owen Bieber, who issued a press release saying: "On all the tough issues over the years, ordinary working people could count on Bill Ford fighting on their side, no matter what the odds. His commitment, perseverance, and effective leadership will definitely be missed in the U.S. House next year."

Michigan State AFL-CIO Pres-

ident Frank Garrison said: "Billy Ford's retirement is sad news for Michigan workers. He is the best congressman that workers in this state have ever had."

Bill Joyner, director of the Canton Community Foundation, former county commissioner and Democratic party activist in Plymouth Township, said Ford has sacrificed a lot to serve his constituents and should be honored for the great job he's done.

"I'm going to miss Congressman Bill Ford, and I think we should take a look at the success of anyone who has been able to survive the political wars, and we should be grateful for the support (that Ford) has given this district. Whether you agreed or disagreed with him, you knew where he stood."

U.S. Sen. Carl Levin called Ford's retirement "a stunning loss for the state of Michigan. The people of Michigan and the nation have lost a great leader in the fight to give workers a fair shake in the labor market and improve education. He was a tough negotiator who wouldn't sacrifice principles for short-term gains."

Gary Corbin, Michigan chairman of the Democratic party, said Ford's retirement "is a loss that will be experienced in very real terms by every resident of Michigan's 13th Congressional District, the state of Michigan and, indeed,

the entire country. Perhaps no one in the Congress better understands the challenges and hardships experienced by ordinary people."

Press releases honoring Ford also came in from U.S. Department of Health and Human Services Secretary Donna Shalala and Department of Labor Secretary Robert Reich.

Said Shalala: "Billy Ford is a remarkable public servant and gifted legislator. This past year alone he has been instrumental in bringing to fruition many of President Bill Clinton's key accomplishments, from the new national service program to the Family and Medical Leave Act."

Said Reich: "(Ford) has dedicated his career to protecting the people who often get overlooked in our society. His never-ending advocacy on their behalf will not easily be replicated."

Before Ford entered the Congress in 1965, he was Taylor Township justice of the peace from 1955 to 1957, Melvindale city attorney from 1957 to 1959, Taylor Township attorney from 1957 to 1963, and state senator from 1963 to 1965. Ford was also a delegate to the 1960 Michigan constitutional convention.

In Congress, Ford is currently the chief House sponsor of the Comprehensive OSHA Reform Act.

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# Westland Observer

## OPINION

12A(W)

36251 SCHOOLCRAFT, LIVONIA, MI 48150

The Observer/THURSDAY, JANUARY 27, 1994

## Public benefits

### Youth Assistance a big bargain

**T**he Westland City Council did itself, the police department, and hundreds of local parents and youngsters a big favor last week. In what is viewed as a bargain, the council renewed the Youth Assistance Program, which began just over a year ago to curb teen problems and help youths improve their behavior.

The program provides free, confidential counseling for boys and girls ages 7-16 with the help of two professionals directing a crew of volunteer mentors who work with the youngsters every week to improve behavior.

At the same time, parents having problems with their teen sons and daughters can also be helped through a parenting skills program to be held Tuesday night, Feb. 1, at Grant Elementary School, on Hubbard north of Joy.

The Youth Assistance Program has received a "tremendous" response from the community, said city councilwoman Sandra Cicirelli, who was a major leader several years ago in getting the program under way.

Originally budgeted to handle 100 referrals, the program has already served 157 young people in its first year — youths who were referred by the Westland police, school counselors and administrators, and the Wayne County juvenile court.

While it's too early to conclude if the program will have any permanent impact, the initial indications are that it will cut down on juvenile

contacts by the police department and court system.

On a day-to-day basis, the program helps youths and their parents to relate to each other on a positive basis without the stress and strain usually associated with the teen years.

But the program isn't protected from the ongoing budget problems faced by the city council and city administration.

City Hall should continue to look at the program not as something which costs a small part of a \$30 million budget, but as a cost-saver in reducing the hours spent by local police officers and school employees in dealing with problem youths.

To paraphrase the TV commercial which has an automotive engine repairman discussing the value of regular replacement of air filters: "You pay us now or you pay us later."

We hope that current and future city council members will realize not only the financial value of the program, but also the benefits seen by hundreds of local parents and youths who can see the improved family relationships.

While there shouldn't be any sacred cows in the city budget, the Youth Assistance Program obviously appears to a real bargain for everyone.

But money isn't the only problem facing the council and the program. Youth Assistance mentors are needed. Interested people who want to undergo the training may call Ronaelé Bowman at 467-7904 during business hours.

## School can alter attitudes

**T**hey say education is the answer. So why, at Cranbrook-Kingswood — a nationally renowned private school in Bloomfield Hills that prides itself on its college preparatory program in literature, science and the arts — were four black students subjected to snowballs and racial epithets?

Why? Because racism begins at home and the seeds of prejudice are sown long before children go off to school — Cranbrook-Kingswood or elsewhere.

Cranbrook prides itself on being multicultural and ethnically diverse. Racism isn't tolerated, officials say, and the black co-president of the senior class agrees: "(Racism) is probably less prevalent here than anywhere."

But Cranbrook is an insular, secluded community, despite including students from 20 countries, other states and many of our suburban communities, and despite the fact that it has an exemplary, longstanding minority scholarship program — Horizons Upward Bound.

And maybe that is where it is making its mistake. Racism can and does occur everywhere — in the suburbs and in the city. Despite its excellent intentions, Cranbrook is no exception.

Why? Because racism begins at home. In a letter sent to parents Jan. 17, a school official talked of disappointment and "a strong desire to want to have everything return to normal."

Cranbrook officials, as well as parents and students, must ask what normal means to them. We hope it doesn't mean they are willing to tolerate underground hurtful, harmful attitudes for the sake of a false sense of peace.

**Racism can and does occur everywhere — in the suburbs and in the city. Despite its excellent intentions, Cranbrook is no exception. Why? Because racism begins at home.**

That's why the announced disciplining of students involved in the incident — a week's suspension, probation and counseling — doesn't go far enough.

These students should also perform community service in a situation where they are able to put aside the myths and stereotypes they learned, yes, at home.

In addition, student leaders should now work with administrators to produce the fundamental, even if slow, changes needed in suburban attitudes.

Multicultural commissions have formed in Farmington, Birmingham, Livonia and Southfield.

Cranbrook — unzip your cocoon. Let your students — perhaps led by their existing African-American Awareness Association — work with those commissions.

It is a privilege to attend a school like Cranbrook that has turned out graduates who have contributed to the leadership of this region, and in some cases the wider world.

Students who attend schools like this have a duty to contribute to the betterment of society. And schools like this have a duty to show them how.

Because education is the answer.

## Hot for Michigan



BILL BRESLER/STAFF PHOTOGRAPHER

**Staying put:** Despite sub-zero temperatures, Jackie Snyder (left) and Angie Sanchez are hardy enough to venture out for the Plymouth Ice Sculpture Spectacular. These days, the area's snow, cold — and terra firma — seem preferable to California's sunny skies over shaky ground.

## LETTERS

### School support urged

**I**s there a reason the Observer continues to give Walter Warren of Westland so much space in the paper to whine and complain about taxes and education?

Having graduated from John Glenn High and Eastern Michigan University, I am now a teacher in the Farmington Public Schools but continue to live in Westland.

As a unionized teacher paying union dues (\$600), I and my fellow teachers spend up to three or four hours a night planning lessons and grading papers. I guess this breaks down your perception of us "new, younger" teachers who aren't concerned about the youth of today. Don't lump all of us young teachers as well as the rest of teachers together, stereotyping us. Could this stereotyping you are doing be one of the problems in society today?

I take offense to Warren's continued attacks on teachers and unions. Why not focus on the positives in education? For example, why don't you take your band wagon and encourage legislators to turn over drug funds, seized by law enforcement, to the schools?

The Observer suggested this idea and it seems worthwhile. Use your time more constructively. Encourage community and business partnerships within the community to get behind the schools. Become more "proactive" in your approach to reaching exceptional schools for Wayne-Westland.

Currently, I am in the process of purchasing a new home in Westland and my son will attend P.D. Graham Elementary in a few years. You can bet I will be involved in that school's parent organizations. Isn't education about parental and community involvement? Parents have the right to demand more and should.

Mr. Warren — try teaching 180 seventh and eighth graders a day with one 43-minute planning period. Let's see, calling two parents a day will take me 90 school days. When should I plan, grade papers, tutor students before or after school and attend countless meetings? The union has nothing to do with my abilities as a teacher. I'm tired of your comments about unionized teachers.

Wayne-Westland has many fine educators, as I am proof of their success. Mr. Warren, focus on community partnerships and encourage parents to get involved. Quit bashing teachers and unions!

I suggest you sit down with school administrators to find out about the excellent programs they have. Get behind your superintendent and show him his community is behind him. You're right — students are intelligent, they can tell when their community is not behind them. Mr. Warren, get behind your community and support your schools!

Jim Common, Westland

### Governor is lucky

**W**as Gov. John Engler born under a lucky star or what? Despite his relatively untelegenic looks and general lack of charisma — he dominates the state's

political agenda like no governor in recent history.

What's his secret? Answer — he simply tells the truth about big government in Lansing. Government and politics have become so corrupted by money and special interest pandering that anyone who simply tells the truth about what's going on in government seems like a genius!

In the coming gubernatorial race, Gov. Engler will be able to trounce the Democrats with his common sense approach to the state's problems.

What is so shocking about the idea that you should work hard to support yourself and your family and not expect the state to support you? What is so radical about the concept that people who earn money should be allowed to keep it — and not have to turn most of it over to big government?

These ideas are basic — they are just common sense. Yet they are all thought to be "conservative" Republican ideas by today's standard of thinking.

On the other hand, Michigan's Democrats are in disarray. They are running around like "Key-stone Cops" trying to figure out what to do next. Their problem is that they don't think for themselves. They let the special interests like the AFL-CIO and the public sector lobbies like the Michigan Education Association do their thinking for them. Indeed, they often appear to be the "lap dogs" of the tax and spend lobbyists for the public sector unions.

Here is the Democratic problem in a nutshell. When you are trying to defend special interest positions that violate the general public's basic view of common sense — you are already doomed.

Now, the public sector lobbies are telling the Democrats to go out and sing the praises of increasing the state income tax to 6 percent. You and I both know that everyone, including "Joe six-pack," will absolutely hate a 6 percent state income tax. If that tax goes to 6 percent, Engler will be handed a second term as governor on a silver platter — all thanks to Michigan's Democrats!

Was John Engler born under a lucky star or what?

Walter Warren, Westland

## COMMUNITY VOICE

### QUESTION:

**What should be the city of Westland's top priority for 1994?**

We asked this question at Westland Center.



"I think that we need to have the curbside recycling program that some other cities have."  
Emille Morris  
Westland



"I really don't know. I don't pay too much attention to the politics."  
Walter Tyler  
Westland



"I'd like to see more policemen on the street."  
Nancy Simms  
Westland



"Frankly, I think they're doing a good job."  
Rudy Molly  
Westland

## Westland Observer

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## POINTS OF VIEW

## Gangs all here

## How parents can tell if a youth has joined up

**T**he recruitment of new members into gangs is important for the gangs to continue to exist and to expand illegal drug activities into new and existing selling areas.

Research has shown that the youth, even as young as 10 years old, is most at risk for being recruited.

The most at-risk youths are those who have lower levels of self-esteem and self-concept.

They feel less overall control of their lives and they don't fit easily into existing social systems.

Gangs offer these youths a sense of identity, status, belonging, power and often economic gain.

Youths who become involved with a gang may do so by becoming members. They become fully initiated into the gang by identifying with the gang through all their activities, their hair-

style, use of symbols and their clothing.

A youth may be involved with a gang by being a gang associate: someone who has a very close relationship with a gang but does not completely identify with the gang, for example, by not being involved in all activities, or by not wearing gang colors.

Whether a youth is a gang member or an associate, his or her general behavior will change.

Although there is no totally positive way to predict who will join a gang, there are some general indications that a youth may be headed toward gang involvement. These indicators include:

- Poor progress or achievement in school.
- Truancy from school.
- Lack of hobbies or something to do with leisure time.
- Resentment of authority.

## GUEST COLUMNIST



MICHELLE MUALEM

**■ Youths who become involved with a gang may do so by becoming members. They become fully initiated into the gang by identifying with the gang through all their activities, their hair-style, use of symbols and their clothing.**

- Frequent negative contact with police.
- Drawing gang symbols.
- Problems at home.
- Putting tattoos on self.
- Feeling like an outcast from school, teachers, peers, society.
- Residing in a neighborhood where gangs exist.
- Wanting to dress in specific colors only.
- Preferring traditional gang attire.
- Having friends who are gang members — seldom alone, often in groups.
- Using gang graffiti on book covers, folders.
- Using hand signals.
- Seeing signs of tobacco, alcohol or drug use.
- Sudden affluence (money, clothing, jewelry).
- Desiring too much privacy.

While the items on the list are characteristic of gang involvement, some youths who are involved with gangs don't exhibit such conspicuous behaviors.

It's important for parents to be aware of the behaviors, activities and friends of their children.

The female role in gangs has traditionally been supportive, such as lookouts, carriers of weapons, drivers, and/or providers of alibis, to name a few. Lately, however, females have been forming their own gangs and committing their own crimes, including violent ones. At present, there are five identified female gangs in lower Michigan.

This is the second in a series of three columns on gangs by Michelle Mualem, a social worker with Northwestern Community Services, a private, nonprofit counseling agency which serves local families.

## Nuisance suits make unnecessary work for courts

**B**efore the anti-government lobby screams for an across-the-board tax cut, I have five words of advice:

Tell it to the courts.

Gov. John Engler boasts he has squeezed \$2 billion out of state spending — turning a \$1.8 billion deficit into a \$300 million surplus. He pared or hacked at natural resources, commerce, labor, the ombudsman, social services, state police, regulators of professions

Everything but the courts.

We're getting more judges this year on the Court of Appeals, allegedly the most overworked body of its type in the republic.

Consider three true stories:

Ray and Chris set fire one night to a neighbor's barn. There was evidence they intended to rescue the horses inside to look like heroes, but numerous horses were destroyed.

Ray's parents sued Auto-Owners and Chris' parents sued Pioneer State Mutual, their respective homeowners' insurers, for defense costs. You and I

might laugh the case out of court, but not the lawyers.

The policies had similar language that excludes liability for injury or damage "expected or intended" by the insured. The lawyers hassled over whether the boys expected to hurt any livestock inside the barn.

Tuscola Circuit Judge Patrick Reed Joslyn and appellate Judges John Shepherd, Gary McDonald and Janet Neff all arrived at "the only reasonable conclusion . . . both also must have expected that whatever was inside of the barn would be burned."

The courts ruled in favor of the insurance companies.

The losers are the taxpayers who pay for the courts. (Mallak v. Auto-Owners, CA 141596 and 142824 decided in October 1993).

Inez drove her pickup truck to a coin-operated self-serve car wash in Harrison. Walking to the change machine for coins, she slipped and fell on a patch of ice and was injured.

Her State Farm auto policy says the insurer is liable for bodily injury arising out of "ownership, operation, main-



TIM RICHARD

**■ Gov. John Engler boasts he has squeezed \$2 billion out of state spending — turning a \$1.8 billion deficit into a \$300 million surplus. He pared or hacked at natural resources, commerce, labor, the ombudsman, social services, state police, regulators of professions . . . Everything but the courts.**

tenance or use of a motor vehicle" (italics added).

Clare Circuit Judge Kurt Hansen and appellate Judges John Shepherd and Donald Holbrook Jr. agreed the term "maintenance" was to be liberally construed and that Inez was entitled to no-fault personal injury benefits because she was injured while attempting to wash her vehicle. (Gendron v. State Farm, CA 152060, decided October 1993).

Joe pleaded guilty to a drug delivery charge. For pleading guilty, he got a year in jail, five years on probation and an order to pay restitution of \$20 which the undercover cop spent on Joe's drugs. Get that: The guy pleaded guilty.

So Joe appeals with the argument that "government does not qualify as a victim to whom restitution may be ordered to be paid" under the Crime Victims Rights Act.

Appellate Judges Janet Neff, Gary McDonald and William Murphy upheld Berrien Circuit Judge Casper

Grathwohl's order of restitution, saying he "had broad discretion in imposing appropriate conditions (of probation) under the particular circumstances of this case." (People v. Thompson, CA 151815, decided October 1993).

Losers: state taxpayers who have to pay the appellate judges and Berrien County taxpayers, whose prosecutor had to research and submit a 35-page brief.

These cases drive home the otherwise humdrum press release of the Professional Insurance Agents of Michigan. "Legal expenses are driving up the cost of auto insurance" and, I would add, homeowners insurance and appellate costs for prosecutors.

Even with reforms (cuts) in the auto insurance law due to take effect in April, I doubt we'll see a dent in the taxpayers' court costs.

Or in our overall taxes.

Tim Richard reports regularly on the local implications of state and regional events. You can reach him from a touchtone phone at (313) 953-2047, mailbox 1881.

## Anxious legislators muddle state diploma requirements

**T**his year's MEAP test scores are causing a big stir.

Why? This time around, they count for something.

Starting with the class of 1994, students must achieve specific levels on the Michigan Educational Assessment Program test in order to receive a state-endorsed diploma when they leave high school. Up to now, the only specific content that could be validated by a graduation certificate was that a student was docile enough to have stuck it out in school for 12 years.

But beginning this year, employers can distinguish between ordinary (meaningless) diplomas and state-endorsed ones. Originally, to qualify for a state-endorsed diploma, students had to score at least 60 on the math test, at least 300 on one of two passages in the reading test, and at least reach 16 specific objectives on the 11th grade science test.

That seems tough, but fair enough, if one takes into consideration that the law offers kids multiple chances to pass the test and requires their teachers to identify deficiencies and offer additional help.

But our legislative leaders, ever anxious not to offend, have watered down even those minimal standards in a little-noticed law signed by Gov. John Engler in September.

Graduates in 1994, 1995 and 1996 who are unable to meet state requirements on all three test subjects will receive, instead of a state sticker on the diploma, one ribbon for each area of achievement. So if a student fails the MEAP standard in math but passes in reading and science, the graduate gets two ribbons attached to the state medallion sticker. Under the previous rules, the same student would not have received any diploma endorsement from the state.

Of course, our masters in Lansing can't even water down education standards without causing bureaucratic confusion.

Schools now must keep lists of each student's accomplishments in each area tested by MEAP to order the stickers and ribbons from the com-



PHILIP POWER

**■ Of course, our masters in Lansing can't even water down education standards without causing bureaucratic confusion.**

pany selected by the state to supply such things.

And after 1997, the basis for the diploma endorsements will not be the MEAP (which has been around since 1970) but an entirely new test now being developed by the state Department of Education. Instead of all multiple-choice questions, the test will involve questions requiring written responses.

So the graduates of 1997 can look forward to showing prospective employers their diplomas, complete with one state endorsement medallion and up to four — count 'em, four — ribbons, one each for math, science, reading and writing.

I suppose now the big question being debated in Lansing is how to make the sticker and the ribbons so they can't be counterfeited. But these days, even that counts as progress.

Phil Power is chairman of the company that owns this newspaper. You can reach him by touchtone phone at (313) 953-2047, mailbox 1881.

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# Boosters eye ways to expand funding for state parks

BY TIM RICHARD  
STAFF WRITER

Politically, fans of the state parks have their team together.

Financially, they have yet to map out how to build a \$700 million endowment fund that will free state parks from depending on the legislative budget process.

"I am heartened that our Legislature is providing the necessary leadership in this state parks initiative," Joey M. Spano, a member of the state Natural Resources Commission, said at a State Capitol news conference recently.

Spano, the West Bloomfield Township parks and recreation director, has been on the NRC for two years as an appointee of Gov. John Engler.

## 2 groups push it

Michigan United Conservation Clubs started the push in January 1993 for better financial underpinning for the 100 state parks.

MUCC's plan: a penny hike in the sales tax for one year to set up an endowment fund whose interest earnings would replace tax money from the general fund.

Spano said MUCC and Michigan Recreation and Parks Association, of which she is a member, "raised awareness of the fact that our state parks were deteriorating. But we were not going to be able to do this on our own."

MUCC's plan would have produced \$15 million a year in interest revenue, more than double the

general fund support of state parks.

MUCC's idea was shied aside in Engler's and the Legislature's preoccupation with school funding and property taxes. With the Dec. 24 agreement on school taxes, lawmakers are free to take on — and take over — the parks initiative.

It's a crucial year because 1994 is the 75th anniversary of the founding of the State Parks Commission. It is also an election year. MUCC has been harshly critical of Engler on parks funding and reorganization of the Natural Resources Commission.

## Plan unveiled

Lawmakers unveiled a 12-part legislative package to improve state parks.

The key measure is taking \$40 million from sale of the Accident Fund, a state-owned workers compensation insurance business for 80 years. Engler won a bruising battle last year to sell it. His 1995 budget message in December proposed that \$40 million would be the first step toward the \$700 million endowment fund. House Bill 5064, sponsored by Alley, would do that.

Next would be a constitutional amendment to stop a \$20 million "diversion" of Michigan Land Trust revenues into the Michigan Strategic Fund. Voters approved the land trust in the 1980s, sending revenues from oil and gas

leases on state land.

Former Gov. James Blanchard budgeted part of the land trust money for water pollution projects under the strategic fund, his pet economic development plan. Senate Joint Resolution E, sponsored by Paul Wartner, R-Portage, would end that "diversion."

If approved by voters next November, SJR E would send \$10 million back to the land trust, put \$5 million into the endowment fund and send \$5 million into the parks budget for repairs and infrastructure improvements.

Speakers at the news conference were unclear how the endowment goal of \$700 million would be reached after the first \$45 million shot.

Other bills would:

- Create a State Parks Foundation for parks projects (SB 952 — Ehlers). It would be similar to college foundations and the Oakland Parks Foundation.

- Allow income taxpayers to use part of their refunds to buy annual state park vehicle entry permits (SB 951 — Ehlers).

- Start an adopt a park program in which businesses and civic groups could volunteer to work on projects at parks they select (no bill number yet). It would be similar to the Transportation Department's adopt a highway program.
- Provide liability protection for volunteers (no number yet).

## Deterioration

A handful of libertarians say

state parks should be funded only by user fees or sold off.

Alley stated the prevailing view in Lansing — state parks have been financially and physically neglected.

Nevertheless, parks attendance has been on an up trend from 20 million to 25 million over the past 18 years, with some variation due to weather.

Examples of deterioration:

- Park staffing is down from 700 in 1975 to a bit more than 500 currently. Some managers have been assigned two or more parks.

- The Legislature has increased user fees faster than inflation. Daily vehicle permits have gone from \$2 in 1980 to \$3.50 last year and \$4 this year. Annual permits have gone from \$7 to \$18. Camp-

ing permits have gone from \$2 to \$6 a night to \$6 to \$14.

- Last year, DNR officially shut down 23 state forest (rustic) campgrounds, many of which had been unused because they were so weed grown. The campgrounds had contaminated wells or needed new outhouses, access roads, bridges or camper pads.

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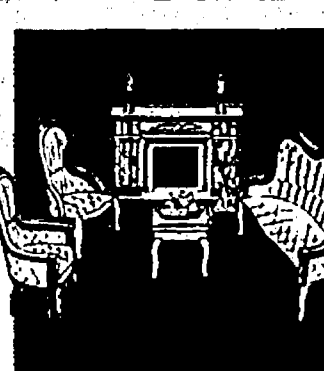
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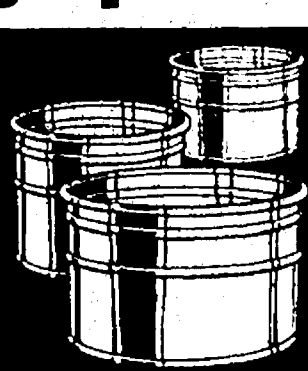
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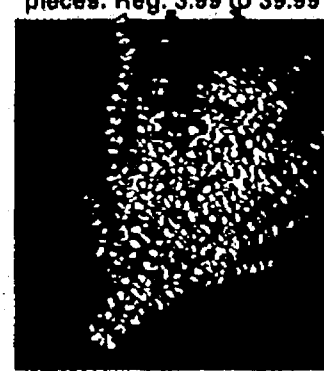
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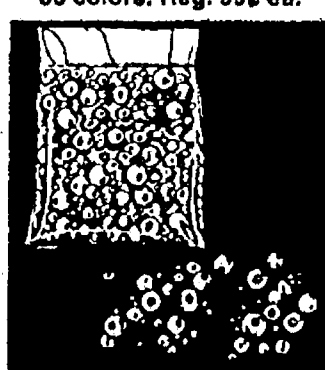
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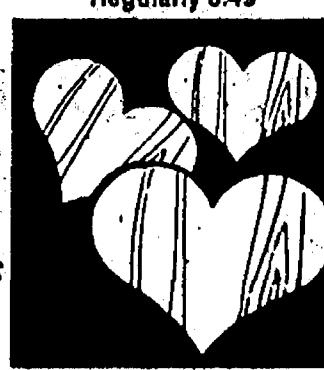
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## SPORTS

B

THURSDAY, JANUARY 27, 1994

WESTLAND  
SPORTS  
SCENE

## Livonia ice show

Students enrolled in the Livonia Department of Parks and Recreation's figure skating programs will put on an exhibition performance beginning at 3 p.m. Saturday, Feb. 6, at Eddie Edgar Arena.

Admission is \$2 for adults and \$1 for children under 12.

For more information, call 261-2260.

## New Tiger scout

Livonian Glenn Murdock, 42, has been named a part-time scout with the Detroit Tigers Baseball Club. He will be responsible for southeastern Michigan, as well as Windsor, Sarnia and London, Ontario.

Murdock will report to Tigers Midwest Scouting Supervisor Bill Schudlich of Dearborn.

An insurance adjuster for Associated Claims Service, Murdock worked the past five years for the Seattle Mariners.

## U.S. rifle member

Kate Keleman, a graduate of Livonia Churchill High and student at Murray State University (Ky.), has been named to the 1993-94 U.S. National Development Team in rifle competition.

She is the only Michigan shooter named to the development squad.

## Hoop shoot contest

Boys and girls ages 9-14 are eligible to compete in a hoop shoot contest, sponsored by the Livonia Parks and Recreation Department and the Livonia Junior Football League, Wednesday, Feb. 9, at Frost Middle School's main gym.

Free registration begins 15 minutes prior to the following starting times: 6:30 p.m. (ages 9-10); 7 p.m. (ages 11-12); and 7:30 p.m. (ages 13-14).

First and second place finishers will be awarded in each age group.

For more information, call 261-2260.

## Head over heels



Rocket launch: Sarah Coombs of Westland John Glenn twists on the vault during Monday's dual meet at Wayne Memorial. She finished second. For more meet results, see page 2B.

ART EMANUELE/STAFF PHOTOGRAPHER

## Goins propels Glenn, 66-56



Westland John Glenn survived a scare and remained tied for first place with Plymouth Salem in the Western Lakes Activities Association basketball race after downing stubborn Plymouth Canton, 66-56.

BY NEAL ZIPPER  
STAFF WRITER

Tony Goins scored eight of Westland John Glenn's final 12 points Tuesday, lifting the host Rockets to a 66-56 boys basketball win.

Goins' outburst in the final three minutes broke open a close game and helped Glenn stay tied with Plymouth Salem atop the Western Lakes Activities Association with a 4-0 record.

The Rockets are 8-1 overall.

Goins, a 6-foot-4 senior forward, spent most of the night concentrating on shutting down Canton forward Matt Paupore. His offense suffered as a result, but came alive in the game's deciding moments.

"I knew my game would eventually come around," he said. "Coach (Mike Schuette) wanted me to keep Paupore down and that's what I planned to do."

He held Paupore to 12 points — nine under his average — as Paupore made five of his 15 shots. Goins finished with a game-high 20 points, nine rebounds and five blocked shots. The Chiefs (5-5 overall and 2-2 in the WLAA) weren't pushovers, however, as they rallied from an 11-point, second-quarter deficit to take the lead in the third quarter.

Trailing 32-25 entering the third, Canton opened the half on a 10-2 tear and took a 37-34 advantage behind consecutive baskets from Ron Hunter. The sophomore finished with a team-high 16 points off the bench.

"We wanted to come out in the third and pick up our defense and take better shots," said senior guard Ted Docks, who finished with 15 points and had four steals in the third.

The key to the turn of events was Canton's swarming full-court pressure, which resulted in seven Glenn turnovers.

"I don't think there was much difference in the way we were playing in the third as much as Canton coming out and forcing us into mistakes," Glenn coach Mike Schuette said. "I knew they would be tough and scrappy and they were hustling everywhere. They also started doing a good job boxing out and doing a better job on the boards."

Leading 40-37 with 42 seconds remaining in the third, the Chiefs got sloppy and committed three consecutive turnovers which allowed the Rockets to tie the game at 40.

But Glenn took control early in the fourth and went ahead 52-46 after tips by Guy Rucker and Savon Hubbard. Two short jumpers, however, by Hunter closed the margin to 52-50.

The lead was extended to four after two Tariq Horne free throws. The Rockets converted eight of 10 free throws in the fourth and 15 of 24 for the game.

After Canton narrowed the gap to 54-52 with 3:11 left, Goins came alive.

See GLENN, 2B

## On the warpath

## Warriors smash C'ville, 75-55

BY BRAD EMONS  
STAFF WRITER

Lutheran High Westland's John Smolka came out smoking Tuesday, leaving host Livonia Clarenceville smoldering in ruins, 75-55.

Smolka, a 6-foot-1 junior forward, provided the spark, scoring a team-high 24 points as the Warriors captured their third-straight Metro Conference boys basketball game.

It was also Lutheran High's first win ever over the Trojans.

Senior guard Jim Hoeft added 20 points for the victors, all in the second half, as the Warriors improved to 4-5 overall and 3-1 in the Metro.

Chris Tiernan chipped with 11 points.

"We hope this can continue," an elated Lutheran High coach Scott Wiemer said. "It's taken awhile, but maybe finally we're starting to reap some benefits of all the work we've put in."

Smolka, an effective stand-still jumper shooter, hit nine of 20 shots from the floor, including a pair of threes.

But his performance was even more remarkable because he was doubtful prior to the game. He suffered a contusion on his arm after taking a charge in Saturday's win over Detroit Lutheran West.

"His right arm was pretty swollen and it was X-rayed for possi-

## BASKETBALL

ble bone chips, but he was OK," Wiemer said. "His strong suit all year has been rebounding. He's been averaging about 10 rebounds a game. He's only 6-foot-2, but he's deceptive because he's got long arms. Tonight he just played a great all-around game."

Clarenceville's top two sharpshooters, cousins Mark and John Kalaj combined for 40 of the Trojans' 55 points.

Mark, who finished with a game-high 25, was nine of 21 from the floor. John added 15 on six of 18 shooting.

"We didn't want them to score off the fast-break," Wiemer said. "We wanted to make sure they put the ball on the floor before they shot the three. Our rotation defense worked pretty well. We changed up in the fourth quarter and used a triangle-and-two."

The Trojans managed to stay close for almost three quarters before falling apart.

Thanks to five first-half blocks by 6-6 junior center Mark Berry, Clarenceville was only down 26-20 at intermission.

But 26 turnovers on the night led to the Trojans' undoing.

"We don't really have a point-guard and ball-handling at guard has been a problem all year," Clarenceville coach Rob White

said. "In the first half we played good man-to-man defense, but the second half we were just terrible. We didn't run our press very well. And we stopped forcing the ball to the corner and we stopped pushing them to the baseline. We let them go right down the middle of the floor."

Leading 42-34 after three quarters, Lutheran Westland went on a 19-4 run to open the fourth period. The Warriors held a commanding 61-38 advantage as Hoeft tallied 10 of his 20 during the outburst.

"Jimmy was on the JV last year, but he's grown about three inches," Wiemer said. "He's done a good job all year off the bench for us. He's been averaging in double figures. We really use all 10 guys because that's all we have."

The game's final three minutes dragged out, degenerating into a foul-shooting contest. The Warriors sewed up the victory by hitting 12 straight from the line to end the game.

"We moved the ball well, especially against their three-quarter court pressure," Wiemer said. "It bothered us the first couple of times down the floor, but then we adjusted."

"We moved the ball really well and executed our man-to-man offense. The kids played well."

## Shamrocks rip Southgate Anderson

The Redford Catholic Central hockey team heads into the tough part of its schedule on a high note, whipping Southgate Anderson, 10-0, on Saturday at Redford Ice Arena.

The Shamrocks, who host Trenton on Saturday and play No. 1 ranked Birmingham Brother Rice on Wednesday, improved to 10-0-1 overall.

"It was the best game we played all year," CC coach Gordie St. John said. "The kids really came to play."

## HOCKEY

Junior forward Jeff Helner continued his strong play, scoring four goals with one assist.

"He's on a heck of a spurt and I hope he can keep it going the next couple weeks," St. John said.

Greg Vaquera added two goals and two assists, Jon Heady had a goal and four assists and Jason Couture, Chris Gonzalez and Jeff

Lachapelle had one goal and one assist each.

CHURCHILL 3, BIRMINGHAM 1: Senior defenseman Steve Grom scored two goals and an assist Saturday, leading Livonia Churchill past Birmingham at Cranbrook Ice Arena.

The Chargers, who broke a 1-1 tie with two goals in the third period, improved to 6-4 overall and stayed in contention for first place in the Suburban Prep Hockey League standings at 6-2. Birmingham is 6-6 overall.

Senior right winger Dan McNitt scored one goal. Junior left winger Jason Lee and sophomore Dave Higham and Chris Kiebler had one assist each.

Jim Jackson scored a short-handed goal at 14:49 of the first period to give Birmingham a 1-0 lead.

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## SPORTS ROUNDUP

Items for the Sports Roundup must be submitted by noon Friday (for Monday issue) and noon Tuesday (for Thursday issue). Items run once only.

## ■ 3-ON-3 KICKERS 1ST

Livonia Stevenson High's connection of senior Chris Grödzicki, juniors Craig Wimmer and Anthony Vetrano, along with sophomore Scott Sersen, finished first with a 7-0 record in a 24-team three-on-three indoor soccer tournament last weekend at Spring Arbor College.

The foursome outscored their opponents by a combined count of 49-18.

They defeated contingents from Warren DeLaSalle (9-3) and Grand Blanc (5-3) in the semifinals and finals, respectively.

## ■ SC NEEDS COACH

Schoolcraft College has an immediate opening for a women's cross country coach.

Those interested should call between noon and 5 p.m., Monday through Friday, at 462-4400, Ext. 5249.

## ■ EMU ICERS READY

Eastern Michigan University's club hockey team, ranked No. 5 nationally, will take on No. 3 Penn State at 7:30 p.m. Saturday at the Plymouth Cultural Center and Ice Arena.

EMU is 18-7-1 overall and leads the East Division of the Central States Collegiate Hockey League. Penn State is 14-7 overall and 5-0 in the ACHL.

The EMU Eagles will also meet Purdue in a CSHL game at 7:30 p.m. Friday at the Cultural Center.

Admission to each game is \$4.50 (adults), \$3 (students) and \$1.50 (senior citizens.)

## ■ SPRING BREAK CAMP

Boys and girls ages 6-16 are in-

cluded to register for the Spring Break '94 hitting camp, 9 a.m. to 1 p.m., Monday through Thursday, April 4-7, at the Sports Academy, 42930 W. 10 Mile Road, Novi.

The \$80 cost includes T-shirt and a soft drink. (Campers may buy lunch at snack bar or bring their own.)

Special features include indoor batting cages, whistle ball, instruction, soft toss, home run derby, bunting games, films, contests and awards.

■ Baseball instruction and tutoring programs, \$25 per half-hour and \$100 for five half-hour lessons, are also available at the Sports Academy.

The staff includes Henry Ford Community College coaches Stu Rose and Lee Bjerke, Plymouth Salem High assistant Dale Rumberger, and former college and minor league pitchers Rick Rozman and Brian Porter.

For more information, call 380-0800.

## ■ LJFL BASEBALL SIGNUP

Baseball registration for the Livonia Junior Football League (youths ages 8-14) will be from 10 a.m. until noon, Saturday, Feb. 5, and 6-8 p.m. Monday, Feb. 28, at the Bentley Center.

Those registering must reside in either the Livonia or Clarenceville school districts.

## ■ WINTER HOOP BREAK

A winter break basketball camp (ages 6-14) will be from 9 a.m. to 1 p.m., Monday through Thursday, Feb. 14-17, at the Sports Academy, 42930 W. 10 Mile Road.

The \$40 cost includes camp shirt, awards and daily instruction (one counselor for every 10 campers).

For more information, call 380-0800.

# Big Headache

## Salem center beats Pats, 66-61

Livonia Franklin had its chance Tuesday, but host Plymouth Salem escaped with a 66-61 Western Lakes Activities Association boys basketball victory.

The victorious Rocks, 8-1 overall, remained deadlocked with Westland John Glenn for first place in the WLAA.

Both teams have 4-0 records. Pesky Franklin fell to 4-4 overall and 2-2 in the WLAA.

The Patriots led 22-20 after one quarter, but Salem pulled ahead 38-30 at halftime. The Rocks maintained their eight-point advantage heading into the fourth when Franklin made a late run.

Pulling within one with just under a minute left, Franklin fell short after missing an uncontested layup and turning the ball over on its next possession.

James Head, the 6-foot-7 senior headed for the University of Iowa, led Salem with 26 points, nine coming in the final quarter. Adam Hammons added 11.

"We didn't have anybody who could match up with Head, but the kids played hard," Franklin coach Larry Jackson said.

## ■ BASKETBALL

Jason Maschke, a 6-3 senior, led Franklin with 14 points and 10 rebounds. Mark Baluk also contributed 14 points, while Paul Kruschka and Greg Maple chipped in with 13 and 10 respectively. Freshman center Matt Bauman had a career-high 10 rebounds.

■ CHURCHILL 62, N. FARMINGTON 59: Bill Morris poured in 18 points Tuesday, propelling Livonia Churchill to its third-straight win Tuesday at North Farmington.

Both teams are 4-6 overall and 2-2 in the WLAA.

Tim Wrublewski contributed 14 points for the victorious Chargers. Jeff Anderson added eight, while guard Ethan Jerome had eight points and eight rebounds.

A 17-11 run in the third period clinched the win for Churchill.

"It's the best game we've played all year," Churchill coach Tom Lang said. "We shared the ball and everybody made nice offensive plays."

The Chargers shot just under 50 percent from the floor (24 of 49) and won despite being out-rebounded 38-26.

Four North players scored in double figures: Scott Lord (18), Doug Dolak (14), Jon Penala (10) and Evan Ellis (10).

■ MONROE 75, WAYNE 55: Guards Mitch Sweet and Don Marcero scored 22 and 21

points, respectively, carrying the host Trojans (8-3, 4-1) to the Mega Conference (Red Division) win Tuesday over Wayne Memorial (7-4, 3-2).

Forward Adam Lindsay contributed 12 points for the Trojans, who outscored Wayne 43-25 in the second half after a 30-all halftime deadlock.

Monroe made 20 of 24 free throws (83.3 percent) compared with Wayne's six of 15 (40 percent).

Freshman Lorenzo Guess led the Zebras, who dropped their third straight, with 14 points. Jameel Wooden chipped in with 12.

■ HARRISON 66, STEVENSON 59: Five players scored in double figures Tuesday as Farmington Harrison won a WLAA encounter at Livonia Stevenson.

Aaron Weiss tallied 17 for the Hawks, now 5-5 overall and 1-3 in the WLAA. Other contributions came from Calvin Pruitt (16 points and 21 rebounds), Kevin Bambenek (11), Rick Smith (11) and Charles Bambenek (10 all in the second half).

Senior Brad Morgan scored 14 to pace the Spartans, who slipped to 1-8 overall and 1-3 in the WLAA. Senior center Chris Chichila added 12.

■ REDFORD CC 66, DELASALLE 51: Mike Ridley, a junior transfer from Millford, scored 18 points Tuesday, propelling Redford Catholic Central (8-3, 4-1) to the Catholic League Central Division victory over visiting Warren DeLaSalle (5-5, 2-3).

Three other Shamrocks scored in double figures including sophomore guard Justin Hoener, senior forward Sean Gallagher and senior center Joe Gallagher — 10 each. CC hit 26 of 30 free throws (86.6 percent).

Mark Kampa scored 15 for the Pilots.

■ LUTHER WESTLAND 66, LUTHERAN WEST 52: Chris Tierman pumped in 19 points Saturday,

## Glenn

from page 1B

First, he tipped in a missed shot, then scored on a breakaway slam. The senior forward then stole a Canton pass and fed Hubbard, who scored on an uncontested layup to give Glenn a 60-52 lead with 2:02 remaining.

Goins added a basket in between two Paupeore driving layups and later finished the scoring on a monster slam.

Rucker added 15 points and 13 rebounds for Glenn who also got 12 points from Hubbard and 11 from Brent Washington.

leading Lutheran Westland (3-5, 2-1) to the Metro Conference win over visiting Detroit Lutheran West (1-7, 0-4).

Jim Horan and John Smolke each contributed 12 for the victors, who hit 22 of 30 free throws (73.3 percent).

Chatham Brazil netted 13 for the Leopards.

■ ROEPER 80, HURON VALLEY 37: Junior guard Hassan Jihad finished with 18 points, eight steals and eight assists Tuesday, leading Bloomfield Hills Roeper (10-1, 4-0) to the Michigan Independent Athletic Conference win over visiting Westland Huron Valley Lutheran (0-10, 0-4).

Senior guard Eric Ruth scored eight in a losing cause.

All 11 Roeper players scored.

# Borgess picks up key victory at Rice

By MIKE ROSENBAUM  
STAFF WRITER

Redford Bishop Borgess relied on 6-foot-6 Perry Robinson and 6-3 Charles Smith for much of its scoring in Tuesday's game against a smaller Birmingham Brother Rice squad.

But it was a pair of guards, Wendell Green and Jerome Ross, who made the key plays in the final two minutes to secure the Spartans' 60-57 victory.

After the host Warriors took their only lead of the game, 53-52, Green and Ross scored Borgess' final eight points.

"Green really took charge and did a good job" down the stretch, said Spartans' coach Glen Donahue. "And Ross, our sophomore guard, did a good job."

Rice was close all the way, never trailing by more than seven points, but couldn't get over the hump until Derek Canine drove the lane and scored with 2:12 left. But the game turned on the next four possessions.

After Canine's basket, Green came right back with a nearly-identical layup to put Borgess back on top. After the Warriors lost the ball on a traveling call, Ross broke out of a four-corner spread for a driving layup and a 56-53 margin with 59 seconds remaining. Rice missed a three-pointer, then Ross and Green closed the game by hitting four straight free throws.

"We could've won the game," said Rice coach Frank Carrico. "We just didn't make some plays down the stretch that would have enabled us to win the game."

The Spartans improved to 6-4 overall, 4-1 in the Catholic League's Central Division. The Warriors are 5-5, 1-4.

Both coaches complimented their opponents for playing hard. Although the phrase is often a coaches' cliché, it applied to this contest. The teams went toe-to-toe from the opening tip. Both squads played physical games

featuring aggressive, man-to-man defense.

Donahue said Rice "played better against us than they played against Flint Central. And they beat Flint Central. They had good ball movement. They didn't have a great shooting night tonight but they played very, very hard."

Carrico similarly praised Borgess, adding "their athletic ability is certainly a factor."

The Spartans grabbed a 10-3 lead in the first five minutes as Rice's shooters were cold early. The Warriors warmed up and pulled within 16-12 after one quarter.

Robinson took charge in the second quarter, scoring nine points to help the Spartans take a 31-28 lead into halftime.

One Warrior whose shooting wasn't cold was Brian Kalczynski, who scored 14 points in the first half. But Kalczynski got into foul trouble early in the third quarter and added just two points in the second half. Robinson also

suffered from foul problems, but still managed six points in the third quarter as Borgess maintained its lead, 42-38.

Led by Canine's eight points, Rice rallied in the fourth quarter, tying the score at 44, then taking the lead before Borgess' guards took charge.

Rice has lost several close league games, a factor which Carrico called "extremely frustrating for the players and for me. In spite of the frustration (the players) have continued to be very positive. They come back every day at practice and try to be a little better."

Borgess, meanwhile, is "starting to gel as a team," Donahue said. "We're getting better each game."

Robinson led the Spartans with 15 points. Smith scored 13, Green 10, Richard Paige had 9 and Ross added 8.

For Rice, Kalczynski scored 16 points, Canine 12 and Rob Chrysler 7.

# Rockets struggle but win handily

Westland John Glenn posted its lowest score of the year, but it was more than enough to gain a 121.75-107.75 girls gymnastics victory Monday at Wayne Memorial.

The Rockets improved to 4-0 under second-year coach Debbie Tomasko.

"We're going to expect some wonderful things from this team this year," said Tomasko, a 1987 grad and former Glenn gymnast. "We're shooting for state this year. Last year we had to fight to get 120 because it was a building year."

Glenn swept the vault event led by sophomore Shelley Underwood, who posted a score of 8.3. Sophomore Sarah Coombs (8.1), junior Elizabeth Swanguarin (7.85) and junior Tamara Wright

## ■ GYMNASTICS

(7.75) took the next three spots.

The Rockets took the first three places in uneven parallel bars led by junior Kristen Nicholls (8.05), freshman Katie Boogren (7.75) and freshman Missy Parr (7.6). Wayne's Tiffany Morningstar was fourth at 7.0.

In the balance beam, Glenn took places one through four led by junior Lori Patalocco (7.65), freshman Tracy Wright (7.55), Coombs (7.45) and Boogren (7.15).

Underwood captured the floor exercise with a score of 8.65. Glenn also garnered the next three spots — Parr (7.9), Windy Coughanour (7.7) and Joanne Beach (7.4).

## SWIMMING

LIVONIA CHURCHILL 127  
REDFORD UNION 59  
Tuesday at RU

REDFORD CATHOLIC CENTRAL 58  
TOLEDO ST. JOHN'S 28  
Saturday at Farmington Hills Mercy

200-yard medley relay: Churchill (Frank Richards, Greg Kapanowski, Daiman Beene, Jon Carlson), 1:58.6; 200 freestyle: Matt Sorokac (Churchill), 2:08.22; 200 individual medley: Mark Campbell (Churchill), 2:11.16; 50 freestyle: Jon Carlson (Churchill), 24.13; diving: Richard Munir (Churchill), 147.20 points; 100 butterfly: Greg Kasprzak (Churchill), 1:02.69; 100 freestyle: Scott Fresh (Churchill), 58.61; 500 freestyle: Rob Grant (Churchill), 5:04.94; 200 freestyle relay: Churchill (Greg Kapanowski, Chris Baranowski, Matt Sorokac, Jon Carlson), 1:35.15; 100 backstroke: Rob Grant (Churchill), 1:03.8; 100 breaststroke: Rob Jones (Churchill), 1:08.25; 400 freestyle relay: Scott Fresh, Matt Sorokac, Frank Richards, Rob Grant), 3:58.49.

Dual meet records: Churchill, 3-2; Redford Union, 1-3 overall.

200 medley relay: CC (Steve Reinke, Tim Lauster, Derek Kaunelis, Paul Magoulick), 1:51.14; 200 freestyle: 1. Brian Green (CC), 2:53.77; 2. Jason Markou (CC), 2:00.2; 200 IM: 1. Derek Kaunelis (CC), 2:14.79; 2. J.P. Merchant (CC), 2:24.3; 50 freestyle: St. Rambaldi (St. John's), 23.72; 100 butterfly: 1. Kevin Reinke (CC), 1:01.37; 2. Derek Kaunelis (CC), 1:03.72; 100 freestyle: 1. Kevin Reinke (St. John's), 54.01; 500 freestyle: 1. Kevin Reinke (CC), 5:19.45; 2. Bill Leon (CC), 5:49.43; 200 freestyle relay: CC (J.P. Merchant, Steve Reinke, Brian Cadard, Tim Lauster), 1:43.26; 100 backstroke: N. Welby (St. John's), 1:04.78; 100 breaststroke: Scott Kondor (CC), 1:12.42; 400 freestyle relay: CC (Tim Lauster, Brian Green, John Zarrow, J.P. Merchant), 3:47.77.

CC's dual meet record: 5-2 overall.

# Avery entertains lefties



STEVE KOWALSKI

Saturday's baseball clinic at Taylor Truman High School, sponsored by the Concealed Security Connie Mack summer baseball team, was a worthwhile experience for youngsters.

Especially for those that are left-handed.

Atlanta Braves' star left-handed pitcher Steve Avery, the featured speaker, invited all the left-handers to join him on the basketball court so he could show off a new pick-off move.

Redford Catholic Central pitcher Dave Sussalla is a true lefty, but I wonder if any of the others faked being left-handed, just to get a closer look at their idol?

Avery, who graduated from Taylor Kennedy in 1988, spent about 45 minutes answering questions from kids in the crowd.

Avery is a rising star with the Braves, recording an 18-10 record with a 2.94 earned run average last year. At \$560,000 per year, he's also been a real bargain. An arbitrator will rule this winter whether Avery makes \$2.1 million or \$2.8 million this year.

Whenever someone asks me if I saw Avery pitch in high school, I tell them about his awesome swing.

Avery still holds the career home run record at Kennedy and his senior year he hit two three-run homers to beat CC and Westland John Glenn in the Class A regional at Plymouth Salem.

Scouts started watching Avery his junior year. As a senior, Avery once had 43 scouts at one of his games, pointing a radar gun at his every pitch.

"When I see them, I usually think I'm speeding," he said.

Avery, who would have played at Stanford had he not signed a professional contract out of high school, talked about the importance of education and answered questions about pitching and even one about Michael Jordan.

About speed: "To me, speed is one of the most overrated things because I throw hard, but guys who throw harder haven't made it to the major leagues. The best pitch is the change-up."

About the curve: "Imagine yourself throwing a karate chop. Get your fingers over the ball and throw it straight down."

On Jordan, the retired basketball star who is thinking about playing professional baseball.

# Gable top finisher in giant slalom tilt

Farmington Hills Mercy junior Niki Gable led the Marlins to a second-place finish Tuesday in a giant slalom ski meet at Mount Brighton.

Gable, who has finished first in every meet this year, posted a combined two-run time of 33.52. Teammate Jen Werner was 10th (39.25), Erica Healy 14th (40.46) and Ginny Harte 21st (43.02).

Birmingham Seaholm won the eight-team meet, and Okemos was third behind the Marlins.

## ■ SKIING

Redford Catholic Central was fourth in the boys competition. Brighton was first, Okemos second and Birmingham Groves third.

CC's Mark Klencza placed seventh (35.23), Nick Muccimo 13th (35.57), Todd Turowski 18th (36.47) and Matt Connolly 19th (36.52).

The next event is a slalom meet today at Mount Brighton.

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# ENTERTAINMENT

THURSDAY, JANUARY 27, 1994

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## ON THE MARQUEE



KEELY WYGONIK

## Concerts offer notable introduction to classics

This is a good weekend to introduce your children to the classics. Area symphonies — Livonia, Plymouth and Detroit — are hosting concerts with children in mind. The Farmington Area Philharmonic, also known as Group du Jour, and Rochester Symphony Orchestra are busy rehearsing for their family-oriented concerts on Feb. 6.

The Livonia Symphony Orchestra, under the direction of assistant conductor Karl Karoub begins its chamber concert series 8 p.m. Friday, Jan. 28, and the children's concert series 2 p.m. Saturday, Jan. 29, at the Livonia Civic Center Library Auditorium, 32777 Five Mile Road, east of Farmington Road. Tickets are \$12 adults, seniors 62 and older, \$8; students 12 and older, \$6; and children under 12, \$3. Call 421-1111 or 464-2741.

"At the children's concert we introduce the different instruments, and explain how to listen to music," said Karoub. "We show children how to appreciate all kinds of music to broaden their horizons."

Young Artist Competition winners will be featured in concerts to be presented by the Plymouth and Rochester symphonies.

Violinist Christian Hebel, 18 of Plymouth, the Plymouth Symphony Orchestra's second place Youth Artist Competition winner, will perform at two concerts — 8 p.m. Friday, Jan. 28 at Novi Civic Center, 45175 10 Mile Road, west of Novi Road, and 8 p.m. Sunday, Jan. 29, at First Presbyterian Church of Plymouth, 701 W. Church Street. Tickets are \$6 adults, \$5 seniors, and \$3 students in K-12. Call 451-2112.

The Detroit Symphony will present a live production of the award-winning HBO special and Classic Kid's recording "Beethoven Lives Upstairs" 11:30 a.m. and 2 p.m. Saturday, Jan. 29 at Orchestra Hall in Detroit. The production is a combination of music, history and dramatic storytelling using two actors whose anecdotes and observations are based on true incidents from Beethoven's life. More than 25 examples of Beethoven's music will be featured. Tickets range from \$7 to \$21. Call 833-3700 or Ticketmaster, 645-6666. The next concert in the series "Cinderella" will be on April 30.

The Rochester Symphony Orchestra family concert 2 p.m. Sunday, Feb. 6 at Varner Hall on the campus of Oakland University in Rochester, has

See MARQUEE, next page

## LOOKING AHEAD

What to watch for in Entertainment next week:

- Find out what's new at the movies.
- Village Players of Birmingham present "The Music Man."

## Classic comedy has timeless appeal

"Our American Cousin" is unforgettable because of its hilarious script, and the fatal shooting that occurred at a performance in 1865.



British and American customs clash with comic results in "Our American Cousin," the 19th century classic that opens Friday, Jan. 28, at Henry Ford Museum Theatre in Dearborn.

A favorite among theatrical audiences for more than a century, this 1858 comedy by Tom Taylor was the first professional play performed at Henry Ford Museum Theatre in 1964. Its last revival by the Greenfield Village Theatre Company was in 1983.

The cast of the current production includes Dan C. Bar of Plymouth and Stephanie Nicols of Troy. Elaine Kaiser of Livonia is assistant producer, and costumer is Bernadine Vida of Redford Township.

In "Our American Cousin," the title "cousin" is Asa Trenchard, an American backwoodsman whose character and colorful speech were inspired by Davy Crockett. As heir to a family fortune, Asa travels to England to meet his very proper but eccentric relatives.

## ON STAGE

"Our American Cousin"

\*Theater: Henry Ford Museum Theatre, inside Henry Ford Museum at Oakwood Boulevard and Village Road in Dearborn, west of the Southfield Freeway, south of Michigan Ave.

\*Curtain time: 8 p.m. Fridays and Saturdays, Jan. 28 through March 5; 4:30 p.m. Sunday, Feb. 13.

\*Tickets: \$9 for theater only, \$27 for dinner/theater. Call (313) 271-1620 ask for the Reservation Center.

## PREVIEW

The British Trenchards welcome their rustic relation with mixed emotions. They are overwhelmed by his manners, clothes and way with words, but eager to win his good will because of the inheritance.

Among the historic fans of Asa Trenchard was President Abraham Lincoln, who was watching the play at Ford's Theatre on April 14, 1865, when he was shot by John Wilkes Booth.

But long before its link with the assassination, "Our American Cousin" was significant for being the first major American play produced



HENRY FORD MUSEUM

Classic comedy: "Our American Cousin" returns to the stage at Henry Ford Museum Theatre beginning Jan. 28. Director Henry Bennett as "cousin" Asa Trenchard and Mar Riehl in a scene from the play

by a woman — actress and theatrical manager Laura Keane. She also starred in the production.

The Ford's Theatre production, which starred Keane, had opened on April 3. Lincoln and his wife had received invitations to attend two different plays that evening, but decided to accept theater owner John Ford's offer to view the actress' closing show.

Stagehands created a special box for the presidential party. The president had not arrived at the theater

at curtain time, but the show proceeded. When Lincoln's party arrived at 8:30 p.m., the action on stage paused while the audience greeted the president and the orchestra played "Hail to the Chief."

The play was nearly finished when Booth, a well-known actor, slipped into the presidential box and fired the fatal shot. The next offering at Henry Ford Museum Theatre will be "Purdie Victorious," a 1961 comedy by Ossie Davis. Performances are March 25 to April 30.

## Families get into the act for 'Music Man'

Living in harmony is not just an act for two local families who have provided six of the cast members in Village Players of Birmingham's production of "The Music Man," which opens Jan. 28.

Patrick Lynch, who plays Prof. Harold Hill, is joined by his daughter Caitlin, 13, who plays Pick-a-Little Lady, and his son, Patrick Jr., 10, who plays a Boy's Band member.

Celia Keenan-Bolger, 16, is playing Zaneeta, while her sister Maggie, 10, plays Amaryllis, and brother, Andrew, 8, plays Wintrop.

A veteran Village Player, Patrick Lynch is combining two of his great loves — family and music for a great personal experience.

"I was so thrilled when Village Players decided to do this show," he said. "I've had this role before, but neither of the children where the right age to play a part. This is something I'll treasure probably more than the children will."

Celia Keenan-Bolger is "the leader" for her younger sister and brother. "It's fun acting together," Andrew said. "We get along well, but sometimes we argue about who gets the parts."

The three Keenan-Bolgers have performed together before in "Peter Pan," "The Wizard of Oz" and "Sunny Side Up." They are members of the Screen Actors Guild as a result of acting in commercials.

Another cast member, Diedrich Stelljes, 13, performed on Broadway for eight months in "The Secret Garden," as Collin. "It was a tough show to do because there were eight shows per week, and I had to go to school, too," Diedrich recalled. He is also a member of the Screen Actors Guild and is performing through the courtesy of the Actor's Equity Association.

"The children in this show have been remarkably well behaved," Patrick Lynch said. "They know their lines and their music, and they've known for a long time. These are very bright kids. I'm sure they do very well in school."

## ON STAGE

"The Music Man"

\*Theater: The Village Players of Birmingham, 752 Chestnut Street, corner of Hunter Boulevard, south of Maple.

\*Curtain time: 8 p.m. Fridays and Saturdays, Jan. 28-29, shows through Feb. 12, 2 p.m. matinee, Sundays, Jan. 30 and Feb. 6.

\*Tickets: Adults, \$12, students, \$10. Tickets available at the door, but reservations are recommended. Call 644-2075 anytime.

## Area restaurants present special dinners

By KEELY WYGONIK  
STAFF WRITER

By the time February rolls around, most of us are sick of winter. It's nice to escape to Florida or the Caribbean, but if time and finances don't allow it, you can get away, at least for the evening, by attending a special dinner, or picking one up. Here are some suggestions.

■ Morton's of Chicago, The Steakhouse, in Southfield's Oakland Towne Square Building, just off Northwestern Highway between Civic Center and Lahser, presents an evening of wine and a five course dinner

featuring Jeffrey Friedman of Caymus Winery in California's Napa Valley, 7 p.m. Thursday, Feb. 3. The cost is \$70 per person (all inclusive). Seating is limited, call (810) 354-6006 by Jan. 28, a deposit is required.

■ Hunan Palace, 38259 W. 10 Mile, Farmington, is celebrating Chinese

New Year, 5 p.m. Sunday, Feb. 6; 6 p.m. Monday, Feb. 7 through Thursday, Feb. 10. Call 473-3939 for information, reservations.

■ Oceania Inn of Rochester Hills, 68 N. Adams Road, is celebrating the

See RESTAURANTS, next page

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TUESDAY - ALASKAN KING CRAB LEGS & FILET MIGNON \$14.95  
WEDNESDAY - ONE POUND ALASKAN KING CRAB LEGS \$12.95  
THURSDAY - 10 OZ. LOBSTER TAIL \$16.95  
FRIDAY - FISH & CHIPS \$5.50  
SATURDAY - PRIME RIB \$10.95  
SUNDAY - CHEF'S SPECIAL (DINNER INCLUDES SOUP OR SALAD, POTATO & LOAF OF BREAD)  
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# Restaurants

from previous page

New Year with a 12-course gourmet dinner, Feb. 10-20. Dinners 7 p.m. Thursday, Feb. 10 through Saturday, Feb. 12 and 6 p.m. Sunday, Feb. 13 will feature the Lion Dance. Call (810) 375-9200 for reservations.

■ Schoolcraft College in Livonia is offering gourmet Valentine's Day dinners to go. For just \$29, two can share a Traverse City Salad; Breast of Chicken Wellington with Madeira wine sauce, wild mushroom rice pilaf, winter vegetable medley, heart shaped cherry tart with chocolate sauce, and truffles with Chambord Liqueur.

Or for \$39, dine on Caesar Salad with garlic croutons, Beef Wellington with truffled wine sauce, potato and leek gratin, winter vegetable medley, heart shaped cherry tart with chocolate sauce, and truffles with Chambord Liqueur. Dinners include heating instructions, fresh baked onion challah bread and a sweet-heart candle.

Orders must be received by 3 p.m. Tuesday, Feb. 8. Pickups are available on Friday, Feb. 11 for those who wish to celebrate early, and for the traditionalist, noon to 6:30 p.m. at the Professor's Pantry inside the college's Waterman Campus Center, 18600 Haggerty Road, Livonia. Call 462-4491 to place your order.

■ The Brazilian Cultural Club of Detroit's 11th Annual Carnival Ball will be 8 p.m. to 1:30 a.m. Saturday, Feb. 5 at the Plaza Hotel, 16400 J.L. Hudson Drive, Southfield. Costume competition, dinner, and entertainment by the Brazilian group, "George Andre

and The Girls from Ipanema," flown in exclusively for the ball. Tickets are \$30 per person, a portion of proceeds will be donated to a Michigan charitable organization. Call 559-6500.

■ Cafe Cortina, is presenting a Venetian-style Mardi Gras with music and a six-course Italian dinner 7 p.m. Wednesday, Feb. 9. The cost is \$48 per person. Treat your Valentine to a cozy dinner, violin and guitar music, and Italian chocolates at the restaurant, 5 p.m., 7 p.m. or 9:15 p.m. Feb. 12-14. Cafe Cortina is at 30715 W. 10 Mile in Farmington Hills. Call 474-3033 for reservations, information.

■ Oakland Community College and the Student French Club are celebrating Mardi Gras with a gourmet New Orleans dinner 6:30 p.m. Thursday, Feb. 10, on the third floor of J Building, Tirrell Hall at the Orchard Ridge campus in Farmington Hills. Cost is \$45 per person and includes dinner, wine and dancing to the Reel Happy String and Swing Dixieland Band. Dinner music provided by a flute and jazz duo. Call 471-7786 9 a.m. to 4 p.m. Monday through Friday for details. Proceeds to benefit the Hospitality Scholarship Fund.

■ Schoolcraft College in Livonia is hosting a Mardi Gras Celebration 7:30 p.m. Saturday, Feb. 12, in the Waterman Center on campus. Tickets are \$30 per person and include New Orleans cuisine, SCool Jazz performance, entertainment by Peter Madcat Ruth and dancing to the Dixieland Sound. Call 462-4417.

■ Birmingham Community Band, 5:30 p.m.

■ Combined concert featuring the South Oakland Community, Birmingham Community and Farmington Community bands, 6:30 p.m.

■ Farmington Community Band, 7:30 p.m.

**Curtain Call** lists upcoming theater performances. Send items to be considered for publication to: Keely Wygonik, Entertainment editor, The Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48150. Our fax number is 591-7279.

## COLLEGE

### ■ OAKLAND UNIVERSITY

"The Three Musketeers" 8 p.m. Friday, Jan. 28 at the Varner Studio Theatre on campus in Rochester. Show will run Jan. 28-30 and Feb. 4-6, Fridays and Saturdays at 8 p.m.; Sundays at 2 p.m. Call 370-3013.

### ■ EASTERN MICHIGAN UNIVERSITY

"Hedda Gabler" by Henrik Ibsen will be presented Feb. 3-12 at the Quirk Theatre on campus in Ypsilanti. For tickets and show times, call 487-1221.

## COMMUNITY

### ■ FARMINGTON PLAYERS

Arthur Miller's "All My Sons," opens 8 p.m. Friday, Feb. 11 and runs through Feb. 26 at the player's barn, 32332 Twelve Mile, Farmington Hills. Call 553-2955 for tickets.

### ■ ST. DUNSTAN'S

"Cole" continues 8 p.m. Fridays and Saturdays through Jan. 29 at the St. Dunstan's of Cranbrook playhouse, 400 Lone Pine Road, Bloomfield Hills. Call 644-0527 for tickets.

### ■ AVON PLAYERS

"Nunsense" continues 8 p.m. Fridays and Saturdays, 2 p.m. Sundays through Feb. 5 at the playhouse, 1 1/4 miles east off of Rochester Road in Rochester Hills. Call 375-1390 for tickets.

### ■ BARBERSHOP

Spirit of Detroit Chorus of Sweet

Adelines presents two musical productions in barbershop harmony, 2 and 8 p.m. Saturday, Feb. 5 at Mercy High School, 11 Mile at Middelbelt, Farmington Hills. Call 382-8508 or 225-0895 for tickets.

### ■ NANCY GURWIN

"The Wiz" continues at the Jewish Community Center, 6600 West Maple Road, West Bloomfield. Shows Saturdays and Sundays through Jan. 30. Call 661-1000 or 354-0545.

### ■ DEARBORN PLAYERS

The Guildings present "Three Little Pigs," a musical, 7 p.m. Fridays Feb. 4 and Feb. 11, 1 p.m. and 4 p.m. Saturdays, Feb. 5 and Feb. 12; and 1 p.m. Feb. 6 at the playhouse, 21730 Madison, Dearborn. Call 477-2176 or 427-1775 for reservations.

### ■ MAPLEWOOD CENTER

"Wizard of Oz," 6 p.m. Tuesday, Feb. 8 at the center in Garden City. Tickets \$5 per person includes brownies and drinks. Call 525-8846.

## PROFESSIONAL

### ■ BIRMINGHAM

"Little Me" continues at the Birmingham Theatre, 211 S. Wood-

ward, through Jan. 30. Call 645-3353 or Ticketmaster, 645-6666.

### ■ MEADOW BROOK

"Shirley Valentine" continues through Jan. 30 at the theater on the campus of Oakland University in Rochester. Call 377-3300 or Ticketmaster, 645-6666.

## Marquee from previous page

something for everyone — from Ferde Grofe's "Grand Canyon Suite" to "Tubby the Tuba," topped off with the performance by violinist Deborah Leigh Edwards, winner of the RSO Young Artist Competition. Tickets are \$12, students age 12 and under \$4, call 651-4181.

Edwards, a senior at Groves High School in Birmingham, will be performing the "Concerto in B Minor, III, op. 61" by Camille Saint-Saens. She has been studying violin since the age of five. Her mother teaches piano, and her father, Stephen Edwards, is a bass player with the Detroit Symphony Orchestra.

The Farmington Area Philharmonic, Karen Nixon-Lane, conductor, will present "Winter Fantasies" 7:30 p.m. Sunday, Feb. 6 at Mercy Center, Dublin Hall, Gate 4, 28600 Eleven Mile Road, a half mile east of Middlebelt in Farmington Hills. Doors open at

## DINNER THEATER

### ■ GOLDEN MUSHROOM

"Flappers & Phantom," an upbeat musical revue in the lower level of the Golden Mushroom Restaurant in Southfield, Feb. 5 through March 26. Cost \$48 per person. Call 559-4230 for reservations.

"Winter Fantasies" promises to be an evening of music to soothe the midwinter blues featuring tunes from the Caribbean, Disney, Valentine's Day, Mardi Gras, Broadway and the classics.

The Farmington Area Philharmonic and Botsford Inn are co-sponsoring a brunch 11:30 a.m. to 2 p.m. Sunday, Jan. 30 at Botsford Inn, 28000 Grand River, Farmington Hills, to benefit the philharmonic. Tickets are \$25 per person. Call 478-2075.

Keely Wygonik is editor of the Taste and Entertainment sections of the Observer & Eccentric Newspapers. She welcomes your calls and comments, 953-2105, fax 591-7279, or write: Observer & Eccentric Newspapers, Inc. 36251 Schoolcraft, Livonia, MI 48150.

## Mall hosts band festival

The 14th annual Festival of Bands will be at Twelve Oaks Mall in Novi, Saturday, Jan. 29. Six community bands will provide a variety of musical styles to entertain 11 a.m. to 8 p.m. The mall is at I-96 and Novi Road. Admission is free and everyone is welcome.

The following bands will be performing.

■ Schoolcraft College Community Wind Ensemble, 11 a.m.

■ Plymouth Community Band, noon.

■ Combined band concert featuring Schoolcraft College Community Wind Ensemble, Plymouth Community and Novi Concert Bands, 1 p.m.

■ Novi Concert Band, 2 p.m.

■ South Oakland Community Band, 4:30 p.m.

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# Music series features Classical Bells

Nardin Park United Methodist Church in Farmington Hills is featuring the acclaimed Classical Bells at its Music Series 3 p.m. Sunday, Feb. 6.

There is no admission charge nor offering. A reception will follow the program in the church's Fellowship Hall. Nardin Park is

at 29887 W. 11 Mile, just west of Middlebelt.

Composed of handbell directors and accomplished ringers from the Detroit metropolitan area, Classical Bells has entertained since 1983.

Ring more than 65 English,

handbells, the equivalent of a five-and-a-half octave keyboard, plus four octaves of choir chimes, this self-directed ensemble presents all types of music.

Classical Bells has been featured in the Detroit Aglow program at the Fox Theater, "Brunch with the Classics" at the Somer-

set Collection in Troy and appeared as part of the Lyric Chamber Ensemble's annual Christmas concert.

The group's recordings have been heard over WQRS, and the choir recently appeared in the series Global Connection, broadcast by WTVS-TV, channel 56.

# Youth symphony presents concert

The sounds of the Metropolitan Youth Symphony will fill historic Orchestra Hall in Detroit with both classical and contemporary sounds 4:30 p.m. Sunday, Feb. 13. Divided into three levels of accomplishment, MYS numbers nearly 300 students, grades 5-12, representing 45 metropolitan Detroit communities.

Concert tickets will be available at the Orchestra Hall Box Office,

3711 Woodward, Detroit. Tickets are \$16 for box seats and dress circle, \$11 and \$9 for Main Floor and Balcony.

At the podium of the award-winning MYS Symphony Orchestra will be Alan McNair, concertmaster and assistant conductor of the Rochester Symphony Orchestra and orchestra director of the Troy High School Orchestra. McNair will lead the symphony

orchestra in a performance of Rimsky-Korsakov's well-known and loved "Scheherazade Suite."

Conducting the MYS Concert Orchestra will be Richard Piippo. An avid promoter and performer of chamber music, Piippo also serves as artistic director and conductor of the Dearborn Summer Music Festival and adjunct cellist with the Detroit Symphony Orchestra.

In a departure from the usual, the concert orchestra will perform a contemporary composition by John Downey, composer-in-residence at the University of Wisconsin-Milwaukee.

Entitled "Declamations," the work was first performed in 1985 in New York. Not only will the students play the work, they will have the rare opportunity of working with the composer in two rehearsals.

Downey will also attend the Feb. 13 concert.

Arrangements have been made for another major Rimsky-Korsakov work: The "Russian Easter Overture" will be performed by the MYS String Orchestra, conducted by Jacqueline Coleman.

Coleman is department head and director of the middle school music program at Detroit Country Day School.

# Theater searching for young talent

Marquis Theatre will present a "Talent Search" 1-8 p.m. Saturday, Feb. 12, at the theater, 135 E. Main, Northville.

They are looking for children ages 6 to 16 who can act, sing and dance. To make a reservation, and

for more information, call (313) 349-8110 to request an application for entry — no later than noon Feb. 10.

Each participant will be asked to make a three-minute presentation. An accompanist will be provided.

"Talent Search" will be videotaped, and the information will be shared with other professional theaters and talent agencies.

The event is open to the public. Tickets are \$4 per person.

## CLASSICAL MUSIC

Classical music lists upcoming classical music concerts. Send items to be considered for publication to: Keely Wygonik, Entertainment editor, The Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48150. Our fax number is 591-7279.

## COMMUNITY

**DSO**  
Mel Torme Sings Movie Classics, 8 p.m. Thursday, Jan. 27, 8:30 p.m. Friday and Saturday, Jan. 28-29, 3:30 p.m. Sunday, Jan. 30 at Orchestra Hall in Detroit. Call 833-3700 or 645-6666 for tickets.

## BENEFITS

**FARMINGTON COMMUNITY BAND**  
Valentine Dinner Dance, 6:30 p.m. Saturday, Feb. 12 at Vladimir's of Farmington Hills. Tickets \$27 per person. Call 476-5014 or 489-3412.

**BBBO**  
Birmingham-Bloomfield Symphony Orchestra, benefit "Affec-

tionately Yours," 6:30 p.m. Sunday, Feb. 13 at Temple Beth El in Bloomfield Hills. Tickets \$15 for concert only, and range from \$50 for dinner plus concert to \$100. Call 645-2276.

## SERIES

**CHAMBERWORKS**  
Music of Passion and Romance, 8 p.m. Friday, Feb. 11 at Belian Art Center, 5980 Rochester Road. Call 643-7788.

**MUSICA VIVA**  
Petersen String Quartet of Berlin, 8 p.m. Saturday, Feb. 12 at the Smith Theatre for the Performing Arts, Oakland Community College, Orchard Ridge Campus, Farmington Hills. Call 932-0400 or 471-7700 for tickets.

**AMERICAN ARTISTS**  
New York City soprano Susan Botti and the Midwest premiere of a work by contemporary Russian composer, Sofia Gubaidulina, Sunday, Feb. 20. Preview lecture 2 p.m., followed by concert 3 p.m. Call 851-5044.

## MOT hosts dance auditions

Auditions have been scheduled Saturday, Feb. 5 for principal roles and corps de ballet positions with Michigan Opera Theatre's 1994 spring season production of

Prokofiev's classical ballet "Cinderella." Interested dancers must pre-register by calling Dee Dorsey, (313) 874-7850.

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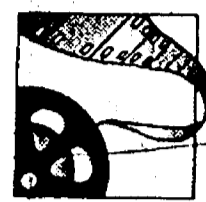
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## Tale of love weaves mystery, intrigue, revenge



As a young brash agent fresh out of law school in 1952, FBI agent Kevin Walker (Matt Dillon) along with his partner Ron Pirelli (Bruno Kirby), is assigned to Chinatown to ferret out suspected subversives during the height of America's communist witchhunt. At Broadway Nathan's, a local hangout, Walker meets Cynthia (Teri Polo), a tall striking blond, who poses a simple question to the young agent — does he believe in law or justice? This question resonates throughout the rest of his life in "Golden Gate," opening Friday at metro Detroit movie theaters.

The agents ensnare a local laundryman Chen Jung Song (Zi Ma), who has organized an innocent campaign to forward money to the community's impoverished families in "Red" China. Walker frames Song, who is prosecuted

and sentenced to 10 years in prison.

Upon his release from prison, Song is once again investigated, now with reservation, by Agent Walker, which forces the already broken man over the edge. Song invokes a curse on Walker — that he "become a Chinaman," and inherit all the pain and suffering his naive actions have inflicted.

Song's daughter Marilyn (Joan Chen), a child during her father's ordeal, now attends a local law school. She has no true memory of her father or the real circumstances that led to his misfortune.

Kevin, in an attempt to assuage his guilt, befriends Marilyn. She has no notion of Kevin's complicity in destroying her father. Kevin introduces himself as a public defender who knew her father during his period of incarceration. In time, they fall in love. Kevin's moment of bliss ends abruptly when Marilyn discovers his true identity.

### PREVIEW

Promising revenge, she invokes the name of the goddess Fa Mu Lan, the Woman Warrior, "the one who takes her father's place in battle." Marilyn's avowed desire for revenge and Kevin's quest for redemption climax poignantly against the backdrop of the Bay Area's civil disobedience of 1968.

The Samuel Goldwyn Company presents "Golden Gate" in association with American Playhouse Theatrical Films. It is directed by John Madden from an original screenplay by David Henry Hwang. The film is produced by Michael Brandman.

David Henry Hwang came upon the inspiration for "Golden Gate" in a New York City bar in conversation with a friend from New York's Chinese community. The friend recounted the story of the false prosecution of Chinese-Americans in the early 1950s for

sending money home to their impoverished families.

Hwang's penchant for taking historical footnotes and turning them into multi-layered dramas is not limited to "Golden Gate" and his smash Broadway hit "M. Butterfly." His first award-winning play, produced exclusively for the New York stage, "The Dance and the Railroad," is, according to Hwang, "a story about people who are shut out of the mainstream cultures and how they manage to create their own rites."

"America," Hwang continues, "at least in principal, subscribes to the notion that whoever takes residence on these shores may call it home. This is a relatively new concept in the history of ideas, and I think people of color grapple with it in a particularly vital fashion. One of the particular burdens of my minority is that we are never completely accepted as Americans."



Haunting tale: Joan Chen (left) stars as Marilyn Song and Matt Dillon stars as FBI Agent Kevin Walker in "Golden Gate."

## Lolita Davidovich bright light in 'Intersection'

AP — Mark Rydell's last movie, "For the Boys," was a critical bomb that never really grabbed a significant audience. With "Intersection," now playing at metro Detroit movie theaters, it looks like Rydell — who distinguished himself with such movies as "On Golden Pond," "The River" and "The Rose" — is on a downward spiral.

Rydell can't take all the blame for "Intersection." The movie has an excellent concept — a successful but emotionally crippled man who's unable to make a commitment — but gets bogged down by a trite screenplay and inferior performances by Sharon Stone and Richard Gere.

Gere certainly was miscast as Vincent Eastman, an award-win-

ning architect married to his business partner, Sally (Stone). The carefree, sexy spark that leaves some marriages early on has fizzled. Sally has become a workaholic whose ambitions and enthusiasm are more tied to the firm than to her marriage. Bored and confused, Vincent leaves Sally and their daughter, Meghan (Jenny Morrison), for a vivacious and sexy magazine writer Olivia (Lolita Davidovich).

But Vincent is incapable of making a commitment to Olivia. Part of him is still attached to Sally. Almost as a symbol of his indecision, he leaves his car parked at his wife's home and must go there in order to drive. It also doesn't help that Sally is in the office with him. And when it

### REVIEW

comes to company social events, he excludes Olivia.

Caught in the middle of course is the 13-year-old Meghan, who nevertheless manages to balance Daddy's girlfriend and Mommy's natural hostilities.

It all comes to a head for Vincent when Olivia, heady on too much wine, crashes the opening of a new museum that the firm has designed. Sally is there. The two women meet, and Vincent erupts in fury at Olivia. After dropping her off in the rain, he drives around for the rest of the night,

winding up sleeping in his car outside a diner.

He's written Olivia a goodbye letter and is about to mail it when he meets a little girl who has the same flashing red hair as Olivia. He tucks the letter into his jacket (it would have been prudent to simply rip it up and throw it away) and leave the message on Olivia's answering machine to meet him at a romantic country hotel. He gushes excitedly that he loves her and wants to marry her.

Exhilarated by his decision and in a rush to meet Olivia, Vincent speeds along the mountainous two-lane road and breaks too late when he sees a stalled van. He does a 360 just as a tractor-trailer roars into view in the other lane. This is how the movie opens —

with the accident. Even if you fall asleep during this movie, which is pretty easy to do, you still know how it's going to end.

And little things, such as the letter and the telephone message, are indeed telescoped.

If "Intersection" has one bright hope, it's Davidovich. She's a joy and a natural; and when she's on screen, you realize just how thin the acting abilities of Stone and Gere really are.

Gere comes across more so as a cad than a tortured man at a crossroads in his life. He offers little emotional confusion; the inner frustration is complicated but eludes Gere in his one-note performance.

Martin Landau doesn't have much to do, but manages to put

in an able supporting performance as Neal, a close family friend and partner in the architectural firm. Morrison is fine as the daughter.

But Stone fans are in for a disappointment: She doesn't take off her clothes. There are no hot moments here. Instead, Stone is required to — emote.

The screenplay was written by David Rayfiel and Marshall Brickman. Bud Yorkin produced with Rydell, Frederic Golchan was executive producer. And Ray Hartwick co-producer.

The Paramount Pictures release is rated R (Restricted). Under 17 requires accompanying parent or adult guardian for adult situations and partial nudity.

## Musician regains sight in thriller

Emma Brody (Madeleine Stowe) was blinded as a child.

Now, a corneal transplant has returned the gift of sight to the musician, and once again, Emma can see. She can finally see her best friend Candice (Laurie Metcalf). She can see her fellow band members. She can see all the beautiful sights that her hometown of Chicago has to offer.

And she can see the face of the man who murdered her neighbor in "Blink," a mystery-thriller now playing at metro Detroit movie theaters.

Due to an unusual effect of her surgery, Emma suffers from a disorder known as "retroactive vision." As a result, when Emma looks at something, sometimes her mind doesn't register those images until a day later.

Did Emma really see the face of a killer, or was this a hallucination?

Detective John Hallstrom (Aidan Quinn) thinks she did see the killer. Despite the odd circumstances of Emma's condition, Hallstrom senses the woman is his best chance to crack this case. His partner, Thomas Ridgely (James Remar), is a bit more



Mystery thriller: Dr. Ryan Pierce (Peter Friedman, left) examines Emma Brody (Madeleine Stowe, right) following corneal transplant surgery in "Blink."

skeptical, however, and feels that perhaps Hallstrom may be blinded by his desire to catch the murderer, and by the beauty of his only witness.

As the investigation progresses, Emma and Hallstrom grow more

and more convinced that she has seen the killer. What becomes frighteningly apparent is that the killer has also seen her, and if they don't catch him soon, Emma may be his next victim.

Co-starring with Stowe and Quinn are James Remar, Peter

### PREVIEW

Friedman, Bruce A. Young and Laurie Metcalf. The film was produced by David Blocker and directed by Michael Apted from an original screenplay by Dana Stevens.

For the character's musical prowess, Stowe came to the production with the benefit of having studied classical piano as an adolescent. To learn the fiddle for her place as a fictional member of the real-life group The Drovers, the actress first met with Los Angeles violin instructor Cait Reid, who is versed in Celtic violin. On location in Chicago, Stow got additional tips from The Drovers' founder Sean Cleland.

"Madeleine is much better than she gives herself credit for," said Cleland of Stowe's eight weeks of fiddle training. "In a few group rehearsals, she actually played the pieces. She mastered all the different things that go into playing the violin — the bowing, the fingering, the rhythm, trying to make it look natural while at the same time trying to make it look like she's blind."

## Reader applauds 'Philadelphia'

Debra Greka of Redford Township highly recommends "Philadelphia," a drama about a rising young lawyer (Tom Hanks) who, fired when he develops AIDS, hires a personal injury attorney (Denzel Washington) to help him win redress. "It's a wonderful film, very sensitive," said Greka.

"I can see some Oscar nominations for Denzel Washington and Tom Hanks." Greka called and told us what she thought about a movie, you can too. Share your comments about "Golden Gate," "Blink" or any other newly released movies with your friends and neighbors on our movie page.

To leave comments on voice mail, call 953-2105 on a touch-tone phone anytime. Be sure to include your name, hometown and a daytime phone number.

Or write your comments down, limit 100 words, and send them to the Observer & Eccentric Newspapers. Attention: Keely Wygonik, 36251 Schoolcraft, Livonia, 48150. Call 591-7279 to fax reviews.

### UPCOMING MOVIES

There's something for everyone at the movies. Here's a list of what's in the wings:

**Opening Friday, Jan. 28:**  
■ "Car 54, Where Are You?" — An action-comedy inspired by the 1960s television series, teams two goofy cops and a colorful cast of characters on a chase that fuels the humor of Car 54.

**Opening Friday, Feb. 4:**  
■ "Gunmen" — An action-thriller about an eccentric Bulgarian smuggler and a New York City tough who reluctantly team up and head for the Amazon in search of a \$400 million treasure.

■ "I'll Do Anything" — A romantic comedy set in Hollywood about an unemployed actor who's unexpectedly forced to take responsibility for his 6-year-old daughter.

■ "My Father the Hero" — Madcap comedy of errors has a love-struck teenage girl passing off her unknowing father as her lover in order to impress the boy of her dreams.

■ "Romeo Is Bleeding" — A conviving New York cop is employed by the mob and has an obsessive attraction to a cold-blooded murderer that he is hired to kill.

■ "The War Room" — Main Art Theatre exclusive. Documentary on Bill Clinton's 1992 bid for the presidency.

**Opening Friday, Feb. 11:**  
■ "My Girl 2" — The story of Vada Sultenfuss's journey to self-discovery continues with the exploration of first love, the importance of family and the challenge of pursuing a dream.

**Opening Friday, Feb. 18:**  
■ "On Deadly Ground" — An oil rig worker who joins forces with an Inuit activist in opposition to his former employer's rapacious drilling program finds himself in a battle for survival.

■ "You So Crazy" — A one man stand up comedy show starring Martin Lawrence, star of the hit Fox series "Martin."

**Opening Friday, March 4:**  
■ "With Honors" — The true story of Harvard University students who befriend a homeless man.

**Opening Friday, March 11:**  
■ "Guarding Tess" — Tess is the beloved former first lady who is running her secret service detail ragged. Tired of being at the mercy of her imperious will, one young agent squares off with her in a class of wits as unremitting as it is hilarious.

RICHARD GERE

SHARON STONE

Make every move as if it were your last.

**INTERSECTION**

**NOW PLAYING**

AMC EASTLAND 5	AMC SOUTHFIELD CITY	GENERAL CANTON
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UNITED ARTISTS FAIRLANE	UNITED ARTISTS LAKESIDE	UNITED ARTISTS OAKLAND
UNITED ARTISTS 12 OAKS	UNITED ARTISTS WEST RIVER	NO PARKING OR COUPONS ACCEPTED

# SUBURBAN LIFE

C

THURSDAY, JANUARY 27, 1994

## FAMILY LIFE



EARTHA DEYAMPERT

## Great sums: Tots can do mathematics

**T**oddlers explore their environment with such vitality - touching, smelling and even tasting. Toddlers are probably the best "taste testers" you can find, if you're fortunate enough to have a playful toddler at home or in day care.

Since toddlers are hands-on exploring type of folks, parents and caregivers can respond to their hands-on nature by offering activities which can help foster mathematical thinking.

Mathematical concepts should and can be introduced to toddlers - before numbers. Matching, sorting, patterning, classifying and estimating are all concepts parents and caregivers can introduce age-appropriately - interestingly enough to keep busy toddlers on their toes.

Adults can offer activities to toddlers informally, being sensitive to toddlers' limited attention spans and need to "keep it moving." The same and different concept is a beginning to teaching toddlers mathematics. Different words to compare, contrast and show similarities between objects help toddlers focus on characteristics of objects, label and develop an awareness of their environment.

You might say, "Let's feel the soil or dirt in the plant aquarium. It feels wet, sticky. But the plants really feel smooth and dry." Or you can say, "Rhonda has a big ball with stripes; Jean has a small one with circles."

Most toddlers are not quite ready to sort objects into categories, but they sure can generalize. For example, "Let's put away the toys in the toy box. Put all the dolls in this basket." These types of activities encourage children to think in terms of groups and sets of objects.

Toddlers can understand the basic concept of "twoness." To foster this concept, point out many things in pairs - two shoes, two feet, two arms or two eyes. Then informally you can say, "I see two cups the same color . . . two plates on the table."

Begin to mention when you see two of anything at home or while walking in the neighborhood or riding in the car to grandma and grandpa's house. Tots will soon pick up the concept and start pointing to and/or telling you about things they see in twos.

There's early estimating - "Andrea, do you think your hand can fit into your mittens? Do you think daddy's hand will? Walter, do you think I can fit in the baby crib? Do you think I can fit in the big bed?" Making comparisons and simple predictions helps toddlers make deductions about size and shape.

Through these and similar activities, adults can help toddlers build on nature and master their understanding of basic mathematical concepts.

If you have a question or comment for Eartha DeYampert, call her at 953-2047, mailbox number 1883, on a Touch-Tone phone, or write her at the Observer Newspapers, 36251 Schoolcraft, Livonia 48150.

## Society holds 99-cent sale

It takes the sale of approximately 200 coats to send a child to summer camp or the sale of 10 coats to feed a family of four for a day. It may not be a full-course meal or a London Fog coat, but it still provides warmth and hope to meet the challenges of the coming day.

During the past year, people have donated more than 28,000 winter coats to the Society of St. Vincent de Paul. Those coats will go on sale Feb. 1-4 at 16 outlets and at the main warehouse on Gratiot in Detroit.

Proceeds from the sale go to fund St. Vincent de Paul's summer camps on Lake Huron, the organization's Food Depot and employment placement program.

The sale is the first of five 99-cent sales the nonprofit agency has scheduled for 1994. Sweat shirts and sweaters will be sold two for 99 cents Feb. 8-12, shirts and blouses two for 99 cents Feb. 15-19 and pants and slacks two for 99 cents Feb. 22-26. Bicycles also will be sold, starting at 99 cents, March 1-5.

There will also be three specialty sales. Its fur, leather and overcoat sale will be Feb. 5 at its main warehouse, 29500 Gratiot, and at 15725 Grand River, both in Detroit, 1337 24th, Port Huron, and 28417 Telegraph, Flat Rock. Golf

See SALE, 2C



STAFF PHOTOS BY JIM JACQFELD

**Power play:** "American Gladiators" Steve Henneberry (at left), better known as Tower, and Lazer, also known as Jim Starr (at right), had plenty to talk about to fans like 3-year-old Justin O'Hara, when they appeared at Livonia Mall Jan. 15.

## Gladiators talk fitness with fans



To fans they're known as Tower and Lazer, "American Gladiators" who use their strength to slow down competitors on the popular TV show. But in their spare time, they're teaching kids about the importance of physical fitness.

BY SUE BUCK  
STAFF WRITER

Some wanted to be just like them. Others wanted fitness information. Whatever their reasons, 12 kids got a treat recently - lunch with two American Gladiators, Jim Starr and Steve Henneberry.

The youngsters were the winners of a contest, sponsored by Livonia Mall, in which they were invited to write in with their reasons why they wanted to dine with the duo, known on the internationally syndicated television show as Lazer (Starr) and Tower (Henneberry). Members of the Livonia Mall Merchants Association selected the winners.

The chance to lunch with the two Gladiators was a thrill for Jeremy Conenewett, who with brother Dale, was among the lucky winners. The Redford resident wrote that he wanted to meet Lazer "because he is good at sports and so am I."

Matthew Norred, who lives in Livonia, wanted to use the get-together to find out "how much weight they work out with." He had a good

reason for asking; he's working on his Cub Scout fitness badge.

Those of the female persuasion had different reasons for wanting to meet the Gladiators. Winner Sarah Davis of Livonia wanted "to learn more about how to keep healthy," while Nicole McGahan, also of Livonia, was interested because she wants to "be like you guys," when she grows up.

Also joining the Gladiators for lunch were Brian, Lisa and Andrea Waldo, Garrett and Brett Mette, Brett Wanamaker and Richard Stoddart.

### Role models

Starr and Henneberry were a big hit with the kids and they both admit they value their celebrity status as well as their positions as role models for kids.

During the show's hiatus, the two men devote a lot of their spare time to teaching children and adolescents the importance of physical fitness. They have developed a program, "Ultimate Challenge," that offers a

learning experience and physical activity for children.

Close friends, they take pride in their interaction with fans who range in age from five to 65 - "We don't do bars or nightclubs," Starr said.

The Gladiators also have "four affirmations" they stress to their fans: be a leader not a follower, just say no (to drugs), speak up and speak out (against sexual abuse), and respect yourself.

"American Gladiators" pits contestants against each other and a troupe of body-building men and women whose aim is to slow them down during a variety of timed physical challenges. In its fifth year, it's seen in more than 50 countries.

"We've been in the Detroit area two years," Henneberry said. Named Mr. America in 1989, Henneberry earned his nickname through his body-building career.

"Muscle magazines called me the 'Tower of Power,'" said Henneberry, who weighs 275 pounds and stands 6 feet, 4 inches tall.

With Arnold Schwarzenegger as his inspiration, the Wisconsin native set out in 1979 to become body building's Mr. America in 10 years' time. On the way there, he won Junior Mr. Milwaukee, Mr. Wisconsin, Mr. Mid-Eastern America and in 1989, Mr. America.

He also embarked on an acting career and landed several national and international commercials and appearances on popular TV shows before being tapped as a Gladiator in 1991.

### Fast and strong

Starr's fans often misspelled his nickname so he ended up adopting the spelling which he considers more forceful, anyway.

"A lazer is fast, strong and extremely hard to beat, just like me," said Starr, who weighs 225 pounds and is 6 feet, 1 inch tall.

An all-American football player, from Montana State University, his professional career included playing for NFL's Kansas City Chiefs and Los Angeles Rams and with the Canadian Football League's Toronto Argonauts.

His football career was cut short by a severe back injury and after a stint doing commercials, he was selected in 1989 to be a member of the "American Gladiators."

The dynamic duo also is looking forward to starting a line of athletic line and a talk show for kids as well as publishing a drug awareness book for children ages 5-7 to cover life situations they will need to overcome.

See GLADIATORS, 2C

## Collection gives insight into Lincoln's heritage

See related story, 3C

BY SUE MASON  
STAFF WRITER

Think you're good at American history? Here's a little test:

Which president's young son, upset with the lack of snow in the nation's capital, used calling cards he found in the attic of the White House as snow on the stairs so he could try out his new sled?

President Harry S. Truman's ancestors were among those who helped fire bricks for a church reconstructed on the site of the grave and cabin of the grandfather of this president.

Which president got cold feet on his wedding day, leaving his bride-to-be, the guests and minister waiting at the church, only to be reconciled with his true love and married a year later?

You'll find the answer - it's the same for all three questions - in books, but not quite history books . . . a biography, yes; a history book, nah. They're bits of the family history Dr. Weldon Petz has researched and collected about our 16th president, Abraham Lincoln.

Petz highlighted the third installment of the 1993-94 Livonia Town Hall series that attracted a smaller than usual crowd because of the bone-chilling winter weather. A fourth-generation Detroit, Petz has been interested in Lincoln

since he was a child, crediting a book his parents gave him and his great Uncle Will. His personal Lincoln collection includes 5,000 books and more than 40,000 artifacts, including his great uncle's horn.

"Uncle Will was with the Fifth New York Battery Band; it was one of four that played for the Gettysburg address," Petz explained. "He always told me he stood right in front of Lincoln and the bell of his horn reflected his face. I've researched it and found out it was true."

### Lincoln's life

Petz chose the Town Hall gathering to take a look at the Lincoln family tree and brought along a few of his artifacts as well as a wealth of information about a man once believed to have risen above poverty to become president of the United States.

"There was very little information on his background when he died, so the writers had to invent a background," Petz said. "It wasn't until the 1930s when the WPA (Work Projects Administration) was going through records that his real life came out."

For 1½ hours, Petz entertained his audience with tidbits about Lincoln and his ancestors, but it was his artifacts that attracted a lot of attention.

See LINCOLN, 3C



JIM JACQFELD/STAFF PHOTOGRAPHER

Just a look: Sue Scherbarth and Diane Luoto of Livonia examine Dr. Weldon Petz's copy of an 1860 ambrotype of Abraham Lincoln.

## RELIGION CALENDAR

Items for the religion calendar should be submitted no later than noon Friday for the next Thursday's issue.

You can also obtain current information about events, speakers and service schedules, etc., by calling 901-4750 or 953-2048 on a Touch-Tone phone. You must have your four-digit church I.D. ready. For more information about the service, call Bryan at 953-2297.

### ■ BIBLE TALKS

Bible talks relating to the New Testament will be held at 7:30 p.m. Friday, Jan. 28 and Feb. 4, in Meeting Room B of Wonderland Mall, Plymouth and Middlebelt roads, Livonia. For more information, call 728-9157.

### ■ CHRISTIAN SCIENCE

Those interested in learning more about Christian Science can tune into WSDS radio, 1480 AM, at 7:30 a.m. Sundays through Feb. 27. Topics to be covered include "Ministering and ministers" Jan. 30, "Why would anyone be a Christian Scientist?" Feb. 6, "How can you say sickness isn't real?" Feb. 13, "Do you have missionaries?" Feb. 20 and "Where did Christian Science start?" Feb. 27.

### ■ SINGLE POINT

Single Point Ministries of Ward Presbyterian Church sponsors a fun-filled evening for singles Wednesdays, starting at 8:30 p.m., in Knox Hall. Fun, fellowship and exercise are guaranteed. For more information, call 422-1854. Ward Presbyterian Church is at 17000 Farmington Road, at Six Mile, Livonia.

### ■ GRIEF SUPPORT

Single Point Ministries' ongoing support group will meet at 7:30 p.m. Thursday, Feb. 5, in Room A-15 of Ward Presbyterian Church, 17000 Farmington Road, at Six Mile, Livonia.

The grief support group's regular monthly meeting will be at 7:30 p.m. Tuesday, Feb. 8. The speaker will be a Ward Church missionary. For more information, call the Single Point offices at 422-1854.

### ■ POLISH DINNER

The St. Hilary Altar Society will have its annual Polish dinner 5:30-7 p.m. Saturday, Feb. 5, in the social hall, 23901 Elmira, Redford. The menu will include stuffed cabbage, pierogi, kielbasa, dessert and beverage. Cost is \$7 for adults in advance (\$7.50 at the door) and \$4 for children under

age 12. For tickets, call Dorothy at 533-5698 or Lillian at 533-9197.

### ■ MASTER YOUR MONEY

Christ Our Savior Lutheran Church will hold a workshop on money management 6:30-9 p.m. Sunday, Feb. 6. The video-based material by Ron Blue, a Christian financial planner, covers practical advice and help in developing a home spending budget, handling credit cards, managing cash flow and financial planning. The course, which costs \$12.50 and includes workbook materials, will be presented by Merl Terry, who has experience in financial and insurance planning. To register or for more information, call 522-6830. Christ Our Savior is at 14175 Farmington Road, Livonia.

### ■ 20TH ANNIVERSARY

Bethel Baptist Temple of Livonia will celebrate its 20th anniversary with a special service at 11 a.m. Sunday, Feb. 6. Started on Jan. 23, 1964, in the Detroit home of the Rev. H.L. Petty, the church rented space from another church in Detroit and from a school in Redford before moving to its current site at 29475 W. Six Mile, Livonia, in September 1974.

The church bought from a catering company. Major improvements have been made to the building since then, including an addition in 1989 that provided much-needed space and a new facade. Petty has remained its pastor throughout its 20-year history.

Bethel Baptist has an active congregation and through the years has provided free transportation and youth club called AWANA and sponsored camps and picnics. The church also has supported worldwide mission efforts, giving more than \$750,000.

The celebration will feature The Templetons, a quartet from Temple Baptist Church in Redford. For more information, call 525-3664.

### ■ MARRIAGE ENCOUNTER

Marriage Encounter United Methodist will be held in the Detroit area Feb. 11-13. The encounter offers couples an opportunity to look deeply into their own relationship. It is open to couples regardless of faith, race, age, education or financial status. For more information, write to Michael and Esther Weddell, 22763 Manning, Farmington 48336, or call them at (810) 474-6724.

# Is it now 'The 10 Suggestions'?

## MORAL PERSPECTIVES



RABBI IRWIN GRONER

With the announcement that the Reader's Digest has condensed the Bible to 60 percent of its original length, one wit said that he was eager to see which four commandments we don't have to worry about any more.

In our time, we should worry about all of the Ten Commandments more than ever before. The contemporary moral attitude does not strongly support the observance of these time-hallowed precepts.

Up until modern times, there was little controversy about the validity of the Divine commands. True, there were those who rejected God's dictates, but they were prepared to accept the consequences. Because the Almighty was regarded as the Absolute Authority, He had the right to command that we abide by His moral code.

## Sale from page 1C

and sporting equipment will be sold March 19 and push lawnmowers and summer furniture April 5-9 at the main warehouse.

St. Vincent de Paul is the largest recycler of its kind in the metropolitan Detroit area. Detroit-based, the nonprofit organization employs more than 100 people. It has 16 retail outlets and 29 trucks that answer calls daily to pick up donated items, traveling from Monroe to Ann Arbor to Port Huron.

It prides itself on prompt service and recycling ability. It also is known as a "collector's paradise." It has one store devoted to books and records and another will soon be directed toward frames, oil paintings and prints.

St. Vincent de Paul contributes more than \$1.5 million in goods through social service and parish organizations. It also gives away, at no charge, more than \$3.5 million worth of food, appliances, furniture and clothing to families in need throughout southeastern Michigan.

In addition to the main warehouse and the stores on Grand River and in Port Huron and Flat Rock, St. Vincent de Paul stores can be found at 5200 E. McNichols, 5840 W. Fort, 14074 E. Seven Mile and 14922 Kercheval, all in Detroit; 501 Gratiot, Marysville; 27114 Michigan Ave., Inkster; 107 S. Main, Capac; 8138 Nine Mile, Oak Park; 23746 Greater Mack, St. Clair Shores; 24021 Van Dyke, Centerline; 14040 Nine Mile, Warren; 19310 Ecorse Road, Allen Park; and 12354 Fort, Southgate.

For more information about the 99-cent sales or the St. Vincent de Paul stores, call 567-1910.

Then the mood of modern man changed this traditional conception. Sophisticated and educated, people questioned whether God or anyone, for that matter, could issue commands without our veto. They preferred to replace the Ten Commandments with 10 suggestions. Let the individual decide for himself if he wants to follow the biblical code, or any code for that matter.

These modernists brought up their children in the same atmosphere of relativism. They would not command them to do anything. They would only employ gentle persuasion at best. These elders remembered only too well that when they were told that God commanded, or when their parents imposed prescribed behavior, they resented the restrictions and promised themselves they would do nothing more than suggest without being authoritative. They would want their children to enjoy freedom and latitude in making up their own minds on moral issues. This, they believed, is how true respect is gained.

Unfortunately, the results have not been altogether encouraging. Those who grow up without clearly defined rules and respect for authority encounter great difficulty. Some become delinquent, others do not internalize standards of right and wrong. Many are

confused, lacking clearly defined goals and a sense of discipline.

Meanwhile, the statistics on crime and violence continue to mount in all the countries of the free world. The streets of our major cities are no longer considered safe as night falls. Fear has become a way of life for those who live in the deteriorating sections of America's urban centers.

In recent months, I have found myself nonplussed as I listen to friends and neighbors talk animatedly about the comparative merits of various alarm systems, particularly when the speaker climaxes his conversation by ruefully telling how he was raiding his refrigerator when the police raided his house. He had forgotten to turn off a motion detector device before he came downstairs.

To live in constant dread of authority and its demand can cripple the mind and stunt the spirit. By the same token, to live without fear of external authority, to ignore the consequences of disobedience and normlessness, to establish oneself and one's desires as the sole arbiter for right and wrong can be equally destructive.

I offer a parable of our times:

It seems that in the year 2100, the world was still in a state of war, violence in the streets, increased crime and widespread social upheaval. The greatest scientists of the world met at the Unit-

ed Nations. They were enthralled with a new computer recently created that could answer any question submitted to it, even questions relating to complex human problems.

These scientists were summoned to request an answer from this giant computer on how to find a solution for peace, for a decrease of violence, for the elimination of corruption, stealing and murder.

After days of assembling the proper material to feed the computer, the moment had come to receive an answer which would bring stability to the world. Scientists carefully programmed the information into the computer and waited for the answer.

The vast machine began to sputter and smoke and the tape gradually emerged. All the scientists gathered around and began to read the print-out message to the assembled world leaders: "I am the Lord your God who brought you out of the Land of Egypt . . . Thou shalt not murder . . . Thou shalt not steal . . . Thou shalt not bear false witness against thy neighbor."

Rabbi Irwin Groner is with Congregation Shaarey Zedek in Southfield. If you have a question or comment, call him at 953-2047, mailbox number 1862, on a Touch-Tone phone.

## Gladiators from page 1C

The book will feature pull tab selections — "Kids like apparatus things," Henneberry said.

Henneberry especially enjoys working with the Make-A-Wish Foundation, a group which strives to grant the wishes of terminally ill children.

His most touching memory is of a six-year-old North Carolina boy named Chase, who had liver cancer. His last wish was to meet an "American Gladiator."

"He died the afternoon I left," Henneberry said. The boy's

mother dressed him in the T-shirt Henneberry gave him. Henneberry's photo was close by.

"There should be no quota on granting children wishes," Henneberry said.

The men will also be on board the Lazer and Tower Cruise sponsored by Carnival Cruises and the Ronald McDonald House in August.

"Without the kids and the fans, we wouldn't have a job," Henneberry said.



## Finding a Dentist In a new community isn't easy...

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The Positive Place For Kids

## It's Love Line Time!

Cakes, flowers, dinner and wine are nice, but for a really special touch, publish a "valentine" to your special someone in our classified section.

For just **\$2** per line,

you can give a memorable message to the one you love.

There is a minimum of 3 lines per Love Line and there are five average words per line. If you'd like to add a photograph to your message count it as 12 lines.

Place your Love Line by phone by noon, **Friday, February 11, 1994.** It will appear on Valentine's Day, Monday, February 14.

SEND CHECK OR MONEY ORDER WITH YOUR LOVE LINES TO:  
OBSERVER & ECCENTRIC NEWSPAPERS,  
36251 SCHOOLCRAFT, LIVONIA, MI 48150  
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# Writer expresses her creativity through her handwriting

## GRAPHOLOGY PROFILES



LORENE GREEN

Dear Mrs. Green, I have recently become interested in graphology when I had to do a report on it. But it seems hard for me to analyze my own handwriting. I see your column in the Observer & Eccentric and am impressed by how much information you can give about someone with the little writing you receive. I'm 15, almost 16 years old and am right-handed.

Thanks.

Almost 16  
in West Bloomfield

From my experience, I know it is indeed difficult to analyze one's own handwriting. I might also mention that I often have more handwriting to study than the amount I have space to show in the paper.

When we first learn to write in school, we write as we are taught. However, those people who have a need to express their creativity soon develop a handwriting style of their own. Today's writer is one of these people.

Rarely do I select the handwriting of 15-year-olds for this column as their handwriting often makes many changes during the teen years before it settles into a set pattern. However, this is such a sophisticated 15-year-old that I felt I would like to share the

handwriting with you.

Pervasive in her handwriting are signs of very high intelligence. She is not a stranger to culture and may also be quite a gifted young woman. Some indications of this are (1) good spacing, (2) many I dots connected to the next letter, (3) elimination of beginning and ending strokes, (4) printed capital letters in cursive handwriting, and (5) fluent T bars that flow into the following letter.

Her mind is resourceful and geared toward efficiency. She can discard the extraneous and get right down to the essentials.

She visualizes herself as an independent person who needs freedom and wants to do things in her

own way. She also sees herself as a doer who brings about new changes. She is objective and lacks pretense.

In interpersonal relationships, she is often quite direct. Protocol may not be her first priority. Augmenting this is a tendency to have the last word in matters of importance to her. This might be difficult for her young friends to handle.

It seems quite possible that very early in life she had a need to break away from traditional norms and do her own thing. In her quest for independence, she probably became somewhat rebellious. She can also be impulsive at times.

When things do not happen as she might like them to, she engages in a little rationalizing. She

impressed by how much information you can give about someone with the little writing you receive. I'm fifteen almost sixteen years old and am right-handed. I don't wait for your analysis!

is probably talented at coming up with all sorts of reasons why things did not work out.

With all the positives in her handwriting I am a little concerned that her goals are not always commensurate with her capabilities.

Seemingly, music provides enjoyment for her. The beauties of nature may also furnish pleasure.

If you would like to have your handwriting analyzed in this newspaper, write to Lorene C. Green, a certified graphologist, at 36251 Schoolcraft, Livonia 48150. Please use a full sheet of white, unlined paper, writing in the first person singular. Age, handedness and signature are all helpful and objective feedback is always welcome.

## Lincoln from page 1C

Prominent among them were were copies of casts made of the president's face and hands by sculptor Leonard Bolk in early 1860. The copies were one of 11 sets made of the original molds in 1929. The originals kept at the Smithsonian, were then broken, Petz said.

As the story goes, Bolk, at his wife's behest, did sketches of Stephen Douglas for a sculpture that now stands before the State Capitol in Springfield, Ill. He also did sketches of Lincoln, but had trouble with the president's angular features and asked if he could make a plaster cast of his face.

Lincoln agreed although later said it was "most disagreeable." Petz placed pieces of quills in Lincoln's nose so he could breathe and placed cotton on his eyes before enacting his face back to his ears in plaster.

"He had to sit there for one hour and when the time was up Bolk asked the president to gently remove the mold," Petz said. "It was said the president had tears in his eyes when he took it off. It had taken the hair off his right temple."

Bolk also got the president to agreed to casts of his large hands, asking that he would hold something in his one hand to show grip of the maul he used to split wood. The president used a portion of his wife Mary's broom.

"The knuckles on his right hand were swollen," Petz said. "He had received representatives of the Republican Party Committee the day before who had come to tell him he was the Republican nomination for president. The townspeople were proud of that fact and that night 800 came to his home."

"The house wasn't big enough to receive them, so they filed through the front door and out the back and Lincoln shook hands with all of them."

### Gifts to cherish

Petz acquired the copies from his mentor, Thomas Starr, who had worked on the telephone exhibit at Greenfield Village. He was given the set by Henry Ford in appreciation for his work. Ford had order two copies of the masks and had them shipped separately to avoid the risk of both sets being damaged. Both arrived in Detroit intact.

Petz also showed off two pictures of Lincoln taken within a five-year time span. The first was a copy of an original ambrotype, a

form of photography in which a glass negative was backed by a dark surface to make it appear to be a positive.

The photo is a one of a kind, the original ambrotype, much smaller than the reproduction, is locked away in a bank vault. It was given to Petz by the son of Henry Leland of the Lincoln Car Co. fame. The older Leland had known Petz's great-grandfather.

The photo was taken when the then clean-shaven Lincoln was 51, prior to his becoming president. The second photograph was one of six copies of an original print taken four days before he was assassinated. The photo shows a bearded Lincoln with a slight smile. It was the last photo taken of him.

"He looked 30 years older when there only was 5 1/2 years difference between the photos," Petz said.

A close friend of Carl Sandberg, Petz also showed off one book of a six-volume work the author had done on Lincoln. Sandberg had given him the volume covering the war years and while he thought it odd, he discovered leafing through it that only the first 28 pages contained type. The remainder of the pages were blank.

"I couldn't figure out why he gave an unfinished book; what he gave me was the original printer's dummy for the work," Petz explained. "And I cherish it."

Another of his treasures is a biography of Lincoln that is less than an inch in size. The book is fully bound, with gilt edges. The letters are one-sixty-fourth of an inch high and each page contains 90 words. Only 25 copies of the book were made.

"The printer cast all the letters in metal, cut them apart and put them in a frame and printed the book page by page," Petz explained.

The book isn't the smallest in the world. One even smaller was done and sold for \$6,000. Petz didn't get it for his collection "because my wife likes things like washers and dryers."

At 72, Petz has begun deciding what will be done with his massive collection. He told the Town Hall crowd he is working on the sale of his collection. Some of his treasures will stay with the family, but the rest "should be used by young people."

"Kids today don't even know when Lincoln or Washington's birthdays are," Petz lamented, "because now we have President's Day so stores can have sales."



JIM JAGDFELD/STAFF PHOTOGRAPHER

Question time: Connie Beresford of Livonia poses a question about Lincoln to Dr. Weldon Petz.

## A few Lincoln facts

To say Abraham Lincoln was the 16th president of the United States doesn't quite say enough about the family. Here are a few things you might not have known about "honest Abe" and his relatives.

■ Lincoln's genealogy has been traced back 10 generations to Hingham, England, a small town northeast of London. It was Samuel Lincoln who brought the name to the United States, arriving as an indentured servant in Hingham, Mass. Abraham Lincoln's side of the family was prosperous by pioneer standards with doctors, lawyers, inventors, statesmen and generals.

■ Lincoln's grandmother, named Bethsheba, was "an old pioneer woman when Washington became president" who lived almost long enough to see her grandson become the 16th president. She was 109 when she died.

■ Lincoln's stepmother, Sarah Bush Johnson, whom he called his other mother, saw him for the last time when he was on his way to Washington for his inauguration. She predicted that that would be their last visit because "he would die in office."

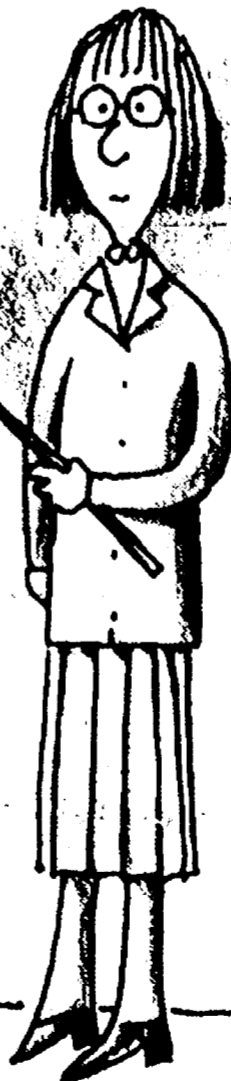
■ It was during his campaign for the presidency that he grew his beard because of the suggestion of 11 1/2-year-old Grace Bedell. The youngster wrote Lincoln, suggesting he grow whiskers after seeing a campaign photograph. He wrote back, saying the people might think it a "silly affectation" if he grew a beard, but when his train to Washington stopped in her hometown, he had a chance to ask her how she liked the whiskers.

■ Lincoln was asked to speak at Gettysburg just three weeks before the the consecration of the battlefield.

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Sources: 1993 CAC, analysis of 1993 ABC.

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# Kudos comes home

## County parks officials, friends group win honors

The Wayne County Park System, headed by Hurley J. Coleman Jr., has been singled out for three special awards at the Michigan Recreation and Park Association statewide meeting next month.

Wayne County Park System director Coleman and the Friends of Wayne County Parks are the recipients of top state awards, while recreation manager Anastasia "Tessie" Pitses has been named

to the MRPA board.

Coleman will be honored with a fellowship award from the Michigan Recreation and Park Association.

The award is presented to an active member of MRPA for significant, longstanding contributions toward the betterment of parks, forestry and recreation.

It is considered the highest honor for recreation and parks professionals in Michigan.

The Friends of Wayne County Parks will receive the MRPA's community service award.

The honor is given to organizations that have made outstanding contributions to the community.

Pitses will serve on the board for the 1994-1995 term. She served as a deputy director of MRPA before joining the Wayne County Park System.

Coleman will receive his award at the group's banquet Monday,

Feb. 7 in Traverse City.

"Hurley has done a remarkable job with our parks system and deserves this level of recognition," said Wayne County Executive Edward McNamara.

"When we hired him in 1988, families used to be afraid to come to places like Hines Park. This year we had more than 200,000 people use that park just to see the Festival of Lights display.

"He has brought a new profes-

sionalism to Wayne County's parks and given them back to the families," McNamara said.

Coleman was named Wayne County parks director in 1989.

The friends group will be honored at a celebrity luncheon on Tuesday, Feb. 8.

Accepting the award on behalf of the organization will be the group's executive director, Kathleen Lewand.



**Winner: Wayne County Parks director Hurley J. Coleman Jr. won a fellowship award from the Michigan Recreation and Park Association.**

## SC announces CLEP class

A Schoolcraft College workshop on the College-Level Examination Program will be held 9 a.m. to 1 p.m. Saturday, Feb. 5. Fee is \$55.

The CLEP is a series of exams designed to test knowledge in a variety of subjects. It can be used to get college credits for courses not taken. The next CLEP will be administered Saturday, Feb. 12.

Madonna University offers the CLEP exams on the Thursday before the third Saturday of every month. Fee is \$40 for Madonna students, \$47 for others. For more information, call 591-5174.

## Nursing data available at SC

Schoolcraft College hosts "Nursing Job Opportunities Day" from noon to 3 p.m. Friday, Feb. 4, in the Physical Education Building.

Representatives from more than 30 hospitals and health care organizations will be present. For additional data, call 462-4400, Ext. 5150.

## Scholarship offered

A \$600 scholarship is being awarded by the University of Michigan Northville Alumni Club to a Schoolcraft College student who is transferring to U.M.

Applicants must have a minimum grade point average of 3.0. Applications are available at Schoolcraft's counseling office. Deadline is April 1.

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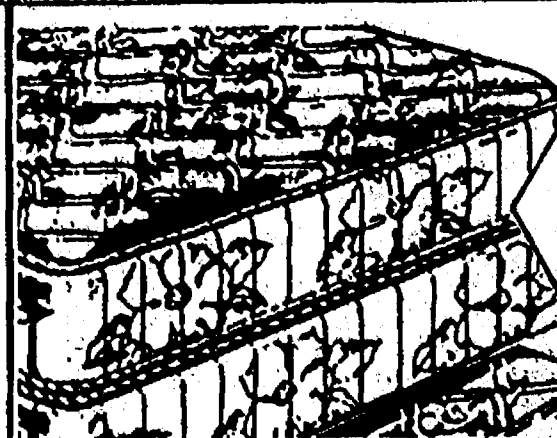
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# Seed-eating birds survive cold winters

## NATURE TRAILS



TIMOTHY NOWICKI

tures.

Generally, robins, bluebirds, warblers, catbirds, loons, towhees and others are not seen here during winter. But in any large population there are going to be individuals that do not follow the norm.

Many birds that are summer residents in southeastern Michigan migrate south for the winter. Those that migrate do so because they are unable to find food or they cannot tolerate the cold temperatures.

During the Detroit Audubon Society Christmas Bird Count this past December, some of those nonmigratory migrants were found. Common loons, for example, typically migrate to the Atlantic Ocean and the East Coast. Salt water does not freeze thus enabling birds to capture fish.

At the time of the count, some of the bigger lakes in northwestern Oakland County were not completely frozen. In one of those areas two common loons were identified. Undoubtedly when the lakes did freeze over, these two birds flew south to the next available area of open water.

Those birds that rely on insects as their main diet are most likely to migrate — since insects are very rare in winter. But this year a carolina wren was seen. Though

other wrens and insect eaters migrate, carolina wrens have readily adapted to our suet feeders. Historically, carolina wrens were more common in winter, but severe winters in the mid-1970s reduced their populations in the state. The recent record low temperature probably took its toll on this species and others.

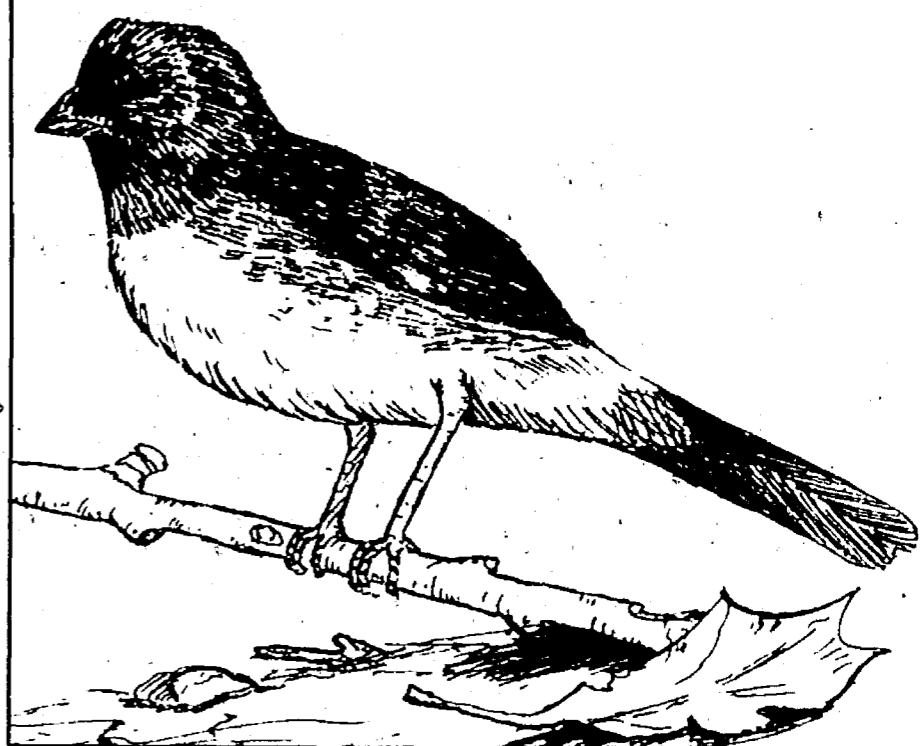
Though most robins and bluebirds migrate, a small number are typically seen during most winters. They subsist on berries from dogwood trees and other bushes. Several bluebirds will often rest together in the hollow of a tree at night to conserve heat. Bent tail feathers are a tall "tail" sign of this behavior.

Seed eating birds have a better chance of surviving Michigan winters, but even many of them

migrate. Rufous-sided towhees are a good example. Though a fairly common bird in summer, they have only been seen during 10 counts. During any one of those years only a handful (maximum 6) were seen.

It's difficult to determine why some of these birds stay around when food is scarce. One possible reason could be that if they survive until spring, they will have first choice of the prime breeding areas. But surviving is the critical part.

Tim Nowicki is a naturalist at Independence Oaks County Park in Oakland County. He lives in Livonia. You can leave him a message using a Touch-Tone phone at 953-2047, mailbox 1874.



**Seed eater:** The rufous-sided towhee, although a fairly common bird in summer, makes itself scarce in winter. Few have been seen during 10 recent bird counts. During any one of those years, only a handful (maximum six) were seen.

## Exchange group offers discounts for students

Area representatives of Nacel Cultural Exchanges are offering a \$50 discount to teens who sign up for a European vacation before Jan. 31.

The four-week "homestays" are available in France, the Ivory Coast, Spain, Mexico and Germa-

ny during the summer. Participants will live with families in their chosen countries.

"I feel I learned more during those weeks abroad about France's language and culture than (in) all of my school classes

combined," said Rebecca Volenweider. "I had a lot of fun and am looking forward to going back."

The cost for these homestays range from \$1,125 for Mexico to \$2,110 for the Ivory Coast, which includes airline tickets and insur-

ance. Spending money is the only additional expense. Meals will be provided by host families.

For additional data, call Evelyn Prince at (810) 626-6641, or the Nacel national office at (800) 622-3553.

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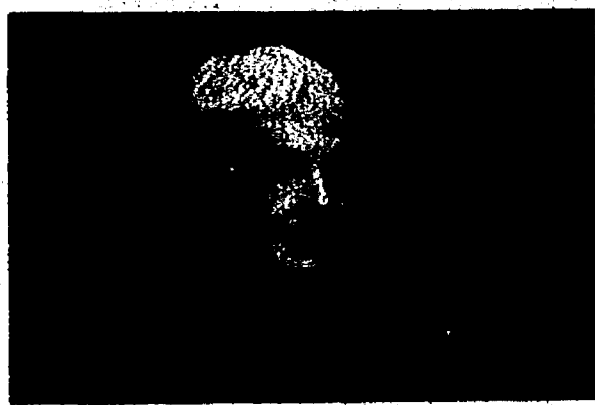
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# CREATIVE LIVING

D

THURSDAY, JANUARY 27, 1994

## GARDEN SPOT



MARTY FIGLEY

## Hit the heights with our sunflower contest

**S**unflowers! They make tall exclamation points in gardens and add a ray of sunshine even on cloudy days. There are many varieties of these flowers, some with the traditional yellow rays, while others have been bred for color — banded gold, orange, burgundy, bronze and white.

Many varieties of annual sunflowers are suitable for our gardens. This year, the Observer & Eccentric Newspapers are having a contest to see who can grow the tallest sunflower plant from seed. So get out your catalogs and peruse the seed packets in the stores so that you can join in the fun.

### Background

Sunflowers originated in South America and the American Southwest. The Incas used them extensively and put their likeness on their art. They were used by American Indians as food, as dye plants and in poultices. Colonists learned from the Indians and also found other uses for this plant — food for cattle, a coffee substitute and "tobacco." The oil was used in cooking, soap and candlemaking.

Today, sunflower oil is used as a cooking oil and in industry. The seeds are eaten raw or roasted by humans, and used in birdseed and poultry mixtures. Some cultures still use them as our forefathers did.

As Europeans came to America, they took the seeds back to their countries where they were cultivated with much success. As a result, many new cultivars were developed. Plants originally from America were hybridized so well in the Soviet Union that even today, these same cultivars are grown here for commercial purposes.

There was a sort of one-upmanship about growing sunflowers in Europe. Gerard reported growing one 14 feet tall. It was reported that one in the Royal Garden in Madrid reached 24 feet. The Italians boasted that one in Padua topped out at 40 feet. So our contest can be a little continuation of something that happened long ago.

Sunflowers are in the Compositae family (includes daisy, chamomile, dandelion), and the best-known genus is *Helianthus* (from the Greek *helios* for sun, and *anthos* for flower), which contains 150 species. Some of the annual species that can range from five to 15 feet in height are Mammoth Russian, Full Sun, Giant Grey Stripes, Sunbeam, Mammoth, Russian Giant, Inca Jewels, Evening Star and Evening Sun.

Although the rays provide the beauty to these flowers, the achenes (the parts in the center) contain the little seeds that are so loved. The entire flower is called the head.

See GARDEN, 2D



MARTY FIGLEY

**Headstrong:** The grower of the sunflower with the largest verified head will earn an honorable mention in the High Hopes contest.

## LOOKING AHEAD

What to watch for in Creative Living next week:

- Meet award-winning Canton wildlife artist Ilene Tarkington.
- Victoria Diaz's Book Break column.
- Exhibitions, art gallery event listings.



PHOTOS BY WILLIAM HANSEN/STAFF PHOTOGRAPHER

## Browse antiques to boost symphony



BY LINDA ANN CHOMIN  
SPECIAL WRITER

**F**rom antique inkwells to children's desks, Plymouth Symphony League's Winter Antique Show brings history to life Friday-Saturday, Jan. 28-29, in First United Methodist Church, 45201 N. Territorial, west of Sheldon, Plymouth.

Admission to the ninth annual show benefiting the Plymouth Symphony Orchestra is \$3 adults, \$2.50 seniors. Hours are 10 a.m. to 8 p.m. Friday and 10 a.m. to 6 p.m. Saturday.

Thirty-six antique dealers from Michigan and Ohio will offer American, European and English furniture, folk art, maps and prints, silver, china, brass, copper, glass, linens, estate and antique jewelry, children's toys and items, primitives, lamps, pine, oak and walnut

Take home a piece of the past from an antique show to benefit the Plymouth Symphony Orchestra. The annual winter show, hosted by the Plymouth Symphony League, takes place Friday and Saturday at a new Plymouth location.

**'Antiques are a good investment, something you can enjoy. No two are alike.'**

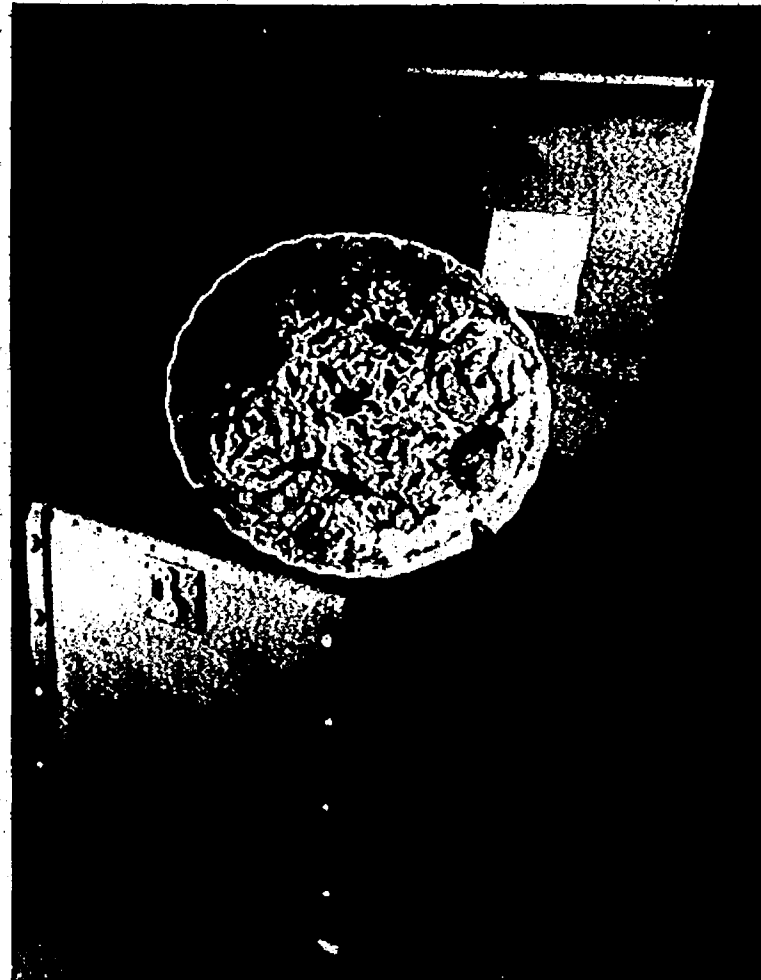
Jim Taylor  
dealer

furniture, collectibles, furniture caning, plus many small accessories.

"We've got a new silver dealer this year and exceptionally fine furniture by George and Ruth Briggs of Clarkston," said show chairwoman Peggy Blaisdell of Plymouth.

Inspired by both his grandmothers, who surrounded themselves with antiques, Birmingham resident

See ANTIQUES, 2D



**Treasured memories:** Some of the antiques offered in the Taylors' booth include a turn-of-the-century brass banded bride's trunk and an Imari porcelain platter from the mid-1800s.

## Westland artist to teach pastel portraiture

BY LINDA ANN CHOMIN  
SPECIAL WRITER

Learn the finer points of rendering a portrait of your favorite sports celebrity in a series of workshops on dry media at The Art Gallery, 30116 Ford Road, Garden City.

Known for her drawings of star athletes, award-winning artist Laurel Raisanen of Westland will teach the pastel portraiture sessions for six weeks beginning Feb. 3. Cost is \$8 per week. Classes are scheduled Thursdays 10 a.m. to noon, 2-4 p.m. and 6-8 p.m.

"I would encourage people to give it a try because they could create something very beautiful. It's very relaxing, drawing and painting, and you learn to take a look and see things, to study them," said Norma McQueen, gallery director.

During the pastel classes, Raisanen will cover construction of the face, how to apply pastel to the basic

sketch and add detail to the eyes, nose and mouth.

"The goal is to help them develop their eye to break the face down with space relationships and to get a good likeness to learn how to draw faces," Raisanen said.

Students should bring any pastels and paper they may already have to the first class. At that time, Raisanen will talk about paper and supplies, offering them at cost to any who wish to buy them.

"We'll start with five or six basic colors to keep costs down because pastels can run \$50 to \$60 a set," she said.

Steve Yzerman, Cecil Fielder, Secretariat, Seattle Slew— Raisanen sees all these star athletes as challenges; that's why she spends hundreds of hours drawing them.

"They're all winners because of all the years they put in practicing and striving to be the best they can be,"

she said.

Raisanen's love of horses shows in her portraits of the thoroughbred racing dynamos. The time she spent working as a groom at the Detroit Race Course in Livonia, coupled with intense studies, gave Raisanen the knowledge to portray the beautiful animals' muscle and bone structure. It's not getting the musculature right so much as getting down the correct proportions, she says.

Following Raisanen's pastel portraiture classes at The Art Gallery, six weeks of oil and watercolor painting will be taught by well-known area art instructor Sharon Dillenbeck of Canton Township. The wet media workshops take place March 17 to April 21. Cost is \$10 a session. They run Thursdays 1-3 p.m. and 7-9 p.m.

To register for classes, call McQueen at 261-0379 or stop by The Art Gallery during business hours, noon to 6 p.m. Thursday to Saturday.



**Scoring point:** Laurel Raisanen will lead a series of pastel painting workshops in Garden City.

**Artbeat features vignettes from the suburban arts scene. Write: Artbeat, Creative Living, Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48150. Our fax number is 313-591-7279.**

### WHOPPING SUCCESS

Contemporary folk artist Kathy Jakobsen's painting, "Ice Sculpture Festival," proved a big hit during the 12th annual Plymouth International Ice Sculpture Spectacular.

On Jan. 15, she spent four hours at Creative Framing in downtown Plymouth signing 19- by 22-inch posters made from the original oil.

"People were lined up all the way around the corner in the cold to buy a poster and have it signed by the artist," said Chris Burke, owner of Creative Framing, 853 W. Ann Arbor Trail.

## Art Beat

"They were three deep inside the store and our store isn't that big. The day was just super. We hope to have Kathy back if she can fit us in her schedule. She's a real neat lady. We were just amazed at the turnout and so was she."

Burke has sold more than 1,200 posters at \$20. Splashes of whimsy, family and memories color Jakobsen's artistic interpretation of Plymouth's famous winter fest. The spirit of Americana inspires her. Her detailed outdoor scenes span the seasons and evoke the energy of everyday life. The Dearborn Heights native now lives in rural Connecticut. She also writes and illustrates children's books.

Creative Framing also stocks a 12- by 14-inch poster of Jakobsen's painting of historic Nankin Mills in Westland. It sells for \$12.

### WOMEN IN SPOTLIGHT

It's time to enter the Women Artists Juried Art Show celebrating Henry Ford Community College's 20th annual Women's Recognition Week March 7-12. The art show will run March 7-30 in Eshleman Library on campus, 6101 Evergreen, Dearborn. Call 845-9629.

Two-dimensional works created and signed only by women artists will be accepted. The \$15 entry fee covers the maximum three entries. Artist Leslie Masters, an instructor for the Ann Arbor and Birmingham/Bloomfield art association, will judge the artwork.

## Garden from page 1D

Research has found (and is continuing) that sunflowers are allelopathic — they produce a substance that inhibits the growth of other plants, therefore helping to control weeds. If sunflower debris has been left in a bed from one season to the next, a toxicity may develop that may inhibit the growth of subsequent sunflowers.

### Growing glory

Two of our readers had interesting experiences with their

plants last year. Both had tall sunflowers after the second year of sowing seed.

B.F. Landuyt of Beverly Hills found three volunteer sunflowers where some had grown the year before. One had reached the lofty height of 6½ feet, another was catching up, while the third was cut down, probably by a squirrel. Landuyt had planted "just the common one" and fertilized them with water-soluble Rapid Gro (23-19-17) when he fed his other plants.

Alexandra Ravitsky of West Bloomfield also had sown seeds two years ago that produced "just regular-sized plants." Last spring, two seedlings came up and when they were about two inches tall, she transplanted them to another area of the garden, where they developed huge leaves and grew more than 10 feet tall. She planted the seedlings where she had applied topsoil but used no fertilizer.

Both Landuyt and Ravitsky have saved seeds — so the race is on!

### Plans for planting

Seeds can be sown outside up to two weeks before the last frost date — generally April 26 in this area. They like a well-drained soil, rich in nutrients with neutral pH (6.0-7.5), lots of sun and extra water especially during dry spells.

We want many of our Observer & Eccentric readers to participate in this contest and ask that you keep us posted about your successes.

See the related story for contest rules.

Marty Figley is an advanced master gardener based in Birmingham. You can leave her a message by dialing 313-953-2047 on a touch-tone phone, then her mailbox number, 1859. Her fax number is 810-644-1314.

## Bonsai Club sets meeting

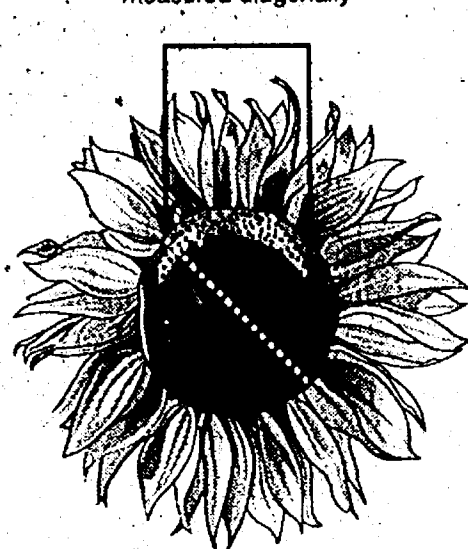
The Four Seasons Bonsai Club of Michigan presents a free public lecture on growing indoor bonsai trees by Jack Wike, noted regional bonsai master of Tecumseh, 2-4:30 p.m. Sunday, Jan. 30, at Good Shepherd Lutheran Church, 814 N. Campbell, Royal Oak.

Light refreshments will be served. The church is one mile west of I-75. Enter on the porch facing Campbell. For more information, call Marge Clayton at 810-667-0185 or Rosalind Evanoff at 810-354-6119.

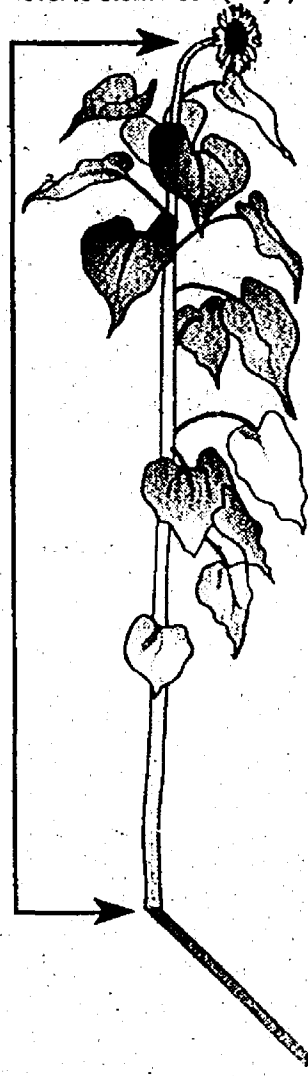
New officers elected for 1994 are Rick Mikulak of Dearborn, president; Mark Makahon of Sterling Heights, vice president; Marge Clayton of Lapeer, secretary/newsletter; Olga Mirakiou of Oakland, treasurer; and Elvies Malfonte of Farmington Hills, Audrey Donner of Farmington Hills and Vance Hanna of Bloomfield Hills, directors. Appointed were Nina Michalik of West Bloomfield, library, and Rosalind Evanoff of Southfield, publicity.

## HIGH HOPES CONTEST

Seed head is to be measured diagonally



Height is to be measured from soil level to stem neck (calyx)



We're looking for the tallest sunflower, and for the sunflower with the largest seed head, grown in the 1994 season through July 28. The sunflower's height is to be measured from the soil level to the base of the head where the stem attaches to the flower. The head is to be measured diagonally. If you're raising a super sunflower, let us know. Call 313-953-2047, Ext. 1859, or 810-901-2569; fax 810-644-1314; or write The Observer & Eccentric Newspapers, 805 E. Maple, Birmingham 48009. Deadline is 5 p.m. July 29.

## Here's how to enter

These are the rules for the High Hopes Sunflower Contest:

1. Winner will be the person who grows the tallest sunflower in the 1994 season through July 28. First, second and third prizes will be awarded.

2. Measurement must be taken from soil level to the base of the head where the stem attaches to the flower (see drawing).

3. Participants must notify the Observer & Eccentric Newspapers by 5 p.m. Friday, July 29. Call 313-953-2047, Ext. 1859, or 810-901-2569; fax 810-644-1314; or write 805 E. Maple, Birmingham 48009 (postmarked 5 p.m. July

29). Judges will contact finalists to verify height.

4. A prize of honorable mention will be given for the sunflower with the largest seed head. Measurement must be taken diagonally (see drawing).

5. Winners will be announced Aug. 11 in the Garden Spot column.

6. Employees and families of the Observer & Eccentric Newspapers are not eligible.

7. Decisions of the judges are final.

8. Entrants must live in Wayne County or Oakland County to be eligible.

## Antique from page 1D

Jim Taylor began collecting 35 years ago. He became a dealer 25 years ago, after running out of places to store his priceless pieces of history. He and wife DeDe have sold their wares for nearly a decade in the 18-dealer antique mall, Troy Corners. Housed in the old east (1840) church in Troy, the space provides plenty of atmosphere, right down to the original stained glass windows.

The Taylors, who specialize in decorative accessories and primarily early American country furniture, buy their antiques "in Maine and out East," said Jim Taylor, a teacher at Seaholm High School in Birmingham. "We buy from 'pickers,' who go knocking door to door, the farmhouses, searching for antiques that may have been in families for generations."

The Taylors' booth will include a collection of inkwells, spool cabinets used in country stores to hold thread, an 1850 step-back pine cupboard from Maine, a turn-of-the-century bride's trunk, end tables, one-drawer stands, deacon's benches, blanket chests, silver, jars and perfumes, tea sets, Oriental porcelain, including Tmari, Rose Medallion and Canton, Flow-Blue china, early American country furniture, brass, copper, small wooden boxes, lamps, candlesticks, and accessories.

"We'll have a lot of 'smallies,' a lot of 'tabletops,'" said Taylor.

There are many advantages to buying antiques, the least of which is owning a piece of history like a rocking chair that made it through the Civil War era.

"Antiques are a good investment, something you can enjoy. No two are alike," said Jim Taylor.

Besides those reasons, DeDe Taylor added, "antiques tell a story, a history."

And along with that, it's becoming trendy, she said: "It's not just people who decorate their homes in antiques buying from them. A lot of people who decorate with contemporary are buying brass and copper accents now."

**'Having things of the past around us takes us back to better times. Antiques warm, they give a personality to a home. You can express yourself through collectibles.'**

Peggy Blaisdell

Blaisdell, who with husband John owns Blaisdell Antiques, has her own set of reasons for loving antiques. "Having things of the past around us takes us back to better times. Antiques warm, they give a personality to a home. You can express yourself through collectibles."

The Blaisdells are surrounded with the past in their contemporary colonial home in Plymouth.

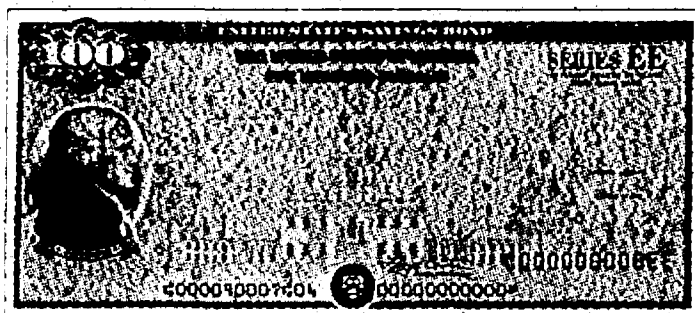
Blaisdell's booth will offer a collection of pitchers; an oak dresser and commode, assorted furniture in a mixture of woods, a turn-of-the-century child's desk, plant stands, a late 1800s bowl and pitcher set, an ironstone Tea Leaf, Staffordshire, glass, lamps, and shades in country plaids and designs. If people want to order custom shades, Blaisdell reminds them to bring their swatches.

Blaisdell finds that of late, she's been buying more and more glass and china. When asked what trends she sees in other's antique purchases right now, Blaisdell says, "The country look is still in but people are getting away from the primitives, the things that look beat up, and moving toward Victorian and pretty things."

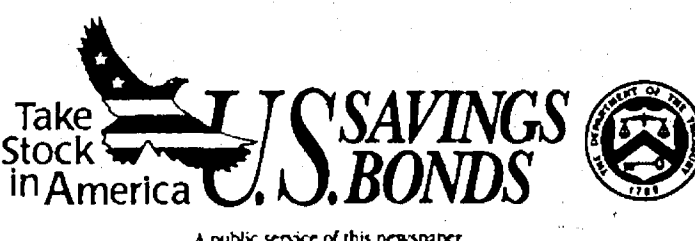
The Taylors have done the Plymouth show at least a dozen years.

"The Plymouth show is a good show with a nice mix of antiques," said Jim Taylor. "It has a variety, with something for everyone, from young couples to advanced collectors and it's for a good cause, the Plymouth Symphony."

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## CALL COLDWELL BANKER

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15 yr. P/R	6.125	0.00	30 day	\$225	30 yr. P/R	6.750	0.00	30 day	\$225	
30 yr. P/R	6.625	0.00	30 day	\$225	1 yr. Arm	6.375	0.00	30 day	\$225	
* Conventional mortgages with no verification of income * FHA/VA refinance without verification of income or credit										
<b>AMERPLUS/LANDSALL MTC. CORP. 740-2323</b>										
30 yr. P/R	6.125	0.00	30 day	\$225	15 yr. P/R	6.125	0.00	30 day	\$225	
15 yr. P/R	6.125	0.00	30 day	\$225	30 yr. P/R	6.125	0.00	30 day	\$225	
15 yr. P/R	6.125	0.00	30 day	\$225	30 yr. P/R	6.125	0.00	30 day	\$225	
No cost loans available. We welcome you to compare. 15 yr. P/R 6.125 0.00 30 day \$225										
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30 yr. P/R	6.250	2.375	50 day	\$300	6.475	15 yr. P/R	6.250	2.375	50 day	\$300
15 yr. P/R	6.125	2.125	50 day	\$300	6.450	30 yr. P/R	6.125	2.125	50 day	\$300
5 yr. P/R	3.375	2.125	50 day	\$300	6.475	1 yr. Arm	3.375	2.125	50 day	\$300
Above Rates for \$100,000 Loan Amount										
<b>EXECUTEC MORTGAGE CORP. 855-8800</b>										
30 yr. P/R	6.875	1.50	30 day	\$225	7.025	15 yr. P/R	6.875	1.50	30 day	\$225
15 yr. P/R	6.875	1.50	30 day	\$225	7.025	30 yr. P/R	6.875	1.50	30 day	\$225
1 yr. Arm	3.875	0.75	30 day	\$225	7.025	1 yr. Arm	3.875	0.75	30 day	\$225
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30 yr. P/R	6.750	0.00	50 day	\$325	7.185	15 yr. P/R	6.750	0.00	50 day	\$325
15 yr. P/R	6.250	0.00	50 day	\$325	7.185	1 yr. Arm	6.250	0.00	50 day	\$325
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15 yr. P/R	6.125	0.00	90 day	\$350	7.125	1 yr. Arm	6.125	0.00	90 day	\$350
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1 yr. Arm	3.500	0.00	45 day	\$300	7.255					
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15 yr. P/R	6.750	0.00	50 day	\$300	7.145	1 yr. Arm	6.750	0.00	50 day	\$300
1 yr. Arm	3.875	0.00	50 day	\$300	7.145					
30 yr. P/R	6.875	0.00	50 day	\$300	7.145					
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30 yr. P/R	7.000	0.00	50 day	\$300	7.145	15 yr. P/R	7.000	0.00	50 day	\$300
15 yr. P/R	6.500	0.00	50 day	\$300	7.145	1 yr. Arm	6.500	0.00	50 day	\$300
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1 yr. Arm	3.750	0.00	50 day	\$225	* Conventional mortgages with no verification of income * FHA/VA refinance without verification of income or credit					
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30 yr. P/R	6.250	1.625	50 day	\$275	6.845	1 yr. Arm	6.250	1.625	50 day	\$275
1 yr. Arm	3.875	1.625	50 day	\$275	6.845					
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15 yr. P/R	6.125	0.00	90 day	\$300	7.055	1 yr. Arm	6.125	0.00	90 day	\$300
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15 yr. P/R	6.375	0.00	45 day	\$250	7.115	1 yr. Arm	6.375	0.00	45 day	\$250
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15 yr. P/R	6.875	1.00	90 day	\$350	8.145	1 yr. Arm	6.875	1.00	90 day	\$350
1 yr. Arm	3.875	1.00	90 day	\$350	8.145	Special 30 yr. ARM 3.00% ARM 48334 2555 Orchard Road, Ste. 105, Bloomfield Hills, MI 48304				
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30 yr. P/R	7.350	0.00	66 day	\$300	7.295	15 yr. P/R	7.350	0.00	66 day	\$300
15 yr. P/R	7.125	0.00	66 day	\$300	7.295	1 yr. Arm	7.125	0.00	66 day	\$300
1 yr. Arm	6.750	0.00	66 day	\$300	7.295					
30 yr. P/R	7.125	0.00	66 day	\$300	7.295					
15 yr. P/R	6.750	0.00	66 day	\$300	7.295					
1 yr. Arm	3.875	0.00	66 day	\$300	7.295					
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15 yr. P/R	6.875	1.00	90 day	\$350	8.145	1 yr. Arm	6.875	1.00	90 day	\$350
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# Don't freeze at photography in winter

## FOCUS ON PHOTOGRAPHY



MONTE NAGLER

For those of you who live in cold climates or for those who live in the South but travel to snow country, winter photography can reward you with fabulous shots for your photo album.

But cold weather photography can present you with some problems that make shooting more difficult than during fair weather.

While photographers who live in a very cold climate are accustomed to such conditions, anyone used to more temperate weather can get caught unprepared.

Before setting off to take photographs in very cold conditions, you should spend some time preparing your equipment and your own clothing. Almost any camera can be operated normally to about zero degrees, but at temperatures lower than this, difficulties may start to occur.

Why do cameras function less efficiently in the cold? The most common reason is loss of battery power. Batteries not only operate the metering system, but also operate the shutter on most newer cameras. Batteries work by chemical reactions that always proceed more slowly at lower temperatures. Solution: Keep the battery in your pocket until just ready to shoot. Take your shots, then place the battery back in your pocket to keep it warm.

There are precautions you should take, too, for photographing in very cold weather. Dress warmly, in layers, and make sure your clothing allows easy access to cameras and lenses. Wear two pairs of gloves — a heavy outer pair and a thin inner pair. Remove the outer gloves when you're ready to shoot. The thin pair will keep your hands warm yet will enable you to work all camera controls.

In cold weather, you must take special care with your film. Because it can become brittle, advance it carefully and slowly as you run through the roll (turn off your power winder) and rewind it carefully, too.

Besides the physical problems of working in low temperatures, there are other considerations.

A major one is exposure. Snow-covered scenery is quite different from the average scene and the meter can be fooled. Remember that all meters are programmed to read average gray, so with snow scenes, be sure to overexpose a stop or two in order to produce a good negative.

When you come in out of the cold, pay special attention to your camera. Water vapor in a heated room condenses on cold metal and glass surfaces and your camera will become covered with moisture. No damage will be done, just be sure to wipe off your camera.

There you have it. During the next cold snap, get out and snap some prize-winning shots.



It's a snap: The temperature was below zero, but by keeping himself and his equipment warm, Monte Nagler was able to bring home this exciting shot of Michigan's Taquamenon Falls.

## Short shot

Monte Nagler's exhibit, "Statements of Light," continues through Feb. 3 at the Janice Charach Epstein Museum/Gallery in the Jewish Community Center, 6600 W. Maple in West Bloomfield. This is a major exhibit for Nagler and is featuring for the first time in the Detroit area his series of nude figure studies. For gallery hours and more information, call 661-7641.

Monte Nagler is a fine art photographer based in Farmington Hills. You can leave him a message by dialing 953-2047 on a touch-tone phone, then his mailbox number, 1873. His fax number is 644-1314.

# Lecture to explore design

Michigan Design Center in Troy welcomes the public to its ongoing ViewPoint lecture series Thursday, Feb. 3, to introduce the book "Showcase of Interior Design, Midwest Edition II."

This exquisitely prepared, full-color book highlights Michigan and metro area designers' backgrounds, design projects and photos of their work. All attendees will receive a copy of the book, a \$35 value.

For reservations, call 649-4770 by Friday, Jan. 28. Cost is \$35. The event will begin at 6:30 p.m. with refreshments. The lecture will take place at 7 p.m., followed by a book signing.

MDC, the resource market for the interior design trade, is north off Maple (15 Mile), between Coolidge and Crooks.

The keynote speaker Feb. 3 will be Elaine Markoutsas.

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### LIVONIA

(R-4454) Merriman & W. Chicago. 1320 sq. ft. ranch with 20 x 15 family room & fireplace, neutral tones, newer carpet, finished basement, 3 bedrooms, 1 1/2 baths, dining room and living room. \$96,900. 642-1620

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SALEM 3 story, 5 bedroom victorian home on over an acre in the country. Plymouth/Canton schools. Handcrafted woodwork throughout. Spacious, kitchen features vaulted ceiling, cherry cabinets, some Jen-Aire appliances. Custom glass cabinetry in dining room. Central air, newer furnace and windows, 3 car garage, deck and patio. Home warranty. All this for only \$269,900. Call Frank Julian 1-800-TO FRANK (1-800-863-7265)

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FARMINGTON HILLS. Put your Valentine in this beautiful site condo - completion by February 1994. Master suite on 1st floor w/2 guest bedrooms, 2 each w/own bath suite 2 story foyer & you can entertain in your lower level walk-out. \$313,900 (L131Hid) 462-3000



REDFORD. Beautiful 'One of a Kind' 2 story home w/ addition. Large kitchen, 22x12 breakfast room, great room w/ natural fireplace, first floor laundry, 3 bedrooms, 2 baths, 4th bedroom in basement. \$89,900 (L40Nor) 462-3000

LIVONIA. Country-like Setting. 1,440 sq. ft. Ranch has 3 bedrooms, 2 baths, family room w/ woodburning stove. Close to shopping & schools. \$81,900 (L40Psd) 462-3000

FARMINGTON HILLS. Gorgeous wooded lot w/ walk-out lower level. Master suite w/ whirlpool tub, large kitchen, beautiful view from great room. A golf course community. \$298,900 (L221Hid) 462-3000

PLYMOUTH. Solid older home in Plymouth. Large lot overlooking park area. One bedroom down, 2 up. Rear porch, nice trees, walking distance to stores. Good retirement or first-time buyers. \$84,900 (P17Pai) 451-5400

LIVONIA. This very nice two bedroom ranch home has a lovely large lot in a secluded area. Rear screened porch, new kitchen carpet, cedar closet, attic fan and large closets. Great lot for a garden! \$84,900 (P836Hid) 451-5400

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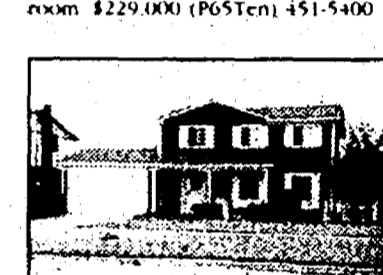
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In Livonia Call:

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CANTON. Nearly new 4 bedroom, 2 1/2 bath colonial in Fox Run. Very tastefully decorated in neutral tones. Elegant master suite w/ vaulted ceiling. Basement offers additional bedroom and almost completed room. \$229,000 (P65Ten) 451-5400



CANTON. This warm Canton colonial features 4 bedrooms, 1 1/2 baths, new windows and neutral carpeting. Deck, BBQ and pool area ideal for larger families and entertaining! Don't miss this one! \$142,500 (P08Hiz) 451-5400



LIVONIA OFFICE  
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PLYMOUTH OFFICE  
451-5400



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## BLOOMFIELD

PRIVATE SETTING. 1988 magnificent contemporary, white kitchen, huge master suite w/ balcony overlooking pond. Family room & living room, 2 fireplaces, formal dining room, one wooded acre. \$474,900. CENTURY 21 MJL Corporate Transferee Service 851-6700.

## CANTON

OPEN SAT. & SUN. 10-6 Our office. CENTURY 21 Gold House. 7500 N. Canton Center Rd. by Warren Walk in. you'll receive mortgage info, maps, school information. MLS computer printouts in your price range. Call 451-9400/721-4241

HISTORIC FARMHOUSE on 1.28 acres, built in 1904, excellent condition. 6 bedrooms, 2 baths, unfinished walk-out, over 3000 square feet. \$199,900. CENTURY 21 Suburban 455-5880.

## COMMERCE

CUSTOM CAPE COD! 4 bedroom, 3 1/2 bath brick split plan condo. Huge great room with fireplace. Formal dining, gourmet kitchen, library, finished basement. Professionally landscaped. 3+ attached garage. \$379,900. CENTURY 21 Nada, Inc. 477-9800.

LAKE PRIVILEGES. Condo built in 9001. Buy with a friend. Lots of room & privacy. 2 bedroom suites, fireplace and finished walk-out. \$119,900 (C2585) CENTURY 21 At The Lakes 363-1200. Ask for Joanne Bennett.

NATURAL SETTING. Custom home in area of more expensive homes. 3 bedrooms, 2 1/2 baths, family room with fireplace, lots more! \$154,900. CENTURY 21 At The Lakes 363-1200. Ask for Joanne Bennett (W3699)

## DEARBORN HEIGHTS

OPEN SUNDAY 1-4. 4171 Madison, S/Dartmouth, E/ Telegraph. Super clean 3 bedroom ranch with many updates. Heated 2 1/4 car garage, beautiful yard, don't miss! \$78,000. CENTURY 21 Suburban 261-1823.

## FARMINGTON

WHY RENT? PAYMENTS WILL BE LESS THAN RENT! Cozy one bedroom condo is decorated in neutrals. Doorwall from living room to back yard, step-saving kitchen, all appliances included. Clubhouse and pool. \$29,900. CENTURY 21 Nada, Inc. 477-9800.

## FARMINGTON HILLS

COUNTRY CONTEMPORARY. Well maintained brick ranch on large lot. Family room has newer carpeting, fireplace in living room. Call for more details. \$124,900. CENTURY 21 Hartford 478-6000.

1880 SO. FT. 3 bedroom, 2 bath living room, dining room, great room, family room, skylights, ceramic floor, recessed lights, newer roof, sliding windows - lots more. A bargain at \$119,500. CENTURY 21 MJL Corporate Transferee Service 851-6700.

INVESTMENT MINDED. Three bedroom, 2 bath home with additional lot. Updates include roof, furnace, windows, siding and insulation. \$89,900. CENTURY 21 Hartford 478-6000.

NEED SOME SPACE? One acre treed lot with this 3 bedroom, updated brick ranch, ready for the meticulous. New furnace, updated baths, new carpeting & more, yard is fenced. Only \$128,900. CENTURY 21 MJL Corporate Transferee Service 851-6700.

## FARMINGTON HILLS

PROFESSIONALLY DECORATED. Forestbrook ranch, many unique features. 2 fireplaces, circular drive, approximately 1 acre, a delight for entertaining! \$184,900. CENTURY 21 Suburban 349-1212.

## ULTRA CONTEMPORARY

Overlooking the 9th hole of Copper Creek. 3 bedrooms, 3 1/2 baths, finished walk-out, gourmet kitchen, 2 tier deck. \$324,900. CENTURY 21 Suburban 349-1212.

HARD-TO-FIND-QUAD. 2400 sq. ft., 4 bedrooms, 2 baths, library, walk-out lower level to deck, newer kitchen, new furnace, hardwood floors. \$154,900. CENTURY 21 MJL Corporate Transferee Service 851-6700.

RANCH ON CUL-DE-SAC. Prime Kendallwood ranch updated throughout. 3 bedrooms, 1 1/2 baths, custom finished lower level, deck, private yard. \$139,800. CENTURY 21 MJL Corporate Transferee Service 851-6700.

ROLLING OAKS. Beautiful Provencal model white ceramic foyer, glamorous white formal kitchen, private library, walk to Forest Elementary. \$229,900. CENTURY 21 MJL Corporate Transferee Service 851-6700.

SPECTACULAR WALK-OUT. Gorgeous colonial, hardwood foyer, private library, gourmet kitchen, family room, cathedral ceiling, master bedroom w/ fireplace, sunken tub, walk-out to woods, creek. \$287,500. CENTURY 21 MJL Corporate Transferee Service 851-6700.

## GARDEN CITY

OLD AND QUIET but up-to-date. 1200 square foot bungalow, 3 bedrooms, remodeled kitchen, large dining room, nice sized lot and big front porch. \$55,000. CENTURY 21 Suburban 261-1823.

## HIGHLAND

LARGE LOT, SMALL PRICE! Affordable home with fireplace, new furnace and large 2 car garage with loft. Approximately 1/2 acre fenced lot near lake access and dock rentals. \$66,900. Ask for Laura. CENTURY 21 Meek 887-0007.

## LIVONIA

LAUREL WOODS. Is the location for this upper 2 bedroom, 2 bath condo that is a showplace, recently decorated offers cheerful atmosphere, glassed-in Florida room, end unit and laundry room within. Call now. \$104,900. CENTURY 21 Row 464-7111.

LOTS OF CHARM. In this spacious 3 bedroom, 2 bath brick ranch on large lot. Updated kitchen, laundry area first floor, finished breezeway, 2 1/4 car attached garage, natural fireplace and central air. Can't let this one slip by you. \$189,000. CENTURY 21 Row 464-7111.

ROOM TO ROOM! Lovely 3 bedroom, 2 bath colonial. Formal living and dining room, family room, updated kitchen, hardwood floors, patio, 2 car garage. \$75,000. CENTURY 21 Nada, Inc. 477-9800.

## LIVONIA

THREE BEDROOM brick ranch, central air, finished basement, 2 car garage. Home Warranty provided. All for under \$94,000. MUST BE SOLD!!! CENTURY 21 Chalet 477-1800.

TRULY MINT! Nicely decorated 3 bedroom, 2 full bath brick ranch. Living room, bright kitchen with breakfast area, hardwood floors - under carpeting - finished basement, 2 car garage. \$81,900. CENTURY 21 Nada, Inc. 477-9800.

MAKE YOUR DAY! Enjoy this sparkling 3 bedroom, brick ranch in popular sub. 2 full baths, central air, large rec room with wet bar, covered patio & 2 1/4 car garage. \$101,900. CENTURY 21 Hartford South 464-6400.

NEW CONSTRUCTION! Custom quality 3 bedroom, 2 1/2 bath ranch on approximately 1 acre. Many excellent fixtures & whirlpool tub in master bath, cathedral ceilings, large kitchen with large breakfast room. \$179,900. CENTURY 21 Hartford South 464-6400.

## MILFORD

OUTSTANDING. 1994 Victorian home with 2,220 sq. ft., 4 bedrooms, 2 1/2 baths, great room with fireplace, 3 car garage. \$229,900. CENTURY 21 At The Lakes 363-1200. Ask for Christine Atkinson. (T1100)

## NORTHVILLE

BACKS TO WOODED TRANQUIL AREA! Beautiful 3 bedroom, 2 1/2 bath townhouse. Huge kitchen with no-wax floor, fireplace in great room, jacuzzi in master bedroom, den, 2 car attached garage. \$208,000. CENTURY 21 Nada, Inc. 477-9800.

## NOVI

A CONDO WITH CHARM. This 3 bedroom, 2 full bath charmer is neutral throughout with plenty of living space and many updates. All for only \$83,000. CENTURY 21 Hartford 478-6000.

BRIGHT AND AIRY! 2 bedroom, 2 1/2 bath contemporary multi-level condo. Nicely decorated, formal living and dining room, plush carpeting, finished basement, attached garage. \$900,900. CENTURY 21 Nada, Inc. 477-9800.

## PLEASANT RIDGE

GRACIOUS West Pleasant Ridge Colonial. 4 bedrooms, white island kitchen, fireplace, family room with skylights, dining room, central air and 2 car garage. \$236,500. Keith Weber. CENTURY 21 Northwood 399-0400.

## PLYMOUTH

FILLED WITH NOSTALGIA! 4 bedrooms, finished basement, 2 car garage, loaded with updates. Meticulous condition! \$118,900. CENTURY 21 Suburban 455-5880.

OVER 3000 SQUARE FEET of gracious living, walk-out, 4 bedrooms, 3 1/2 baths, backs to woods with stream, quality thru-out! \$227,000. CENTURY 21 Suburban 455-5880.

PARK-LIKE SETTING sets the stage for this charming 2 possibly 3 bedroom ranch. Hardwood floors, large master bedroom, 1st floor laundry, MINT! \$87,900. CENTURY 21 Suburban 455-5880.

## PLYMOUTH

PERFECT for starters or retirees - 2 bedroom ranch on large treed lot, lots of upgrades, perfect location - close to town. \$89,900. CENTURY 21 Suburban 455-5880.

WALK TO DOWNTOWN from this charming 3 bedroom colonial, fireplace in living room, open stairway, formal dining room, beautifully maintained. \$124,900. CENTURY 21 Suburban 349-1212.

## REDFORD

BRICK BEAUTY. Desirable 3 bedroom tri-level with family room, 1 1/2 baths, covered patio, 2 car garage with heated workshop and one year Home Warranty. \$94,800. CENTURY 21 John Cole 937-2300.

SHOWS LIKE NEW. Is this 4 bedroom ranch that has been freshly painted throughout, numerous updates, plus a large 2 1/4 car garage. This is an exceptional value for only \$54,900. CENTURY 21 Row 464-7111.

SIMPLE ASSUMPTION. Wonderful 3 bedroom brick ranch with family room, finished basement, doorwall to large deck, 2 car garage. Priced for quick sale. \$69,500. CENTURY 21 John Cole 937-2300.

WELL KEPT 3 bedroom ranch, 2 full baths, huge finished basement, fenced-in yard, 1 1/4 car garage, just listed at \$68,500. CENTURY 21 Suburban 464-0205.

## WALLED LAKE

SHARP END UNIT CONDO in a private wooded setting. Two bedroom townhouse with neutral decor, nicely finished basement and attached garage. Immediate occupancy. Close to Haggerty and I-96. \$89,250. CENTURY 21 Meek 887-7575.

## WATERFORD

TWO BEDROOM CONDO overlooks pool with view of Cass Lake from balcony garage. \$119,995. CENTURY 21 Country Hills 540-3050. (P0r)

## WEST BLOOMFIELD

OPEN HOUSE FEB. 6 SUNDAY 1-4. Beautiful home on cul-de-sac. Large master suite. Finished lower level walk-out, lake privileges, finished garage, many more custom features. \$148,900. CENTURY 21 Country Hills 540-3050. (Wey)

ATTENTION OUTDOOR ENTHUSIASTS. Nearly 1/2 acre canal frontage on Cass Lake. Very well maintained 3 bedroom home with dry bar in living room for entertaining. Call for your private showing. \$189,900. CENTURY 21 Hartford 478-6000.

BLOOMFIELD HILLS SCHOOL DISTRICT. Open floor plan, vaulted ceilings, custom wood windows. Master bedroom with dressing area. Secluded on wooded cul-de-sac. \$379,900. CENTURY 21 Country Hills 540-3050. (Van)

CLASSIC ARCHITECTURE. Main floor master bedroom suite, walk-out, many custom features, private site. \$319,000 (C6911) CENTURY 21 At The Lakes 363-1200. Ask for Joanne Bennett.

2 NEW CONSTRUCTIONS. West Bloomfield Schools & great lake privileges. 3 bedrooms, 1 1/2 baths, 3 car attached garage, basement. Great value. \$119,900. (P6721) CENTURY 21 At The Lakes 363-1200. Ask for Joanne Bennett.

## WEST BLOOMFIELD

CONTEMPORARY RANCH. Heart of West Bloomfield. 3 bedroom, 2 full bath ranch, attached 2 car heated garage, updated beautiful lot - must see. \$164,900. CENTURY 21 MJL Corporate Transferee Service 851-6700.

SPECTACULAR! Newer 4 bedroom brick contemporary on private wooded lot. 3 car garage, many upgrades & amenities. Shows like a Model. \$345,000. CENTURY 21 MJL Corporate Transferee Service 851-6700.

SUPERB JEWEL. Corner lot colonial, completely updated, view of golf course, lake privileges, move-in condition. Warranted. Must See to Appreciate. \$174,900. CENTURY 21 MJL Corporate Transferee Service 851-6700.

## WESTLAND

LIVONIA SCHOOLS. 3 bedroom, brick ranch, many updates include kitchen, windows, furnace, central air, water heater, Home Protection Plan provided. For more details call CENTURY 21 Chalet 477-1800.

SHARP 3 bedroom brick ranch in great area near Hines Park. Lots of updates, oversized 2 car garage, all appliances. \$278,500. CENTURY 21 Suburban 261-1823.

## WHITE LAKE

IMMACULATE 2 bedroom ranch with open floor plan, room for expansion. Walling Lake Schools. \$68,000. (C9439) CENTURY 21 At The Lakes 363-1200. Ask for Christine Atkinson.

## EXHIBITIONS

**Send calendar items about Oakland County art gallery exhibitions to The Eccentric, 805 E. Maple, Birmingham 48009 — fax 644-1314. Send items about Wayne County exhibitions to The Observer, 36251 Schoolcraft, Livonia 48150 — fax 591-7279. Attention: Creative Living editor.**

### MADONNA UNIVERSITY

Opening — Madonna University in Livonia will host an art exhibit honoring Black History Month Tuesday, Feb. 1 through Feb. 12 in the Library Wing Exhibit Gallery. Hours are 9 a.m. to 9 p.m. weekdays and 1-4 p.m. weekends. Northwest of I-96 and Levan.

### NELSON'S GALLERY

Continuing — "Art As Gift," Janelle Agar (abstracts in mixed media), Richard Arthur (nature photography), Carl Angevine (surrealist oil paintings), Tom Dyer (portraits in pencil and lithographs), Christine Fleischer (handblown glass paperweights), Audrey Harkins (floral watercolors), Tom Igel (watercolors and pen and ink lighthouses), Robert Mekus (handpainted folding screen furniture), Diane Mitchell (Southwest oils and gouache), Jaqui Suleski (abstract and floral watercolors), Marie Tuthill (landscapes in oils and watercolors), Brian Walker (geometric abstracts in acrylics), Joe Wisniewski (handblown glass paperweights, vases and vessels), Christina Wong (watercolor florals, landscapes and calligraphy). To Jan. 31. Terrence Corners, 16376 Middlebelt, Livonia. Hours are 10 a.m. to 6 p.m. Monday-Wednesday, Friday, to 8 p.m. Thursday, to 5 p.m. Saturday.

### LIVONIA CITY CENTER LIBRARY ART GALLERY

Continuing — Cranbrook art instructor James Gilbert of St. Claire Shores, showing his fiber art and watercolors in a Livonia Arts Commission-sponsored exhibition to Feb. 12. Farmington Road and Five Mile. Hours are 9 a.m. to 9 p.m. Monday-Thursday, 9 a.m. to 5 p.m. Friday-Saturday, 1-5 p.m. Sunday.

### LIVONIA CIVIC CENTER LIBRARY SHOWCASES

Continuing — Livonia Arts Commission hosts Rochester Hills resident Susan Hall's handmade baskets. To Jan. 28. Second-floor circular showcases. Southeast of Farmington Road and Five Mile. Hours are 9 a.m. to 9 p.m. Monday-Thursday, 9 a.m. to 5 p.m. Friday-Saturday, 1-5 p.m. Sunday.

### LIVONIA CITY HALL LOBBY

Continuing — Artwork of Donald Calloway Jr. of Detroit, who works in watercolor, oil, pastel, mixed media. Subjects include portraits, landscapes, abstracts. Show runs to Jan. 28 in the lobby of the city hall, Farmington Road and Five Mile. Hours are 8:30 a.m. to 5 p.m. weekdays.

### UNIVERSITY OF MICHIGAN SCHOOL OF ART

Thursday, Jan. 27 — An exhibit of works by visiting textile designer Nadine Miller continues to Jan. 31 in the east hallway of the Art and Architecture Building, 2000 Bonisteel Blvd. in Ann Arbor. Miller will speak about the display and her experiences as a freelance textile designer 7:30 p.m. Thursday in Room 2216-19 of the Art and Architecture Building; a reception in the east hallway will take place after the lecture. Call 764-1300.

### BUNTING GALLERY

Friday, Jan. 28 — "Small Works," an exhibit of prints, paintings and sculpture in small formats by local and international artists, will continue through Feb. 26. Opening reception 6-9 p.m. Friday. The Michigan artists participating in the show are Lynn Avadenka, Bob Bielat, Susan Campbell, Gary Eleinko, Janet Hamrick, Ladislav Hanka, Lila Kadaj, Gabrielle Meaney, Ann Mikolowski, Helena Sadowski, Jack Smith (now living in New Mexico), Lynn Shaler (now living in Paris), Robert Tucker and Chris Zantop. The international artists in the display are Konstantin Czumut of Russia, Katsunori Hamanishi and Takeshi Katori of Japan, Leonard Merchant of England, Ondrej Michalek of the Czech Republic, Wojciech Pakowski of Poland and Egidius Rudinskas of Latvia. Hours are 11 a.m. to 6 p.m. Tuesday-Thursday, 11 a.m. to 9 p.m. Friday, 11 a.m. to 7 p.m. Saturday, 514 S. Washington, Royal Oak, 545-4820.

### DETROIT ARTISTS MARKET

Friday, Jan. 28 — The Detroit Artists Market — 300 River Place, Suite 1650, in Detroit — will launch an 18-hole miniature golf course, designed and constructed by Michigan artists, with a benefit bash Friday. Tee-off time is 6 p.m. with cocktails, followed by a buffet supper catered by the Rattlesnake Club. Throughout the evening guests may challenge each other or one of the many celebrities, including "resident pro" J.P. McCarthy. Tickets are \$50 and may be bought by calling 886-1623. This unusual art installation will then be available until May 1 for open play to individuals, private groups, organizations and corporations during most days, some evenings and all weekends. Call 393-1770 for information.

### UNIVERSITY OF MICHIGAN MUSEUM OF ART

"Socialist Realism: 20th Century Paintings from the Soviet Union" continues to Feb. 27; public tours Friday-Saturday, Jan. 28-29. "Drawing on Water: An Installation" by artist Larry Cressman, who teaches printmaking and drawing at the U-M Residential College, continues through March 6; tours Sunday, Jan. 30. Call 764-0395.

### THE SCARAB CLUB

Saturday, Jan. 29 — The Hemispheric Arts Show, continuing to Feb. 28, will feature selected works of Hispanic artists of Michigan and introduce as guest artist ceramist Rodolfo Padilla of Mexico. Opening reception 6-9 p.m. Saturday. Hours are noon to 5 p.m. Wednesday-Sunday, 217 Farnsworth, Detroit, 831-1250.

### DETROIT INSTITUTE OF ARTS

Sunday, Jan. 30 — "Intimate Visions: The Photographs of Dorothy Norman" continues through Feb. 27. Diane Kirkpatrick, professor of history of art at the University of Michigan, will give a gallery talk on selected works in the exhibit 2 p.m. Sunday. Call 833-7900.

### THE WOODS GALLERY

To Jan. 27 — An exhibit highlighting some of Michigan's finest folk artists continues. A juried exhibit by the Michigan Weavers Guild will take place Feb. 2-26; reception to meet the artists, sale and demonstration of work 10 a.m. to 5 p.m. Feb. 26. Hours are 10 a.m. to 9 p.m. Monday-Thursday, 10 a.m. to 5 p.m. Saturday, on the lower level of the Huntington Woods Library, 26415 Scotia, south of 11 Mile and west of Woodward, 543-9720.

### CREATIVE ARTS CENTER

Through Jan. 28 — "Bodily Function," an evolving installation on the theme of the body, continues. The work is produced by graduate students from the Cranbrook Academy of Art photography and architecture departments. Concurrently with this exhibit, a video production called "Cerebral Succotash" by the senior photography students at Cranbrook runs in the Community Arts Room. The center is at 47 Williams in Pontiac. Call 333-7849 for information.

### LEMBERG GALLERY

Through Jan. 29 — "Works for Young Collectors: A Changing Exhibition" continues. The works range from \$500 to \$2,000, creating an opportunity for many to begin or add to their art collections. Hours are 11 a.m. to 5:30 p.m. Tuesday-Friday, 11 a.m. to 5 p.m. Saturday, 538 N. Woodward, Birmingham, 642-6623.

### HABATAT GALLERIES

To Jan. 29 — Works by gallery artists Michael Pavlik, Jon Kuhn, Richard Ritter and Steven Weinberg, among others, are exhibited, along with pieces by John Littleton, Dale Chihuly and Dominic Labino. Hours are 10 a.m. to 6 p.m. Tuesday-Saturday, 32255 Northwestern Highway, Suite 45, Farmington Hills, 851-9090.

### THE ARTISTS' GALLERY

To Jan. 29 — The Giant Red Tag Sale continues.

### Weir, Manuel, Snyder & Ranke

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#### BEAUTIFUL CAPE COD

Four bedrooms, two and a half baths. Located in one of Novi's most desirable subs. Has first floor master bedroom with huge walk-in closet, open loft on second floor, finished basement. ML#404430  
**\$226,500 455-6000**



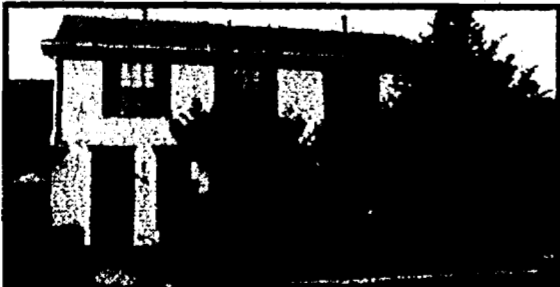
#### GREAT COURT LOCATION!

Three bedroom, one and a half bath brick ranch. Two car attached garage. Bow window, country kitchen, Florida room, finished basement. Newer windows, central air, shingles and more! ML#M71006  
**\$93,700 455-6000**



#### THREE BEDROOM COUNTRY RANCH

With one and a half baths, large kitchen with wood parquet flooring. Wood stove in living room, finished basement, fenced, corner with mature trees. Seller providing (1) yr. Home Warranty. #M401530  
**\$124,900 455-6000**



#### CANTON BEST BUY

For this two bedroom, one and a half bath, townhouse with air conditioning, full basement, living room, dining room, private entrance and patio. Clubhouse and pool. Seller motivated! ML#87575  
**\$62,900 455-6000**



#### SUPER SHARP RANCH

Three bedroom, one and a half bath with a lot of open living space. Florida room, finished basement with rec room, workshop, lots of storage. Immediate occupancy! ML#M76183  
**\$87,900 455-6000**

ues, with paintings, sculpture, glass, photography, furniture, jewelry and more by 30 artists. Hours are 10 a.m. to 5 p.m. Monday-Tuesday and Friday, 10 a.m. to 9 p.m. Wednesday-Thursday, 1-5 p.m. Sunday, in Orchard Place Mall at 30905 Orchard Lake Road in Farmington Hills, 855-8832.

### MEADOW BROOK ART GALLERY

Through Jan. 30 — An exhibit of work by Michigan artists Ted Lee Hadfield and Wendy MacGaw continues, part of the "Artist at Mid Career" series intended to encourage and stimulate young artists by recognizing the artistic achievements of their seniors. Hours are 1-5 p.m. Wednesday, 2-6:30 p.m. Saturday-Sunday, and evenings of a Meadow Brook Theatre performance (one hour prior to the show and through the first intermission), at Oakland University in Rochester, 370-3005.

### O.K. HARRIS/DAVID KLEIN GALLERY

Through January — Exhibits of new work by Michigan artists Robert Gniewek and Gail Eisner continue. Hours are 11 a.m. to 6 p.m. Tuesday-Saturday, 430 N. Woodward, Birmingham, 433-3700.

### BIRMINGHAM BLOOMFIELD ART ASSOCIATION

To Jan. 31 — An acrylic on paper exhibition by Carol Weisnauer of Trenton, who has taught at the BBAA and Wayne County Community College, continues. The show portrays in an abstract way the artist's feelings about the illness and recent death of her husband and her slow recovery and ability to move on

with her own life and career. Hours are 9:30 a.m. to 4:30 p.m. Monday-Saturday, 1516 S. Cranbrook, Birmingham, 644-0866.

### HENRY FORD MEDICAL CENTER

To Jan. 31 — An exhibit of paintings by West Bloomfield artist Kris Lamb continues at the center, 6777 W. Maple in West Bloomfield. The show features Lamb's lively, fresh works ranging from impressionistic Michigan landscapes, to frolicking dancers, to colorful contemporary abstracts.

### PRIVATE COLLECTION GALLERY

For the month of January — Bolero bowls by Richard LaLonde and sculptures by Richard Royal are featured. Both artists work in glass. Hours are 11 a.m. to 5 p.m. Monday-Saturday, noon to 3 p.m. Sunday, 6736A Orchard Lake Road, West Bloomfield, 737-4050.

### OAKLAND COUNTY GALLERIA

Through Jan. 31 — "St. Thomas: The Final Days," a multimedia presentation, continues. The extraordinary presentation is an art essay about the demolition of Detroit's St. Thomas the Apostle Church. Hours are 8:30 a.m. to 5 p.m. Monday-Friday in the Executive Office Building at the County Service Center, 1200 N. Telegraph in Pontiac. For more information, call the Oakland County Office of Cultural Affairs at 810-858-0415.

### WARREN CITY HALL GALLERY

To Jan. 31 — Oil paintings by Nancy Kopacko of Warren are exhibited. Hours are 9 a.m. to 5 p.m. Monday-Friday, 29500 Van Dyke.

## Artists sought

Observerland artists take note: All Michigan artists 18 or older are invited to submit works for a juried competition March 17 to April 24 at Krasl Art Center, 707 Lake Blvd., St. Joseph 49085.

All media, including photography, will be accepted. The entry fee is \$7.50 per piece up to two entries. The deadline for hand-delivered works is Feb. 18-27.

Cash and purchase awards will be presented, including a \$1,000 Best of Show Award from the Arts Foundation of Michigan.

Write Krasl Art Center for prospective forms or call 616-983-0271.

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Dale Cross  
Northville Office

This Garden City resident has been a real estate professional in the Canton, Westland area for 5 years and is involved in the music program at Prayer Baptist Church in Westland.

Northville 347-3050



Rick Borowicz & Neil McCloskey  
Livonia Office

One of the areas this multi-million dollar producing team specializes in is relocation, assisting over 90 families in changing location in the last 18 months.

Livonia 462-1811



Linda Nielsen  
Plymouth Office

This 5 year Northville resident markets residential real estate in the Salem Township and Plymouth areas. She likes to travel, golf and the theatre, particularly Broadway shows.

Plymouth 453-6800

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A canned good donation is requested in lieu of any admission fee. Food collected will be given to the Salvation Army for distribution to those in need.



## REAL ESTATE LISTINGS

Listings feature notes and news about suburban real estate. To list an event, write: Listings, Real Estate Editor, Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48150. Our fax number is 313-591-7279.

### WOMEN'S LEADER

Doris Reed, associate broker with Max Broock Inc. in Birmingham, obtained the Leadership Training Graduate designation at the Women's Council of Realtors convention in November in Miami.

Candidates must meet specific experience requirements and obtain designation credits via a three-part process including required courses, elective credits and an oral review.

WCR, an affiliate of the National Association of Realtors, is a professional organization with 14,000 members nationwide.

It provides a referral network and programs for personal and career growth as well as educational courses focusing on leadership training and referral and relocation training.

### TOP PRODUCERS

Douglas J. Stranahan, president of Novi-based Century 21 Great Lakes Inc., has recognized the top producing sales associates in the Century 21 Metro Brokers Council for November.

They include: Donald R. Krueger of Century 21 Town & Country, Rochester; Mary McLeod and Carol Hainline, Century 21 Row, Anna Carlesco, Century 21 Today Inc., Bob Lamkin, Century 21 Hartford North Inc., all of Livonia; Jolie Levine and Mark Warren, Century 21 Today Inc., Farmington Hills; Mary J. Stevens and Georgia Poythress, Century 21 East Inc., Rochester Hills;

### HOLIDAY CHEER

Century 21 Metro Detroit Brokers Council gathered for a holiday breakfast and raised more than \$2,000 for the Salvation Army's holiday effort, said Bill McCullen, Century 21 Metro One Region director.

More than 800 folks donated cash, canned goods and good will to the Salvation Army's holiday donations to needy people in the Detroit area.



Reed

# Boost value

## Improving your home can yield tax saving

Undertaking home remodeling projects may offer you more than just personal satisfaction. Some home improvement projects also may bring tax advantages, according to the Farmington Hills-based Michigan Association of CPAs.

### Tax implication

Capital improvements, such as replacing a roof, landscaping a yard and updating a bathroom, can be added to the basis of your home and decrease your taxable profit when you sell it.

Be aware that some home projects are merely repairs that do not add to the basis of your residence. A capital improvement must add to your home's value, prolong its life or adapt part of your home to a new use.

When deciding which home improvement to make, also look at the trends in home sales and consider the features most important to home buyers in your area. For example, adding an outside deck may give you a better return on your investment than installing oak trim and handrails throughout your house.

When making your improvements, consider home prices in your neighborhood. If you want to recover your costs when you sell your home, don't undertake projects that elevate your property value above the neighborhood norm.

### How will you pay?

Try not to borrow money for small projects — \$3,000 or less. Instead, pay with cash. If your home improvement is larger in scope, there are a number of financing alternatives to consider.

If you've lived in your home for a while and have built up equity in it, you may be able to obtain a home-equity line of credit. The benefit of using home-equity loans is that, unlike consumer interest, home-equity interest is fully deductible, except for certain high-income individuals who are subject to an overall reduction in

When making your improvements, consider home prices in your neighborhood. If you want to recover your costs when you sell your home, don't undertake projects that elevate your property value above the neighborhood norm.

### itemized deductions.

Home-equity debt may not exceed the home's value or \$100,000 (\$50,000 in the case of a married individual filing separately).

You also may finance a large remodeling project by refinancing your home at a lower interest rate. This may enable you to keep your monthly payments about the same, even if you take out a larger mortgage to finance a home improvement.

Another financing alternative is a home-improvement loan. Although you may be able to obtain the funding you need in a matter of weeks, the terms of the loan can be expensive. Home improvement loans generally have short repayment terms.

In most cases, it's wise to avoid financing a home improvement through credit cards. The interest rate on these cards is likely to be higher than on the loans mentioned above and the interest also is nondeductible.

Be wary about allowing a contractor or remodeling company to provide the financing. Since there has been a great deal of fraud in this area, it's wise to check out the company's reputation with regulatory authorities before making a commitment.

### Selecting a contractor

Once you've decided on a project and have determined how it will be financed, look for a contractor. Obtain recommendations from people who have hired individuals for similar projects and be sure to obtain three bids.

Also, remember to check the references of the contractors you interview

and be sure the contractor is licensed and bonded. You also may want someone who is accredited in remodeling. The National Association of Home Builders (1-800-368-5242) may help you find a contractor with

the appropriate remodeling experience.

CPAs urge you to keep receipts and records that can substantiate your home improvement expenses. Establish a home improvement file for cancelled checks, credit card bills, signed contracts and loan agreements, and contractor invoices.

The Michigan Association of Certified Public Accountants is based at 28116 Orchard Lake Road, Farmington Hills. Call 855-2288.

# Yes, developer may have on-site offices

### CONDO QUERIES



ROBERT M. MEISNER

Is there any authority in the condominium statute giving a developer the right to maintain an office in a model or unit or other facilities on the condominium premises. Our developer, we believe, is abusing his privileges in this regard.

The Michigan Condominium Act of 1978 provides the developer and duly authorized agents, representatives and employees may maintain offices, model units and other facilities on the property, which is subject to the condominium regime.

It may include provisions in the condominium documents relative to the facilities as may reasonably facilitate development and sale of the

project. However, the statute requires the developer to pay all costs related to the condominium units or common elements while owned by the developer and to restore the facilities to habitable status upon termination of its use.

To the extent you have any problems with the developer, you should obviously attempt to seek a resolution of them, after having been advised of your legal rights as it relates to the developer's maintenance of these facilities.

Robert M. Meisner is a Birmingham attorney concentrating his practice in the areas of condominiums, real estate and corporate law. You are invited to submit questions by writing Robert M. Meisner at 30200 Telegraph Road, Suite 467, Bingham Farms 48025. This column provides general information and should not be construed as legal opinion. To leave a voice-mail message for Robert Meisner, dial 953-2047, mailbox 1871.

# CLASSIFIED REAL ESTATE

## Observer & Eccentric

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# CLASSIFIED REAL ESTATE



## CROSSWORD PUZZLER

**Answer to Previous Puzzle**

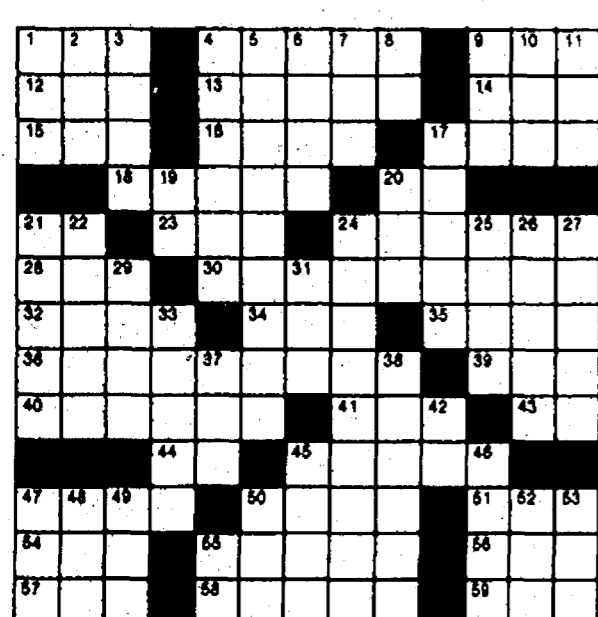
**ACROSS**

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4 Conductor  
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20 Greek letter  
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24 Ohio city  
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**DOWN**

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**24 Northville**  
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**26 Made of a hard wood**  
**27 Arizona**  
**28 Indian**  
**29 Geller**  
**30 Type of demonstration (2 wds.)**  
**31 That woman**  
**32 Tower**  
**33 (Paris landmark)**  
**34 New Testament**  
**35 Psychic**  
**36 Pounce de**  
**37 Baseball statistic (abbr.)**  
**38 Opposite of**  
**39 Slime**  
**40 Fish eyes**  
**41 Two**  
**42 Floor cover**  
**43 Empire State (abbr.)**



**STUMPED?** Call for Answers • Touch-tone or Rotary Phones  
1-900-454-3535 ext. code 708 • \$54 per minute

**Compliments of The Birmingham-Bloomfield Board of Realtors®**



### 307 South Lyon Milford-Highland

**ABSOLUTELY MINT**  
Less than 1 yr. old & upgrades galore. Great location. Must see to appreciate. \$154,900. 825 Brick. S. of 11 Mile & W. of Marquette. OPEN Sun. 1-4pm. For details call JOHN O'BRIEN REAL ESTATE ONE 348-8430 349-2473

### GREEN OAK TWP. SOUTH LYON

Builder's Model Home For Sale. 1958 square foot 3 bedroom 1 1/2 story brick home. Open floor plan. main floor master suite, first floor laundry, walk-out basement. Three car garage. Gorgeous 1/2 acre treed lot. \$159,900. ADLER BUILDING & DEV. CO. 437-3773 229-5722

### WHY U.S.A. ALL AMERICAN PROPERTIES

476-1600

### LYON TWP./S. LYON COUNTRY CUSTOM

Contemporary with 3 bedrooms, 2 1/2 baths, fireplace in living room, 1 family room, formal dining room, 1st floor laundry, party finished basement, custom landscape on 5 acres. Northville schools. Call 349-4550

### ERA RYMAL SYMES

**MILFORD/HIGHLAND** - Spacious custom level on 2.03 acres bordered w/spruce & pine for privacy. Hickory kitchen. \$159,900. Owner. 885-3375

### PRICE REDUCED

on this great 6100 sq. ft. ranch, 4 bedrooms, 1 1/2 baths, finished basement on almost an acre. Close to town, country atmosphere. Only \$124,900. Call KATHY or NORM 486-5016 or 486-5010

### RE/MAX Countryside

**THREE BEDROOM RANCH**, 2 tiered deck, full basement, 2 car garage, mint condition. \$91,500. HELP-UP-SELL, N.N.S.L. - 348-6006

### 308 Rochester-Troy

**AUBURN HILLS** - Open Sun. 1-4. \$59,900. 2792 James. 1st floor laundry, 1300 sq. ft. 50+120 sq. ft. updates, call. 689-0999

### NEW LISTING

**SHARP UPDATED AUBURN HILLS RANCH**. Great location, 3 bedrooms, 2 fireplaces, DEEP LOT, finished basement, 2 car attached garage, clean & neutral. Priced at \$94,900. Call PATRICK CAROLAN at 879-3412, ext. 209 or 830-2968

### COLDWELL BANKER

**Schwitzer Real Estate**

### 305 Brighton-Hartland Howell

**Spacious Contemporary**  
2 acres of woods. 2 fireplaces. 4 bedrooms. Master bedroom on 1st floor with vaulted ceiling. 3 1/2 baths. Loft with bridge overlooking Greatroom. Circular Drive. Screened porch and wrap around decking. Pond in back of property. best of all, only 1 mile to 98 and Pleasant Valley Rd. Great family subdivision. Just reduced to \$228,500. Call.

### Laura or Judy REAL ESTATE ONE

(810) 478-7680 or (810) 229-0450

### 306 Southfield-Lathrup

**Cute 3 bedroom 2 bath brick ranch**. Garage. 1/2 acre. \$84,900. Call MONIKA HEIPER 557-5659 or 448-7100 CENTURY 21 TODAY

### 27305 SHAGBARK SOUTHFIELD

2 bedroom, 1 1/2 bath ranch home on good size lot. Features natural gas, fireplace in living room, updated kitchen, large utility/furnace room, gas forced with central air, hardwood floors, one car attached garage, easy access to freeway. Call for details.

### OFFERED AT \$69,900 COMERICA BANK

Trust Real Estate (313)222-6219

### 12 MILE/BELL ROAD Twickenham Sub. Spacious 3 bed-

room brick ranch, 2 1/2 baths, formal dining room, huge family room w/ fireplace, gorgeous finished basement, 2 car attached garage, circular drive, large lot, price reduced! \$143,900.

### WESTLAND - Roomy Home!

Large size with neutral decor, large living room, family room with fireplace, hardwood floors, throughout and more! Great for a small family. \$52,900.

### FARMINGTON HILLS - Super

Open Sun. 1-4pm. 3 bedrooms, 2 1/2 baths, contemporary, many updates, freshly painted, bay window in dining room, natural fireplace in family room & more! \$209,000.

### 308 Rochester-Troy

**ROCHESTER HILLS**  
Executive home. 4 bedrooms, 3 1/2 baths, finished walkout basement, 3 car garage. 652-6402

### ROCHESTER HILLS

Immaculate 4 bedroom, 2 1/2 bath, 2 car attached garage, many extras. \$179,500. 373-5192

### ROCHESTER - Updated 4 bed-

rooms, 2 baths. New kitchen, windows, roof, hardwood floors, etc. One year home warranty. Not a drive-by! \$94,900. THOMPSON-BROWN 553-8700

### 309 Royal Oak-Oak Park Huntington Woods

**GREAT STARTER HOME**  
Updated 4 bedroom in great family neighborhood. Features include new roof and gutters, new bath, refinished hardwood floors, new carpet and vinyl, new furnace and garage door. Move in condition. FHA/VA OK. \$48,900. W-BOARD 15582

### MAX BROOK, INC.

626-4000

### ROYAL OAK - Open Sat. & Sun. 12-5

3 bedrooms, 1376 sq. ft. new roof. Pella windows, sauna, deck, finished basement. \$133,900. 549-9232

### ROYAL OAK - Open Sun. 1-4. 2923

Maplewood. Charming brick ranch, hardwood floors, updated kitchen & bath, finished basement with 1/2 bath & 2 car garage. Adjacent to Clawson Park. A good buy at \$91,900. SCHULTZ REAL ESTATE 573-3900

### 310 Wixom-Commerce Lakes Area

### COMMERCE CONTEMPORARY

Motivated seller! Nearly new colonial style home with a modern white finish. Kitchen, 3 bedrooms, library, hardwood floors, beautiful deck overlooking park-like lot and more! \$142,900.

### ERA RYMAL SYMES

**QUALITY & COMFORT**  
Better than new 6 month old custom built home. Includes 1st floor laundry, family room with fireplace, huge bedrooms, walk-in closets, basement and 2 car attached garage. \$164,900.

### The Prudential Wolfe Realty

Independently Owned and Operated

### SAVE! BIG!

EXTENDED BY POPULAR DEMAND  
THIS WEEKEND ONLY!  
How? Call Shirley Cushman Homes' Good Fortune Sale! Commerce Pines. Model Open 1-5pm Sat & Sun. 12-5. 3210 Wixom Rd. W. of Oakley Park. W. of Welch. CALL NANCY MEININGER 851-9950 860-9950 348-9950

### SPOTLESS RANCH NEAR FOX LAKE

3 bedroom, full basement, large kitchen, hardwood floors, master suite, large deck & ranch close to Fox Lake. \$83,900 C-40BE-C. Call 360-0450

### BEAUTIFUL CAPE COD IN COM-

MERCE TWP. very open floor plan, large kitchen, hardwood floors, on 1st floor w/private back porch. A must see. \$149,900 C-54CA-C. Call 360-0450

### ERA COUNTRY RIDGE REALTY

### VERY SECLUDED PRIVATE LOCATION

Nestled between gorgeous mature trees, this 5 bedroom home, 1 1/2 baths, shower downstairs, large country kitchen, family room with fireplace, sun porch, partially finished basement, 2 car detached garage. Privileges to Commerce Lake. \$175,109 listed. \$125,500. Ask for.

### Susi Gollinger REAL ESTATE ONE

363-8307 363-3107

### WOLVERINE LAKE PRIVILEGES

Brick bi-level 4 bedroom, 2 1/2 baths. Tasteful decor. Updates. FHA, VA terms available. \$111,888 (OEWSPEIN) 797-0000

### COLDWELL BANKER Schwitzer Real Estate

### 311 Homes Oakland County

**CLAWSON** - 3 bedroom ranch, Pella windows, Euro kitchen, new bath, basement, garage, \$103,000. KRAFT & ASSOCIATES. 739-1859

### 311 Homes Oakland County

**Charming Berkeley Bungalow**  
Features a full brick fireplace in family room. Spacious master with lav. Extra attic space for closet or office. Finished play area in basement. Deck, pool, siding, some windows new in '93. \$108,000. #403373

### DAVISBURG - By Owner. 1,875

sq. ft. 3 bedrooms, 1 1/2 baths, family room, air, basement, 2 garages, paved road. \$132,500. 634-1185

### OAKLAND TOWNSHIP

Situated on 3.10 acres, lakefront, custom brick ranch, 5400 sq. ft., 3 1/2 baths, gourmet kitchen, finished lower level walkout w/sauna & shower, 3 fireplaces, 2 wet bars, jacuzzi, 3 tiered deck, & 3 car garage. \$499,900. Century 21 Sakmar & Associates. 652-7700

### TIP TOP SHAPE! Impeccable two

bedroom home in Clawson with many updates. Has new kitchen, bath, newer furnace, basement, and oversized two car garage. Fenced yard with private patio area. \$91,890. Code 918-E

### REAL ESTATE ONE

548-9100

### 312 Livonia

### AFFORDABLE AND ATTRACTIVE BRICK RANCH, partially finished

basement, garage, fenced yard, open country kitchen, hardwood floors, woodburning stove in living room. \$74,900 is all the owner is asking. \$3,800 deposit, 1st time buyers get credit, call.

### One Way Realty

473-5500

### Alluring Homes

"HOT CONDO LISTING"  
Just redecorated in neutral colors. All new flooring, new dishwasher & disposal in nice open kitchen. Great complex! Call for details! \$84,900. \$142,900.

### Century 21

Today Award Winning Office 918-82-83

### ALUMINUM COZY CAPE COD

TYPE HOME IN CENTRAL LIVONIA. Features newer carpet, paint, updated kitchen, larger garden side lot/room. Large kitchen, hardwood floors, master suite, large deck & ranch close to Fox Lake. \$83,900 C-40BE-C. Call 360-0450

### One Way Realty

473-5500

### BRICK RANCH 3 bedrooms, 1 1/2

baths, newly remodeled throughout, family room w/fireplace, 7 Mile/Farmington Rd \$119,000. 474-3599

### BURTON HOLLOW - 3 bedroom, 2

bath, 1400sq. ft. brick ranch. Dining room, finished basement, 2 car attached garage, fenced yard, immediate \$132,500

### CASTLE GARDENS

Great open floor plan, many updates, neutral decor, many more. Quality and value. \$109,900 (OEELSHOW)

### ROSEDALE GARDENS

Beautiful, hard to find 4 bedroom colonial in Rosedale area. Updated, fantastic country kitchen, very private fenced rear yard & more. \$127,900 (OE28WAS)

### WHY RENT?

2 bedroom home with newer furnace & hot water heater in N.E. Livonia. Nice investment property! \$46,900 (OE48WIN) 662-1811

### COLDWELL BANKER Schwitzer Real Estate

### 312 Livonia

**ABSOLUTELY DESIRABLE!**  
NORTH AREA - 3 bedroom, 2 bath brick ranch with finished basement. Great floor plan with living room, dining room, and nice size kitchen. Fenced yard. And 2 car garage. THIS ONE WON'T LAST. \$92,900. OE41BRE.

### NEW CONSTRUCTION - 3 bedroom

2 bath ranch situated on 1/2 acre and offering 1st floor laundry, great room with cathedral ceiling and fireplace, large family dining room, and basement. \$149,900. OE48STU.

### FORTUNE PROPERTIES- REALTORS

ASTOUNDING 3000 + SQ. FT. CAPE COD in one of N. Livonia's most popular subdivisions. Spacious first floor master suite, bridge overlooking Great Room, expansive country kitchen with oak floors, custom cabinetry, large first floor laundry, quality/quietude decor and prime area makes this a great value at \$299,900. Call.

### One Way Realty

473-5500

### BY OWNER- 6 Mile/Farmington

(Farmington) 3 bedroom ranch, 2 1/2 baths, finished basement, attached garage, air, alarm system, large deck, sprinkler system, ravine view, beautiful landscape. \$188,500. Move in condition 522-3464

### COUNTRY IN THE CITY CALL DAN MULLAN

Spacious 1300 sq. ft. home on half acre wooded setting. 3 bedrooms, 1 1/2 baths, huge living room with natural fireplace. Basement, Florida room, deck, 2 car garage. \$107,900. MAYFAIR 522-8000

### COZY 3 BEDROOM

Ranch with unique floor plan. Large private living room faces backyard with oversized lot. Quiet cul-de-sac street curves at both ends. Grey brick with black and white trim. Hardwood floors, walk-in closets, Sunnyside east off of Middlebelt. \$114,900.

### Remerica HOMETOWN REALTORS

453-0012

### DRIVE BY

35560 W. Chicago and if you like what you see from the outside call for an appointment for a tour of the interior. 3 bedroom 1 1/2 bath home featuring completely updated kitchen, full basement, and 20 ft. private back porch. Affordable at \$109,900. N. of Joy W. of Wayne. CALL KEN KOENIG RE/MAX CROSSROADS 453-8700 459-8338

### EXCELLENT AREA - Face brick, 3

bedroom ranch, new driveway, brick, insulation, plumbing & carpet. Kitchen appliances & extras. \$92,000. 313-422-0426

### FAMILY LIVING

N.W. Livonia ranch with an all new kitchen with light oak cabinets, family room with fireplace, remodeled baths, over 1300 sq. ft., newer central air and a great location within this popular sub! 462-1660

### The Prudential Wolfe Realty

Independently Owned and Operated

### GREAT PLACE TO START!

3 bedroom brick ranch with many updates. Clean and neat and very affordable at \$75,900. For more information call BILL.

### Remerica HOMETOWN REALTORS

420-3400

### THE SIGN THAT SELLS with offices in

West Bloomfield

Brighton

Ann Arbor

Clarkston

Union Lake

Plymouth

### LIVONIA

A little bit of country & a whole lot of charm! Updated & spotless brick ranch on 100 ft. lot, finished basement with bar, 2 1/2 car garage, 2 full baths, family room with fireplace, NW Livonia for \$141,900.

This is living! 4 bedroom brick colonial in NW Livonia, open contemporary gourmet kitchen, family room with fireplace, tasteful decor, basement, 2 car attached garage. \$139,000.

Turn the key & move right in this immaculate colonial freshly decorated in good taste. Central air for summer & a woodburning fireplace for winter. Only 8 years old in NW Livonia at \$169,500.

Mrs. Clean lives in this 3 bedroom ranch in desirable Castle Gardens. Furnace, central air & roof shingles have been replaced, large all seasons room overlooks the beautiful treed back yard. Not a drive-by! \$111,900

Superb family home in popular western Livonia subdivision. 4 bedrooms, 2 baths, living room & family room, huge master suite. Updates galore, 2 car garage & more... \$138,900.

### GARDEN CITY

3 bedroom brick ranch with finished basement, North Garden City, 2 car garage. Great home for 1st time buyer, it has everything you need! \$83,000.

### 312 Livonia

**Charming Colonial**  
Brick & aluminum beauty with 4 large bedrooms, formal dining room, lovely family room w/fireplace and gorgeous Florida room overlooking private fenced yard! Pride of ownership gleams throughout this beautiful yard! \$139,900. (#F5618)

### Remerica HOMETOWN REALTORS

420-3400

### ERA WARRANTY

3 bedroom, 2 full bath brick ranch features neutral decor, newer carpet/furnace/central air/windows & door wall fireplace in finished basement. Must see! \$112,900

### ERA ACCENT

591-0333

### HOT HOT!

Builds home with quality throughout, Anderson windows and 6 panel doors, gourmet kitchen with hardwood floors and oak cabinets, cathedral great room, dining room and 2 1/2 baths, professionally finished and bedded ceiling. You'll truly enjoy this one! \$214,900

### ASK FOR WANDA SCHAFER

### CENTURY 21 ROW

464-7111

### LIVONIA - BY OWNER, 3 bedroom,

2 full bath, brick ranch, finished basement, 2 1/2 car garage, many more extras. \$88,500. 261-854

### JUST LISTED

This hot, hot 3 bedroom with master suite, 2 1/2 baths, finished basement, 2 tier deck, professionally landscaped front and back with barbeque, too many other hard-to-list located in Windsor Village. Don't miss this one! \$179,900. ASK FOR WANDA SCHAFER

### CENTURY 21 ROW

464-7111

### LAUREL PARK \$185,500

Meticulous 3 bedroom, 2 1/2 bath ranch in Northwest Livonia. 1st floor laundry, beautiful cabinetry, windows and central air. 421-5660

**1118 Westland  
Garden City-Wayne**

**OPEN SUN. 1-4.**

1125 BUCK, GARDEN CITY. 1,800  
q.r., sharp 3 bedroom ranch with  
copper top, newer windows, formal  
dining room, family room, rec room,  
first floor laundry, large lot & 7  
ceiling fans. \$84,900.

3010 BARTON, GARDEN CITY.  
sharp 3 bedroom brick ranch

**Remerica**  
PICKERING & ASSOC.  
**458-4900**  
Quality Service Award  
Winning Office  
1992

**CONVENIENT**  
Near schools, shopping and transportation. This clean home awaits you. 3 bedrooms, 1½ baths, large deck and finished basement makes this a great buy at only - \$71,900

**WITHIN YOUR MEANS!!**  
Start the rest of your life in this comfortable ranch that has 3 bedrooms, updated bath, partly finished basement, newer kitchen cabinets. It's charming & delightful & priced at only - \$69,900. See it today!

**ENJOY FAMILY TIES ...**  
 bedroom ranch has good closet  
 space, bath updated, kitchen has  
 abundance of cabinets and good  
 eating space. Basement is finished  
 with dry bar & artificial fireplace.  
 Large patio off kitchen has founda-  
 tion for family room. Yard is very  
 private. Roof shingles 5 yrs. new.  
 Very large vinyl garage has 18 ft.  
 floor. Yours for only - \$83,198

**GARDEN CITY BEAUTY**  
 Come and see this charming 4 bed-

**WANT TO GET DECKED?**  
Front country porch & large multi-level deck in back give warmth & charm to this spacious 3 bedroom, 1 1/2 bath ranch on large corner lot. Master bedroom has full wall closets & half bath. Basement finished with

new furnace (33). Upfitted counters  
garbage disposal in 19x10 kitchen  
with doorwall. Living room is 15x18.  
Bring your family & check book -  
1-777-500

**Century 21**  
**J. Scott, Inc.**  
522-3200  
453-4300

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**SPECTACULAR**

bedroom ranch, remodeled country kitchen with built-ins plus breakfast room, many updates including furnace, central air. Garage, warm and dry. - \$67,900

**Century 21**


**CASTELLI 525-7900.**  
1990-'91-'92-'93 CENTURION  
AWARD WINNING OFFICE

**WESTLAND:** All brick, 4 bedrooms, 2 baths finished basement, tile, oak

**WESTLAND** A MUST SEE!  
Brick ranch, 1990, great neighbor-  
hood, 3 bedroom, 1 1/2 bath, great  
room w/cathedral ceiling, wood  
burning stove, air, basement, deck,  
professionally landscaped, sprinkler  
system, 2 car attached garage.  
\$39,500. 595-8888. 313-437-0097.

# G ORY

851-0800  
 811-1070  
 852-3222



or the  
kend,

EN  
ICE



# CLASSIFIED REAL ESTATE



**316 Westland**  
**Garden City-Wayne**  
WESTLAND  
Half equity in a 2 unit rental with \$300 positive a month. Call Charlie anytime. 397-8288

WESTLAND  
Large brick ranch with 3 bedrooms, 2 1/2 baths, basement, garage, new windows & roof. Immediate occupancy. \$79,000  
Century 21 Cook & Assoc. 326-2600

WESTLAND (N) Spacious tri-level, 4 bedrooms, 2 1/2 baths, full basement, 2 car garage, new roof, new carpet, new kitchen, new appliances, new windows, new doors, new paint, new landscaping. \$119,900. Call 453-8700

WESTLAND 2057 UNIVILLE  
\$3700 down  
Brand new brick full brick ranch, 1 1/2 baths, full basement, FHA/VA terms, Ross Realty. 326-8300

WESTLAND - 3 bedrooms, fireplace, new windows, new carpet, new kitchen & bath. Small country home. \$91,900. 326-0931

WESTLAND - 3 bedroom, updated, 1 1/2 bath, ranch. Beautiful landscaping, 2 car garage. Appliances, \$88,000. 522-8574

WESTLAND - 3 bedroom brick ranch, SE of Joy and Farmington, 8314 Rte. Lyons schools, 2 car garage, fenced corner lot. Appliances, central air, new furnace, new roof in 1990, mostly new carpeting, deck, and a great South Redford location. Call today. 462-1850

32210 PALMER Estate sale, 3 bedroom Cape Cod, 1500 square feet, Land contract, \$34,900. Call HELL-UP-SELL of NWCC 454-9535

**317 Redford**  
**A BEAUTY AND NEW**  
Very contemporary, 3 bedroom ranch, 1 1/2 baths, huge kitchen. A must to see! Complete price just \$57,900. Easy terms. Call today. 427-3200

**BEST BUY**  
Great location, 3 bedroom with possible 4th, new updated kitchen with granite counter, new appliances, 2 natural fireplaces, family room, large 2 car detached garage, pool with deck. Home warranty included. Only \$68,500. (S1108)

**EXCELLENT VALUE**  
This Westland 3 bedroom bungalow features new white kitchen, new windows, new water heater, new carpet, finished basement with 1 1/2 bath, new porch, oversized 2 car garage, large 2 car detached garage, pool with deck. Home warranty included. Only \$45,900. (S1109)

**ERA ACCENT**  
**591-0333**  
**MOVE IN CONDITION**  
3 bedroom brick ranch, lovely decor, carpeting and freshly painted 1993, super finished basement with new free standing fireplace, 1 1/2 bath, one year home warranty, close to schools, golfing and the pool. \$69,900. Call HELEN YAGS 462-1850

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**317 Redford**  
APPROXIMATELY \$5500 with qualifications can buy you this 3 bedroom brick ranch, full basement, good floor plan, 2 car garage, fenced yard. Call today. 462-4711

BRAND NEW 1100 sq ft ranches 2558 & 2558 SUNDAY (1 block N of E of Beech Dr) \$164,000. Call 453-8700

BRICK RANCH, 3 bedrooms, corner lot, air, new roof, peopled off floor, finished basement with wet bar. Built in 1968. \$119,900. 532-5510

BY OWNER - Custom 3 bedroom brick ranch, 1 1/2 baths, air, aluminum trim, finished basement, 2 car garage, large lot, family room, deck, new carpet. \$78,900. 531-2993

EXCEPTIONAL VALUE - on this 3 bedroom 2 bath brick ranch with finished basement, 2 car garage, large lot, family room, deck, new carpet. \$78,900. 531-2993

RE/MAX CROSSROADS 453-8700

**NEATON 422-5920**  
**JUST LISTED**  
CUTE AS A BUTT  
If you've been waiting to purchase a 3 bedroom ranch in immaculate condition, today is your chance. Updated kitchen with granite counter, new appliances, central air, new furnace, new roof in 1990, mostly new carpeting, deck, and a great South Redford location. Call today. 462-1850

**MARY McLEOD**  
**464-7111**  
**JUST LISTED**  
Bargain priced 3 bedroom, 1 1/2 bath, corner lot, 3 bedroom ranch, new roof in 1990, mostly new carpeting, deck, and a great South Redford location. Call today. 462-1850

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**317 Redford**  
OPEN HOUSE SAT-SUN 1-4  
17234 Wakeland, N. of E. W. of Beech - 3 bedroom, 1 1/2 bath, brick & vinyl bungalow, 1334 sq. ft., down in sunny family room leads to large deck, 1 1/2 car heated garage, full basement, many updates & extras. \$76,900. By owner \$32-5588

OPEN SAT, 1-4, 11646 Grayfield, 3 bedroom ranch, finished basement, 8 Redford schools. \$55,500. HELP-UP-SELL of NWCC 425-8881

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**318 Dearborn**  
**Dearborn Heights**  
"DEARBORN HEIGHTS"  
Motivated seller is moving out of state and wants this 3 bedroom home with full basement, new kitchen, new bathroom, new carpet, new kitchen (remodeled), large lot, 2 car garage, City Center complete-FHA appraised! All appliances, new driveway, all occupancies negotiable. \$42,500.

DEARBORN, near country club, Newer 4 bedroom colonial, large kitchen, 1 1/2 baths, many new items, including roof, furnace, dishwasher, etc. Landscaped, redecorated up to code. \$143,900. 427-7575. 426-1507

IMMACULATE MAINTENANCE FREE!  
Wow! Newer windows, roof, furnace, central air, carpet and kitchen floor. Finished basement, well insulated. Professionally installed brick walkways and patio. Move in and enjoy! \$84,900. (S2400)

STOPI  
YOUR SEARCH IS OVER!  
Here it is a super sharp 3 bedroom ranch that has been updated throughout. Beautiful new kitchen with new cabinets, floor, granite with cabinets and counters. New furnace, central air, gorgeous fireplace in family room, new carpet. Freshly painted in neutral tones. A must see! \$84,900. (S16PE)

459-6000  
**COLDWELL BANKER**  
**PREFERRED REALTORS**  
**OPEN 1-4 SUN**  
27250 Kennedy. Gorgeous 3 bedroom ranch, country kitchen with built in oven & range, down deck, new windows, furnace & air conditioning, finished basement, mechanical dream. 2 car garage. \$95,900. M. of Warren, E. of Inkster. 525-2000

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**320 Homes**  
**Wayne County**  
LAND CONTRACT  
WARRENDALE - Beautiful 3 bedroom home with full basement, new kitchen, new bathroom, new carpet, new kitchen (remodeled), large lot, 2 car garage, City Center complete-FHA appraised! All appliances, new driveway, all occupancies negotiable. \$42,500.

321 Livingston City.  
BRIGHTON/Livingston Co. FREE. List of properties with prices, descriptions & addresses. HELP-UP-SELL 810-229-191

HAMBURG - 222-2191  
over 3 acres heavily wooded 3 bedroom 2 bath unique cedar chalet. Fireplace, large pole barn with electricity, ground pool, minutes to Brighton, close to Ann Arbor. Only \$169,900. Linda L. Roberts, Broker. Call mornings. 315-231-3281

459-6000  
**COLDWELL BANKER**  
**PREFERRED REALTORS**  
ANN ARBOR AREA - NEW Single level condos with attached garages. \$77,000 & up. For recorded info. Call: 1-800-223-4228

Bloomfield Hills - Updated 2 bedroom, 1 1/2 bath condo. Overlaid master bedroom, new kitchen, fireplace, deck, pool, must see! 1569 S. Hartsell. Call: 454-3332

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**326 Condos**  
**A GOLDEN OPPORTUNITY**  
A luxurious condo overlooking a picturesque pond, 3 bedrooms, 3 1/2 baths, 2 1/2 car garage, finished basement includes kitchen, bath and wet bar. Perfect for in laws or teens. All this at an unbelievable price. \$159,900. (S235A)

321 Livingston City.  
BRIGHTON/Livingston Co. FREE. List of properties with prices, descriptions & addresses. HELP-UP-SELL 810-229-191

HAMBURG - 222-2191  
over 3 acres heavily wooded 3 bedroom 2 bath unique cedar chalet. Fireplace, large pole barn with electricity, ground pool, minutes to Brighton, close to Ann Arbor. Only \$169,900. Linda L. Roberts, Broker. Call mornings. 315-231-3281

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**AFFORDABLE QUALITY CONDOS**  
BIRMINGHAM  
Transfer forces sale of this neat 2 bedroom, 2 1/2 bath, new roof, paint, and siding. New furnace in 1988. \$60,000. Ask for list at 855-000, CENTURY 21 MJL Corporate Transfer Service.

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Bloomfield Hills - Updated 2 bedroom, 1 1/2 bath condo. Overlaid master bedroom, new kitchen, fireplace, deck, pool, must see! 1569 S. Hartsell. Call: 454-3332

459-6000  
**COLDWELL BANKER**  
**PREFERRED REALTORS**  
ANN ARBOR AREA - NEW Single level condos with attached garages. \$77,000 & up. For recorded info. Call: 1-800-223-4228

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ANN ARBOR AREA - NEW Single level condos with attached garages. \$77,000 & up. For recorded info. Call: 1-800-223-4228

Bloomfield Hills - Updated 2 bedroom

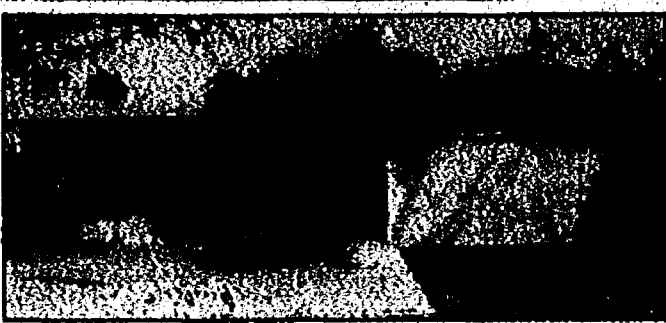


MARKET

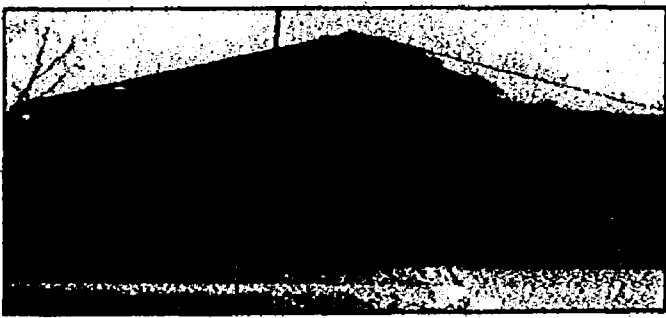
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Michigan's Largest Real Estate Company

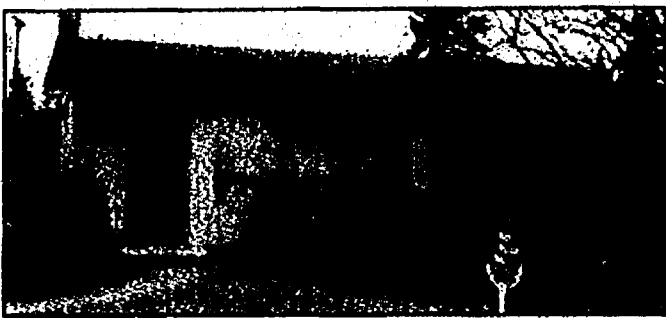
Exclusively from Real Estate One.

**REDFORD**

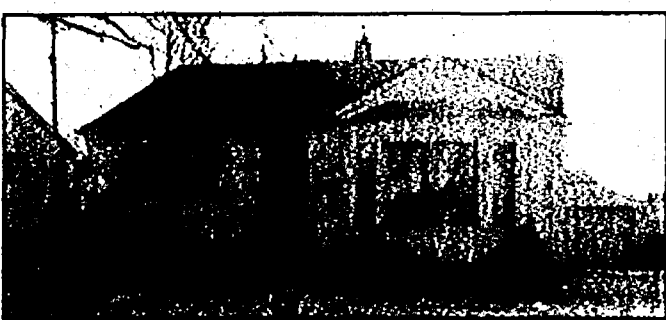
**QUALITY THROUGHOUT.** Outstanding custom-built, 1500 sq. ft. ranch. Huge, professionally finished basement with bar & lav. Doorwall to 18x26 deck, and on a nice size lot. One of a kind!  
 \$105,900 (W14052) 261-0700

**WESTLAND**

**MASSIVE CUSTOM KITCHEN.** Custom built brick ranch, master bedroom has full bath, 1st floor laundry, extra wide hallways, a massive 19x19 ft. kitchen with custom Oak cabinets & 2 lazy susans.  
 \$129,900 (F7351) 261-0700

**LIVONIA**

**COUNTRY HOMES SUB.** This 3 bedroom ranch home is ready for you to move into. Many new features, plus hardwood floors, solar panels, finished basement & garage. Open Sundays from 12-3.  
 \$109,900 (W35435) 261-0700

**GARDEN CITY**

**HEART OF GARDEN CITY.** This ranch, with basement & garage, offers many major updates including newer furnace, central air & hot water heater. Hurry, this one just listed!  
 \$62,900 (M29425) 261-0700

**NOVI**

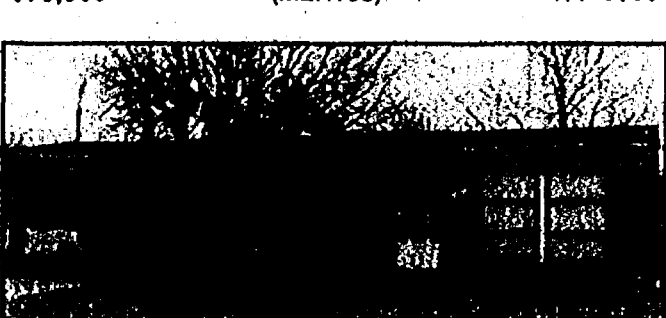
**FOUR BEDROOM, 2 1/2 BATH BEAUTY!** Boasts some updates, formal dining room, large family room with view of pond, excellent sub and school district.  
 \$299,900 348-6430

**NOVI**

**ROOM TO ROAM!** Nice 4 bedroom ranch on 2+ acres. Minutes from expressway and shopping. Neutral decor, interior freshly painted and newer neutral carpet throughout. Remodeled baths, 4 stall horse barn.  
 \$149,900 (WES) 348-6430

**LIVONIA**

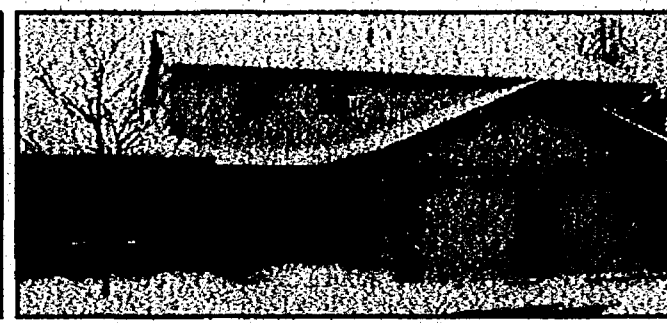
**COUNTRY SETTING,** but closer enough to everything. Spacious ranch with 3 bedrooms, roomy dining room and huge living room. Quick occupancy.  
 \$79,900 (MER196) 477-1111

**WESTLAND**

**OPEN SUNDAY 2-5.** 6614 Ingram. Lovely 3 bedroom ranch. Livonia schools. Listed below appraised value. New carpet and paint. Large corner lot. Updated, a must see. Owner says sell!  
 \$85,900 (ING) 477-1111

**WESTLAND**

**JUST HIT THE MARKET!** Condo built in 1992 has neutral decor & is spotless, a non-smokers home. Private entry, appliances included, plus a one car garage.  
 \$68,000 (C35839) 261-0700

**WESTLAND**

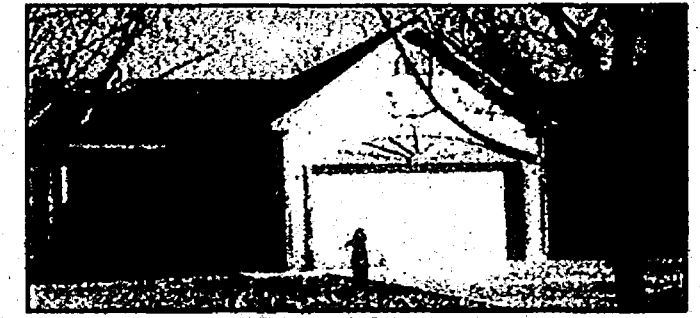
**ELEGANCE & PRESTIGE** Describes this 2 bedroom, 1 1/2 bath Condo in Hunter's Point. Beautiful decor, full basement, 1st floor laundry, attached garage. Fireplace in living room, deck, central air, and more.  
 \$92,500 (P3555) 326-2000

**CANTON**

**LOVE AT FIRST GLANCE!** This terrific home in Sunflower Village is a wonderful 4 bedroom, 2 1/2 bath Colonial with finished basement, Redwood deck & beautifully landscaped yard.  
 \$194,900 (23B-45768) 455-7000

**PLYMOUTH**

**ULTIMATE LIVING.** All the expected amenities you'd find in a "Big City" luxury apartment. Good news is that it's an easy walk to downtown. Two bedrooms, 2 baths, fireplace in great room & heated garage.  
 \$129,900 (23D-00785) 455-7000

**PLYMOUTH**

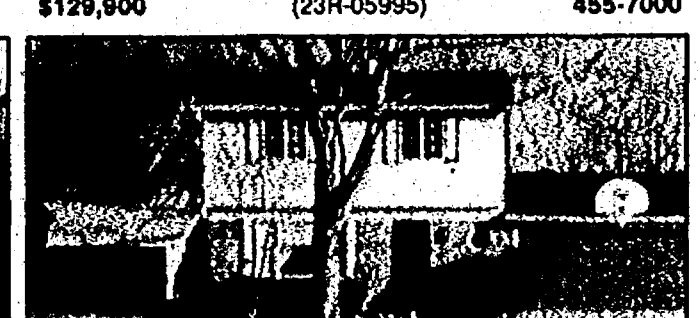
**NEW! NEW! NEW!** Open design, great room with cathedral ceiling & cozy natural fireplace. Gourmet kitchen with Merillat cabinets, spacious eating area with pantry. Master suite with access to bath. Full basement & more.  
 \$119,900 (23E-11436) 455-7000

**CANTON**

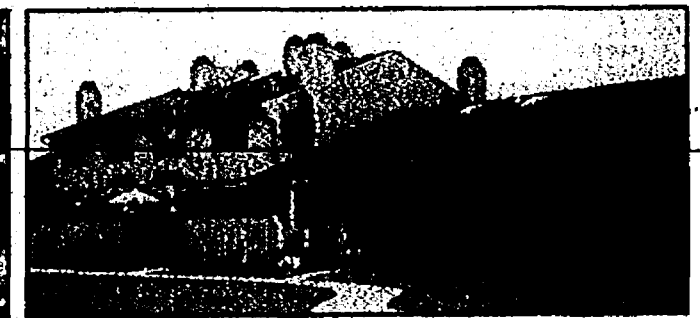
**FAMILY PLEASER!** Sunflower Quad close to everything. Many recent updates make this spacious home a must see! Four bedroom, 2 1/2 baths, family room with fireplace and formal living/dining rooms.  
 \$142,900 (23F-45430) 455-7000

**CANTON**

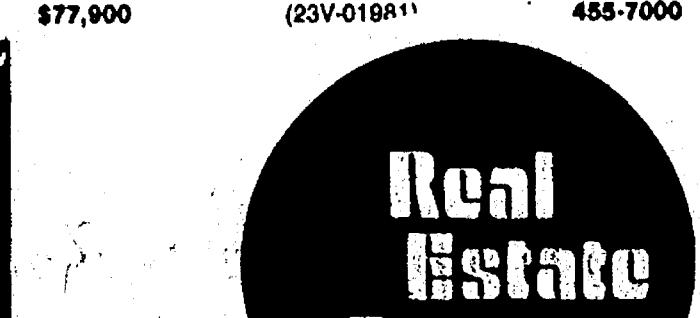
**GREAT NEIGHBORHOOD!** This 3 bedroom, 2 bath, maintenance free Canton ranch boasts open floor plan, huge basement, Florida room, 2 car garage & 5 common parks. This home is a must see!  
 \$129,900 (23G-05995) 455-7000

**PLYMOUTH**

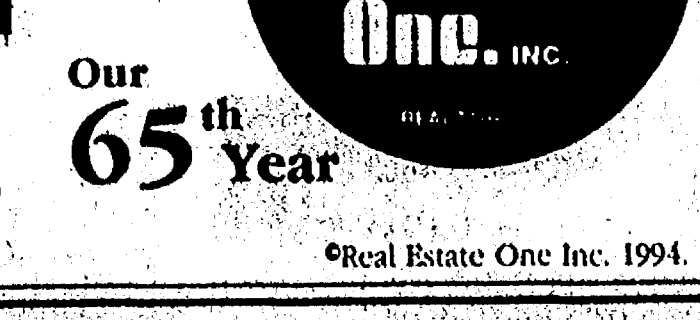
**MOVE RIGHT INTO THIS 3 bedroom** Colonial with a newer roof, door opener & bath. Plenty of storage & a cozy fireplace to enjoy this winter. Hardwood floors & covered patio for the summer.  
 \$119,500 (23T-09126) 455-7000

**CANTON**

**THE WAVE OF THE FUTURE.** Lovely 2 bedroom, 1 1/2 bath Townhouse just waiting for you. Move in condition. Relax on your deck and enjoy the sunset. Value priced at...  
 \$77,900 (23V-018A11) 455-7000

**FARMINGTON HILLS**

**BEAUTIFUL TREED LOT.** Three bedrooms, 2 1/2 bath ranch with 4th bedroom/office in finished basement with ceramic tile floor. Hardwood floors, all neutral white painted walls with white blinds.  
 \$105,900 (23B-41153) 455-7000



Our  
**65<sup>th</sup>** Year

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 Allen Park 389-1250  
 Ann Arbor 995-1616  
 Birmingham 646-1600  
 Bloomfield Hills 644-4700  
 Livingston County 227-5005  
 Dearborn 274-8911  
 Dearborn Hgts. 565-3200  
 Detroit 273-0800

Farmington 477-1111  
 Farmington Hills 851-1900  
 Livonia Redford 261-0700  
 Milford 684-1065  
 Northville Novi 348-6430  
 Lakes Area 363-8307  
 Plymouth Canton 455-7000  
 Rochester 652-6500  
 Royal Oak 548-9100

Southfield Lathrup 559-2300  
 St. Clair Shores 296-0010  
 Sterling Hgts. 979-5660  
 Taylor 292-8550  
 Traverse City (616) 947-9800  
 Traverse City Commercial (616) 946-4040  
 Trenton 675-6600  
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Relocating? For housing information on your destination city, call our relocation services center 1-800-521-0508

For information on a career in real estate call (313) 356-7111



# CLASSIFIED REAL ESTATE



### 326 Condos

**PLYMOUTH'S "BEACON HILLS"** describes the highly regarded location of this faultlessly maintained two-story condominium. Just west of Sheldon, you'll discover 3 bedrooms, 2 1/2 baths, walk-in closets, formal dining room, a kitchen with all appliances remaining, family room, a large living room with a fireplace, basement, and two car attached garage with opener. PLEASING VIEW AND GREAT NEIGHBORHOOD! \$145,900.

**ROBERT BAKE**  
Realtors  
453-8200

### SOUTH LYON

The Suburban at Eagle Heights Brand New Condominiums. Ranches and homes include 1st floor master suite, great room, 2 car garage, full basement, central air, deck.

From \$112,900

Sales Center & Model: 437-3000  
ADLER BUILDING & DEV. CO.  
229-3722

S. LYON - Colonial Acres. 55 & over. 2 bedroom spacious end unit, newly decorated. Immediate occupancy. \$56,000. 437-4720

Wanted Lake  
THE PRICE IS RIGHT for this 2 bedroom cond with lake privileges on all stories. Walked Lake. Plus private subdivision lot, boat dockage and deep and street. \$51,900. Ask for REGINA GOSS.

### 328 Condos

**West Bloomfield**  
**ATTACHED GARAGE**  
PLUS FULL FINISHED BASEMENT. Sharp two bedroom, two bath ranch. Master bedroom has "His & Hers" closets. \$22,000. Waiting to work with you.

**BETTY DAVIS**  
Realty Executives Metro, Inc.  
473-1200

**Westland**  
**ABSOLUTELY BEAUTIFUL**  
Condo offers over 1,200 sq. ft., beautiful kitchen, upgraded carpet, tile & padding, fireplace, central air, solid brass faucets in 2 baths, custom blinds throughout. Built 3 years ago. Call for details. \$89,900.

**Remerica**  
**NEIGHBORHOOD**  
REALTORS  
326-1000

**Westland**  
**GREAT WESTLAND LOCATION!**  
This townhouse has it all: 2 bedrooms, 1 1/2 baths, dining room, attached garage, new windows, fireplace in living room. 2 full baths. Note: 1st floor master suite. \$132,000 or best offer. (813) 371-1000

**SPACIOUS CONDO**  
1st floor end unit. Features include new carpet, new kitchen floor, master suite w/ full remodeled bath. Fireplace in living room. 2 full baths. Note: 1st floor master suite. \$132,000 or best offer. (813) 371-1000

**Centon**  
CONDO LIVING AT ITS FINEST  
end, airy floor plan, cathedral ceiling, tastefully decorated, in unit laundry, all appliances, styling, seller will pay \$2,000 in closing costs. \$69,900. (620) 414

### 327 New Home Builders

**CUSTOM HOME BUILDERS**  
- LOT OWNERS -  
Planning to build this Spring or Summer? For quality workmanship and value call...

**425-7502**  
YOUR PLANS OR OURS  
Lic. Builder & Land Developer

### 328 Duplexes Townhouses

**AVON HILLS** low income co-op, 2 bedroom townhome, air conditioning, partial finished basement, deck, fenced-in backyard, many extras. \$12,000 or best offer. 658-3327

### 330 Apartments For Sale

**TAX CREDITS** on new suburban apt. 2-1 1/2 units. IRS pays 85% of purchase price. Fantastic rental for corp. or individuals. 313-695-9665

### 331 Manufactured Homes

**PLYMOUTH HILLS - 1990** Champion, 24x52, 3 bedrooms, 2 baths, natural fireplace, central air, all appliances. 20x10 cedar deck, shed, \$40,000. 454-4619

### 332 Mobile Homes For Sale

**DOUBLE WIDE 24x60**, 3 bedrooms, 2 1/2 baths, new decor, central air, shed, \$18,900/best offer. 473-2579

**DOUBLE WIDE 24x60**, 3 bedrooms, 2 1/2 baths, new decor, central air, shed, \$18,900/best offer. 473-2579

### 332 Mobile Homes For Sale

**CASH PAID**  
FOR USED MOBILE HOMES  
Also, Mobile Home Storage  
**NORTH HOMES 688-2277**

**DON'T RENT**  
BE AN INVESTOR  
IN YOUR OWN HOME  
**FARMINGTON HILLS**  
\$345 per month  
(Includes house payment & lot rent)  
**LITTLE VALLEY HOMES 474-6500**  
\* 10% down, 84 months at \$150, 9.5 APR. lot rent \$80 APR.

**DOUBLE WIDE**, on the water, over 1700 sq. ft., 3 bedrooms, 2 full baths, loaded with extras, call to view today at Infinity Homes. 313-454-3838

**FOR IMMEDIATE MOVE-IN**  
- More Than 50 Used Homes -  
- Low Payments -  
- Easy Financing -  
- Choice Locations -  
**WONDERLAND HOMES**  
Michigan Ave. at Bellevue Rd.  
397-2330

**IMMEDIATE OCCUPANCY**  
only 3 homes left, over 1000 sq. ft. of space, 2 bedrooms, 2 full baths, \$20,900. Don't miss your chance to own your own home. Plymouth / Canton schools. Call Infinity Homes 344-3636

**NOVI**  
**DOUBLE WIDE**  
\$10,900  
Wrap around deck  
stove, refrigerator  
shed. Must see

**CAMELOT**  
MANUFACTURED HOMES  
349-7794

**\$349 PER MONTH**  
Includes lot & house payment on this 1983 manufactured home in Plymouth. Great schools. Appliances, never lived in condition, choice of 2 \$9,900.  
**LITTLE VALLEY HOMES 454-4660**  
\* 10% down, 84 months @ \$150, 9.5 APR. lot rent \$199 for 12 months.

**ATTENTION**  
SINGLES OR COUPLES  
PERFECT HOME - CORNER LOT  
IN PLYMOUTH HILLS  
MANY EXTRAS - LIKE SHED  
COMPLETE WITH ELECTRIC  
CALL LESLIE 454-4660  
LITTLE VALLEY HOMES

### 332 Mobile Homes For Sale

**FRONT KITCHEN**, all appliances, top of the line, modern decor, real bargain at \$16,900. Call Infinity Homes today. 454-3636

**KENSINGTON PLACE**  
MOBILE HOME COMMUNITY  
WELCOMES YOU

To stop in and see our available home sites, enjoy beautiful setting overlooking Kent Lake.

- Spacious clubhouse
- Heated pool
- Playground
- Laundry facility
- Free RV storage

We are conveniently located across from Kensington Metro Park & 8 minutes from Twelve Oaks Mall.

**CALL TODAY (810) 437-1703**  
for current lot and more specials. Affordable pre-owned homes available starting at \$8,000. Single & double wide. Low down payment & closing costs. For information call Connie Mikusen at QUALITY HOMES - (810) 437-2039

**NOVI area, 14x70 Champion, 2 bedroom, 2 bath, fireplace, immediate occupancy, \$15,900. 313-750-1217**

### 333 Northern Property For Sale

**TRAVELER CITY (near)** - Prime Sp. Lake waterfront, wooded 30x120 ft. Sandy beach. 12 bedrooms. \$119,900. Weekends: 810-353-5358 818-948-4266

### 334 Out Of Town Property For Sale

**BEAUTIFULLY WOODED**  
10 acre parcel: M-48 & Wilson Rd. Tuscola County. \$14,900 land cost. Tract: \$900 down. 818-948-9017

### 335 Time Share For Sale

**MARCO ISLAND - Beautiful beachfront**, 2 bedroom, 2 bath at the Surf Club with full amenities. Week 11 (Mar. 12, 1994). 1-813-554-5671

### 336 Southern Property For Sale

**ARIZONA/SCOTTSDALE**

**ELEGANT LIGHT & BRIGHT**  
RETRAIT in gated golf community. Built 1990. 3 bedrooms, quality upgrades, automatic lawn care, built-in speakers throughout. Corner/center location. \$498,000. KIM STEEDING (602) 448-0550 or (602) 941-9151

**AUBURNDALE, FL - 3 bedroom, 2 baths, central air, screened patio, garage, fenced backyard w/ guest house, beautiful landscape, large corner lot. Minut away from Tiger Training Ctr. \$59,900. 813-947-5026**

**CENTRAL FLORIDA** has everything. Move in and enjoy immaculate 2 yr. concrete block stucco, 3 bedroom, 2 bath, custom eat in kitchen, veranda, attached 2 car garage, pool, tennis, pool, clubhouse. 24 hr. secured community. 20 miles to Disney. \$114,900. (813) 422-1655

**FLORIDA - LEASE TO OWN**  
Your 1994 14x52 mobile home in Wilkesville, Fla. For more information call collect 1-800-748-0795

**N. FT. MEYERS**, 2 bedroom mobile home in upscale park, appraised \$32,000, sacrifice for quick sale \$20,000. 313-391-3600

**HUTCHINSON ISLAND/STUART, FL**  
Ocefront luxury 2 bedroom, 2 bath condo, perfect condition. Fully furnished, \$129,900. Days 540-0010 Eves 738-6707

**South Carolina, Lake Keowee, Foot Hills of Blue Ridge Mountains** Beautiful lakefront lots & homes. Rema Wood deck, \$18,500/best. 435-1239

### 337 Northern Property For Sale

**PLYMOUTH 1988 - 14x70** includes all appliances, fireplace in living room, 2 bedrooms, 2 baths, large wood deck, \$18,500/best. 435-1239

**PLYMOUTH - 1987**, 2 bedrooms, all appliances, new kitchen, deck & large storage shed, like new condition. Asking \$11,200. 451-7308

**SOUTHWEST 71** Sheraton, 65x12, 2 bedrooms, new kitchen floor, 1 1/2 baths, newer appliances, shed, lot rent \$235. \$2,200. 776-2781

**STERLING HEIGHTS**  
Marlette, 2 bedrooms, spacious, central air, all appliances, \$7,500, negotiable. 293-6381

### 333 Northern Property For Sale

**GAYLORD - Michigaw, completely furnished** contemporary house, 3 bedrooms, 2 full baths, basement with wood stove, 2 1/2 car garage, landscaped, low \$14,900. 810-739-8778

**SCHUSS MOUNTAIN CHALET**  
2 bedroom, 3 bath at foot of Schuss Mountain. Redecorated in 1992. Priced for immediate sale at \$39,800. 810-632-8658

### 339 Lots and Acreage For Sale

**ANNOUNCING**  
**TIMBERVIEW ACRES**  
Low Down Payment  
Gentle rolling, 2 1/2 acre site, over 90' of frontage. 83' x 120' w/ w. of property. Easy access to western suburbs and Ann Arbor. Financing Terms Available. J.A. Bloch & Co./Gach Realty 559-7430

**ATTENTION BUILDERS & HOME BUYERS**  
Acre homestead (200x220 ft. average) in new 66 lot lightly wooded sub adjacent Huron Valley Schools. New golf course community. 1994. \$31,900 to \$49,900. 4 bedroom homes with 3 car garage from \$49,900. Call J.A. Bloch & Co. 559-7430

**BLOOMFIELD HOMESITES FOR SALE!**  
Call 737-0690  
Herbert Lawton, Inc.

**BRIGHTON**, beautiful, prime, 11 plus acres. Southern exposure. Appraised pond site. Two minutes to I-96. After 6:00 p.m. (810) 227-9887

**BRIGHTON TWP. - 7 vacant building sites**. BUNO RD. - (2) 1.32 acre lots, & (2) 3.72 acre lots. CULVER RD. - 1.00 acre. Approximately 1 acre pond-site also. 646-4280

**COUNTRY RETREAT**, 4 Acres with Woods, E-Z Terms. Prime Area. Close to W. Suburbs. J.A. Bloch & Company/Gach Realty. 559-7430

### 342 Lakefront Property

**LAKE SHERWOOD**  
Waterfront home all sports lake in Midland. Wooded lot 66x100 ft. 147' on water. 10 min. to I-96. 15 min. to Twelve Oaks Mall. 2 mins. to new elementary & middle schools. 3600 sq. ft., 4 bedroom, 2 master, 3 1/2 bath, huge kitchen & great room plus family room. Tons of storage. 3 1/2 car garage. \$395,000 by appt. 684-1093

**ORION TWP-324 ft.** Voochies Lake waterfront frontage on 1.28 acre. Full utilities. All sports lake. No piling. \$378,000. 646-4280

**REDUCED PRICE! TORCH LAKE**  
LOT. Beautifully wooded, sandy beach. \$120,000. (190-154). CALL GATEWAY REALTY 618-592-1568

**STUNNING LAKEFRONT** - contemporary condo. End unit. Floor to ceiling doorways overlooking lake. First floor master bedroom suite w/ mirrored white marble bath w/ jacuzzi. Library. Finished walk-out. \$459,000. Please ask for: SYLVIA BOTZKY of the MICHIGAN GROUP REALTORS 661-9808 or pager 276-4347

### 343 Cemetery Lots

**PARKVIEW MEMORIAL**  
Garden of Prayer  
Section 10, Lots 1 & 2, \$1,000. 452-1174

**TWO HERITAGE** Memorial casket inserts. For more info, call Marian or leave message at: 565-2304

**WOODLAWN - Garden of Hope**  
6 graves. \$3500. Evenings 474-2346

### 358 Mortgages & Land Contracts

**FRANKLIN MORTGAGE CO. INC.**  
Good credit - brushed credit - bankruptcy. Call John Spence 647-9880 - eves 513-4080

**INVESTOR** purchases land contracts & mortgages, best cash prices & quick closings. 653-8889

**VALLEY FORGE MORTGAGE, INC.**  
SINCE 1978 FOR THE GOLD TEAM. Good credit-BAD CREDIT. Call Chuck Davis: 810-552-9520 Eves-Wknds: 313-459-3706

### Remerica VILLAGE REALTORS 349-5600

**WESTLAND - CASTLE WOODS**  
BUILDER'S LAST UNIT  
2 bedroom, 2 bath ranch 1250 sq. ft., garage, upgraded refrigerator, range & dishwasher, vertical blinds & carpeting. Ready to move in. FHA approved. Down payment as low as \$2,400. Clubhouse & pool. Must see to appreciate. Priced at \$63,900. 264-5234

**WESTLAND CONDO**  
Immediate sharp, 2 bedroom, end unit townhouse in popular Hunter's Pointe, includes fireplace, basement, attached garage, and large deck, convenient to shopping and expressways. Call Esther Baxter, 349-6826, Mayfair Realty, 522-8000.

**WESTLAND - new detached, 2 bedroom, 2 bath, 2 car garage, air, rec room, 1200 sq. ft., very desirable condo! \$105,000. 540-5019**  
BUY OWNER, Multi-List, 642-1620

**WESTLAND MAPLE VILLAGE CONDOS**  
Models Open Sat-Sun 1-5 S. of Ford & E. of Hix  
3 Units left. \$76,900. Approx. 1800 sq. ft. 3 or 4 bedrooms, 2 full baths, appliances included. Ideal layout for "in-laws" quarters. Ask for: Sandra or Edward REAL ESTATE ONE 455-7000

**WESTLAND - WARNER FARMS NEW CONDOS**  
E. on Hix, 700 ft. S. of Ford  
Attached Garages  
2 bedrooms, 1 1/2 baths, basement. Private wood decks  
For limited time price includes:  
\* Air, refrigerator, garage door opener. Or \$2,000 Cash Back.  
**ONLY \$76,900**  
All units of Phase I sold. For Phase II call Century 21 Hartford South: 464-8760 ext. 240

### Remerica PICKERING & ASSOC. 458-4900

**WESTLAND - OPEN SUNDAY 1-4**  
7450 Kingston Ct. Immediate occupancy. Excellent location, beautiful 2 bedrooms, 2 baths, \$89,900. HELPU-SELL of NWNG 454-9355

**WESTLAND 7348 Kingston Court**  
S. Excellent location, beautiful 2 bedrooms, master bath + 1/2 bath, 1 car garage, appliances, drapes, central air, full basement & unique fireplace & deck. \$89,900. 454-9808

**W. BLOOMFIELD - 2 bedroom, 2 1/2 bath, detached condo, Marble foyer, circular staircase, crown moldings, professionally decorated. Immediate occupancy. \$174,900. 661-0791**  
Days 789-4402 eves 661-0791

**W. BLOOMFIELD CONDO - Walk to shopping, parks, bright, light, clean 2 bedroom, 1 1/2 bath condo with 2 car attached garage. Fireplace in large living room.**  
Ask for SHARON KERR THE PRUDENTIAL GREAT LAKES REALTY 409-9068

### 327 New Home Builders

**NEW CONSTRUCTION EXCLUSIVELY**  
SPECIAL VALUE - \$120,000  
1600 sq. ft. 2 story by Cornerstone Building  
CALL NANCY MEININGER 651-9950 348-9950 610-2557

**WHITE LAKE TOWNSHIP**  
New Home. Owner transferred. Never occupied. Builder must sell 3-2 1/2 walk out basement. 2100sq. ft., \$189,900. No realtors. Call builder by appointment only. 620-0848

### COMMERCE MEADOWS

**MANUFACTURED HOME COMMUNITY**  
The New American Lifestyle

One of the finest manufactured home communities in the State of Michigan. Special features include:

- Luxurious Clubhouse
- Heated Swimming Pool
- Huron Valley Schools
- Picnic Area
- Playground Area
- Clubhouse
- Community Activities
- Minutes From 12 Oaks Mall & Proud Lake Recreation area.

**JAN. LOT RENT SPECIALS**  
ON NEW MODELS  
THRU QUALITY HOMES  
3YR LEASE  
\$99 1ST YR.  
\$199 2ND YR.  
\$299 3RD YR.

Sales Office 313-884-6796 Community Office 313-684-2767

We have new & pre-owned homes for sale. (No home is more than 4 yrs old). To inquire about a new or pre-owned home call Denise Egan at Quality Homes - Located in the Club House 4 1/4 miles N. of I-96 on Wilcox Rd. 313-684-6796

**SPECIAL PROMOTION**  
\$99 SECURITY DEPOSIT  
Save up to \$454  
Ends soon - Call now!

### NOVI MEADOWS

**MOBILE HOME COMMUNITY**  
The New American Lifestyle

We have new and pre-owned homes for sale. Home ownership for less cost than most apartments.

- Country Living
- Beautiful Clubhouse
- Play Area
- RV Storage
- Heated Pool
- Professional Management
- Homes Priced From \$12,500

**349-6966**

To inquire about new or pre-owned homes call John Van Wingerden at Quality Homes - 313-344-1988. Located in community clubhouse, 1 mile S. of Grand River off Napier Rd.

**PLYMOUTH 1988 - 14x70** includes all appliances, fireplace in living room, 2 bedrooms, 2 baths, large wood deck, \$18,500/best. 435-1239

**PLYMOUTH - 1987**, 2 bedrooms, all appliances, new kitchen, deck & large storage shed, like new condition. Asking \$11,200. 451-7308

**SOUTHWEST 71** Sheraton, 65x12, 2 bedrooms, new kitchen floor, 1 1/2 baths, newer appliances, shed, lot rent \$235. \$2,200. 776-2781

**STERLING HEIGHTS**  
Marlette, 2 bedrooms, spacious, central air, all appliances, \$7,500, negotiable. 293-6381

### 333 Northern Property For Sale

**GAYLORD - Michigaw, completely furnished** contemporary house, 3 bedrooms, 2 full baths, basement with wood stove, 2 1/2 car garage, landscaped, low \$14,900. 810-739-8778

**SCHUSS MOUNTAIN CHALET**  
2 bedroom, 3 bath at foot of Schuss Mountain. Redecorated in 1992. Priced for immediate sale at \$39,800. 810-632-8658

### NEW MODELS!

24 x 56 Mobile Home, lap & single, 3 large bedrooms, 2 full baths, whirlpool tub, GE appliances, skylights, and more! \$39,900.

16 X 70 Mobile Home, lap & single, 2 bedrooms, 2 full baths, GE appliances, skylights & more! \$29,900.

Both homes have \$299/mo. lot rent. 3 year lease plus 6 mos. free rent! Free central air for any home purchased in January, 1994.

**BANK OWNED 14 x 55** Mobile Home, 2 bedrooms, newly decorated, \$11,900. \$299/mo. lot rent. 3 yr lease + 3 mos. free rent!

We also have a few excellent pre-owned homes.

**QUALITY HOMES**  
Call Joanne  
474-0320 OR 474-0333

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### 339 Lots and Acreage For Sale

**ANNOUNCING**  
**TIMBERVIEW ACRES**  
Low Down Payment  
Gentle rolling, 2 1/2 acre site, over 90' of frontage. 83' x 120' w/ w. of property. Easy access to western suburbs and Ann Arbor. Financing Terms Available. J.A. Bloch & Co./Gach Realty 559-7430

**ATTENTION BUILDERS & HOME BUYERS**  
Acre homestead (200x220 ft. average) in new 66 lot lightly wooded sub adjacent Huron Valley Schools. New golf course community. 1994. \$31,900 to \$49,900. 4 bedroom homes with 3 car garage from \$49,900. Call J.A. Bloch & Co. 559-7430

**BLOOMFIELD HOMESITES FOR SALE!**  
Call 737-0690  
Herbert Lawton, Inc.

**BRIGHTON**, beautiful, prime, 11 plus acres. Southern exposure. Appraised pond site. Two minutes to I-96. After 6:00 p.m. (810) 227-9887

**BRIGHTON TWP. - 7 vacant building sites**. BUNO RD. - (2) 1.32 acre lots, & (2) 3.72 acre lots. CULVER RD. - 1.00 acre. Approximately 1 acre pond-site also. 646-4280

**COUNTRY RETREAT**, 4 Acres with Woods, E-Z Terms. Prime Area. Close to W. Suburbs. J.A. Bloch & Company/Gach Realty. 559-7430

### 342 Lakefront Property

**LAKE SHERWOOD**  
Waterfront home all sports lake in Midland. Wooded lot 66x100 ft. 147' on water. 10 min. to I-96. 15 min. to Twelve Oaks Mall. 2 mins. to new elementary & middle schools. 3600 sq. ft., 4 bedroom, 2 master, 3 1/2 bath, huge kitchen & great room plus family room. Tons of storage. 3 1/2 car garage. \$395,000 by appt. 684-1093

**ORION TWP-324 ft.** Voochies Lake waterfront frontage on 1.28 acre. Full utilities. All sports lake. No piling. \$378,000. 646-4280

**REDUCED PRICE! TORCH LAKE**  
LOT. Beautifully wooded, sandy beach. \$120,000. (190-154). CALL GATEWAY REALTY 618-592-1568

**STUNNING LAKEFRONT** - contemporary condo. End unit. Floor to ceiling doorways overlooking lake. First floor master bedroom suite w/ mirrored white marble bath w/ jacuzzi. Library. Finished walk-out. \$459,000. Please ask for: SYLVIA BOTZKY of the MICHIGAN GROUP REALTORS 661-9808 or pager 276-4347

### 362 Real Estate Wanted

**BARGAIN - Cash** for your property. Any condition, location or type. Also land contracts & vacant land. 458-1170

**BROKER PAYS** top dollar for homes in Wayne & Oakland counties. **1-800-6600904.**

**CASH NOW**  
Any Condition  
Foreclosure O.K.  
Call JERRY BORREGARD  
1-800-521-4921  
CENTURY 21 CHALET

**CASH TODAY**  
OR  
QUARANTINE SALE  
Also in Foreclosure  
Or Need Of Repair  
**Century 21**

**CASTELLI 525-7900**  
1990-'91 92 CENTURION  
AWARD WINNING OFFICE

**PRIVATE INVESTOR**  
Purchases houses for cash or terms. Any condition or situation. 350-5414

**PROFESSIONAL COUPLE** wishes to lease a 3 bedroom home in Southfield with option to buy. Call Jan. 687-7729

**PROFESSIONAL COUPLE** seeks older Victorian home to purchase in downtown Northville. No brokers please. Call after 5pm 553-5897

**SOUTH OAKLAND COUNTY**  
Acreage wanted by award winning developer. 10 - 100 acres suitable for residential development. Brokers protected. Call 737-2288

### 384 Listings Wanted

**"FAST ACTION"**  
We need your listings to advertise. Experienced & successful. Call SK FOR THE GOLD TEAM. CENTURY 21 HARTFORD NORTH 525-9600

## COMMERCIAL INDUSTRIAL OFFICE Area Properties for Sale or Lease

### 366 Ofc.-Bus. Space Sale/Lease

**ALTERNATIVE OFFICE**  
1275 & 9 MILE  
• Full or Part Time Offices  
• Conference room available  
• Secretarial Service  
• Letters, reports, resumes  
• Bookkeeping/Billing  
• Fax & Copier Available  
• Shipping/Mail Service  
• MasterCard/VISA  
**PREFERRED EXECUTIVE OFFICES**  
(313) 464-2771

ATTORNEY desires to share office space in newly redecorated law offices in Troy. Offering window offices & second office with conference area, reception area, conference room & storage area. 810-643-9530

**Announcing**  
Executive offices from 150 sq. ft. with complete secretarial services. Short term lease. Prime locations in Novi, Canton, Ann Arbor - Sterling Heights and Grand Opening Detroit Fair Center.

Call International Business Centers - 344-9500

**BIRMINGHAM**  
SOUTH ADAMS SQUARE  
1 & 3 room office suites available immediately. Rates starting at \$12.75/sq. ft. Rent includes air conditioning, heat & janitorial service, telephone answering & secretarial service available.

### 366 Ofc.-Bus. Space Sale/Lease

**AFFORDABLE PRIVATE OFFICES**  
IN BIRMINGHAM  
1050 Webster.  
• Office condominium concept.  
• Executive conference room.  
• Shared kitchen.  
• Receptionist.  
• Secretarial service available.  
• Telephone answering.  
• Utilities included.  
• 1, 2 or 3 room suites.  
• Mastercard/visa parking.  
• Prime location.  
Call 313-540-0450

**EXCELLENT LOCATION** - Orchard Lake/Telegraph area. Offices from 150 sq. ft. All utilities, taxes & maintenance included. Furnishings & secretarial available. (810) 333-2524

**EXECUTIVE CENTER** office space & warehouse for lease. 1 or 2 room offices on 8 Mile Rd. near Farmington. Includes secretarial & telephone answering service. 478-2442

**EXECUTIVE SUITES AVAILABLE**  
Includes spacious parking facilities 1st floor. Experienced Secretaries, personalized phone answering, copying, UPS, facsimile word processing services, conference room, notary.

**HARVARD SUITE**  
29350 SOUTHWILK RD  
SUITE 122  
557-2767

### 366 Ofc.-Bus. Space Sale/Lease

**EXPRESSWAY EXPOSURE**  
480 sq. ft.  
1-275 Expressway  
J. A. BLOCH & CO.  
559-7370

**ACT NOW - 2 room suites** 1771 Crooks, Eton Office Plaza. Best deals in Troy. From \$350. Utilities included. Daily janitorial service. 626-2580

**A REAL OPPORTUNITY!**  
Lease office space in:  
• Downtown Farmington  
• Livonia  
Suites range in size from a one room office at \$200 per month up to an entire floor. Competitive lease rates. Call MARY BUSH. THOMPSON-BROWN 553-8700

**BINGHAM FARMS**  
12.5 x 12' window, library, kitchen, double 12' office, copier, \$800/mo. month free. 647-1711

**BLOOMFIELD/BIRMINGHAM AREA**  
Office space part at Maple/Inkster has 200-1400sq. ft. for lease at low rates. Call Cindy. Knowlwood Office Park. 737-9100

**DOWNTOWN BIRMINGHAM**  
Office suite for lease up to 4,000 sq. ft. Historic building. 275 sq. ft. \$385 per mth. Call TONY 459-1153 458-0211

**FARMINGTON HILLS**  
Sublease 1 or 2 offices in prestigious building. Middlefield & Northwestern Hwy. Telephone system. Fax & copier available. BUSHMAN & CERRITO 532-3337

**FARMINGTON HILLS - DELUXE**  
Office space for lease. 1000 sq. ft. to 2000 sq. ft. Could include furniture, phones, fax, storage area, plus shared secretarial pool, conference room, kitchen, etc! Terms flexible. Ask for James Sherman (810) 555-0000.

**FARMINGTON HILLS**  
\$150 per month. Furnished, all you need is your office. 845-9218

**FURNISHED OFFICES** available to sublease with medical health professionals. Maple & Telegraph area. 845-9218

**IDEAL OFFICE & RETAIL SPACE**  
From 165 sq. ft. to 1800 sq. ft. in building from 1715 including utilities. First & second floors available. Ford Rd. & Middlefield. 422-2490

**LIVONIA OFFICES**  
at 8 Mile & Farmington. 5 & Middlefield. 7 & Middlefield. Several 1 room offices from \$150. 737-9100

**ALSO 3, 4 & 8 room suites.**

**CALL KEN HALE**  
DAYS: 525-2412  
EVEs: 281-1211

**LOOKING FOR AN INVESTOR/OWNER**  
1,140 sq. ft. space in prestigious Quakerown Medical Condominium in Farmington Hills. Rent or sell. Invest in a co-partnership. Is a prime medical suite or could be general office space. Inquiries: Gerald Johnson & Associates; Gary 663-5918; Eveings Gerald, 663-5216

### 366 Ofc.-Bus. Space Sale/Lease

**LIVONIA - I-96 LOCATION**  
1200 SQ. FT. DELUXE OFFICES  
Storage area available  
425-4500

**LIVONIA OFFICE SUITE**. Short term lease. 4 rooms. 2 baths, new decor. Includes all utilities, reserved parking. Farmington Rd. 458-1570

**LIVONIA/Plymouth area**. Private single office with window. Month to month lease. Utilities & janitorial included. Services available. 464-2965

**LIVONIA - 5 Mile & Farmington**  
3 room suite with windows. All utilities. \$370/month. Call: 422-2321

**PLYMOUTH/DOWNTOWN**  
1,800 sq. ft. office space. Utilities furnished, excellent parking. 455-7373

**PLYMOUTH - Office space**, north downtown. Main Street location. 500 - 1000 sq. ft. Call Tina at 459-4313

**PRIVATE OFFICE** in executive suite. Approximately 10x14. Including telephone, answering/receptionist and common areas. 540-8322

**AMENITIES**  
GALOREE  
LIVONIA PAVILION  
Call Syd  
INDIVIDUAL PRIVATE OFFICES in shared executive suite. Also PRIVATE SUITES up to 10,000 sq. ft. Starting at \$200/mo. On-site Management & Restaurant brokers Protected

**REDFOOT - business office** for sale 1600 sq. ft. Plenty of parking. Free standing building at Beach Daly & Schoolcraft on I-96 (Jeffery) formerly dental office. Eves: 684-2081

**REDFOOT TOWNSHIP**  
24350 JOY ROAD.  
(Just W. of Telegraph)

**OFFICE SUITES AVAILABLE**  
2 suites left. 1 large room, 250 sq. ft. at \$225/mo. or 1250 sq. ft. suite at \$1,050/mo. Rent includes: heat, air conditioning, electricity, underground parking, carpeting & blinds.

**CERTIFIED REALTY, INC.**  
(313) 471-7100

**ROCHESTER HILLS** - New office building, private entrance, 350 sq. ft. with 250 sq. ft. of storage. \$350 per mo. (810) 682-7878

**W. BLOOMFIELD - Office** available March 1. Low library & receptionist. Phone answering & secretary available. \$475/mo with month to month lease. Call: 651-8320 or 655-8222

**WE NEED YOU OFFICE SPACE - TROY**  
Excellent office space available. 170 sq. ft. to 23,000 sq. ft. Short term gross leases available. Beginning rental rates based on 1990 economies. Call ICI PROPERTY CONSULTANTS, INC. (810) 628-0590

### 366 Ofc.-Bus. Space Sale/Lease

**SMALL OFFICE SPACE FOR LEASE**  
Full service building. Plymouth Road at Merriman. Call: 422-1380

**SOUTHWEST - Lahser & 9 Mile**. Small office 10 x 12 - copier & kitchen available. Immediate occupancy. \$130/mo. 357-5077

**TROY - Big Beaver**. For small firm. 2 large windowed private offices, secretarial office & additional receptionist. Current tenant will help with security deposit or relocation costs for business interested in moving immediately. 543



# APARTMENTS

## 400 Apts. For Rent

**FARMINGTON HILLS**  
**BOTSFORD PLACE**  
 APARTMENTS  
 GRAND RIVER/8 MILE  
 W. OF INKSTER  
 Behind Botsford Hospital  
**SPECIAL**  
 1 Bedroom for \$469  
 2 Bedroom for \$569  
 3 Bedroom for \$669  
 Immediate Occupancy  
 Heat & water included - cable ready  
 Single, children, small pets ok.  
 Quiet. Close to parks and schools.  
 Special conditions for a 1 year lease  
 For further information, please call  
 615-8920  
 27883 Independence

**FARMINGTON HILLS**  
 2 bedroom, new building, walking  
 distance to hospital. \$525 per mo.  
 New Botsford Apts. 471-4455

**FARMINGTON HILLS** - Mulwood  
 lease, 2 bedroom, 1 bath, lots of  
 windows, clubhouse, fitness center  
 & pool. \$645 Mo. Lease can be reas-  
 signed. Paul, 477-7333 or 474-1344

## 400 Apts. For Rent

**BIRMINGHAM'S BEST!**  
**BUCKINGHAM MANOR**  
 2 Bedroom Apts.  
 649-6909

**FARMINGTON HILLS** 800 sq. ft. 1  
 bedroom. New carpet, verticals, &  
 more. Corner unit, nice view, pool,  
 carport. \$575 per month. 737-4864

**FARMINGTON HILLS**  
 RIVER VALLEY APARTMENTS  
 2 Bedrooms \$585. Rent includes  
 carport & verticals. Small pets  
 welcome. 473-0035

**FARMINGTON HILLS**  
 Maple Ridge Apts.  
 23078 Middlebelt. Spacious  
 1 bedroom, air conditioned carport  
 available. \$465/mo. 473-6180

## 400 Apts. For Rent

**FARMINGTON HILLS** - Help! I'm re-  
 locating! My loss, your gain! I'll pay  
 \$100 per month, 1 bedroom,  
 washer/dryer, golf course. 425-0151

**FARMINGTON HILLS**  
**SUPERBOWL SAVINGS!!**  
 Kick off the New Year and  
 score a T.D. (Tremendous  
 Deal) at Mulwood. Join  
 our Resident Roster and  
 receive...

• SUPER SPECTACULAR  
 1 & 2 Bedroom Apartments  
 • SUPER-FREE  
 Cozy Covered Carport  
 • SUPER-SERVICE  
 and Management Staff  
 • SUPER-COURTEOUS  
 24-hour attended gatehouse

Don't "pass" on this  
 come "huddle" with us!

**MUIRWOOD**  
 Apartments & Health Club  
 478-5533  
 Corner of Grand River & Drake

Catch The Excitement!

**FARMINGTON PLAZA**  
 3185 Shawwassee, spacious 2 bed-  
 rooms, heat included, pool, from  
 \$520/month. 478-8722

## 400 Apts. For Rent

**FARMINGTON HILLS**  
**SUPER LOCATION**  
 Grand River/Orchard Lake  
**Stoneridge Manor**  
 The largest one & two bedroom in  
 the area. From \$495 per mo. includ-  
 ing carport, verticals, all appliances.  
 Enter off Freedom Rd., W. of Or-  
 chard Lake Rd., S. of Grand River.  
 478-1437 775-8206

**FARMINGTON LIVONIA**  
 Beautiful 1 & 2 Bedroom Apts.  
 And 1 Bedroom Plus Den  
**IMMEDIATE OCCUPANCY**  
**FROM \$535**  
**HEAT INCLUDED**  
 • New white formica kitchen & vanity  
 • Vertical Blinds  
 • Intercom  
 • Dishwasher, Self-cleaning Oven &  
 Range, Frost-free Refrigerator,  
 Micro-wave  
 Meridian Rd. (Orchard Lake Rd.)  
 Just 1 blk. S. of 8 Mile Rd.  
 Whispering Woods Apts  
 477-5755

**FARMINGTON** - Sunview Manor, on  
 Farmington Rd., S. of 9 Mile. 2 bed-  
 room, 1 bath, almond appliances &  
 cupboards, champagne carpeting,  
 vertical blinds. No pets. Close to  
 shopping. 478-9380

**GARDEN CITY** 1 bedroom, \$425  
 per month \$300 security. Includes  
 heat & water, appliances, laundry  
 facilities. 553-2165, 478-6489

**NORTHVILLE GREEN**  
 Beautifully updated 1 & 2 bedrooms.  
 Tucked away in a quiet wooded set-  
 ting, within walking distance to  
 downtown Northville. Many features  
 including central air, carport, balco-  
 ny/patio. From \$545. Call TODAY!  
 349-7743

**NORTHVILLE FAIRBROOK APT.**  
 525 Fairbrook  
 Spacious 1 bedroom, \$520 month, 2  
 bedroom, \$600 heat & hot water  
 included. 1st month free rent on 1  
 year lease. Washer & dryer avail-  
 able. Storage. No pets please.  
 348-9250

**NORTHVILLE GREEN**  
 Beautifully updated 1 & 2 bedrooms.  
 Tucked away in a quiet wooded set-  
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 including central air, carport, balco-  
 ny/patio. From \$545. Call TODAY!  
 349-7743

**WINTER SPECIAL**  
**CONCORD TOWERS**  
 1 & 2 BEDROOM APARTMENTS  
 Includes:  
 • Stove & refrigerator  
 • Dishwasher  
 • Carpet  
 • Intercom  
 • Newly decorated  
 • Smoke detectors  
 • Sprinkler system  
 FROM \$425  
 -175 and 14 Mile  
 Next to Abbey Theater  
 589-3355

**FARMINGTON MANOR**  
 Winter Special, 5 days free rent.  
 Now available 1 bedrooms & stu-  
 dios, from \$400. No pets. 474-2552

Check our special on spacious 1  
 bedroom apartments. Qualified ap-  
 plicants receive 1 month FREE rent  
 & reduced security. Walk to shop-  
 ping, on bus route. Dishwasher, win-  
 dow treatment & heat included. Call  
 326-5382 562-6247

**GARDEN CITY** 1 bedroom, \$425  
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**CONCORD TOWERS**  
 1 & 2 BEDROOM APARTMENTS  
 Includes:  
 • Stove & refrigerator  
 • Dishwasher  
 • Carpet  
 • Intercom  
 • Newly decorated  
 • Smoke detectors  
 • Sprinkler system  
 FROM \$425  
 -175 and 14 Mile  
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## 400 Apts. For Rent

**FARMINGTON HILLS**  
**ROOMMATES WANTED**  
 "Privacy" floorplans ideal  
 for roommates available  
 immediately!  
 • 2 EXTRA-LARGE BEDROOMS  
 • 2 FULL BATHROOMS  
 • FULL-SIZE WASHER/DRYER  
 • PRIVATE ENTRY  
 • EAT-IN KITCHEN  
 PLUS DINING ROOM  
 • 12 FT. BALCONY  
 • FREE HEALTH CLUB WITH  
 INDOOR POOL & HOT TUB  
 • WEEKLY PLANNED  
 SOCIAL ACTIVITIES

**MUIRWOOD**  
 Apartments & Health Club  
 478-5533  
 Corner of Grand River & Drake

Grab a friend and visit  
 MUIRWOOD today!

**FARMINGTON MANOR**  
 Winter Special, 5 days free rent.  
 Now available 1 bedrooms & stu-  
 dios, from \$400. No pets. 474-2552

Check our special on spacious 1  
 bedroom apartments. Qualified ap-  
 plicants receive 1 month FREE rent  
 & reduced security. Walk to shop-  
 ping, on bus route. Dishwasher, win-  
 dow treatment & heat included. Call  
 326-5382 562-6247

**GARDEN CITY** 1 bedroom, \$425  
 per month \$300 security. Includes  
 heat & water, appliances, laundry  
 facilities. 553-2165, 478-6489

**NORTHVILLE GREEN**  
 Beautifully updated 1 & 2 bedrooms.  
 Tucked away in a quiet wooded set-  
 ting, within walking distance to  
 downtown Northville. Many features  
 including central air, carport, balco-  
 ny/patio. From \$545. Call TODAY!  
 349-7743

**NORTHVILLE FAIRBROOK APT.**  
 525 Fairbrook  
 Spacious 1 bedroom, \$520 month, 2  
 bedroom, \$600 heat & hot water  
 included. 1st month free rent on 1  
 year lease. Washer & dryer avail-  
 able. Storage. No pets please.  
 348-9250

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 Beautifully updated 1 & 2 bedrooms.  
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# APARTMENTS

## 400 Apts. For Rent

**Oak Park**  
NORTHGATE APARTMENTS  
Studio, 1 & 2 Bedroom Apts.  
Start at \$375. Heat & cable included.  
Swimming Pool, Tennis Court, Community  
Rooms & Much More.  
Call now 668-8658  
Located on Greenfield/1-595

**PLYMOUTH** - Large 2 bedroom, 800  
sq. ft., stove, refrigerator, dishwasher,  
washer/dryer, on street parking.  
Small pet ok. Close to town. \$500  
deposit.  
455-3682  
Plymouth Rd. near 1-275

**PLYMOUTH** - Old Village 1 bed-  
room upper apartment in house. No  
pets. Available Feb 15. 1 month  
security required. \$400 month plus  
utilities. Michele 437-8661/459-3330  
Plymouth

## ★ Plymouth Hills Apartments

746 S. Mill St.  
Between  
Ann Arbor Trl./Ann Arbor Rd.  
• 1 & 2 Bedrooms  
• Washer/Dryer in each unit  
• Window Treatments  
• Dishwasher  
• Air Conditioned  
• Walk to Downtown  
• Easy Access to I-275  
From  
\$435  
Open Daily 455-4721  
12-5pm

**PLYMOUTH** - Sheldon & M14  
1 bedroom apt. \$400/mo.  
• electric & gas \$60 security.  
457-3494  
Plymouth

**Shhh!**  
TWIN ARBORS, the hidden  
apartment community  
along Ann Arbor Trail, is  
practically leased up.  
However, we still have a few select  
1 & 2 bedroom apartment homes for  
a few, very selective people.  
If you are seeking an apartment  
home with these special extra like  
24 hr. service, patios, huge closets  
and more, you've found a secluded  
location that's not out of the way.

Call 453-2800  
TWIN ARBORS  
39670 GREENVIEW PL.  
PLYMOUTH

**TURN UP THE HEAT  
COOK FOR FREE  
PAY LESS RENT**  
In a Great Plymouth Location

**Plymouth House &  
Plymouth Manor  
Apartments!**

Choose from a select number of 1 & 2  
bedroom apartment homes with  
free heat, free cooking gas and a  
special rent discount.

CALL TODAY! 455-3880  
Ask for Gale

**PLYMOUTH** 1 bedroom apts  
ON SITE 24 HR. MAINTENANCE  
CALL FOR SPECIALS!  
Featuring quiet single story, private  
entrance, patio, utility room with  
washer dryer hook-up, attic storage.  
Princeton Court Apts.  
On Wilcox off Schoolcraft  
459-6840

**PLYMOUTH** 1 bedroom, resident-  
led neighborhood, heat, pool,  
security and 1 yr. lease required.  
Rent \$430 After 5:30, 474-2674

**PLYMOUTH** 1 bedroom, dining  
room, fireplace, \$420 month.  
453-8604

**PLYMOUTH** 1 bedroom close to  
expressways with air, blinds, avail-  
able Feb. 5, no pets. \$395/mo. +  
gas & electric. 453-1743

**PLYMOUTH** 1 bedroom, on 2nd  
floor, in quiet seniors building.  
\$425 heat included. Call evs. 581-4147

**PLYMOUTH** 1 bedroom, living  
room, dining area, kitchen including  
appliances, heat & water furnished.  
Storage area. \$425 month. 453-4621

**PLYMOUTH** 1 bedroom, 475 plus utilities. Heat  
month security deposit. 303 Rte. 51.  
Walking distance from downtown.  
Mon.-Fri. 9 to 5, 582-0450  
Eve's & Weekends, 416-5292

**PLYMOUTH** 2 bedroom in town  
lower unit, garage, basement stor-  
age, laundry hook up, neutral decor.  
\$330 453-6337

**PONTIAC** - Unique, historic, charm-  
ing, studio apt. No pets. \$375/mo. +  
\$400/mo. Utilities included. 835-9195  
Smith

**REDFORD AREA**  
Telegraph 5 Mile 1 & 2 bedroom,  
clean, decorated, quiet, carpet, air  
conditioner, blinds, heat included.  
For mature, professional people  
with references. From \$385.

**PARKSIDE APTS.**  
532-9234  
REDFORD AREA  
\$399 MOVES YOU IN  
(On selected units)  
FREE HEAT, clean quiet building.  
Large 1 & 2 bedroom with walk-in  
closets, intrusion alarm system.  
Rent from \$405.  
Telegraph 5 Mile S. of 1-96  
GLEN COVE APTS.  
638-2497  
Managed by Kaftan Enterprises

**REDFORD TWP.** Rouge Creek  
Apts. 5 Mile Rd. W. of Telegraph.  
Large 1 & 2 bedroom garden apart-  
ments. Quiet, peaceful. Heat, water &  
storage included. Senior specials.  
Rent from \$445 month. Weekend  
walk-ins. 861-1-4. Sun. 12-5pm.  
834-3727 or 255-8590

**REDFORD**  
1 bedroom Apartments  
\$395/mo., Heat included.  
Call Tony.

**ROCHESTER HILLS**  
accepting applications on 2 bed-  
room apts. clean & quiet. No pets.  
Avon Court Apts. 631-7680

**ROCHESTER HILLS**  
Move In Now.  
Free Rent until February!  
Spacious, affordable, pool  
1 bedroom, \$500 eq. \$510  
2 bedroom, \$600 eq. \$570  
861 Hrs. 10-4pm. Sun. 11-4pm.  
Charles Hamlet Apts.  
852-0311

## 400 Apts. For Rent

**REDFORD TWP.**  
Beautiful LOMA PARK MANOR has  
a lovely 1 bedroom apt. available.  
All amenities including swimming  
pool, picnic area. Rent includes heat  
& water. Please call 255-0932

**ROCHESTER HILLS**  
RIVER'S EDGE TOWNHOMES  
Starting At \$695  
\$200 SECURITY DEPOSIT  
Luxury 2 bedrooms, 1200 sq. ft.  
Pool, fitness center, nature trails,  
tennis courts, Hamlin/Crooks Road  
(below Streamwood).  
632-8060

**ROCHESTER HILLS**  
CALL ABOUT OUR  
THREE BEDROOM  
TOWNHOUSE  
SPECIAL!  
FABULOUS FLOOR PLANS  
INCLUDING:  
• Private entrances  
• Full size washer & dryer in  
every apartment  
• 2 1/2 baths  
• Walk-in closets  
• Microwave  
• Abundant storage  
• Vertical blinds throughout  
• Cathedral ceiling & gas  
• Vapors available  
• Carpets included  
• Private patio

**RENT WITH US &  
RECEIVE A FREE  
CELLNET CELLULAR  
CAR PHONE!**  
Rochester Road, North of Hamlin  
East to Dorset Drive, then South

**Oaks of Hampton**  
852-5483  
A Village Green Community  
Mon.-Fri. 10-6, Sat. 9-5, Sun. 12-5  
• Some restrictions apply

**ROMULUS**  
OAKBROOK VILLA  
2 and 3 bedroom townhouses  
Ranging from \$399 to \$500  
Includes all utilities  
Open Mon., Wed., Fri. 9am-5pm  
Tues. & Thurs. 9am-5pm  
Sat. 11am-2pm  
Closed Sun.

**ROYAL OAK** Downtown, 2 bedroom  
apt., newly decorated & carpeted.  
575 month plus utilities. No pets.  
\$575 month plus utilities. No pets.  
682-4446

**ROYAL OAK** 2 bds from Main  
Totally renovated 1 bedroom base-  
ment apartment. 560 sq. ft. Free  
laundry, heat. \$350 641-7297

**LAUREL WOODS  
APARTMENTS**  
One Of Southfield's Most  
Desirable Communities  
• 2 Bedroom, 2 Bath  
• Walk-in closets  
• Washer, Dryer Hook-up  
• Eat-In Kitchen  
• Blinds  
• Pool & Clubhouse  
• Security Service  
• Carport  
• Large 1500 sq. ft. Apts.  
• Conveniently Located  
CALL TO HEAR ABOUT OUR  
MANY OTHER AMENITIES  
810-357-3174

**FREE HEAT**  
• Clean, quiet 1 & 2 bedroom  
• Walk-in closets  
• Covered Parking  
• 24 Hr. Monitored Intrusion Alarm  
From \$570  
12 Mile & Lahser  
TWYCKINGHAM VALLEY  
356-4460  
Managed by Kaftan Enterprises, Inc.

**SOUTHFIELD - HAZEL PARK  
WEEKLY & MONTHLY RATES**  
TRAVEL LODGE  
QUALITY INN  
ECONOLIDGE  
Kitchensettes • Free Cable  
Free Local Calls  
353-6777 399-5800

**Great Location**  
2 BEDROOM  
townhouses  
from \$705/mo.  
Nested within groves  
of trees

**1 MONTH  
FREE**  
MEADOWGROVE VILLA  
357-4579  
On Lahser  
south of 10 Mile

**Look At The Rest  
Then Come To The Best**  
PARK LANE APTS  
Largest 2 bedroom 2 bath with  
private entry, washer/dryer, self de-  
frating refrigerator, self-cleaning  
oven & dishwasher. Free carport  
ASK ABOUT SPECIALS  
355-0770  
Civic Center bet. Lahser/Telegraph

**FARMINGTON  
CHATHAM HILLS**  
Luxury Living  
• Attached Garages • Microwaves  
• Extra Large Apartments • Dishwashers  
• Indoor Pool • Health Club Membership  
**ONE MONTH FREE\***  
\*on select units only.  
**476-8080**  
On Old Grand River between Drake & Halstead  
Mon.-Fri. 9-7 Sat. 11-5 Sun. 11-4

**WOODCREST VILLA**  
APARTMENTS & ATHLETIC CLUB  
Spacious 1 & 2 bedroom apartments, each  
with a fireplace, mini-blinds and balcony  
or patio. Private athletic club featuring  
year-round indoor-outdoor pool, sauna,  
steam bath, whirlpool and exercise room.  
Secluded setting amidst woods and duck  
ponds. Pets welcome. Senior citizen  
discount.  
**261-8010**  
CONVENIENTLY LOCATED OFF WAYNE RD.  
BETWEEN WARREN & JOY, NEAR THE WESTLAND SHOPPING MALL.  
RENTAL OFFICE AND MODEL OPEN 10 A.M.-6 P.M.  
IMMEDIATE OCCUPANCY

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Nested within groves  
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## 400 Apts. For Rent

**SOUTHFIELD**  
Franklin Pointe  
Townhouses  
3 Bedroom, 2 Bath  
Ranch Style Townhouse available  
\$775 per month  
GAS HEAT INCLUDED  
355-1367

**SOUTHFIELD/FRANKLIN**  
RENT FROM \$1,295  
2 or 3 bedroom spacious town-  
houses, elegant formal dining room  
& great room, natural fireplace, 2 1/2  
baths, master bedroom suite, full  
basement, 2 car attached garage.  
WEATHERSTONE  
TOWNHOUSES  
350-1298  
Franklin Rd. S. of 13 Mile  
Managed by Kaftan Enterprises

**SOUTHFIELD**  
LOW MOVE IN COSTS  
2 Bedroom Apts.  
From \$575  
HEAT INCLUDED  
FRANKLIN HILLS  
APARTMENTS  
355-5123  
Mon.-Fri. 9-5 Sat. 10-2  
S. REDFORD - large furnished base-  
ment apartment. Private entrance  
for single non smoker. All utilities  
\$400 plus 1/3 security. 537-5519

**SECURITY DEPOSIT \$150**  
12 Mile & Telegraph  
356-0400  
\*on selected units

**FREE  
APARTMENT  
LOCATOR**  
• Over 120,000 Apts on Color Video  
• Open 7 Days a Week  
• All Prices & Locations  
• Save Time & Money  
• Paid by Apartment Owners

**NOVI** 348-0540  
Across from 12 Oaks Mall  
**SOUTHFIELD** 354-8040  
29286 Northwestern Hwy.  
**CANTON** 981-7200  
42711 Ford Rd.  
**TROY** 680-9090  
3728 Rochester Rd.  
**CLINTON TWP.** 791-8444  
36870 Garfield  
**ANN ARBOR** 677-3710  
2877 Carpenter  
**PONTIAC** 332-0182  
462 N. Telegraph

**APARTMENT  
SEARCH**  
1-800-777-5616  
FAST FREE EASY  
**SOUTHFIELD**  
LOW MOVE IN COSTS  
SPACIOUS  
1 Bedroom Apts.  
\$518\*  
HEAT INCLUDED  
Chateau Riviera  
Apartments  
569-4070  
Mon.-Fri. 9-5 Sat. 10-2  
\*Limited time, upon signing a one  
year lease. New residents. Select  
units

**ROYAL OAK** Downtown, 2 bedroom  
apt., newly decorated & carpeted.  
575 month plus utilities. No pets.  
\$575 month plus utilities. No pets.  
682-4446

**ROYAL OAK** 2 bds from Main  
Totally renovated 1 bedroom base-  
ment apartment. 560 sq. ft. Free  
laundry, heat. \$350 641-7297

**LAUREL WOODS  
APARTMENTS**  
One Of Southfield's Most  
Desirable Communities  
• 2 Bedroom, 2 Bath  
• Walk-in closets  
• Washer, Dryer Hook-up  
• Eat-In Kitchen  
• Blinds  
• Pool & Clubhouse  
• Security Service  
• Carport  
• Large 1500 sq. ft. Apts.  
• Conveniently Located  
CALL TO HEAR ABOUT OUR  
MANY OTHER AMENITIES  
810-357-3174

**FREE HEAT**  
• Clean, quiet 1 & 2 bedroom  
• Walk-in closets  
• Covered Parking  
• 24 Hr. Monitored Intrusion Alarm  
From \$570  
12 Mile & Lahser  
TWYCKINGHAM VALLEY  
356-4460  
Managed by Kaftan Enterprises, Inc.

**SOUTHFIELD - HAZEL PARK  
WEEKLY & MONTHLY RATES**  
TRAVEL LODGE  
QUALITY INN  
ECONOLIDGE  
Kitchensettes • Free Cable  
Free Local Calls  
353-6777 399-5800

**Great Location**  
2 BEDROOM  
townhouses  
from \$705/mo.  
Nested within groves  
of trees

**1 MONTH  
FREE**  
MEADOWGROVE VILLA  
357-4579  
On Lahser  
south of 10 Mile

**Look At The Rest  
Then Come To The Best**  
PARK LANE APTS  
Largest 2 bedroom 2 bath with  
private entry, washer/dryer, self de-  
frating refrigerator, self-cleaning  
oven & dishwasher. Free carport  
ASK ABOUT SPECIALS  
355-0770  
Civic Center bet. Lahser/Telegraph

**FARMINGTON  
CHATHAM HILLS**  
Luxury Living  
• Attached Garages • Microwaves  
• Extra Large Apartments • Dishwashers  
• Indoor Pool • Health Club Membership  
**ONE MONTH FREE\***  
\*on select units only.  
**476-8080**  
On Old Grand River between Drake & Halstead  
Mon.-Fri. 9-7 Sat. 11-5 Sun. 11-4

**WOODCREST VILLA**  
APARTMENTS & ATHLETIC CLUB  
Spacious 1 & 2 bedroom apartments, each  
with a fireplace, mini-blinds and balcony  
or patio. Private athletic club featuring  
year-round indoor-outdoor pool, sauna,  
steam bath, whirlpool and exercise room.  
Secluded setting amidst woods and duck  
ponds. Pets welcome. Senior citizen  
discount.  
**261-8010**  
CONVENIENTLY LOCATED OFF WAYNE RD.  
BETWEEN WARREN & JOY, NEAR THE WESTLAND SHOPPING MALL.  
RENTAL OFFICE AND MODEL OPEN 10 A.M.-6 P.M.  
IMMEDIATE OCCUPANCY

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Nested within groves  
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## 400 Apts. For Rent

**SOUTHFIELD**  
Franklin Pointe  
Townhouses  
3 Bedroom, 2 Bath  
Ranch Style Townhouse available  
\$775 per month  
GAS HEAT INCLUDED  
355-1367

**SOUTHFIELD/FRANKLIN**  
RENT FROM \$1,295  
2 or 3 bedroom spacious town-  
houses, elegant formal dining room  
& great room, natural fireplace, 2 1/2  
baths, master bedroom suite, full  
basement, 2 car attached garage.  
WEATHERSTONE  
TOWNHOUSES  
350-1298  
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Managed by Kaftan Enterprises

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575 month plus utilities. No pets.  
\$575 month plus utilities. No pets.  
682-4446

**ROYAL OAK** 2 bds from Main  
Totally renovated 1 bedroom base-  
ment apartment. 560 sq



# Observer & Eccentric

## CLASSIFIED ADVERTISING



REACH MICHIGAN'S FINEST MARKET

Where You Will Find...

Autos For Sale	SECTIONS	F, G
Help Wanted	SECTIONS	E, F
Home & Service Guide	SECTIONS	F
Merchandise For Sale	SECTIONS	G
Real Estate	SECTIONS	D, E
Rentals	SECTIONS	E

TO PLACE AN AD



**DIAL CLASSIFIED DIRECT**  
 Wayne County 591-0900  
 Oakland County 644-1070  
 Rochester/Rochester Hills 852-3222  
 Fax Your Ad 953-2232

**Walk-In**  
 OFFICE HOURS:  
 Monday-Friday 8:30 am-5 pm

**WE ACCEPT**



**Deadlines**

For Placing, cancelling or correcting of line ads.  
 Publication Day Deadline  
 MONDAY ISSUE: 5:00 P.M. FRIDAY  
 THURSDAY ISSUE: 5:00 P.M. TUESDAY

**AFTER HOURS:**

Use Our 24-Hour Voice Mail System



**EQUAL HOUSING OPPORTUNITY**

All real estate advertising in this newspaper is subject to the Federal Fair Housing Act of 1968 which makes it illegal to advertise "any preference, limitation or discrimination based on race, color, religion, sex, handicap, familial status or national origin or intention to make any such preference, limitation or discrimination." This newspaper will not knowingly accept any advertising by real estate which is in violation of law. Our readers are hereby informed that all dwelling advertised in this newspaper are available on an equal opportunity basis.

**INDEX OF CLASSIFICATIONS**

**HOME & SERVICE GUIDE**  
 #1-299

An alphabetical directory of all your service needs. See Above For Section.

**REAL ESTATE**

**REAL ESTATE FOR SALE**  
 #300-364

**COMMERCIAL/INDUSTRIAL**  
 SALE OR LEASE  
 #365-372

**REAL ESTATE RENTALS**  
 #400-436

See Real Estate Section For Directory

**EMPLOYMENT/SERVICE**

#500-524

500 Help Wanted  
 502 Help Wanted - Dental/Medical  
 504 Help Wanted - Office/Clerical  
 505 Food - Beverages  
 506 Help Wanted Sales  
 507 Help Wanted Part Time  
 508 Help Wanted Domestic  
 509 Help Wanted Couples  
 511 Entertainment  
 512 Jobs Wanted Male/Female  
 513 Business Opportunities  
 514 Child Care  
 515 Elderly Care & Assistance  
 517 Summer Camps  
 518 Education Institutions  
 519 Nursing Care  
 520 Secretarial Business Service  
 522 Professional Services  
 523 Attorneys Legal Counseling  
 524 Tax Service

**ANNOUNCEMENTS/PERSONALS**

#600-614

600 Personals  
 601 Wedding Chapels  
 602 Lost & Found (by the word)  
 603 Health, Nutrition, Weight Loss  
 604 Announcements/Meetings  
 606 Legal Notices  
 607 Insurance  
 608 Transportation/Travel  
 609 Bingo  
 610 Cards of Thanks  
 612 In Memoriam  
 614 Death Notices  
 620-624 Personal Scene

**MERCHANDISE**

#700-744

700 Auction Sales  
 701 Collectibles  
 702 Antiques  
 703 Crafts  
 704 Rummage Sale/Flea Markets  
 705 Wearing Apparel  
 706 Garage Sale - Oakland County  
 707 Garage Sale - Wayne County  
 708 Household Goods - Oakland Co.  
 709 Household Goods - Wayne Co.  
 710 Misc. for Sale - Oakland County  
 711 Misc. for Sale - Wayne County  
 712 Appliances  
 713 Bicycles  
 714 Business & Office Equipment  
 715 Computers  
 716 Commercial/Industrial Equipment  
 717 Lawn, Garden, Farm & Snow Equip  
 718 Building Materials  
 719 Hot Tubs, Spas & Pools  
 720 Farm Produce - Flowers, Plants  
 721 Hospital Equipment  
 722 Hobbies - Coins, Stamps  
 723 Jewelry  
 724 Camera and Supplies  
 725 Musical Instruments

727 Video Games, Tapes  
 728 VCR, TV, Stereo, Tape Decks  
 729 CB Radios, Cellular Phones  
 730 Sporting Goods/Exercise Equip  
 734 Trade or Sell  
 735 Wanted to Buy  
 736 Absolutely Free/Money only  
 738 Household Pets  
 740 Pet Services  
 744 Horses, Livestock Equipment

**TRANSPORTATION**

#800-884

Turn To The Autos For Sale Section For A Complete Transportation Directory

**Ask About AD SITTER**

Your very own talking classified ad and voice mailbox service.

**FOR THE LATEST INFORMATION ON OPEN HOUSES - CALL:**

**HomeLine**

953-2020

**PLEASE CHECK YOUR AD**

The Observer & Eccentric will issue credit for typographical or other errors only on the first insertion of an advertisement. If an error occurs, the advertiser must notify the Customer Service Department in time to correct the error before the second insertion.

**POLICY**

All advertising published in The Observer & Eccentric is subject to the conditions stated in the applicable rate card, copies of which are available from the Advertising Department, Observer & Eccentric Newspapers, 36251 Schoolcraft Road, Livonia, MI 48150, (313) 591-2300. The Observer & Eccentric reserves the right not to accept an advertiser's order. Observer & Eccentric Ad-Takers have no authority to bind this newspaper and only publication of an advertisement shall constitute final acceptance of the advertiser's order.

**500 Help Wanted**

ABILITY & determination can increase earnings. Immediate openings. Flexible schedule. Minimum 20 hours. Strong communication skills desired. Training helpful. Will train. 399-0577

**ACCEPTING APPLICATIONS FOR OFFICE CLEANERS**  
 Evening 5-10pm, Mon-Fri.  
 On Call \$7 per hr. 465-4420

**ACCEPTING APPLICATIONS**  
 For evening office cleaning positions. Couples 8 Mile & Evergreen, Grand River & 11 Mile, 11 Mile & Eastern 8 Mile & Wyoming 759-3700

**ACCEPTING APPLICATIONS**  
 Manager, Trainers, 30K first year, benefits, training salary. Teaching background helpful. Send resumes. World Book Educational Products, 43460 184 N. Service Drive, Belleville, MI 48111, Attn: J. Minton

**ACCEPTING APPLICATIONS**  
 for a fun cook shoppe. Kitchen Glamor is looking for full time retail sales persons at the following location. Rochester, Great Oaks Mall 652-0402. Apply between 1-3pm

**Accounting**  
 Brokerage Analyst  
 Rapidly expanding brokerage firm is looking for aggressive college graduate who wants to work in the brokerage industry. This position offers training and opportunity to take various security exams. Applicants should have a strong accounting background and a desire to learn. Please send salary requirements and resumes to:  
 Old Discount Corp  
 Human Resources  
 751 Griswold St.  
 Detroit, MI 48226

**ACCOUNTS PAYABLE/RECEIVABLE CLERK**  
 Immediate opening for an experienced accounting clerk. 3 years minimum experience required. Construction background preferred. Computer experience required. Full time, Livonia location. Call 476-7212

**ACT NOW**  
 \$50 BONUS  
 IMMEDIATE OPENINGS  
 Major company in the Livonia area needs reliable workers for packaging & assembly. Must be able to work 40 hrs per wk. Call for interview today!  
 SOMEBODY SOMETIME  
 18320 Middlebelt  
 477-1262

**500 Help Wanted**

**ACCOUNTANT/Bookkeeper** needed. 1-2 years general experience. Must have own tools & truck. Call after 6pm.  
 ACCOUNTANT (Full Charge) Office Manager. Troy engineering company requires a fully experienced take charge accountant capable of handling all phases of day to day office operations. Computer literate, cost accounting and financial reporting experience required. Send resume to WJW, P.O. Box 99614, Troy, MI 48099

**ACCOUNTING**  
 One year. Accounts Receivable, Accounts Payable, to General Ledger. Must resume 28000 Middlebelt, Ste 210, Farmington Hills, MI 48334

**AEROBIC INSTRUCTORS NEEDED**  
 Experienced. Part time & full time. Call The Firm Fitness in Farmington Hills. 737-9347

**AFTERNOON MAINTENANCE/SECURITY POSITION**  
 Valid driver's license. Please call 443-2230

**ALARM OPERATOR**  
 Part-time & full-time positions available. Experience a plus. Call between 8-4, Mon thru Fri. 358-2555

**AGENCY ADMINISTRATOR**  
 Global Financial Services, a financial planning firm, has an immediate opening for a young, energetic, multi-talented person. Qualifying candidates must have extensive knowledge in Word Processing, Data Base Software, client service, managing own time & responsibilities along with good communication skills. For consideration, please forward resumes along with salary requirements to:  
 Global Financial Services  
 26211 Central Park Blvd., Ste 304  
 Southfield, MI 48076

**A NEW YEAR... A NEW JOB!**  
 On-the-job or classroom training available for eligible Oakland County residents. 354-9167

**500 Help Wanted**

**ALUMINUM SIDERS** - Experienced Must have own tools & truck. Call after 6pm.  
**ANIMAL HOSPITAL**  
 Full or part-time. Are you looking for a unique, interesting work? Cheerful, friendly, reliable, energetic person for animal care. Office procedures & assisting doctor. Will train. Reply: P.O. Box 71716, Madison Hgts., MI 48071

**ANSWER DESK EVENINGS**  
 \$7-\$9/HR.

Our company receives over 85,000 calls/mo from customers responding to our nationally advertised products. We need enthusiastic people to answer the phones & assist our customers who are calling to place orders.

**NO TELEMARKETING**  
 We provide complete training plus benefits in an upbeat office environment. Full & part time flexible shifts between 4pm-12 midnight.  
**CALL PERSONNEL** 351-8700

**APARTMENT MANAGER**  
 For luxury apartment community in Southfield area. 2-3 years management experience required. Must be able to work independently. Send resume with salary requirements to:  
 Box 402  
 Observer & Eccentric Newspapers  
 36251 Schoolcraft Rd.  
 Livonia MI 48150  
 An Equal Opportunity Employer

**APARTMENT MANAGER**  
 Career opportunity with professional management firm, on-site position for couples with good communication & marketing skills. Must be able to handle minor heating, plumbing & electric repairs. Type leases & reports. Salary, 2 bedroom apt. & health insurance. Resume to:  
 PSC, 32400 Telegraph, #202, Birmingham Farms, MI 48025

**500 Help Wanted**

**IMPORT/EXPORT**  
 Our international company seeks several people to fill our full time positions. Immediately in all areas: Sales/marketing, campaigns, inventory control & management for those who qualify. No experience necessary, we will train. For personal appt. call Jamie. 299-4106

**CATALOG MANAGER** Need well spoken, customer oriented people available full-time days/evenings/weekends. Hourly + commission. Apply in person at 22790 Heslip Dr. off 9 Mile, between Novi & Meadowbrook. 465-4420

**APARTMENT MANAGER COUPLE**  
 Must have 2 years experience in property management. Apartment & utilities included. Call Mon-Fri 9am-5pm. 352-4043

**APARTMENT MANAGER**  
 Southfield management company has an immediate opening for one of their multi-family unit apartment complexes. Experienced only need apply. Send resume to: Apartment Manager, P.O. Box 308, Southfield, MI 48037-0308

**ARE YOU CONFIDENT, good looking, enthusiastic, & aggressive?** If you are, you will advance with a fast growing Ad Agency. Work with the health, beauty, entertainment, & fitness industry. Make \$500-\$1000 a week. Laura  
 810-264-4246

**ARE YOU ENERGETIC?**  
 Always on the move? Real estate may be for you! Interested inquiries only. Call Sheila at 358-7111  
**REAL ESTATE ONE**  
 Inquire about our 100% commission

**500 Help Wanted**

**ALL AROUND MACHINIST**  
 No less than 10 yrs. experience, able to work without help of supervisor. For general machining, tool & die, & prototype. Part-time/full time available. Quasi, clean operation. Call (Paper) 406-9945 or send resume to P.O. Box 466, Northville, MI 48167

**APPLICATIONS TAKERS**  
 Be your own boss. Tell us when you produce. Only those serious about making money need apply.  
 Call Craig ASAP 313-326-4553  
 352-4043  
 If no answer leave message

**ART GALLERY DIRECTOR**  
 For soon to be established fine arts & contemporary art gallery. Manager & possibly all or part ownership. Gallery experience & strong marketing background preferred. Gallery hours daytime, Mon-Fri, few weekends or nights. Send resume & salary requirements to:  
 Box 416  
 Observer & Eccentric Newspapers  
 36251 Schoolcraft Rd.  
 Livonia MI 48150

**ASSEMBLY WORKERS**  
 needed, must be very good with hand tools & tape measure reading. Applications being taken between 9:00AM-3:00PM, US TRAILER CO. 53000 Grand River Avenue, New Hudson Can. (313) 525-4300

**ASSISTANT CONTROLLER**  
 Fast growing national computer sales company has new position for experienced accountant. To qualify 5 years minimum experience w/digital job offers competitive salary & excellent benefits. Send resume w/salary requirements to: Metro Computer Association, 36960 Metro Court, Sterling Hts., MI 48312

**500 Help Wanted**

**APPRENTICE REPAIR PERSON**  
 Needed to assist in refrigeration and appliance repairs. Good. Wages. Steady work. 28601 Southfield Rd. 559-2900

**ARE YOUR HOURS THIS GOOD**  
 No Nights, Weekends, Holidays! Part time, Mon-Fri hours earn \$140 - \$200 in weekly pay. Car needed, paid mileage. Call MERRY MAIDS 471-0930

**ASSISTANT FOR OPTICAL**  
 in Livonia. 4 days, will train. 427-0230

**ASSEMBLERS**  
 Light assembly. Will train. Benefits. Mon-Fri. 7AM-3:30PM with over time. Starting wage \$5 per hour. Apply at: Micro-Craft, 41107 Jo Dr. N. of Grand River, E. off Meadowbrook in the Vincent Industrial Park, Novi

**ASSISTANT MANAGER**  
 Radio group home serving developmentally disabled adults seeks Assistant Manager. Experience must include team based personnel management, client care, home operation, some college preferred. Afternoon shift, benefits. Call Sue 10am-4pm 537-9058

**ASSISTANT - Tiny Toys Daycare**  
 immediate full & part time needed. Some experience. Livonia, private home. 522-3182

**500 Help Wanted**

**ATHLETIC APPAREL**  
 To \$23,500 1st yr. Can earn to \$40,000 in less than 2 yrs. Some College &/or sales experience helps. Full benefits. Employment Center Agency. 569-1636

**ATTENTION**  
 Permanent full & part time positions in our Customer Service Department with excellent work conditions. Benefits & advancement opportunity. No experience required. Must be able to start immediately. \$375/wk to start. Phone 11-6pm. 313-9053

**ATTENTION LADIES & MEN**  
 • Light Assembly  
 • Plymouth/Novi/Wixom area  
 • All shifts  
 • \$5-6/hr.  
 MasterStaff  
 442-2255

**ATTENDANTS**  
**GIRLS, GUYS**

Start work today! Full & part-time Best Pay Advancement Plan in the industry. Flexible Hours. Call Manager & Ask 3 Pls for interview appointment. Colony Car Wash, Plymouth, MI. 455-1011

**500 Help Wanted**

**ARE YOU MOTIVATED? ARE YOU SOCIALLY ORIENTED? DO YOU WANT A FLEXIBLE SCHEDULE? ARE YOU WILLING TO WORK HARD?**  
 Excellent income opportunity. Looking for clean cut, well spoken individuals to become part of the largest positive & professional valued parking service in Michigan. You must have the ability to smile & mean it. All shifts, including days & nights. 704-1070

**ATTENTION!**  
 Oakland county residents in need of a job? Secretary, \$6-\$10, Computer Hardware Repair, \$8-\$12. No fees. See if you qualify. 354-9167

**ATTENTION**  
 \$30,000-\$50,000  
 Rapidly expanding, heavily under-staffed international marketing and training corporation seeks highly motivated, ambitious, outgoing individuals to fill several new sales and management positions. Full or part time. Will train. Call 853-8591

**500 Help Wanted**

**APPRENTICE AUTOMATIC SCREW MACHINE**  
 Full time, benefits. Days & nights. Apply at: 24850 N. Industrial Dr., N. of Grand River, between Haggerty & Hastings.

**ASSISTANT SALESPERSON**  
 Are you motivated, dependable & personable? We're looking for a sales assistant to work in our new home model sales office. For more info, call 11:30am-5pm. 855-4636

**ATTENTION!**  
 Earn up to \$8-\$8 per hour, house cleaning. Hiring immediately. The Cleaning Company. 525-7290

**ATTORNEY - Farmington Hills**  
 is seeking an Attorney with not less than 4 years experience in probate and estate planning to share space or make other business arrangement. Send resume to Box 448, Observer & Eccentric Newspapers 36251 Schoolcraft Rd. Livonia MI 48150

**DON MASSEY CADILLAC** the #1 dealer in the world is looking for Service Advisors. Please contact Jim or Luke 455-7600

## Shopping Center Market

has immediate openings for full or part-time:

- Clerk Cashiers • Stock Clerks
- Produce Clerks
- Deli Department
- Service Clerks

Must be 18 yrs. or older. Day & evening hours available. Weekend work required. Excellent pay, \$6 an hour to start.

Apply in person at:  
 Shopping Center Market  
 6433 Orchard Lake Rd.  
 (At 15 Mile Rd.), W. Bloomfield  
 39950 14 Mile Rd.  
 (At Haggerty Rd.) Walled Lake  
 425 N. Center St., Northville  
 Food Emporium  
 37399 W. 6 Mile Rd.  
 (At Newburg Rd.), Livonia

**HELP WANTED**  
 Opportunity to grow with the nation's leader in Direct Mail Advertising  
 • General Production Positions •  
 Now available - Starting at minimum wage PLUS PRODUCTIVITY INCENTIVE PAY!  
 Frequent performance reviews during first year of employment.  
 Two Ten Hour Shifts  
 5:00 am-3:30 pm 3:45 pm-2:15 am  
**WE HAVE A JOB FOR YOU!**  
**Position Offers:**  
 • Full Time Employment  
 • Excellent Location  
 • Opportunity for Advancement  
 • Excellent Major Medical, Dental and Life Insurance Benefits after 90 days  
**For consideration:**  
 • Apply in person between 10:00 am-2:00 pm, Mon-Fri. to:  
**ADVO, INC.**  
 12052 Merriman Rd. • Livonia, MI 48150  
 Equal Opportunity Employer M/F/D/V  
 We maintain a drug-free workplace and perform pre-employment substance abuse testing

**Share The Benefits of Our Growth**  
 A growing affiliate of a multi-billion dollar bank holding company, First of America Bank - Southeast Michigan continues to penetrate new markets throughout the region. As we strengthen our mortgage lending capability, we have an excellent opportunity available for an experienced Mortgage Loan Originator.  
**MORTGAGE LOAN ORIGINATOR**  
 This position is primarily an outside sales position, calling on realtors, builders, financial planners and other referral sources. In addition, our Mortgage Originators receive referrals from our branch-network and other bank departments.  
 Qualifications include a Bachelor's degree or equivalent experience, at least 1 year of residential mortgage experience and a good working knowledge of secondary market underwriting criteria.  
 We offer competitive incentive-based compensation packages, including full commission. First of America pays benefits, including 401-K and pension based on full W-2 earnings. Want to know more? Send in resume and compensation history to: **HUMAN RESOURCES Dept. - First of America Bank - 400 W. 4th St., Royal Oak, MI 48067.** We are proud to be an EEO/AA employer m/f/d/v.

**First of America**  
 Growing, But Still A Neighbor

## Source One Mortgage Services Corporation

4967 Crooks Road, Ste. 105  
 Troy, MI 48068  
 810/952-5500

**LOAN OFFICER \$45,000**

By calling on Realtors and others for mortgage referrals and applications, a commissioned Loan Officer meeting goal will earn \$45,000 per year. Experienced, successful LO's earn more.

As one of the nation's largest mortgage bankers, we have immediate openings for Loan Officer trainees. Successful candidates must be aggressive self-starters with strong sales background. Excellent opportunity for successful Realtor tired of self-employment!

Source One Loan Officers ARE NOT SELF-EMPLOYED. In addition to deductions for taxes, social security etc., all LO's enjoy:

- Forgivable advance against commission (for first 4 months)
- Achievement bonus
- Expense reimbursement
- Health, dental & insurance benefits
- Retirement & Employee Stock Ownership
- Paid vacation/holidays

Fax (810/952-5600), or mail resume in confidence to Mike Wisok, Manager.  
 Equal Opportunity Employer M/F/H/V

# Public Notice



The Observer and Eccentric Newspapers' phone system was down Tuesday morning for several hours. We apologize for any inconvenience this may have caused you or your business. Please accept our apology for this phone system failure.

**Observer & Eccentric**  
 CLASSIFIED ADVERTISING

644-1070 OAKLAND COUNTY. 591-0900 WAYNE COUNTY 852-3222 ROCHESTER-ROCHESTER HILLS

Michigan National Bank is seeking

## DEPOSIT PROCESSORS

**Part-Time**

for our Western Suburban Processing Center.

Day and Evening Shifts Available.

The Ideal Candidate Will Have:

- Cash Handling/Figure Work Experience
- The Ability to Work in a Production Environment
- Previous Job Stability
- Retail, Fast Food, or Teller Experience Preferred

We Offer:

- Excellent Benefit Package
- Promotional Opportunities
- Flexible Schedules
- Weekend and Holiday Hours
- One, Two and Three Day Schedules Available

Selected Applicants Will Receive Three Weeks of On-The-Job Training.

Applications are being accepted:  
 Tuesday, Wednesday and Thursday  
 10:00 a.m.-2:00 p.m.

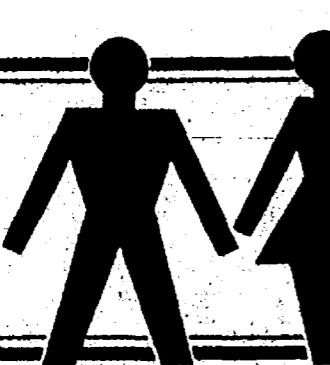
Michigan National Bank  
 Employment Office  
 27777 Inkster Road  
 (between 11 and 12 Mile Roads)  
 Farmington Hills, MI 48333

**Michigan National Bank**

We promote a drug-free environment. Substance abuse testing is part of the pre-employment process.

**Michigan National Bank**

E08



# EMPLOYMENT

## 500 Help Wanted

**Assistant Manager Trainee**  
- NO EXPERIENCE NECESSARY  
We're new to Michigan but growing fast. If you have the burning desire to succeed and the other so-called "soft" skills, we'll train you. Call today! Earn \$500 every week starting now. No nights or weekends. Branch manager possibilities within the 1st yr. for the right person. Call Mon-Thurs. 354-0447

**AUTO MECHANIC - CERTIFIED**  
**GOODYEAR**  
AUTO SERVICE CENTER  
Apply in person:  
**MARCH TIRE CO.**  
6757 Sheldon Rd., Canton

**NOW HIRING PART TIME**  
**FOR AUTO SERVICE AREA**  
Basic Services Positions  
Call Mon-Fri, 8-5  
**K MART**  
7 Mile & Farmington Rd.

**AUTO BODY REPAIR**  
5 years experience. Certified, frame, body, paint, electrical, etc. Must be honest, neat, fast, dependable, honest, own tools. Excellent pay. Also painter needed. Apply: 3150 W. 8 Mile Rd. at Merriman, Farmington Hills.

**AUTO BODY TECHNICIAN**  
large GM dealer, excellent pay plan & benefits. State certified.  
353-8200 ext 231

**AUTO DEALER**  
**MECHANICS**  
For busy Westlake Service Department of a large Ford Dealership. We are seeking 1 Automotive Technician and 1 Light Service Technician. Experience a must. We offer excellent pay, medical (Blue Cross), dental, vision, and 401k retirement. Call Don Hassan, 255-1310 between 9-6 or 500-000.

**PAT MILLIKEN FORD**  
Telephone 307 South of I-96

**AUTO ENGINE MACHINE SHOP**  
experienced Mechanic, also needs Engine Re-builder. Performance experience a plus.  
533-7060

**AUTOMATIC SCREW MACHINE**  
**ACME & DAVIDSON**  
Full time benefits. Days & nights. Experienced only. CSM Manufacturing, Farmington Hills.  
471-0704

**AUTO MECHANIC**  
State wide auto service organization seeking aggressive & financially motivated technicians to work in professional environment. Must have experience in drivability, suspension, electrical, air conditioning. Excellent pay & benefits. 535-2220

**AUTO MECHANIC/SHOP FOREMAN**  
Certified with 15 yrs. experience. Busy shop, Ford area.  
534-3758

**ENTRY LEVEL OPENING**  
For tube technician in 18 yr. service center. No mechanical certifications required. Unlimited advancement potential. Davis Auto, 18001 West Doherty Dr., Northville in the Northville Industrial Park.  
349-5115

**AUTO PORTER**  
For new car department. Full time with benefits. Paid vacation. Apply in person. 18001 West Doherty Dr. in Rochester Hills. See Pat Presutti.

**AUTO PORTER**  
Needed for busy collision shop. Must have drivers license, be dependable & able to work overtime when necessary. Experience preferred, but not necessary. Apply in person only at: 3150 W. 8 Mile Rd. Pontiac, Mon-Fri, 8-6pm.

**PRICER**  
VILLAGE FORD, President's Award Winner, is seeking a Service Pricer. Candidate should have 1+ years of experience in pricing at a Ford or Lincoln-Mercury dealership. We offer a competitive wage & benefit package, and a fun & caring work environment. If you are interested, please contact Allyn Campbell at 555-3900.

**BILLING SPECIALIST**  
Major company seeks individual with high volume invoicing experience on a main frame computer to work in a fast paced environment. Diversified Recruiters Co. 344-8700 FAX 344-8704

**PERSONNEL SYSTEMS** 459-1168  
9433 Haggerty Rd., Plymouth, MI

**EXPERIENCED COMMERCIAL**  
CARPET SALES PERSON  
INNOVATIVE FLOOR COVERING  
13250 Newburgh,  
Livonia, MI, 48150

**CAREER OPPORTUNITY**  
**HEATING & COOLING**  
SERVICE TECH  
Amana equipment experience a must. Excellent pay & benefits. Call 478-0625

**CARETAKER COUPLE** needed for small apartment complex in Canton. Some experience required. Salary includes apartment.  
397-0200

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397-0200

## 500 Help Wanted

**AUTO MECHANIC**  
Wanted, certified, experienced. Excellent opportunity. Westland area.  
525-2228

**AUTO MECHANICS** needed established business looking for experienced help. Pay negotiable with experience.  
533-7060

**AUTOMOTIVE DEALERSHIP**  
**OFFICE MANAGER**  
Large automotive dealership is in need of a well organized responsible individual who is able to work in a fast pace environment. Individual must be able to manage & train others. Individual will be responsible for all aspects of daily processing and accounting. Competitive pay and benefits. Send resume to: Box 396  
Observer & Electronic Newspapers  
36251 Schoolcraft Rd.  
Livonia MI 48150

**AUTO PARTS**  
**MURRAY'S DISCOUNT**  
Full time/part time  
Full time/part time

**AUTO PARTS**  
**COUNTERPERSONS**  
EXPERIENCE NECESSARY  
Flexible Scheduling  
Shift Cross Insurance  
+ Profit Sharing  
+ 401K + other benefits  
Call Store Manager  
458-5200  
Evergreen, Del  
537-5940

**AUTO PORTER** - needed for rapidly growing business. Good benefits. Must have good driving record. Apply at Holiday Chevrolet, 30250 Grand River, Farmington Hills. See Allen in Body Shop

**AUTO SERVICE PORTER**  
Must be dependable & have good driving record. Apply in person: 12375 Merriman Rd., Livonia.

**AUTO TECHNICIAN**  
Certification in performance - air conditioning - electrical. If you're looking for a long term position with full benefit package including dental, hospitalization, life, and insurance plans; vacation: 5 day work week; top pay rate; and opportunity to grow, apply to: Clement  
LOU LARICHE CHEVROLET CO.  
40875 Plymouth Rd.  
Livonia MI 48150  
453-4800

**AUTO, TIRE & OIL CHANGER**  
No experience necessary for growing Troy area Goodyear dealer. Good benefits. Opportunity to advance. Call 362-0350

**AUTO TRANSMISSION SHOP**  
B & R Mechanic, Min. 2 yrs. Apply in person. Redford Transmission, 15344 Telegraph Rd.  
337-7110

**SALES FIFTH AVENUE**  
Is now recruiting for full and part time positions in our beauty salon.  
- Cosmetologist  
- Nail Technician  
- Receptionist  
Paid vacations, paid holidays, competitive commissions and a discount at Saks.  
Please apply in the beauty salon (2nd level) Tuesday thru Friday, 12-4 PM. Send resume to: Saks Fifth Avenue, 600 Madison Ave., New York, NY 10017.

**BEVERLY HILLS** Redwood & Health Club looking for out-going, friendly people to work at snack bar. Must be people oriented and work well with others. Evening, weekend, and dry hours available. Applications can be filed out at 1555 Southfield Rd. (just north of I-96).  
349-5115

**BRIDGEPORT OPERATOR**  
Due to our recent expansion, we are in need of an experienced, bridgeport operator. Salary negotiable. Paid benefits. Apply: Pacific Machine Tool, 1144 Rg St. Walled Lake, 900-9903

**BRIDGEPORT OPERATOR**  
Min. 3 yrs. close tolerance detail work. Own tools, good math, competitive wages, steady over-time benefits, clean shop.  
729-9590

**BROKER** - So was I until I earned \$7200 in one month working from my home as a single parent. Own car required. 313-458-6377

**BUSY BEE HOUSEKEEPING**  
in Farmington Hills hiring immediately. Salary range: \$8.75-\$8.50 to start. Own car required. 855-1649

**CABLE CRAIN OPERATOR**  
END LOADER OPERATORS  
Inquires to: P. O. Box 1124, Southgate, MI 48195

**CABLE INSTALLERS & TECHS**  
for satellite and LAN networks. Own truck/van.  
313-454-0886

**CABLE PULLERS** wanted. Cabling and telephone background preferred, but not necessary. Call for interview.  
810-442-2800

**CAD DESIGNER/DETAILER**  
\$30K-\$34K  
Provide design support for controls engineering department in creating process control, motion control & material handling systems. Must know AUTOCAD 11 or higher, DOS, have working knowledge of control system hardware. Minimum 5 yrs. experience in industrial control.

**CITY OF BRIGHTON**  
Applications being accepted for the full time position of OPERATOR-UTILITY 1. \$7,435.00 plus benefits. Entry level position in the Street Division, consisting of a wide variety of public works related activities including but not limited to use of small tools, lawn equipment, power tools, operate front-end and backhoe, meter reading. Must be able to perform manual labor in all weather conditions. Applicants must be 18 years of age and possess a valid Michigan Drivers License. CD preferred. Ability to obtain a valid CD may be obtained from City Hall, 200 N. First Street, Brighton, MI 48116, and must be returned to City Hall, ATTN: Tammy Farmer, Administrative Asst. by February 11, 1994. No phone calls other than to obtain an application.  
An Equal Opportunity Employer

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# BUILDING & BUSINESS

THURSDAY, JANUARY 27, 1994

F

## BUILDING & BUSINESS' SUBURBAN STARS

Suburban Stars highlights promotions, transfers, hirings and other key personnel moves within the suburban business community. Send a brief biographical summary - including the towns of residency and employment and a black-and-white photo, if desired - to: Suburban Stars, Building & Business, Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia 48150. Our fax number is 313-591-7279.

Dinah Tolbert of Southfield was promoted to an audit department manager at Detroit-based Deloitte and Touche. She joined the firm in 1981. She specializes in serving health care clients.



Tolbert

Julie Anne Sager of Livonia was named a partner in the West Bloomfield accounting firm of Dobb & Co., P.C. She's a CPA who has been with the accounting and tax service firm since 1985.



Sager

Norman Weast of Plymouth Township, a certified financial planner based in downtown Plymouth, was honored as one of SunAmerica Securities' leading representatives. He was one of 150 registered reps nationwide honored for outstanding service and leadership in 1993.



Weast

Christina Lovio-George of Bloomfield Hills was elected to head the Metropolitan Detroit Convention & Visitors Bureau's membership committee. She's president of Detroit-based LovioGeorge Inc., a marketing communications and public relations company.



Lovio-George

Michael T. Mulcahey was named national assistant director of Livonia-based Miss Renaissance of the U.S.A.

See STARS, 2F



Dream Street: Keating's Home Town includes nine full-sized modular houses inside a 93,000-square-foot warehouse in Farmington Hills.

STAFF PHOTOS BY SHARON LEMIEUX

## Modular homes sold from 'town square'



Prospects sometimes have only a couple of models to walk through at a building site or they have to resort to pictures, renderings and floor plans at a construction trailer. Now comes a new way of marketing homes in Farmington Hills.

By DOUG FUNKE  
STAFF WRITER

Howard T. Keating III is an expeditor now, not a builder. But he has built an unusual new home sales concept in Farmington Hills. The Troy resident matches buyers of modular homes - units constructed to traditional code in factories, then transported to lots in sections for reassembly - with licensed builders who can put things together on site.

Keating, 45, can show prospective buyers nine models, not renderings or photographs, but actual houses they can walk through. He can help find a lot to place the model, arrange a mortgage and, if necessary, find a second job to pay for everything.

All of this under one roof in a 93,000-square-foot warehouse off Halsted, between Nine Mile and Grand River, which he calls Keating's Home Town.

"This is Dream Street," he said pointing to seven models arranged in a square. And with the house lights dimmed amid the sights and sounds of a babbling fountain and artificial landscaping, it actually looks like a piece of small-town America.

"Isn't this wonderful?" he said. "Remember, it's freezing outside, guys."

Keating said he came up with the idea to expand after enjoying tremendous success with three modular

models at a builder's show about six years ago.

"We were astonished at how many people came just to see our houses," he said. "There was a 20-minute wait just to get into the first home. We walked out with 1,306 appointments and 8,000 written inquiries."

"The past president of Frank's Nursery said, 'Howard, too bad you can't do this year around,'" Keating said.

Shortly thereafter, Keating said he was caught up in financing problems with a failed savings and loan. He stopped building and began to massage the model-within-



Keating

See MODULAR, 2F

## Reaching out

### Suburban contractors upbeat about Archer

By DOUG FUNKE  
STAFF WRITER

Suburban contractors may have received the signal they were looking for last week when Detroit Mayor Dennis Archer spoke to their professional association about doing business in the big city.

Members of the Detroit chapter Associated General Contractors of America agree that the potential for work in Detroit is great. Several expressed their thoughts on what it will take to get the redevelopment ball rolling.

"We would hope the atmosphere, the energy Archer seems to exert will renew confidence so developers will invest and put money in the city," said Richard Millgard, executive vice president of the Millgard Corp. in Livonia.

"Instead of building walls, I think Archer will work to enhance building," Millgard said.

Part of that may involve relaxing or rethinking existing work crew re-

quirements established by previous mayoral order, especially as they concern residency, Millgard suggested.

"I don't think it will happen overnight, but, again, it goes to immediate confidence," he added.

Larry Dailey, chairman of Perini Building Central U.S. Division in Southfield, said he believes that Archer will be a breath of fresh air.

"I think Coleman (Young) tried to do a job, but became kind of one-dimensional," Dailey said. "Dennis seems to want to work with (Wayne County Executive Edward) McNamara and (Oakland County Executive L. Brooks) Patterson."

"He (Archer) looks at it not just as a Detroit issues, but a metro issue," Dailey said. "Developers are going to

have to have attractive economic packages, the permit process must become easier, funding must become available, which means banks must become involved, clients must be attracted."

"The challenge is so big, you just have to work area by area," he continued. "One of the biggest things you can do is get enterprise zones, grants and tax breaks by the federal government. That can start growth."

Thomas H. Landry, president of A.J. Etkin Construction in Farmington Hills, also is president of the Detroit chapter. "One person being positive and focusing on a vision can create a spirit and vitality," Landry said. "To achieve a dream, you have to have a dream."

Archer can help developers by cutting through red tape and promoting enterprise zones, Landry suggested. Contractors can help by looking at their costs of doing business and pro-

See CONTRACTORS, 2F

### Teamwork with suburbs a must: new mayor

By DOUG FUNKE  
STAFF WRITER

It was almost a love-in when Mayor Dennis Archer told a group of predominantly suburban contractors what he would try to do for them and what they could do for Detroit and their own cause.

"Let's talk about what it is that we perhaps can do together," the mayor said, outlining both long-term and immediate action plans.

"I will name two task forces," Archer said. "I want them to look at all the documents gathering dust called master plans."

"What should we do about the world's greatest undeveloped waterfront? Where should we have a new industrial park? Where should we have a mall? The east side or west side? Strip centers - we need them all."

"Detroit is an ideal lab for growth and development," Archer continued. "Ninety percent of the vacant land in the city is free of environmental problems. We have enough land in this

city to accomplish anything."

The mayor, who drew two standing ovations from some 230 contractors and their guests, mentioned a couple other goals.

"I think you will find our pension fund will be involved in new projects in the city of Detroit," Archer said.

"We're going to cut red tape. If you want inspections, you'll get them. And we'll pay our bills on time."

The mayor also asked for the contractors' help.

"In April, my wife, sons and I are going to lead a beautification clean-up of our city," Archer said. "If you've got big trucks or dumpsters you can let us use... that would be a big help to us."

The mayor suggested that contractors hire school kids at minimum

wage a few hours per week to teach work values and provide some spending money.

"Show them what to do, to be at work on time, to be dressed properly, the importance of good manners," the mayor said. "When we do that, we give our children opportunity to see hope."

"The days of the designated developer are gone," Archer continued. "Let me suggest that those of you with the capacity go from contractor to developer. If you have a good idea, bring it to the table yourself."

"Let's come together so we can make opportunities for everyone to be successful," he said. "There's going to be a lot for everyone to do. It's in everybody's interest for Detroit to become healthy again."

"Detroit isn't competing with Auburn Hills, Novi and Livonia. Our competition is the Cleveland region, the Boston region, the Philadelphia region. Everyone suffers from the negative image we've had in the past."



Landry



Archer

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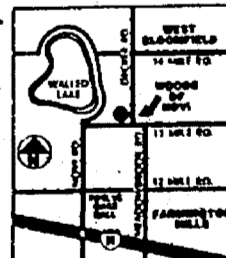
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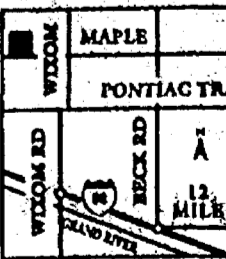
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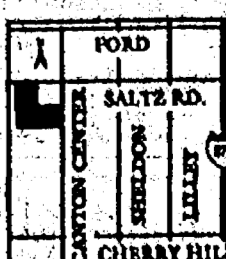
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## Stars from page 1F

Every August since 1988, the company has produced one of the biggest, beauty pageants in the country. Miss Renaissance stages several local pageants for women and children and this year will begin offering modeling and pageant seminars.

**Fran O'Connor** of Garden City has joined Tennyson Chevrolet, Livonia, as a warranty and parts clerk. She brings seven years of dealership experience as a warranty clerk and a receivables clerk.



O'Connor

**Robert Stempel** of Bloomfield Hills was named general chairman of Junior Achievement of Southeastern Michigan's 1994 operating campaign, which runs Feb. 1 through April. He's retired chairman and CEO of General Motors.



Stempel

**Christopher Ilitch** of Oakland County was named group vice president at Little Caesar Enterprises, Detroit. He will oversee administrative departments as well as marketing, communications, and research and development.



Ilitch

**Kevin Higdon** of Rochester Hills was promoted to general manager of The Prudential's Detroit Metro Agency, moving from the Ft. Wayne Agency. He heads 220 representatives in six metro offices, including Livonia. He joined The Prudential in 1986 and has been honored for sales and service.



Higdon

**Winfried Schnitzler** of Bloomfield Hills, a native of Wuppertal, Germany, retired as vice president of General Motors Overseas Distribution Corporation Jan. 1. He was also director of the NAES, Fleet, Government and Military Sales Department.

Schnitzler joined GM's financial department in New York in 1963 as a senior auditor.

**Reem Samra** of West Bloomfield was promoted to an audit department manager at Detroit-based Deloitte and Touche. She joined the firm in 1992 and specializes in manufacturing and government.



Samra

**Lear Seating Corp.**, Southfield, announced the following promotions in the firm's major customer groups: **Gerald G. Harris** of Troy becomes vice president and general manager of GM operations. He joined the company in 1962 as manager-management information systems and also has been plant manager, sales manager and director of sales. **Randal T. Murphy** of Farmington Hills becomes vice president and general manager of Chrysler/BMW operations. He joined Lear in 1965 as a product engineer and became vice president-product engineering. **Arthur H. Vartanian** of Farmington Hills was promoted from director of GM operations to vice president and general manager of Ford operations. He joined the company as a product engineer in 1981 and has held several engineering posts.

**Suzanne C. Drea**, a native of Farmington Hills, was named associate director of community relations at Havenwyck Hospital, Auburn Hills. Drea, now of Lake Orion, is a limited license psychologist and a licensed counselor, with nearly 10 years of experience in public schools and community agencies. She's chairperson of the Oakland County Substance Abuse Advisory Council and has a private practice in Lake Orion.

**Michael E. Quarton** of Birmingham, who purchased an interest in TRM Group, Inc., an Auburn Hills telecommunications firm, was named company president. **Tim Mackin** of Royal Oak will continue as chief executive officer. Both Quarton and Mackin spent several years at AT&T, where Quarton was branch manager and marketing director of high tech products. Mackin worked in AT&T's engineering and sales divisions.

TRM, an Ameritech distributor, specializes in designing telecommunication systems for business.

**Michelle D. Caron** of Canton was named marketing services representative at Smith-Winchester, a Southfield advertising agency. She previously was director of marketing resources at Creative House Advertising, Farmington Hills.

**Pamela Light** of Canton has joined First International Financial Corp., Livonia, as the loan officer. She previously worked for Home Protection One Corp., Farmington Hills.

**Art Nalli**, a former Redford Township resident, has joined 7UP Detroit as sales promotion manager for independent retailers. He previously was a regional sales manager for Pepsi Cola. **Curtis Paul Gropman** of Bloomfield Hills has joined the firm as sales promotion manager in charge of drugstores and mobile market customers. He'll develop joint advertising promotions between retailers and 7UP Detroit, an operation owned by Brooks Beverage Management, Inc.

**Ross Roy Communications**, based in Bloomfield Hills, has hired five account administrators from Observer & Eccentric communities: **Joanne Schettler** of Plymouth is responsible for the account administrative functions for the Chrysler Plymouth merchandising account. **Robert Gibb** of Bloomfield Hills joins the Chrysler International account, tracking the status of projects in production and managing the communication between account groups and support staff. **Todd Morton** of Birmingham will work on the Jeep Eagle merchandising account team. **Julie Sayyae** of Royal Oak will track the status of the Chrysler Educational Services jobs in production. **Darrin Dimitry** of Orchard Lake joins the Sports Authority and National Bank of Detroit account teams.

**Pamela S. Ritter** of Royal Oak, previously a law clerk at the law firm of Strobl and Manogian in Bloomfield Hills, has joined the firm as an associate in the commercial litigation division.

**Kevin Leese** has joined Unique Film & Video in Farmington Hills as head of the graphics department. The Hazel Park resident previously worked for Amway Corp., where he developed the multimedia lab. He's also designed multimedia special effects for live music performances throughout the Midwest.

**Stephen A. Krawczyk** of Rochester Hills was named product manager for garage doors at Stanley Door Systems, Troy. He's responsible for pricing, promotion, packaging and product development of Stanley Door Systems' steel garage door products.

**Emma J. Brooks** was appointed marketing administration manager at J.R. Thompson Co., a Farmington Hills marketing and communications firm. She's responsible for managing program administration services, including marketing and communications support and research services. The Holly resident previously was supervisor of customer service and advertising/marketing at Tractech/Dyneer Corp., Warren.

## Modular from page 1F

a-warehouse concept. He eventually found a half-dozen investors.

They leased a large warehouse in Farmington Hills — "the ceiling height, it's 27½ feet, and it's a good location for us" — and spent about three months setting up. The official grand opening was Jan. 15.

When completely finished, Keating's Home Town will feature a child-care room, a nature center, and a vending/eating area where suppliers like Carrier, Honeywell and Detroit Edison can exhibit their goods and conduct demonstrations, Keating said.

There is no admission charge and visitors will be taken on guided tours through the models.

"Our mission is to educate people," Keating said. "People who want \$200,000 can go fend for themselves. People who want to buy for \$75,000, \$80,000 need help."

"We have special financing. We have employment agencies here for people who need supplemental income. We have credit counselors here if people need help with that."

"We are not builders here, we're coordinators," he emphasized.

While Keating designs the models, the units actually are built in Indiana or Marlette, Mich., and purchased by individual buyers through the builders who reassemble the units on lots.

The nine models ranging from a 1,093-square-foot ranch to a 2,104-square-foot, two-story country home all are priced at less than \$100,000, even with upgraded options.

The models can be constructed over a basement or crawl space. Garages are standard on some models, extra on others.



Keating expects two models to be especially popular. Expressions, a ranch of 1,203 square feet, has an option of three bedrooms or two bedrooms and a study. The base price with basement is \$73,600, crawl space \$70,200.

"People love it when kids can be on one side of the house, parents on the other," he said. Then there's the Freedom, a 1,093-square-foot, barrier-free ranch priced at \$80,200 with basement, \$75,400 with crawl space.

"Look at the large thermostat, (electrical) plugs are off the floor, wide hallways, space for a wheelchair under the kitchen sink, a wheel-in shower," Keating said. Lots cost extra.

Buyers of the models can arrange their own financing and find their own building site or use the services provided by Michigan Lot Exchange, a Keating subsidiary, or Nationwide Mortgage at Home Town.

Modular homes have the same building codes as stick-built, site construction. Keating said.

ing said. His prices include a 15-year warranty and one-year layoff insurance policy to pay the mortgage, utilities and medical insurance and child care as part of the base price.

Gordon Blake is spokesman for the major investors of Home Town.

"My confidence in this concept, the people involved and the opportunity to get a return on my investment — and to give back to society — prompted my involvement," he said.

Raymond Anderson is an area builder who will link up with Keating.

"I think it's nice you can show people what their house is going to look like," Anderson said. "People are amazed. The quality of the houses is fine. There's nothing wrong with that at all."

Joe Slavik, owner of a Farmington Hills building company, serves as an advisor to Keating.

"The key in this is you market housing like you market automobiles," Slavik said. "You have a big showroom with all the models and styles where people can come and have all their questions answered."

Keating figures he can get customers into a house within 90 days if there's no hold-up on municipally issued building permits.

"Really, this is the least risky of all (marketing strategies)," Keating said. "I have six markets under one roof. In a subdivision, you only have one market and if you're wrong, you're in trouble."

"This is a fun experience and a learning experience. This will attract the public."

## Contractors from page 1F

viding employment opportunities for city residents.

The crime problem has been addressed in areas of the city that have experienced a renaissance — Harbortown, Victoria Place and Riverfront, Landry said. He's also impressed with Archer's commitment to education. "Quality of life is a concern of everybody, obviously," Landry said. "You need a trickle before it can pour. That's what's happening."

Art Shmina, chairman of A.Z. Shmina in Livonia, is a past president of the Detroit chapter. "The new mayor is non-confrontational," Shmina said. "He has a spirit of cooperation. He's of the type who invites people in. Very definitely he can make a difference."

"I don't think Archer should be looked upon as an entity of Detroit. He's quality all the way and sets a tone for the area. At that point, there must be encouragement of private enterprise through laws about anything that restricts our activity."

"Taxes, I think, have got to be lowered," Shmina added.

Bill McCarthy, president of McCarthy & Smith in Redford Township, sees a need to attract new business and then better efforts to expedite the construction process once it starts.

"You've got to go out looking for industry to locate in the area," McCarthy said. "It won't be automatic. They won't spend in the city."

And about the paperwork process?

"The whole attitude here was very poor," McCarthy recalled. "It was tough to get permits. Inspections? Impossible. You're probably going to have to do something about taxes in the city, too. Income and property taxes are out of touch."

"It's going to take time and patience. Don't get your expectations so high you'll be disappointed. It takes year to cultivate an environment. Investors perceive hospitality, a good investment."

"A city has to be safe, clean, well managed. If he can get the garbage picked up, buses run on time, crime is better, education — that's what it's going to take," Smith said. "Can one man make a difference? You better believe it."

Frank Smith, president of the Greater Detroit Chamber of Commerce, said: "We have 11,200 companies as members, only 25 percent in the city. We're regional. Our whole perspective is this marketplace."

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**HEATING & AIR** - Immediate, permanent full time positions (2) for skilled Service Technicians.

**HIGH EARNINGS** - BENEFITS & PROFIT SHARING - COMPANY VEHICLE

Join the best and the busiest. Apply in person only. AIRMASTER HEATING & AIR 28700 Coolidge Hwy. (between 11 and 12 Mile) Berkley, MI 48072

**HEATING & COOLING COMPANY** seeks experienced residential & commercial installer with strong service background. Only qualified apply. 453-4000

**HEATING & COOLING Service Technicians** - Experienced, trouble shooter, commercial & residential. Excellent pay and benefits. 592-1111. Call 477-2005

**HEATING & COOLING Technician** for residential & commercial repair & installation. Must be experienced in wet & dry heat. Good benefits & wages. Call 477-2005

**HEATING & COOLING Technician** Must be experienced. Excellent pay, company vehicle provided. Full time position, not seasonal. Start immediately. 584-0251

**HEAVY EQUIPMENT MECHANIC** Experience required. Inquires to: P.O. Box 1124, Southgate, MI 48195

**HIRING 2ND SHIFT/WAREHOUSE** \$6/hr. plus benefits. Apply in person. Mon & Weds. 2-5pm. 474-8841. 11355 Vincent Ct., Novi

**HONE & LAP HAND** Precision machinist with a minimum of 2 years experience. Must be familiar with air gauging & Sunnen Hone machine. Excellent benefits. Please apply 8-4-30. Ventura Industries, 46301 Port St. Plymouth, MI 48170 (313)459-6044

**Hotel** **CHIEF BUILDING ENGINEER** - Must seek chief building engineer with at least 3 yrs. experience. Must be familiar with all aspects of building/construction. Knowledgeable of plumbing, electrical, carpentry. Responsibilities include purchasing, supervising & scheduling of staff. Send resume to: P.O. Box 43588, Detroit, MI 48226

**Hotel** **HOUSEKEEPERS** - Laundry Attendants

**COMFORT INN** of Livonia is offering immediate opportunity. Our housekeeping department. Pleasant work environment with convenient day time hrs. Apply in person. **COMFORT INN** 29235 Buckingham Livonia An Equal Opportunity Employer

**THESE OPPORTUNITIES WILL WARM YOU...** at The Southfield Marriott you'll find the hottest career opportunities in town available now! We seek:

- Housekeepers
- Guest Service Associates
- Restaurant Servers
- Dining Room Attendants
- Expediter
- Station Attendant
- Restaurant Supervisor

You'll warm up to our competitive wages, attractive Marriott benefits and career advancement potential! Apply in person Mon & Weds. 2-5pm OR Tues & Fri. 9-11am at:

**SOUTHFIELD MARRIOTT** 27033 Northwestern Hwy. Southfield, MI

**EOE M/F/D/V** Marriott is committed to a drug-free workplace.

**HOUSECLEANERS** - The fastest growing field service in Michigan is now accepting applications for a few dedicated individuals. UNLIMITED PAY POTENTIAL. Drive time included plus we furnish the new auto. FULL MEDICAL, FULL UNIFORMS, Paid holidays/advancement opportunities. 473-9300 American Freedom Molds, Inc.

**HOUSE CLEANERS** Wanted. Experienced only. Full/part time. \$5-\$10/hr. Paid uniforms, vacation, holidays. Farmington Hills. 489-1990

**HOUSEKEEPING (Residential)**, no evictions. Holidays. Permanent after 90 days. **HUMAN RESOURCES** 338-8883

**INDUSTRIAL SEWER** needed for health care product company. Some experience required. **HUMAN RESOURCES** 541-0600

**HUMAN RESOURCE SPECIALIST** Seeking Experienced Human Resource Specialist Requirements:

- Knowledge of Benefits Administration
- Corporate Policy Administration
- Proficiency in Lotus and WordPerfect
- Proficiency in data base plus good oral & written communication skills
- Must work well with others
- Send resume with salary requirements to Box 430

Observer & Eccentric Newspapers 36251 Schoolcraft Rd. Livonia MI 48150

**IMMEDIATE POSITIONS OPEN** - Office cleaning, evenings Mon-Fri. \$5.50/hour to start. Must have police clearance. Apply in person: B.C. Cleaning, 26727 W. 7 Mile, between Beech & I-75. 535-4848

**HOUSE CLEANING** positions available. \$5-\$8 per hour. Must be reliable and have own car. 455-5435

**HOUSEKEEPERS & NIGHT LAUNDRY** needed for full time positions. Apply in person. Red Roof Inn, 24300 Sinclair, Farmington Hills.

**HOUSEKEEPER WANTED** - Part time only. Full time position. Apply in person. 5300 Wayne Rd., Art Van Furniture.

**HVAC SERVICE TECH** - Immediate openings. EARN UP TO \$8/HOUR. Cleaning apartment hallways. Mon-Fri. 8am-4pm. B.C. Cleaning, 26727 West 7 Mile, between Beech & I-75. 535-4848

**\$150 BONUS** - LIGHT INDUSTRIAL APPLY TODAY! WORK TODAY!

AM and PM shifts available in all locations for the following light industrial work:

**PRESS OPERATORS** - GENERAL ASSEMBLY ELECTRONIC ASSEMBLY

**GENERAL LABOR** - MACHINE OPERATORS SORTERS BLUE PRINT READING

Call today for an appointment!

**SNELLING PERSONNEL** - NEVER A FEE

Livonia 484-2100 Southfield 322-1300 Auburn Hills 373-7500 Taylor 284-0777

**INJECTION MOLDING** - MACHINING REPAIR

3-5 Yrs. Experience. Willing to work any shift. Must have own tools, able to trouble shoot electrical, hydraulic & mechanical problems. Apply 38700 Plymouth Rd., Livonia. 484-0800

**INSIDE SALES PERSON** - material salesperson. Must be able to read simple blue print and have experience in the material handling field. A solid position with an established growing company. Call for appointment. 326-1601

**INSTALLER/CABINET MAKER** - Expanding custom closet & kitchen company looking for sharp, hard working individual. 482-0411

**INSTALLERS/SHOP HELP** - Inside alarm windows & light carpentry. Drivers license. Troy area. 583-4300

## 500 Help Wanted

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**INSTALLERS/SHOP HELP** - Inside alarm windows & light carpentry. Drivers license. Troy area. 583-4300

**INSTRUCTORS** - for electrical, plumbing, HVAC & stationary engineers. Education Training Institute of Technology, 4001 W. 13 Mile, Detroit, MI 48221 345-1871

**INSULATION INSTALLER** - Experienced in blown-in insulation for existing homes. Benefits package. 477-5552

**INSURANCE AGENCY** in Auburn Hills needs experienced Personal Lines Customer Service Rep. Call Mrs. Sawyer, 377-9600 or fax resume to 377-0082

**INSURANCE AGENCY MANAGER** - You want your agency close to home and near your clients. You enjoy recruiting, training and coaching. Mass Mutual wants to expand. Call Larry L. Herr, 485-1010

**INSURANCE** - Looking for an exciting career in the insurance industry? Positions in your area for full time or part time. Customer service, clerical, sales or telemarketing. Resumes to: Checks & Balances, P.O. Box 250549, Franklin, MI 48025-0549. An Equal Opportunity Employer

**INSURANCE** - Successful A/P Producer needed for large agency up North on major lake. Product managers, little competition so opportunity for success is good. High salary to the right candidate. Ann Bel Personnel 540-3355

**INTERIOR LANDSCAPE CO** looking for responsible, self motivated person with a good driving record to deliver and install tropical plants. 681-1593

**INTERNATIONAL CO.** Needs Sales People for local locations! If you are aggressive, like to talk on the phone, and like to make money, is for you. Shifts available, 9am to 12pm and 5pm to 9pm. Apply in person at Old Mill Plaza, Rochester Hills Plaza. 652-3103

**JOANITORIAL** - Immediate openings. Part time, flexible hours. 36655 Schoolcraft, Livonia

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## 500 Help Wanted

**JIFFY LUBE** - now hiring technicians at new Northwest location. Will train, competitive wages. Call Mr. Kennedy for interview. 345-2558

**KENNEL ATTENDANT** - Full-time opening at Michigan Humane Society's West Shelter. Animal handling experience preferred. Starting pay \$4.50 per hour. Apply in person at 32255 Marquette Rd. (east of Newburgh Rd.) in Westland.

**KEYPUNCH OPERATOR** - experienced on Tarten system. Full time, day shift. Possible \$10/hour on incentive. Call 9am-3pm. 559-0200

**LAB TECHNICIAN** - Manufacture needs analytical work performed. Send resume to: 14707 Keel, Plymouth, MI 48170

**LANE ATTENDANT/JUMP** - Part time. Woodland Lakes. Livonia 522-4515, after 6pm

**LATHE HAND OPERATOR** - Experienced only. Full time. benefits. Livonia area. Call between 9-11AM. 591-1045

**LATHE OPERATOR & Drill Press** - Operator experience required. Immediate opening. Apply at 5823 Cherry Hill Rd. Corner of Ridge Rd. in Canton.

**LAWN CARE SPECIALISTS** - Put yourself yards ahead. Tru-Green/ChemLawn Lawncare. Specialists in lawn care, tree care, responsive, independent, reliable and pleasant to deal with. If that's you, you can enjoy an attractive salary with benefits. Just contact the Livonia Tru-Green/ChemLawn Facility at 525-5200

**TRU-GREEN/CHEMLAWN** - Where The Grass is Greener

**LAWN SPRAYERS** needed full and/or part-time for Novis-based lawn care. Experience preferred, but no certification necessary. Please forward resume 25715 Meadowbrook, Novi, MI 48375

**LAWN & TREE CARE** - Lawn Care Technicians, Landscapers, Tree Trimmers, Tree Care Technicians, Irrigation Specialists desired. We offer a starting wage to match your experience and time and half after 40 hrs. incentive bonus, paid holidays, pension plan, and medical coverage. We participate in a 401(k) plan. Employment screening. Must have valid Michigan Driver's license, CDL or chauffeur. For a career opportunity apply in person. 8100 Road, Canton 313-459-8990

**LEASING AGENT** - Southfield luxury area needs someone on weekends to help our visitors. Must have at least 10 yrs work experience we will train you. 355-0770

**LEASING CONSULTANT** - Area management company seeks professional individual to join our team. Must have strong sales ability, experience preferred. Full time position with benefits, includes weekend. Send resume to: Keith Breitbart, 31731 Northeast Highway, Suite 200E, Farmington Hills, MI 48334

**LEASING CONSULTANT** - for Ann Arbor apartment community. Sales and leasing experience. No smoking office. Contact Jenny at (313) 663-8700

**LEASING CONSULTANT** - Seeking professional, energetic & enthusiastic person for Farmington Hills apartment community. Must be goal oriented, motivated & have good communication skills. Sales experience preferred but will train the right person. 474-5526

**LEASING POSITION** for an apt. community in Southfield, full time, benefits available. experience needed. Apply in person. 4800 Walnut Lake Rd., W. Bloomfield 48323

**LIBRARIAN** - Computer & Technology. Computer & Technology. Evening & Sat. rotation. SS Cysr & Methodist Seminary, St. Mary's College, Ann Arbor, MI 48106-1000

**LIBRARY CLERK** 14 hrs. per wk. \$6.25 to \$7.25 per hr. high school diploma required. Send resume by Feb. 11 to: Oak School, 4600 Walnut Lake Rd., W. Bloomfield 48323

**LIGHT ASSEMBLY** - Full time. \$5.00/hr. Mon-Thru Fri. 8am-4:30pm. Occasional overtime. Grand River/10 Mile area. Salary 615-4584

**LIGHT ASSEMBLY** - Machine shop Farmington Hills. Full time. Benefits. Days. Apply at 24550 N. Industrial Dr., N. of Grand River, between Haggerty & Hallsted.

**LIGHT INDUSTRIAL** - General Labor. TEMPS INC. 524-3638

**LIGHT INDUSTRIAL** - we have several openings in Novi, Livonia, Farmington Hills or Dearborn. No experience necessary. ETO Temporary Services. An Equal Opportunity Employer

**LONG TERM** light assembly workers needed in Farmington Hills for days/afternoon. Excellent wages and conditions for both men and women. Immediate openings. Call 484-7078

**LOOKING FOR** college graduates to work in professional environment. training position. Career oriented. hard working & personable. Resume to: 188 Haggerty, Farmington Hills, MI 48335. Attn: Brandie Hooper

**MACHINE OPERATORS** - Draw straighten and cut-off operators needed for automotive parts supplier. Day & afternoon shifts available. Some overtime. Competitive wage and company paid benefits package. Call Personnel Department. 531-7500

**MACHINE OPERATORS & LIGHT ASSEMBLERS** - ADIA THE EMPLOYMENT PEOPLE (313) 722-9060 (313) 382-2342

**MACHINE SHOP** - Full time. Day and night shifts. Must have tools and transportation. Call for info: 624-2410

**MACHINIST** - vertical shaft (diesel) operator, lathe and mill experience a plus. Call Marty at 482-1808

**MACHINE OPERATORS** - Join our team! Growing manufacturing firm near Ann Arbor needs Machine Operators. Prefer experience in hydraulic and pneumatic industrial equipment with exposure to Statistical Process Control and Juei in Time Manufacturing but will consider training mechanical. Full time individual with a solid work history and a team spirit. Shift flexibility is a must. At least 12 months experience and education. Excellent fully paid company benefit plan after 90 days. For immediate consideration, we accept applications from 8am-12 noon and 1pm to 4pm Monday through Friday (or send resume to: Mary Jo 7493 E. M-36, Box 1155, Hamburg, MI 48139-0155. An Equal Opportunity Employer

**MACHINIST** tool, electronics, pipe and metal persons. JIC installations. 584-8970

## 500 Help Wanted

**Machine Operators** - Bend & Drill Injection Molding. NEEDS: Experience preferred but not necessary. 3 shifts. Smoke-free environment. Apply in person: 34000 Autry, Livonia, MI

**MACHINE OPERATOR TRAINEE** - experienced mechanical aptitude. Full time, day shift only. Some overtime. Apply in person. 5850 Sheldon Rd., Belle Isle

**MACHINE OPERATORS** - \$4 to Start. Immediate openings for qualified machine operators. Must be mechanically inclined. Full time, day & night shifts. Call: 476-7212

**MACHINE SHOP** - Immediate openings in Farmington Hills, Wixom & Milford area. Day & night shifts. Steady, full time work. Some overtime. Vacations, holidays, benefits. Some experience preferred. Must be able to work on lathe, mill, and drill. Send resume to: 3550 Wixom Rd. 473-9305

**MACHINE TECHNICIANS** - Growing company looking for experienced injection and/or blow molding technicians. Must have strong mechanical background & must be hands-on position in team environment. Must have minimum High School Diploma or GED. Apply in person. 11111 M-14, Westland (S. of Ford). An Equal Opportunity Employer

**MACHINIST** - All around machinist, prefer experience with indexable tool holders. Apply to Box 436. Observer & Eccentric Newspapers 36251 Schoolcraft Rd. Livonia MI 48150

**MACHINIST** - Journeyman status or 8 yrs. experience with documented letters as a machinist. Must be able to work any shift, top rate. \$16.89 an hour with some overtime plus shift premium. Send resume or apply at: DAVIS TOOL & ENGINEERING Attn: Human Resources 19250 Plymouth Rd. Detroit, MI 48224

**MACHINISTS** - grinder hands, mill hands, boring mill. 3 yrs. experience required. Benefits. Apply: 613 Manufacturers Dr., Westland 729-5700

**MACHINISTS HELPER** - Immediate opening for your light manufacturing experience. Redford area. Temp perm. Surface, males/females Call Lisa 799-3949. Universal Temporary Services

**MACHINISTS** - Surface, I.D., O.D. to work days or nights. Call for details. High. Apply at 4855 Bellevue Rd. Canton, MI

**MACHINIST WANTED** - For Specialty Machine Builder. Experienced with Mill/Lathe work. General job shop work & some minor assembly jobs required. Send resume to: 3291 Ann Arbor, MI 48103-3291. An Equal Opportunity Employer

**ON-SITE CARETAKER** - For small apartment complex. Compensation commensurate with duties. Hours from 8pm-5am. 522-9651

**HOTEL MAINTENANCE** - looking for an experienced, outgoing individual to join our team. Must have experience in plumbing, electrical & minor carpentry. Previous hotel experience preferred. Good starting wage & benefits. Apply in person. 11712 Laurel Park Dr., Livonia. No phone calls please

**MAIDS** - Great hourly! Great money! Great company! Join our team & make lots of money! Must be Mon-Fri. no evenings. Up to \$7.50/hr. 476-9810

**MAINTENANCE** - All around mobile home maintenance & repair. Wages commensurate with experience. Apply in person. Mon-Fri. 9-4. 22600 Middlebelt Rd., N. of 8

**MAINTENANCE/EXPERIENCED** - 3-5 years experience. Carpentry, plumbing, electrical, heating & cooling. Apply to: 11111 M-14, Westland (S. of Ford). Townhouse, 21771 Hidden River Drive North, Southfield 356-0844

**MAINTENANCE** - energetic person needed for Northville apartment complex. Full time plus benefits. Call 349-8410

**MAINTENANCE HELP** needed full time for apt. complex in Plymouth. Must have good qualifications. Room for advancement. 455-1215

**MAINTENANCE** - Large apartment complex accepting applications for skilled Maintenance people with at least 3 yrs. experience. Applicants must have skills in plumbing, electrical, heating & cooling. Apply to: 11111 M-14, Westland (S. of Ford). Townhouse, 21771 Hidden River Drive North, Southfield 356-0844

**MAINTENANCE** - Large condo community looking for experienced person in landscaping. Send resume to Box 408. Observer & Eccentric Newspapers 36251 Schoolcraft Rd. Livonia MI 48150

**MAINTENANCE** - Mature, responsible person to perform required maintenance in luxury suburban apartment community. This is not a live-in position. Candidates should be experienced in plumbing, heating, cooling, electrical. Salaried position call 8-11am 352-3800

**MAINTENANCE MAN NEEDED** - For W. Bloomfield condo complex. Experience required. 810-553-8550

**MAINTENANCE PERSON** needed for large apt. complex in Southfield, experienced help. Must have own car, rent driver's license. 557-0615

**MAINTENANCE POSITION** for apt. community in Westland, full time, benefits available, experience necessary. 422-5411

**MAINTENANCE PERSON** - Full time for Farmington Hills apartment complex. Experienced electrical, plumbing, heating & cooling. Call Mon-Fri. 8am-5pm. 482-8720. An Equal Opportunity Employer

**MAINTENANCE PERSON** - Experienced in Farmington Hills area. Knowledgeable in heating, plumbing, appliances & tile work as well as general maintenance. Must have own tools. Must have resume. 478-0322

**MAINTENANCE PERSON** - Management company has immediate opening for full time maintenance person for Farmington Hills office building. Applicant must be fully experienced in all phases of office building maintenance and repair including heating, cooling, electrical, plumbing and light carpentry. Must be trustworthy & reliable. Excellent salary and benefits. 810-553-8550

**MAINTENANCE PERSON** - Full time. Day and night shifts. Must have tools and transportation. Call for info: 624-2410

**MAINTENANCE PERSON** - Full time. Day and night shifts. Must have tools and transportation. Call for info: 624-2

# EMPLOYMENT

## 500 Help Wanted

**PRESS OPERATORS**  
\$8/Hour  
Immediate openings for experienced press operators in Northville manufacturing plant. Full time, day & afternoon shifts. Call: 476-7122

**PROPERTY MANAGER**  
Large property management company in need of experienced on-site managers. Must have at least 2 years experience managing an apartment community with at least 200 units. Apartment included in package. Send resume to: One Town Square, Suite 1913, Southfield, MI 48076, Attn: Jane

## PRODUCTION SCHEDULER

Plastic injection molding firm has opening for an individual with 3-5 years experience in scheduling, inventory control and automotive repairs. Motivated and self starter. Excellent benefits. Apply at:

Allmand Associates, Inc.  
12001 Levan Rd., Livonia  
An Equal Opportunity Employer

**PRODUCTION SUPERVISOR** Must possess excellent leadership & organizational skills. Must have effective written & oral communication skills. Must have sound mathematical ability. Send resume to: P.O. Box 2030, Livonia MI 48151

**PRODUCTION WORK** 2nd & 3rd shift. \$5.25 to start. Good benefits. Blue Cross Blue Shield 2850 Commerce, M-59 to Crooks Rd. S to Northfield Industrial.

**PRODUCTION WORKERS** - small manufacturing plant needs dependable, hard working people. Spraying experience desirable. Apply at 17780 Ronda, Canton, S. of Joy, W. of Haggerty.

**PRODUCTION WORKERS/LIGHT** Troy plastic container labeling business needs help. No experience necessary. Full time, 2 shifts. Apply in person, Mon. thru Fri., 9am to 4pm, at 317 Park St.

**PRODUCTION WORKERS** Experienced Production Workers needed for a vinyl window manufacturer in Oak Park. Skilled and semi-skilled jobs available. Nice benefit package included with wage. Apply in person 8-4:30pm, Modern Window Corp., 10161 Capital Ave. (8 1/2 miles) Oak Park, MI 48237, between Meyers & Wyand.

**PUBLICATIONS ASSISTANT** Entry level position at a Technical Publications Company for a reliable, detail oriented individual to provide Program Administration, Excellent communication skills & organizational skills are required. Educational background in business, English, or communications is preferred. Reply to: P.O. Box 2444, Dearborn, MI 48123-2444.

**REAL ESTATE** - Northville company seeking qualified, licensed agent interested in sales position in property management. Call 346-5100

**RECEIVING/CUSTOMER SERVICE** Full time. Work afternoons, evenings and Saturdays. Start at \$6 per hr. in Taylor. Call 12 noon-5pm for interview 446-0401

## Research Interviewers

Do you have excellent phone skills and want to work part time evenings? Conduct research interviews (no sales) from our Troy office. We offer a professional environment and flexible scheduling. Hours are 5:30-9:30, Mon-Fri., Sat. 10-3, Sun. 1-6, both shifts are available for 4 shifts per week. Starting at \$6.00 an hour. Light typing required (35 wpm). Send your resume to Consumer Market Analysts, 2201 W. Big Beaver, 2411, Troy, MI 48064 or call:

(313) 637-1415

**RETAIL - CHILDREN'S SHOE SALES** Full and/or part-time. Downtown Farmington Days plus 1 evening per week.

## 500 Help Wanted

**REAL ESTATE SALES**  
\$25,000 guaranteed income program combined with excellent training... yours for a phone call. Fran Mirsky 851-6000

**REAL ESTATE TRAINER**  
Immediate opening - Farmington area office is interviewing individuals for recruiting and training of new associates. Call for confidential interview. Broker 478-6000

**RESIDENTIAL HOUSEKEEPERS**  
Accepting applications for full or part-time, Mon-Fri. Great hours, benefits, pay & bonuses. Work in Plymouth, Canton and surrounding areas. Interested individuals who are dependable and have a positive attitude. Call Gloria, 453-7880 retail

**ARBOR DRUGS**  
Cashier and Stock Positions

ARBOR DRUGS, southeastern Michigan's number one drug store chain, currently has outstanding full and part-time opportunities available for mature, dependable Cashiers and Stock personnel.

We offer flexible hours, an employee discount, and a clean, pleasant atmosphere. Cashier applicants must be at least 18 years of age.

Apply at the locations indicated below during normal business hours.

4389 Orchard Lake Rd. West Bloomfield, MI 48323

29555 Orchard Lake Rd. Farmington Hills, MI 48334

23391 Farmington Rd. Farmington, MI 48336

33230 14 Mile Rd. West Bloomfield, MI 48322

4101 Telegraph Rd. Bloomfield Hills, MI 48302

An Equal Opportunity Employer

**RETAIL** - immediate positions. Areas: largest video store looking for quality customer service personnel. Evenings & weekends. 33201 Plymouth at Farmington Rd.

**RETAIL MANAGEMENT POSITION** Downtown Birmingham. Full charge management responsibilities. Excellent pay. Full/part-time. 258-9574

**RETAIL** - Northville company seeking qualified, licensed agent interested in sales position in property management. Call 346-5100

**RECEIVING/CUSTOMER SERVICE** Full time. Work afternoons, evenings and Saturdays. Start at \$6 per hr. in Taylor. Call 12 noon-5pm for interview 446-0401

**RESEARCH INTERVIEWERS** Do you have excellent phone skills and want to work part time evenings? Conduct research interviews (no sales) from our Troy office. We offer a professional environment and flexible scheduling. Hours are 5:30-9:30, Mon-Fri., Sat. 10-3, Sun. 1-6, both shifts are available for 4 shifts per week. Starting at \$6.00 an hour. Light typing required (35 wpm). Send your resume to Consumer Market Analysts, 2201 W. Big Beaver, 2411, Troy, MI 48064 or call:

(313) 637-1415

**RETAIL - CHILDREN'S SHOE SALES** Full and/or part-time. Downtown Farmington Days plus 1 evening per week.

## 500 Help Wanted

**ROUTE SALES DRIVER**  
\$20,000 Salary + commission. Great benefits. Large plant. Experience a plus, but not necessary. Employment Center Agency. 559-1838

**SCREEN PRINTING**  
Excellent opportunity with established company in the Screen Printing Department. We are looking for people with experience in any of the following areas:

**PRESS OPERATORS**  
HELPERS/TRAINEES  
MAKE-READY

Qualified individuals should be highly motivated, team oriented and quality conscious. Especially interested in applicants with Screen and UV experience.

We offer an excellent compensation package. Send resume or telephone for an appointment.

Screen Printing Division  
Marketing Displays International  
P.O. Box 578  
Farmington, MI 48332-0578  
(810) 478-4030  
E.O.E.

**SEWING MACHINISTS**  
Job also looking for a Set Up and Operator with 3 years experience on W & S Spindle and Acmes. Days and nights available. Apply at: 35101 Schoolcraft, Livonia.

**SEAMSTRESS** - experienced in sewing upholstery. Full time. Paid hourly. Artistic Upholsterers 584-5900

**SECURITY**  
Full time positions available for Security Officers in the Livonia, Plymouth, & Southfield areas. Must have own transportation, valid Drivers License, and phone. For more information, please call: 930-4300 Mon-Fri.

**SERVICE GRINDER OPERATOR**  
Die shop experience. Top wages & benefits. BC-BS, profit sharing. Excellent working environment. Wetzel Tool & Engineering, 46522 Liberty Dr. Wixom, 960-0430

**SERVICE STATION ATTENDANT**  
Light Mechanic. Good pay for qualified applicant. Apply to Rick at: 37700 W. 12 Mile Rd. Farmington Hills, MI 48331

**SEWER WANTED**  
Work 10-20 hours per week sewing kites. Must have a good working sewing machine & thoroughly understand its adjustments. We are known world wide for our quality & made a quality minded, reliable person. Call C&S Sales, 612-522-6210

**SHEET METAL INSTALLERS** - for heating & air conditioning. Residential & commercial. 5 yrs. minimum experience. 9:30-11am. 261-1375

**SHELL SERVICE STATION**  
Now hiring all shifts - all positions. Cashiers & attendants. Full & part time. Plymouth 455-2636

**SHIPPING & RECEIVING**  
Machinists/operators - full time positions for Detroit automotive supplier. Day and afternoon shifts available. Competitive wage and company paid benefits. Call Human Resources Dept. 531-7500

**SHIPPING & RECEIVING**  
Manufacturing Co. needs experienced shipping & receiving help for packaging & hi-to driving for day & night shifts. Overtime, full benefits. Apply in person, 41225 Plymouth Rd., Plymouth, MI

**SECURITY ATTENDANT**  
Major Magics is looking for a security attendant in the Livonia area. Must be 18 yrs. old, well groomed, conscientious & serious on the job. Starting pay \$5/hr. Apply in person, 33458 1 Mile Rd., Livonia, 615-0444

**SECURITY OFFICERS**  
Full & part-time openings. Westside, downtown, suburban & city. Premium pay, health & dental available. Must have car & phone. Will train. Apply Gabbard & Company, Inc., 8am-5pm, Mon-Fri., 1239 Anderson Rd., Clawson

**ROUTING DRIVERS**  
with good driving record & excellent customer service skills needed for metro area vending company. Call Mon. thru Fri. 10am-5pm 552-8522

**SALES ENGINEER** for manufacturer's representative specializing in automotive components. Degree required. One to five years experience. Mail or FAX resume to: Mr. D.A. Nichols, Matthew Warren & Assoc., Inc. 2515 Dequindre, Madison Heights, MI 48071 FAX: 810-547-5630

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## 500 Help Wanted

**TELECOMMUNICATIONS**  
Seeking individuals for Premier ESP Systems. Key & PBX. Must have experience, excellent wages & benefits with established company. Call Mr. Robertson: 810-569-2340

**TELEMARKETERS**  
Part-time. No sales. Surveys only. You help build our data base. No pressure to sell. Must be good on phone. Other information only 2 shifts available. 9am-1pm & 1pm-5pm. Located in Farmington Hills. Call Rose: 478-6655

**TELEPHONE INTERVIEWERS**  
needed for highly respected Marketing Research Firm. ALL SHIFTS. Good phone & computer skills plus. If interested come to: 20300 W. 12 Mile Rd., Southfield. Between Green & Lahar. MON. JAN 31 ONLY. 9:00-11:00 AM. NO APPT. NECESSARY. NO SALES INVOLVED. IMMEDIATE OPENINGS

**TEMPORARY CLERK**  
Canton Township is accepting applications for Temporary Clerk. To work 40 hrs. per week for 8 months beginning April 1, 1994. \$6 per hour. Applications must be picked up at the Canton Township Administration Building, 1150 S. Canton Center Rd., Canton, MI 48105. Job description will be posted at the Township Administration Building. A Canton Township application form must be completed and returned to the Township by Feb. 4, 1994. The Charter Township of Canton does not discriminate on the basis of race, color, national origin, sex, religion, age or disability in employment or the provision of services. An Equal Opportunity Employer

**TEMPORARY MAINTENANCE TECHNICIAN III**  
Canton Township is accepting applications for the position of Temporary Maintenance Technician III. \$6 per hour. Primary custodial and facilities maintenance responsibilities. 20 hrs. per week. 8am to 12pm. Mon. thru Fri. (occasionally may be required to work other hours). Possession of a current, valid driver's license with no more than two (2) points. Applications must be picked up at the Canton Township Personnel Division, 1150 S. Canton Center Rd., Canton, MI 48105. Job description will be posted at the Township Administration Building. A Canton Township application form must be completed and returned to the Township by Feb. 4, 1994. The Charter Township of Canton does not discriminate on the basis of race, color, national origin, sex, religion, age or disability in employment or the provision of services. An Equal Opportunity Employer

**TERMINIX INTERNATIONAL**  
We are growing and our growth offers career opportunities. We are seeking career-minded people for Western Oakland County.

We offer: Excellent salary, full benefit package, complete training, strong advertising support and a strong future to learn.

**TERMINIX INTERNATIONAL**  
Michigan Region is seeking friendly self-motivated people. Dependable transportation a necessity. Apply in person, Mon-Fri. at 23275 Green Road, Southfield or call: 595-2050

**THEATRE HELP**  
Michigan Region is seeking friendly self-motivated people. Dependable transportation a necessity. Apply in person, Mon-Fri. at 23275 Green Road, Southfield or call: 595-2050

**SOCIAL WORK**  
Supported Living Services program is looking for enthusiastic people to assist in the development of adults with a daily living skills. \$5.75-\$9.00. Call 478-0170

**SOFTWARE ENGINEER**  
Team member for design & development of next generation PC products & our application framework using C++ & ODBMS tools; engineering creativity & 5-8 years required. Send resume to: 42300 W. 9 Mile, Novi, MI 48375

**SPECIAL ED TEACHER**  
Experienced. To assist with the educational planning and placement of students with traumatic brain injury. May lead to full time. Need own car. Local travel required. Please send resume to Kathleen Roach, Merit Consulting Services, 14210 Fairview, Suite 100, Redford, MI 48239 or call: 313-535-2830

**Step Aerobic Instructor**  
Part-time. Please call the Plymouth YMCA at: 453-2904

**STOCK PERSON NEEDED**  
Heavy lifting involved. Apply 1-3pm at Rochester Glamour, Great Oaks Mall, Rochester

**STRAIGHTENER** - Plate, bar & machine base. Experienced only. Excellent benefits. Union shop. Send resume to: Box 354, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia MI 48150

**SUPPORT POSITION** for hard working, self motivated individual. Applications accepted 10-2. Applicant must be a minimum of 18 years old. Send resume to Box 380, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia MI 48150

**PRESCHOOL/DEVELOPMENTAL KINDERGARTEN TEACHER**  
Needed to start in March for morning, afternoon & evening programs. Please send resume and recommendations to Box 380, Observer & Eccentric Newspapers, 36251 Schoolcraft Rd., Livonia MI 48150

**TEACHERS/ASSISTANTS**  
Looking for an opportunity with new & exciting ideas for a growing child care center in Farmington. Full & part time available. Janis: 261-5367

**TEACHERS NEEDED FOR:**  
Aerobic Exercise-Fitness  
Calligraphy  
Arts & Crafts for Adults  
Please call:  
LIVONIA PUBLIC SCHOOLS  
Community Educ. Services  
523-9277

**TEACHERS & TEACHER'S ASSISTANTS**  
for private child care centers. Farmington Hills. Mon-Fri. mornings. Nov. Mon. Wed. Fri. afternoons. Plymouth: Mon & Wed. 9-130, Tues & Thurs. 9-3. Redford Township, full time. Call Mon-Fri. 9-5. 420-3553

**TEACHER** Part time instructor, certification required. Send resume to: Sylvan Learning Center, 37777 Professional Center Dr., Livonia, 48154

**TELEMARKETERS**  
New division of nationally recognized company enters network marketing. Unique opportunity to own the benefits of your own results. 1-800-314-3363

**Teller** Full time for our Walnut Lake office. Please apply at: Suburban Cellular Credit Union, 31718 Grand River, Farmington. 474-1100

**TELLERS**  
Standard Federal Bank, one of the nation's largest savings institutions, has immediate openings for part-time and full-time Tellers in Bloomfield Hills and West Bloomfield.

**TRUCK DRIVER**  
Plymouth based metal stamping firm seeks experienced truck driver for local & over the road positions. DOT license & CDL with hazardous material endorsement. Excellent benefits, experience preferred. Send letter or resume to PO Box 385, Romulus, MI 48174

**TRUCK DRIVER**  
Mechanical ability needed. Full benefits, good wages. Send resume to: GB Sales & Service, 39550 Schoolcraft, Plymouth, MI 48170

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# EMPLOYMENT

## 502 Help Wanted

### Dental-Medical

**GROWING PRACTICE** & new office looking for someone to work on accounts receivable & recall system. No experience necessary. Flexible hours. 728-5600

### HOME HEALTH AIDES

**COMPARISON** **LIVE-IN'S**  
Field staff for private duty home care agency in Canton for cases in Wayne, Oakland, Washtenaw and Livingston counties. Experience working with the elderly or disabled preferred. Must be available for work at least 20 hours per week. To apply, call: (313) 981-8829

### UNITED HOME CARE SERVICES

2200 Canton Center Rd., #230  
Canton, MI 48187

### HOME HEALTH AIDES

(Immediate Openings)  
Experienced aides for early morning case in Oak Park. Aides also available. Preference experience working with the developmentally disabled. Must have reliable transportation and good references. To apply, call: (313) 981-8829

### UNITED HOME CARE SERVICES

2200 Canton Center Rd., #230  
Canton, MI 48187

### HOSPICE NURSE

The Michigan Cancer Foundation is seeking a hospice nurse to work part time for our hospice program. RN required. Home health or hospice experience preferred.

Interested candidates, please call Joan McVay at 443-5820 or send resume to:

### MICHIGAN CANCER FOUNDATION

Human Resources  
110 E. Warren, Detroit, MI 48201  
Equal Opportunity Employer M/F

### IN-SERVICE COORDINATOR

RN, in-service coordinator for long-term care facility, Michigan. License and Train the Trainer a must. Prefer individual with teaching experience. Excellent salary and benefits. Send resume to: S. Worsmer, DON, Mt. Vernon Nursing Center, 26715 Greenfield, Southfield, MI 48076

### LPN NEEDED

Male LPN needed for home care case in Westland. Must be available afternoon to assist client with athletic workout program. Call for details 677-5800

### LPN'S

for full/part-time assignments in the Westland County Jail. High pay, flexible hrs. Must be committed to providing quality patient care. Call: 313-334-0010

### LPN's/MA's

Work in a relaxed setting at Medical Weight Loss Clinic. Positions available at Westside clinic. No Sun or holidays. Prior weight loss experience helpful but not necessary. Venipuncture experience necessary. Good pay and commission plan benefits. 353-4446

### LPN'S & RN'S

Require all shifts. Please call for an interview between 10am-3pm, and ask for Inservice Director 354-3222

### MEDICAL ASSISTANT with clinical duties

Part-time 3pm-7pm. Mon thru Fri. Southfield ENT office. Contact Sue: 810-569-5985

### MEDICAL ASSISTANT

Wanted for Livonia/Novi practice. Full time responsible position. Starting salary \$8/hr. depending on experience. Full or part time. For interview call: 478-1024

### MEDICAL ASSISTANT/Receptionist

needed for OBGYN part time. Must be flexible. Livonia/Westland office. 477-4440 or 261-3400

### MEDICAL ASSISTANT needed to make house calls with physician

Must have excellent phlebotomy skills. Must have good driving record. Good salary. 569-2000

### MEDICAL ASSISTANT - Experienced in all lab & office procedures

Experienced send resume to: 20411 W. 12 Mile, Ste 103 Southfield, MI 48034

### MEDICAL ASSISTANTS - urgency needed for clinic in Oakridge

Wayne counties. 1 yr experience minimum. Van puncture, EKG's and injections. Career opportunities. Call: 812-8000 or 354-3222

### MEDICAL Assistant for Troy Int'l

Experienced in venipuncture, EKG, basic lab, some clerical work. Exp. 30 hrs./wk. 648-2525

### MEDICAL ASSISTANT

Full time busy Livonia and Farmington Hills office. Experience preferred. Call: 261-3290

### MEDICAL BILLER for OBGYN office

in Farmington Hills. Part time. Experienced only. Send resume to: Box 368

### Observer & Electronic Newsletters

38251 Schoolcraft Rd.  
Livonia MI 48150

### MEDICAL BILLERS

If you feel your medical billing skills are being underutilized in a new physician's office, now is the time to contact Diana Dettler Office Manager for Medical Billers. Office Manager, Medical Assistant, and Medical Billing & Collections expertise for openings in Farmington Hills, Livonia, Royal Oak, Southfield, Troy, Birmingham, Westland, MI. Medical or Diverse experience. DME/INFUSION BILLERS for corporate office locations with several openings. Competitive salaries, incentives, profit sharing. Call Diana Dettler: 932-1170

### Harper Associates

28810 Middlebelt  
Farmington Hills, MI 48334

### MEDICAL OFFICE ASSISTANT

Part-time. Mon-Thurs. Entry level. Must have a great attitude in dealing with people. Will train. Non-smoker. Birmingham area. Call: 812-3335

### MEDICAL OFFICE ASSISTANT

for family practice office. Experienced preferred. Please send resume to: Family Medicine P.C., 1501 W. 4 Mile Rd., Suite 618, Southfield, MI 48034

### MEDICAL RECEPTIONIST

For busy computerized (CRT) Bloomfield Hills O.B. GYN. Office. Medical office experience required. Call Sandy 1 to 4 PM 810-336-8915

### CUSTOMER SERVICE/ORDER ENTRY REPRESENTATIVES

Marketing Force, a dynamic marketing services company headquartered in Rochester Hills, has immediate opportunities available for Customer Service Representatives in the Data Services Department.

Rapid growth has required us to seek individuals who enjoy a fast-paced environment, with good typing/computer skills (including numeric keypad), good telephone and interpersonal skills, and strong work ethic.

These challenging opportunities offer flexible schedules (full- and part-time), and very competitive compensation. For prompt consideration, please contact:

1-800-666-8634

Human Resources Department-DB,  
Marketing Force, Inc., 1787 Northfield Drive,  
Rochester Hills, MI 48309.

Equal Opportunity Employer.

MARKETING FORCE

## 502 Help Wanted

### Dental-Medical

**MEDICAL ASSISTANT**  
Front desk, office experience. Computer experience helpful. Full time. Flexible hours. 557-1472

### MEDICAL BILLER/RECEPTIONIST

Mature, outgoing person for Southfield office. Computer experience helpful. Call: 354-2225

### MEDICAL BILLER with bookkeeping experience

for dentist office. Full-time, experience only. Great opportunity. 543-0692

### MEDICAL RECEPTIONIST

for Southfield OB-GYN office. Experience preferred. Benefits. 948-1993

### MEDICAL RECEPTIONIST

experienced, for Dearborn/Southfield ophthalmologist. SDM & billing experience a plus. 846-0100

### MEDICAL RECEPTIONIST - needed in busy W. Bloomfield clinic

1 yr. experience preferred. Computer experience a plus. \$14,700 to \$16,800. Call Rachel at Tempo Medical 443-5594

### MEDICAL RECEPTIONIST/TPVIST

Part-time for busy medical office. Computer experience needed. Type, insurance, knowledge helpful. Troy Area. Call Mon. or Wed. 810-625-0040 or Tues. or Thurs. 810-362-0222

### MEDICAL RECEPTIONIST for pediatric office

located in Southfield near Greenfield & 12 Mile Rd. for 3 days per week including Sat. morning. Experience with computers & billing systems. Competitive hourly rate & benefits. Sandra. 358-0058

### MEDICAL RECEPTIONIST

Experienced, Part time, for fast paced Rochester Hills doctor's office. 853-8676

### MEDICAL RECEPTIONIST for dermatology office

Experienced. Full time. Birmingham Area. Respond to: Call 953-2000

### MEDICAL RECEPTIONIST

Beautiful physician office in Grosse Pointe. Full time - great benefits! Call Diane Dettler: 932-1170

### MEDICAL RECEPTIONIST

Very professional, fast paced ophthalmologist. Full time. Respond immediately. 1 yr. or more experience required. Excellent phone skills. Knowledge of MS, dental, & billing systems. Competitive hourly rate & benefits. Sandra. 358-0058

### MEDICAL RECEPTIONIST

For Dermatology office in Southfield. Full-time position. Mon. evenings, Thurs. evenings & Saturdays. Physician's office experience & computer experience preferred. 569-1958

### MEDICAL RECORDS SECRETARY

Full time for Oak Park home health agency. 2 yrs medical records experience & terminology required. CRT. 478-0517 or 261-3400

### MEDICAL TRANSCRIPTIONIST

Experienced immediate part time opening for multi-specialty group. Flex hours. W. Bloomfield. 855-7408

### MEDICAL ASSISTANT

Full time responsible position. Experience preferred but not necessary. Salary negotiable. Call Mon., Tues., Thurs. & Fri. 9-12 only. 557-1717

### NURSE AIDES

Part-time position available in the B.S. or Pharm D. accredited program & current license as an RN in the state of Michigan. Previous Pharmacy intern or Technician experience preferred.

### PROVIDENCE

Employment Services  
22255 Greenfield, Ste 310  
Southfield, MI 48075  
An Equal Opportunity Employer

### PHYSICAL THERAPIST

For home care visits. Excellent pay & benefits. A residential setting. We are accepting applications for all shifts. For the following positions: RN, LPN, MA, and CNA. We provide a complete training and orientation program which is tailored to the needs of the employee and the residents. We are interested in nurses with IV experience also. Please apply in person or call Jeff Nugent, Staff Development Coordinator, 313-687-1216 or CNA at Bede Woods Continuing Care Center, 44401 S. 194 Service Dr., Bellevue, MI 48111. 513-597-8051

### RECEPTIONIST

Receptionist & general medical office work needed for ophthalmologist in West Bloomfield. Mon. - Fri. Experience necessary. Send resume to Box 160

### RECEPTIONIST - Must be pleasant

experienced in insurance, typing & phone work for Chiropractic office in Livonia. 427-4300

### Rehabilitation Aides

for a group home in Novi. Part-time, evenings, Fri. and Sat. 473-1133

### RN/LPN

Part-time. Apply in person: MARYCREST MANOR  
5475 Middlebelt Rd.  
Livonia, MI 48154  
427-9175

### RN OR LPN - PART TIME

for Birmingham pediatrician's office. Please call Jan or Diane at 845-1740

### RN: FULL TIME

MON.-FRI.

### RN/LPN: ON CALL

Practice nursing at its best! Join our dedicated group of professionals. Excellent clinical skills desired, home care experience a plus. Excellent salary and benefits. Send resume to:

### HOSPICE SERVICES

6701 Harrison Street  
Garding, MI 48138  
or call 313-522-4244

### RN MANAGEMENT/PUBLIC RELATIONS

For home care agency in Brighton with multiple locations. Career opportunity for someone with excellent administrative & communicative abilities. Excellent pay & benefits. FAMILY HOME CARE  
15131 229-5653

### PHYSICIAN ASSISTANT

for a group home in Novi. Part-time, evenings, Fri. and Sat. 473-1133

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## 502 Help Wanted

### Dental-Medical

**Growing home care agency** is seeking qualified experienced personnel for private duty cases throughout Oakland County. Choice of Days & Hours. Call between 10am - 4pm Monday thru Friday.

### NURSING UNLIMITED

540-2360

### NURSE ASSISTANTS

Accepting applications for supplemental staff positions. Seeking individuals with previous hospital or nursing home experience. Current nursing students or individuals that have completed a certification course. Must be willing to work any shift. Apply in person or send resume to:

### PERSONNEL DEPARTMENT

GARDEN CITY HOSPITAL  
2845 N. Inkster Rd.  
Garden City, MI 48135

### CNAs

(Days, Afternoons, Mornings)  
Bay of a large, growing long-term care facility. Excellent benefits. Apply in person to: Cambridge West, 16533 Beech Drive, Redford, MI. An Equal Opportunity Employer

### DIRECTOR OF NURSING

Qualified RN candidates will supervise and direct all aspects of nursing administration. OBRA knowledge, supervisory experience and strong people skills a must. Competitive salary and benefits provided. Call or send resume to: Dr. Schaefer, Executive Director, Cambridge West Nursing Center, 16533 Beech Drive, Redford, MI 48240. (313) 285-1010

### OPHTHALMIC ASSISTANT

for busy ophthalmologist with office in Southfield and West Bloomfield. Need someone mature, responsible, full time. OOA or some ophthalmic experience necessary. Send resume to: Box 160

### OPTOMETRIST

Needed Full or part time. Excellent hours & salary. Pam. 313-563-5600

### ORTHODONTIC ASSISTANT

For a progressive, quality practice. Full time position. Must be willing to travel and help people. Attention to detail is imperative. Experience preferable but not necessary for this full-time position. In our team-oriented environment. Send resume & hand-written cover letter to: Box 272

### PHARMACY INTERN

Part-time position available in the Department of Pharmacy. Previous professional & technical duties of the in-patient nursing unit.

### PROVIDENCE

Employment Services  
22255 Greenfield, Ste 310  
Southfield, MI 48075  
An Equal Opportunity Employer

### PHYSICAL THERAPIST

For home care visits. Excellent pay & benefits. A residential setting. We are accepting applications for all shifts. For the following positions: RN, LPN, MA, and CNA. We provide a complete training and orientation program which is tailored to the needs of the employee and the residents. We are interested in nurses with IV experience also. Please apply in person or call Jeff Nugent, Staff Development Coordinator, 313-687-1216 or CNA at Bede Woods Continuing Care Center, 44401 S. 194 Service Dr., Bellevue, MI 48111. 513-597-8051

### RECEPTIONIST

Receptionist & general medical office work needed for ophthalmologist in West Bloomfield. Mon. - Fri. Experience necessary. Send resume to Box 160

### RECEPTIONIST - Must be pleasant

experienced in insurance, typing & phone work for Chiropractic office in Livonia. 427-4300

### Rehabilitation Aides

for a group home in Novi. Part-time, evenings, Fri. and Sat. 473-1133

### RN/LPN

Part-time. Apply in person: MARYCREST MANOR  
5475 Middlebelt Rd.  
Livonia, MI 48154  
427-9175

### RN OR LPN - PART TIME

for Birmingham pediatrician's office. Please call Jan or Diane at 845-1740

### RN: FULL TIME

MON.-FRI.

### RN/LPN: ON CALL

Practice nursing at its best! Join our dedicated group of professionals. Excellent clinical skills desired, home care experience a plus. Excellent salary and benefits. Send resume to:

### HOSPICE SERVICES

6701 Harrison Street  
Garding, MI 48138  
or call 313-522-4244

### RN MANAGEMENT/PUBLIC RELATIONS

For home care agency in Brighton with multiple locations. Career opportunity for someone with excellent administrative & communicative abilities. Excellent pay & benefits. FAMILY HOME CARE  
15131 229-5653

### PHYSICIAN ASSISTANT

for a group home in Novi. Part-time, evenings, Fri. and Sat. 473-1133

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for a group home in Novi. Part-time, evenings, Fri. and Sat. 473-1133

## 502 Help Wanted

### Dental-Medical

**ACCOUNTANT**  
Large, non-profit organization is seeking an accountant. Accounts Payable and computer experience required. General Ledger posting. Send resume and salary requirements to: Attn: Recruiter, P.O. Box 2030, Bloomfield Hills, MI 48303-2030. An Equal Opportunity Employer

### RADIOLOGY TECHNOLOGIST

Immediate opening for an A.R.R.T. registered Tech for our Northwest Detroit office. Mamography experience required. Please send resume to:

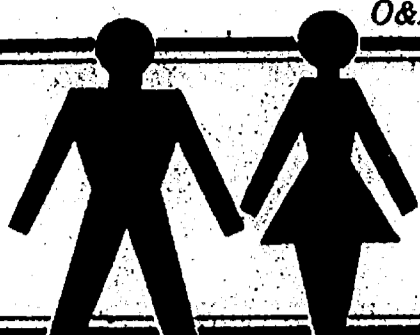
### RECESSIONIST

Oral surgery office, computer background essential. Full time, pleasant working conditions, located in Farmington Hills. 553-3280

### RN - LPN

FULL TIME

### AFTERNOONS



# EMPLOYMENT

## 504 Help Wanted Office-Clerical

**CPA FIRM** seeks individuals with extensive PC, payroll tax and bookkeeping experience. Knowledge of creative solution and time steps software helpful. Excellent salary and benefits. Mail resume to: 28715 Greenfield Rd., Southfield, MI 48078.

**CREDIT/COLLECTION** position available with downtown Detroit company. Strong communication, organizational, analytical and problem solving skills required along with prior computer and collection experience. Please send resume to: Credit/Collection Rep., P.O. Box 2556, Detroit, MI 48231.

**CUSTOMER SERVICE** Inside sales order desk for T-shirt advertising specialty company. Various office duties. Experience only. Send resume to: ASL, 24435 Hazelwood Rd., Farmington Hills, MI 48335.

**CUSTOMER SERVICE** Friendly oriented Customer Service Department seeking self motivated individual to process phone orders and problem solve for our nursing home customers. Candidates should have customer service and computer experience. Third party insurance and medical product knowledge helpful. Full time position, competitive wages & full benefit package. Send resume and wage request to: Janet McPherson, P.O. Box C4525, Livonia, MI 48151.

**Customer Service Rep** Part-Time Entry level position, flexible 8 hour shifts between 8am & 6:30pm (approximately 24-36 hours per week which includes Saturdays). Position requires typing and 10-key pad production for order entry, pleasant phone manner & customer contact experience a must. Apply in person Mon-Fri between 8:30am & 12:30pm ONLY.

**MELODY FARMS** 31111 Industrial Rd., Livonia, MI 48150. Equal Opportunity Employer M/F/H.

**DATA ENTRY CLERK** A fast paced Farmington Hills service organization seeks a sharp, energetic individual for a data entry position. IBM System 38 or AS/400 experience preferred. This is a full time entry-level position. We offer a competitive benefits package and a great working environment. Applicants will be tested. Please send resume and salary requirements to: HR/DEC, P.O. Box 9072, Farmington Hills, MI 48333-9072. EOE.

**DATA ENTRY CLERK** Must type 40-50 wpm dependable strong accounting skills. Flexible part-time, including weekends. Contact: J. J. Tracy, 7100 E. 12th Ave., Detroit, MI 48207.

**EARN EXTRA CASH** Part-time evenings, 5-9pm by earning potential. Sundays, 4-7-7355.

**EXECUTIVE SECRETARY** Expanding executive offices of major manufacturing firm needs experienced administrative assistants. Windows software and Harvard Graphics preferred. Excellent earning potential. Call Shelly 646-7661. Uniform Temporary Services.

**EXECUTIVE SECRETARY** Fast-paced, 1 man office. Must be highly motivated with good organizational skills. Experience a must. Must have fluent skills in WordPerfect 5.1, Lotus 1-2-3, and Excel 3.1. Mail Merge, & Paradox 3.5. Must be willing to work overtime. Mail resume to: Genesis Foundation, 300 Teton Centre, Detroit, MI 48207.

## 504 Help Wanted Office-Clerical

**DATA ENTRY** Both part-time. Answer this call to use your 0000's key strokes and attention to detail for steady long term assignments with expanding sales training. Two shifts. If you are looking for excellent hourly pay call Doris 646-7664. Uniform/Temporary Services.

**DATA ENTRY** Detroit company relocating to Troy is looking for a Data Entry person for fast paced construction news operation. Entry level position with competitive salary and excellent benefits. Experience with IBM computers necessary. Send resume to: Managing Editor, P.O. Box 33056, Detroit, MI 48233.

**EXECUTIVE ASSISTANT** Seeking highly motivated take charge individual to work with senior V.P.'s of large national firm in Birmingham. Experience in investment industry a must. Also, computer, telephone & writing skills necessary. Excellent opportunity for a career type. Salary open. Ask for Betty: 645-6450.

**EXECUTIVE SECRETARY (\$22-\$25K)** Career opportunity. Requires professional image, WordPerfect, Lotus 1-2-3. No fee. Temp to perm. **ARBOR TEMPS 459-1168**

**EXECUTIVE SECRETARY** REQUIREMENTS: • 60-65 WPM • Lotus 1-2-3 • Professional Appearance • Clerical Skills

**WOLVERINE STAFFING** Southfield: 555-4270 Troy: 878-9070

**FARMINGTON HILLS** Insurance agency has openings for clerical/training position. Great opportunity for advancement. 611-1330

**FARMINGTON HILLS** based engineering firm is seeking an experienced, energetic individual to fill the position of office manager/executive secretary. This self starter should be capable of implementing as well as facilitating tasks, possess managerial skills & be familiar with all facets of running a business. Must be computer literate. Bookkeeping a plus. Excellent salary. Send resume to: 27820 Farmington Rd., #266, Farmington Hills, MI 48334. Call 646-7661.

**FILE CLERK-Part Time** For busy doctors office in Troy. Flg, flg, typing, answering phones, etc. \$5 per hour. Call Pam 810-828-6111

**FILE/MAIL ROOM CLERK** For Troy law firm. Entry level position with excellent benefits. Send resume to: Office Manager, P.O. Box 826, Bloomfield Hills, MI 48303

**GENERAL OFFICE** Varied duties. Professional demeanor. Good phone & keyboard skills. Temp to perm. **ARBOR TEMPS 459-1168**

**Full-time TEMPORARY** executive secretary position. Two to six month assignment. Experienced with Lotus and Word Perfect knowledge. Fast and accurate typed and good with numbers. Excellent communication and ability to organize a must. Excellent benefits to include 401k plan. Please send resume and salary history to:

Ms. Cynthia Rudnick  
P.O. Box 267  
Southfield, MI 48037

## 504 Help Wanted Office-Clerical

**FILE CLERK** Immediate opening in N. Woodward firm for mature, dependable detail oriented individual with good attention to detail. Must be a team player with excellent telephone & typing skills. Knowledge of computers helpful. 8-4pm weekdays. 652-3483

**GENERAL OFFICE** full time, energetic self starter, billing, phone, WordPerfect 5.0, Lotus 1-2-3, benefits. Royal Oak. 549-8117 ext 302

**GENERAL OFFICE/RECEPTIONIST** Fast paced suburban ad agency needs a general office person. Interact with clients and use your prior experience with multi line phones, computer entry and typing. Temp to perm. Call Gloria 799-3947. Uniform Temporary Services.

**GENERAL OFFICE** Looking for sharp individuals to join our clerical team in Southfield to perform general clerical duties. Benefits include 100% college tuition refund program, liberal vacations and holidays. \$263.50/wk.

**PERSONNEL DEPT.** Michigan CAT 24800 Novi Rd. Novi, MI 48375 Affirmative Action Employer

**INTEGRITY SPORTS** Wear - Part time help answering phones, bookkeeping, invoicing and data input. 20-25 hrs. People oriented, working 1:1 with customers. 531-7370

**LEGAL CLERKS** - suburban Detroit finance company is looking for legal clerks to assist in the operation of its legal department. Experience in legal collections preferred. Send resume to: Personnel Dept., L.C. Southfield, MI 48037-0613.

**LEGAL SECRETARY** Full time for large suburban defense firm. 3-5 years litigation experience. Send resume to: Personnel Dept., P.O. Box 615, Detroit, MI 48201. Call 340-4400.

**LEGAL SECRETARY** Established Bloomfield Hills law firm has immediate opening for experienced litigation secretary. 80wpm & good grammatical skills a must. Good benefits. Salary commensurate with experience. 645-9400 ext 316

**LEGAL SECRETARY** Needed full time by Bloomfield Hills law firm. Candidates must be detail oriented, able to work independently, & have excellent telephone & organizational skills. Must possess a strong knowledge of legal terminology & experience in Word Perfect 5.2. Competitive salary & benefits. Send resume to: Personnel Dept., 38251 Schoolcraft Rd., Livonia MI 48150

**LEGAL SECRETARY** Experienced, WordPerfect 6.0, 30-35 hrs. per week. \$10/hr. to start. Domestic relations practice. Sue, 810-845-6236

**LEGAL SECRETARY** - partner for small downtown Birmingham law firm. Must be career oriented. Min 3 yrs. litigation experience & WordPerfect literate. Salary commensurate with experience. 810-842-1330

**LEGAL SECRETARY** Farmington Hills sole practitioner with general practice & emphasis on collection matters seeks high word processing & legal knowledge & ability to handle office management. 737-7170

**LEGAL SECRETARY, EXPERIENCED** Needed for medium sized Troy law firm. Must have excellent organizational skills & knowledge of WordPerfect 5.1. Litigation experience preferred. Salary commensurate with qualifications. Send resume to: Dodd, Speth, McKelvie, P.C., 5445 Corporate Dr., Suite 170, Troy, MI 48068

## 504 Help Wanted Office-Clerical

**GENERAL OFFICE/RECEPTIONIST** Duties include data input, typing, filing & acting as retail cashier/bookkeeper. Hours of work: 9 am - 6 pm. Prior data input & switchboard experience required. Salary commensurate with experience & training. Liberal fringe benefits. Send resume to:

**PERSONNEL DEPT.** Michigan CAT 24800 Novi Rd. Novi, MI 48375

**INTEGRITY SPORTS** Wear - Part time help answering phones, bookkeeping, invoicing and data input. 20-25 hrs. People oriented, working 1:1 with customers. 531-7370

**LEGAL CLERKS** - suburban Detroit finance company is looking for legal clerks to assist in the operation of its legal department. Experience in legal collections preferred. Send resume to: Personnel Dept., L.C. Southfield, MI 48037-0613.

**LEGAL SECRETARY** Full time for large suburban defense firm. 3-5 years litigation experience. Send resume to: Personnel Dept., P.O. Box 615, Detroit, MI 48201. Call 340-4400.

**LEGAL SECRETARIES** Experienced, for permanent & temporary assignments. 10-county. ALL FEES EMPLOYER PAID **JOANNE MANSFIELD Legal Personnel** 362-3430; Fax 362-4881

**LEGAL SECRETARY** Established Bloomfield Hills law firm has immediate opening for experienced litigation secretary. 80wpm & good grammatical skills a must. Good benefits. Salary commensurate with experience. 645-9400 ext 316

**LEGAL SECRETARY** Needed full time by Bloomfield Hills law firm. Candidates must be detail oriented, able to work independently, & have excellent telephone & organizational skills. Must possess a strong knowledge of legal terminology & experience in Word Perfect 5.2. Competitive salary & benefits. Send resume to: Personnel Dept., 38251 Schoolcraft Rd., Livonia MI 48150

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**LEGAL SECRETARY, EXPERIENCED** Needed for medium sized Troy law firm. Must have excellent organizational skills & knowledge of WordPerfect 5.1. Litigation experience preferred. Salary commensurate with qualifications. Send resume to: Dodd, Speth, McKelvie, P.C., 5445 Corporate Dr., Suite 170, Troy, MI 48068

## 504 Help Wanted Office-Clerical

**LEGAL SECRETARY** Minimum 5 years experience and WordPerfect necessary. Non-smoking office. Call Karen 646-1003

**LEGAL SECRETARY** - Experienced in personal injury and family law. WordPerfect 6.0, salary and hours negotiable. Call 930-230, Farmington Hills. 551-7064

**LEGAL SECRETARY** 3 yrs. experience & ability to use WordPerfect. 25 hrs. per week. Background in Plaintiff Litigation preferred. Send resume to: Mr. R. D. Arco, 18501 W. 10 Mile Rd., Southfield, MI 48075.

**LEGAL SECRETARY/RECEPTIONIST** for expanding, non-smoking defense firm. Minimum 1-2 yrs. legal experience, growing practice & plus. Excellent benefits. Salary commensurate w/experience. Submit resume including references to: L.C. Southfield, MI 48037-0613.

**LEGAL SECRETARY** For senior partner in Farmington Hills law firm specializing in personal injury. Must be mature, well organized, computer literate with minimum 5 years recent litigation experience with extensive knowledge of Word Perfect, Time Steps and QuickBooks. Pleasant working environment with excellent salary. Send resume to: 392-3521 or call Mr. Weinstein, 932-3000 ext. 221

**LEGAL SECRETARY - Renaissance** Center law firm seeking Legal Secretary, 1-3 years corporate litigation experience. Must have strong word perfect 5.1, excellent typing and superior organizational skills for this fast-paced growing firm. Send resume with salary history to: Box 344 Observer & Electronic Newspapers 38251 Schoolcraft Rd., Livonia MI 48150

**LEGAL SECRETARY** for downtown Detroit law firm. WordPerfect necessary. Salary negotiable. Call Jeanette, 962-7722

**LEGAL SECRETARY TRAINEE** Good typing & legal knowledge. Start \$6.00 per hour. Full or part time. 963-7755

**LEGAL SECRETARY - TROY** Some legal & computer experience required. Must have excellent office skills with word typing, spelling & grammar. Call Margaret 646-5600

**LEGAL SECRETARY - WordPerfect 5.0** and minimum 55 wpm. Please send resume to: Shaw & Potes, 730 S. Rochester Rd., Rochester Hills, MI 48307.

**LEGAL SECRETARY** Bloomfield Hills law firm seeks team player for legal secretary. Must have excellent secretarial skills including WordPerfect 5.1 and shorthand, plus strong administrative and organizational abilities. Competitive salary and benefits. Send resume to: Personnel 2050 N. Woodward, Farmington Hills, MI 48304

**LEGAL** TOP RATES \$97.50... for your top skills. Recruiting for legal temps, legal receptionists and experienced ABA paralegals. Call, fax or mail your resume to:

**PERSONNEL AT LAW** 3000 Town Center, Ste. 2560 Southfield, MI 48075

FAX 358-0235 Phone: 358-0060

## 504 Help Wanted Office-Clerical

**LEGAL SECRETARIES** Our reputation for integrity has opened the door to many of the best law firms in the area. For permanent and temporary placement, register now with THE agency for Legal Secretaries. **FEES EMPLOYER PAID HILLSTROM & ROSS AGENCY, INC. 626-8188**

**LEGAL SECRETARY** Full time position in North Woodward firm using WP 5.1. 3 to 5 years of legal experience required. Must be detail oriented and have strong organizational and communication skills. Excellent benefit package. Please send resume to: Box 328 Observer & Electronic Newspapers 38251 Schoolcraft Rd., Livonia MI 48150

**LEGAL SECRETARY** For midsize law firm in Southfield. Must have experience in civil defense and WordPerfect. Resumes to: Box 440 Observer & Electronic Newspapers 38251 Schoolcraft Rd., Livonia MI 48150

**LITIGATION PARALEGAL** for Plaintiff Personal Injury Law firm. Minimum 3.0 average after 4 yrs. of college. Salary commensurate with ability. Send resume to: Cindy Ball, Quoran, Wigod, Kottowski & Falzon, 26555 Evergreen, Suite 1150, Southfield, MI, 48076 or FAX to: 810-353-4504

**MAIL ROOM CLERK** A major international corporation based in the northern suburbs has an opening for an enthusiastic individual to distribute incoming mail, prepare outgoing mail/packages, order office supplies and administer general mailroom duties. We require previous mailroom experience, knowledge of express carriers and mailing systems, an excellent driving record and have the ability to lift up to 50 lbs. We offer a competitive starting salary and benefit package. Please send a resume or letter to: BOX 448 Observer & Electronic Newspapers 38251 Schoolcraft Rd., Livonia MI 48150

**MARKETING OFFICE** seeks part time typist for general office duties. Apple computer experience necessary. 537-2980

**MARKETING** - Part-time, phoning business owners to invite to seminars. Good phone manner, be assertive, enthusiastic. \$6 to \$8 an hr. plus bonuses. No benefits. 354-1300 New Opportunity

**INPUT ANALYST** Major suburban corporation has immediate short and long term needs for experienced data entry operators with 9,000 key strokes and attention to detail. Excellent earning potential. Call Donna 799-3947 or 646-7663. Uniform Temporary Services

**OFFICE ASSISTANT** Non profit organization seeks Assistant for Director of Israel Connection Agency. Must have excellent Word Processing, Lotus 1.2.3, Communication, organization & supervisory skills. Contractual position is for one year only. Salary \$19,500. Send resume to: PERSONNEL, P.O. Box 2010, Bloomfield Hills, MI 48303-2030

## 504 Help Wanted Office-Clerical

**LITIGATION SECRETARY** Bloomfield Hills. Minimum 4 years experience. Accounting/payroll required. Good proofreading & language skills. Familiar with WordPerfect & Windows. Good working knowledge of computers necessary. 2 attorney offices. No reception duties. Competitive salary & benefit plan. Ask for Martin Baum: 647-4890

**NEW OPENINGS!** **WORD PROCESSORS** Prestigious national service firm Detroit headquarters has many temporary openings for your WordPerfect 5.1 or MS Word and Lotus skills. Two shifts. 646-7661 Call Blythe Uniform Temporary Services

**NOVI INSURANCE AGENCY** in need of office assistance full time, Mon-Fri, 9-5. Call 810-345-1150

**OAKLAND COUNTY** based holding company seeking experienced Executive Secretary/Office Manager for small office setting. Candidates must possess a mature, responsible and work habits. A strong working knowledge of word processing and general accounting/office functions is a must. Position requires the ability to handle multi-task assignments. Send resume and salary requirements to:

**FSIA** 255 East Brown Street - Ste 235 Birmingham, MI 48009

**OFFICE ADMINISTRATOR** Excellent position for a professional, detailed and reliable person. Good phone manner & organizational skills. Data input helpful. Send resume to: CBS 17376 W. 12 Mile Rd., Ste. #102 Southfield, MI, 48076

**OFFICE/CLERICAL** NW Detroit Realty has immediate opening for a responsible person to fill interesting and diversified clerical position. Real Estate, Mortgage, or title experience helpful. Excellent benefits. Call 537-5000

**OFFICE CLERK** Company located in VanBuren Twp. has immediate full time opening for individual with good math, typing and communication skills. \$6.00 per hour to start, health & life insurance provided. Send complete resume, in confidence, to: P.O. Box 790, Belleville, MI 48112-0790.

**OFFICE CLERK** 2-5 Days per week. Accounts Payable/Accounts Receivable and job cost experience helpful. No phone calls please. Send resume to: Drescher Tool, Inc., 328 Albion Rd., Rochester, MI 48307

**OFFICE COORDINATOR NEEDED** For administrative office starting immediately. Type 45 wpm., knowledge of word processing, software required. Generous benefits. Resume to: Office Manager, 34000 Plymouth Rd., Livonia, MI, 48150. An Equal Opportunity Employer

**OFFICE** - part time. Must be dependable, efficient, organized & able to work in a fast paced office. Phone skills a must, some computer work. Apply at: Northeast, 30411 Schoolcraft Rd., Livonia.

**OFFICE SUPPORT** General clerical position for rapidly growing company offering internal mobility. Word Perfect and Lotus self starter. EOE.

Call OFFICE TEAM today! 358-0222 Fax 358-0941 28558 Northwestern Blvd. Southfield MI 48034

## 504 Help Wanted Office-Clerical

**OFFICE ASSISTANT** Nationally known management firm is seeking an experienced Office Assistant with at least 1 year of office/clerical experience. Typing 55 wpm, ability to use calculator, excellent telephone skills a must. Some familiarity with PC preferred. Position requires the ability to interact comfortably with people & provide quality service. Very good benefit package. Apply in person, 10-4pm, Mon-Fri, at: Bowin Place, 14500 W. 7 Mile Road, Detroit, MI 48235. An Equal Opportunity Employer

**OFFICE MANAGER** - Livonia area, computer accounting & office management skills required. Send resume to: Box 406, Observer & Electronic Newspapers 38251 Schoolcraft Rd., Livonia MI 48150

**OFFICE/OPERATIONS MANAGER** Vallet company in NW suburbs seeks Office Manager with the following qualifications: previous experience or BA degree, responsible, organized & creative to help run company. Excellent wages. Mail resume to: Office Manager, 6291 St. James Ct., W. Bloomfield, 48222 or fax to: 313-626-1050

**OFFICE PERSONNEL** Immediate openings for the following clerical positions:

**WORD PROCESSORS** (Any software) **DATA ENTRY CLERKS** (A.M. & P.M.) **RECEPTIONIST/WORD PROCESSOR** **TELEMARKETERS** Holiday Pay, Temp-Med Insurance Bonuses Call today for an appointment!

**SNELLING PERSONNEL** NEVER A FEE Livonia 484-2100 Southfield 352-1300 Auburn Hills 373-7500 Taylor 284-0777

**PARALEGAL** Immediate opening in Litigation Dept. of Birmingham firm. 4 year degree and paralegal certificate necessary. 9-5pm weekdays. 652-3483

**PART-TIME HELP** Potential full time position. Computer and typing skills essential. Mail resume to: Lazarus, Rice & Lopatin, 6230 Orchard Lake Rd., Ste. 100, West Bloomfield, MI 48322.

**PERSON NEEDED** to perform secretarial duties, typing & general office work. Call for an appointment. 458-2098

**RECEPTIONIST** Office management receptionist for public relations. Must have great attitude & dealing with people. Call Monica 459-7070

**RECEPTIONIST** For Southfield commercial real estate company. Professional appearance a must. This full time position includes excellent pay & benefits in a stable, non smoking environment. WordPerfect & Lotus a plus. Send resume to: Controller, 28548 Southfield Rd., #200, Southfield, MI 48076 or FAX to 557-6442

**RECEPTIONIST** Light typing & filing. Good phone voice. Southfield. Resumes only to S.W. & Associates, 17200 W. 10 Mile, Ste. 202, Southfield, MI 48075.

## 504 Help Wanted Office-Clerical

**ONE PERSON OFFICE** - needs temporary secretarial replacement, office experience, with computer skills. Call Kim Mon. thru Fri. 9am-noon or 1-3pm at 632-4064

**PAYROLL/BENEFITS CLERK** Part-time, approximately 30 hrs./week. Ideal candidate will be a mature individual with strong Lotus & communication skills. Flexible hrs. Resume & salary requirements to: ESO Attn: Susan Ross 34405 W. 12 Mile, Ste. 300 Farmington Hills, MI 48331

**POSITIVE TEAM PLAYER** With pleasant phone skills needed for joint growing bus company. Full time position requires excellent clerical skills, previous office experience. High school diploma and own transportation. Apply in person only, Mon-Fri, 10am-4pm: NATIONAL TRAILERS, INC. 20921 MAPLE RIDGE SOUTHFIELD, MI 48075

**PROFICIENT WORD PROCESSOR** Needed full time for Bloomfield Hills law firm with knowledge of Word Perfect 5.2. Must have strong organizational skills with attention to detail. Competitive salary & benefit package. Send resume to: Box 378, Observer & Electronic Newspapers 38251 Schoolcraft Rd., Livonia MI 48150

**RECEPTIONIST WANTED** Full time. Duties include answering phones and some data entry. Send resume to: BOX 358 Observer & Electronic Newspapers 38251 Schoolcraft Rd., Livonia MI 48150

**RECEPTIONIST** Immediate need for entry level Receptionist/Clerical for downtown Birmingham law firm. WordPerfect required. 610-642-1330

**RECEPTIONIST/CLERICAL** Full time, excellent working conditions, experience helpful, type 50 wpm. Troy, 649-6330

**RECEPTIONIST** needed for 14 days in 12/telegraph law office. Pleasant working conditions. Call Judy between 9:30-11:30 at 645-1700

**RECEPTIONIST** For Troy law firm, full time, entry level position. Legal experience a plus. Call: 643-4700

**RECEPTIONIST** - for insurance agency. Word Processing skills required. Send resume to: Box 338 Observer & Electronic Newspapers 38251 Schoolcraft Rd., Livonia MI 48150

**RECEPTIONIST/SECRETARY** Part-time. Experience in multi-line phones, light filing & general office work. Please send resume to: AGS, 1800 Rochester Industrial Dr., Rochester Hills, MI 48309

**RECEPTIONIST** needed for busy hair salon in Canton. Must be mature, have good phone skills and professional appearance. Sales & bookkeeping experience preferred. Flexible work hours. Call Donna, Tues.-Fri. 10AM-4PM 981-5611

**RECEPTIONIST** 3 yrs. experience required with multi-line system. Typing & data input a must. Livonia Area. Send resume to: Box #420 Observer & Electronic Newspapers 38251 Schoolcraft Rd., Livonia MI 48150

**RECEPTIONIST** Auburn Hills Insurance agency looking for an experienced person for busy system. Typing & data input a must. Livonia Area. Send resume & salary requirements to: PO Box 21500, Southfield, MI 48034. 5800 or Fax 377-0082

# BLIZZARD OF BARGAINS

**THIS WEEK'S CAR SPECIAL!**

**NEW 1994 TEMPO GL - 2 DOOR**

Automatic transmission, air conditioning, polycast wheels, AM/FM stereo with cassette, power doorlocks, front & rear floor mats, tilt wheel, light group, dual electric mirrors, clear coat paint, and more.

**LIST PRICE \$12,530**

**THIS WEEK ONLY \$9788**

**THIS WEEK'S TRUCK SPECIAL**

**NEW 1994 BRONCO 4X4**

If you're looking for FULL-SIZE 4x4 performance, we have a great selection for you! LOADED XL's and Eddie Bauers

**6 IN stock now**

**FROM ONLY \$22,561**

(Stock #R129)

**NEW 1993 ESCORT WAGONS**

**OVER 20 IN STOCK!**

LX Models with automatic transmission, air conditioning, AM/FM cassette and much more.

**NOW ONLY \$9684**

(Only 10 left at this price!)

**NEW 1994 TAURUS**

**OVER 60 IN STOCK**

America's best-selling car for the 2nd straight year! We have SHO's, LX's, GL's, and wagons in every available color.

GL 4-Doors with automatic transmission and air conditioning front only.

**\$14,892**

(5 at this price)

**NEW 1994 RANGER PICK-UPS**

**OVER 30 IN STOCK!**

Supercab 4x4's, Sport models, splashes - from loaded to basic, Fairlane has the Ranger you're looking for!

**FROM ONLY \$9533**

(3 at this price

# QC1 AVIS FORD QC1

## CHAIRMAN AWARD WINNER

### \$ WHAT DO A, X AND Z PLAN BUYERS WANT? \$

**THEY WANT MORE MONEY  
FOR THEIR  
TRADE-INS  
A Lot More Money**

**AVIS FORD  
GIVES MORE  
FOR EVERY TRADE-IN!**

**IN 1993 OVER 1700  
A, X AND Z PLAN BUYERS**

Traded in their USED CARS and trucks of AVIS FORD. The reason continues to be that AVIS FORD gives more money on each and every trade in.

**NEW 1993 FORD  
MARK III VAN CONVERSION**

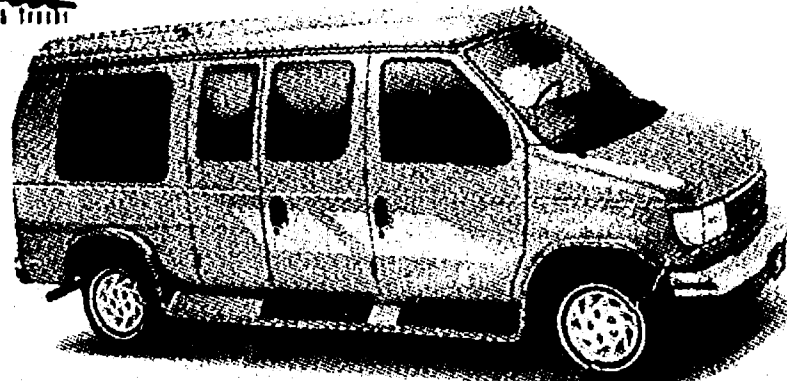


**Retail  
SALE PRICE**

**\$299** Per Mo.\*\*

Three Vista Bay windows with dark tint, color-coordinated drapes on all Vista Bay windows. Safemark 7-point safety program. Flush pile carpeting, wood trim accessories throughout, automotive color-coordinated fabric, panels with hardwood trim, flush mount overhead lighting, custom molded sofa back, and much more. Stock #153737.

**NEW 1993 FORD  
MARK III VAN CONVERSION**

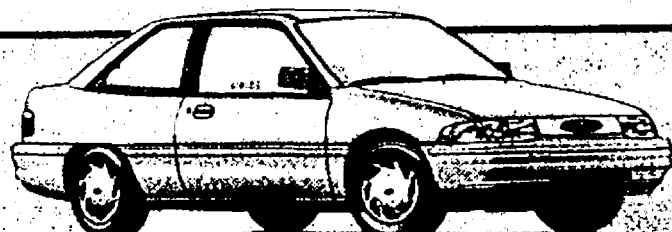


**Retail  
SALE PRICE**

**\$399** Per Mo.\*\*

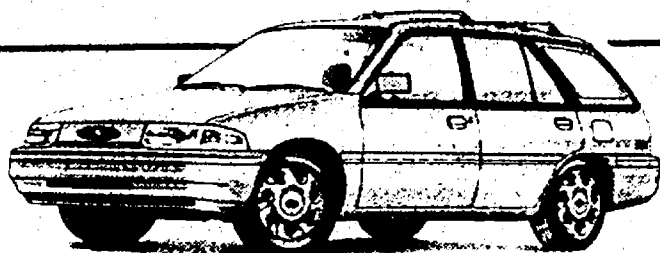
Three Vista Bay windows with dark tint, color-coordinated soft shades on all Vista Bay windows. Fiberglass boards with protective trim. Safemark 7-point safety program, plush pile carpeting, color-coordinated fabric panels with walnut wood trim, flush-mount overhead lighting, walnut wood dash kit, chest/ashtrays & cup holders, luggage strips, rear Electric vanity mirror on passenger survivor, 2 umbrellas & holders, cargo door lighting, custom molded sofa back and much more. Stock #14063.

### HAVE YOUR TRADE-IN APPRAISED AT AVIS FORD BEFORE YOU BUY



**NEW 1994 ESCORT LX**  
3 DOOR Stock No. 0639

**WAS \$12,065 IS \$9150\***



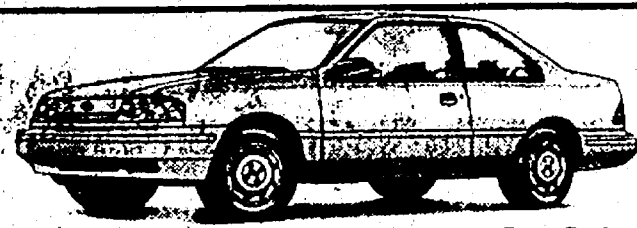
**NEW 1994 ESCORT LX**  
4 DOOR WAGON Stock No. 1248

**WAS \$13,130 IS \$9771\***



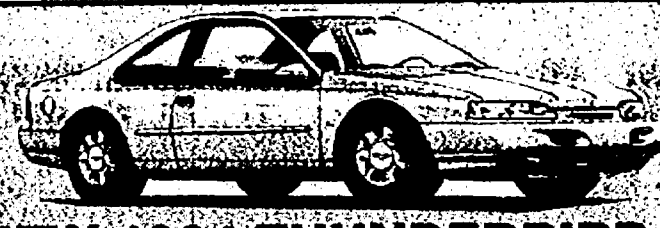
**NEW 1994 ESCORT GT**  
3 DOOR Stock No. 1282

**WAS \$14,105 IS \$11,301\***



**NEW 1994 TEMPO GL**  
2 DOOR SEDAN Stock No. 0186

**WAS \$12,645 IS \$9591\***



**NEW 1994 THUNDERBIRD LX**  
2 DOOR Stock No. 1202

**WAS \$18,145 IS \$15,299\***



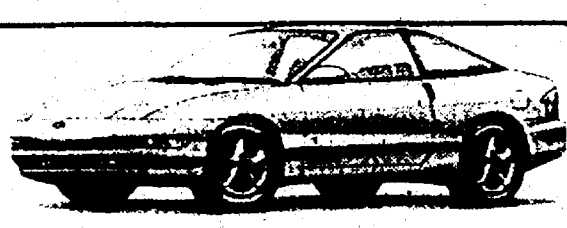
**NEW 1994 TAURUS GL**  
4 DOOR SEDAN Stock No. 0831

**WAS \$18,040 IS \$14,994\***



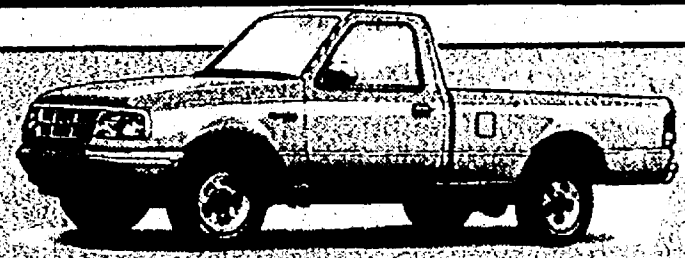
**NEW 1994 PROBE**  
3 DOOR Stock No. 0785

**WAS \$15,770 IS \$13,484\***



**NEW 1994 PROBE GT**  
3 DOOR Stock No. 0876

**WAS \$20,530 IS \$17,204\***



**NEW 1994 RANGER 4X2 XLT**  
Stock No. 1305

**WAS \$12,950 IS \$9422\***



**NEW 1994 RANGER 4X2  
SUPER CAB STX Stock No. 1152**

**WAS \$15,036 IS \$12,323\***



**NEW 1994 F-150 4X2**  
Stock No. 0282

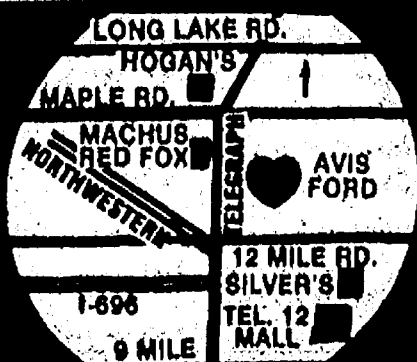
**WAS \$15,835 IS \$13,054\***



**NEW 1994 AEROSTAR XL PLUS**  
Stock No. 1237

**WAS \$20,585 IS \$15,601\***

\*Plus tax, title, license and destination. Rebate, if applicable, included. Retail sales only. Picture may not represent actual vehicle. Sale ends 1-31-94.  
\*\*72 month financing.



FREE TANK OF GAS with every new vehicle purchase from stock.

## Avis Ford

The Dealership With A Heart

TELEGRAPH RD. Just North of 12 MILE RD. SOUTHFIELD  
OPEN MON & THURS. TIL 9 P.M.

CALL  
1-800-358-AVIS  
or

# 355-7500

# EMPLOYMENT

## 504 Help Wanted Office-Clerical

**PUT YOUR BUSINESS SKILLS TO WORK!**

- Word Processing Secretaries
- Data Entry Operators
- Receptionists
- File Clerks (experienced)
- Computerized Accounting

Excellent assignments at leading companies. All applicants must have 6 months recent clerical experience and be available to work 40 hours per week. Monday thru Friday.

522-4020

## KELLY TEMPORARY SERVICES

Equal Opportunity Employer M/F/D

**RECEPTIONIST**  
needed for long term assignment in Livonia. Call 644-7078

**ETO Temporary Service**  
An Equal Opportunity Employer

## RECEPTIONIST

Prestigious firm seeks a professional individual to greet high level clients and share switchboard responsibility. Excellent telephone skills, top benefits include 3 weeks vacation. Diversified Recruiters Co. 344-6700 FAX 344-6704

**RECEPTIONIST/SECRETARY**  
For Farmington Hills insurance agency. Responsible, mature person with Word Perfect 5.1 experience. Phones, word processing, filing, ordering supplies. Type 40 wpm. Good salary plus benefits. Send resume, confidential. Attn: Cheryl Dale, PO Box 2373, Farmington Hills, MI 48335-2373

## RECEPTIONIST/SECRETARY

Several openings in the Plymouth area. Multi-line, professional image, 30-50 wpm, excellent communication skills, some word processing/wordperfect.

ARBOR TEMPS 459-1166

## RECEPTIONIST Afternoons

Needed 12-7pm for busy Radford physical therapy clinic. Must be polite, oriented, in person, on phone. Numerical aptitude & typing skills a plus. Resumes to: 8310 Beech Drive, Redford, MI 48239

## RECEPTIONIST

We are looking for someone with excellent communication skills for this front desk position. Must have experience with multiple phone line system and be proficient with Microsoft Word for Windows. Minimum typing speed of 70 wpm. Send resume to: Personnel Director, WJON-TV, 27777 Franklin Rd., Suite 1220, Southfield, MI 48034

## RECEPTIONIST/CLERK

Part time position with Farmington Hills construction company. Typing minimum 35-40 wpm, filing, copy and general clerical. Hours/day flexible. May work into full time position. (35 hours) Salary commensurate with skills. Send resume to: Box 412, Observer & Electronic Newspapers, 32521 Schoolcraft Rd., Livonia MI 48150

## RECEPTIONIST

Farmington Hills Leasing company. Excellent communication skills to answer multi-line phones & greet clients. Evaluation/Hire \$7.00-\$7.50/hr.

## EXPRESS PERSONNEL SERVICES

Farmington Hills. 474-5000 Troy 643-8590

## RECEPTIONIST

There is no better place to begin a career than with the UN-DEWRITERS GROUP America's leader in commercial insurance for the automotive industry. Our experience and reputation put you in a position to learn the business while working a 35 hour week.

This opportunity is available in our Southfield office. Your responsibilities will be to provide general office support assistance. To qualify, you should possess at least one year of general office experience, be able to type at least 35wpm, have excellent telephone skills and a high school diploma. Strong math aptitude a definite plus.

For immediate consideration, please send your resume and salary history to:

## UNIVERSAL UNDERWRITERS GROUP

Reception Position  
400 Galleria Officecenter  
Suite 217  
P.O. Box 5008  
Southfield, MI 48068-5008

## EOE M/F

## RECEPTIONIST

Full time, Mon-Fri. for busy Livonia office. Must have excellent phone skills \$7/hour to start. 425-9533

## RECEPTIONIST - Chiropractic office

in Novi. Fun job for someone who only wants 12 hours a week. Call 810-348-7530

## RECEPTIONIST

Must have experience with phone, light typing, filing. Good benefits. Security. 335-4555

## RECEPTIONIST

wanted for half salon feature part time, evenings & weekends. Waterford area. 681-0121

## RECEPTIONIST/Experienced Word processing/general office skills

or send resume to: 1533 N Woodward, Suite 240, Bloomfield Hills, MI 48304-2863. Fax 810-645-8939

## RECEPTIONIST - Afternoons, part time, for busy auto repair facility.

Must be computer friendly. Apply in person: Novi-Motiva Inc., 21530 Novi Road, between 8 & 9 mile.

## ASSISTANT MANAGER MANAGEMENT TRAINEES

Do you want advancement? Are you a fast learner? If so, we offer:

- Full time positions only
- Experience preferred-will train
- Afternoon & evening shifts
- \$6 & up per hr. to start
- Paid vacation & benefits
- Must have own transportation
- Great career potential
- Weekends mandatory
- Southeast Oakland County

Call Mr. Carlisle 10-3 for interview

546-2690  
Must be 18 yrs. & over. Equal Opportunity Employer

**Hungry Howie's**  
Pizza & Subs

## 504 Help Wanted Office-Clerical

**RECEPTIONIST**  
The Novi Parks and Recreation Department is seeking a energetic and mature Receptionist. Excellent public relations, organizational and interpersonal communication skills. Excellent computer skills. Must be able to handle phone and counter contact and various clerical duties. WordPerfect experience preferred. Starting annual salary \$19,485 plus comprehensive benefit package. Obtain and submit an application by February 11, 1994 at 5:00 p.m. to the Personnel Department at the Novi Civic Center, 45175 West Ten Mile, Novi, 48240.

**RECEPTIONIST - Bloomfield Hills**  
law firm. Full time entry level position. Must type 30+ wpm. Good phone manner. Non-smoking office. Call Marsha. 335-5450

**RECEPTIONIST/SECRETARY**  
Part-time position with excellent benefits package. Must have experience with WordPerfect, Lotus 1-2-3, and Windows. Send resume to: 1533 N Woodward, Suite 240, Bloomfield Hills, MI 48304-2863. Fax 810-645-8939

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## 504 Help Wanted Office-Clerical

**MORE THAN JUST A SECRETARY?**  
We are seeking an individual who can train and employ to record and transcribe legal depositions in the Metro Detroit area.

**AS AN EMPLOYEE, you will receive comprehensive training, variety of work (with transcription done in your home) and you will become a State Certified Electronic Recorder.**

**WE REQUIRE a professional in appearance and action, minimum typing of 75 wpm, willingness to work full time and to travel in a 60-mile radius. Legal or medical experience is helpful.**

If you like to take responsibility for your own success, including earnings directly related to the quality and quantity of your work, this position is for you.

If interested, please call Mary Thompson at 1-800-444-4444 between 10am and 4pm, Monday, January 24, thru Friday, January 28, 1994.

**NETWORK REPORTING CORPORATION IS AN EQUAL OPPORTUNITY EMPLOYER**

**SECRETARY/BOOKKEEPER**  
Full time position with excellent benefits package. Must have experience with WordPerfect, Lotus 1-2-3, and Windows. Send resume to: 1533 N Woodward, Suite 240, Bloomfield Hills, MI 48304-2863. Fax 810-645-8939

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# EMPLOYMENT

## 506 Help Wanted Sales

**Are You Serious About Selling Real Estate? GET THE STRAIGHT TALK**

We are serious about your success in the Plymouth/Canton area. Call Tom Richard at 453-6800. Expect the best!

**COLDWELL BANKER**  
Schweitzer Real Estate

**ARE YOU THINKING ABOUT GETTING INTO REAL ESTATE?**

Top Training - National Company. Great Office. Experienced Agents. Ask about our 100% program in Northville/Novi. Call Chuck at 347-3050.

**347-3050 COLDWELL BANKER**  
Schweitzer Real Estate  
18 Offices  
Expect the best!

**ATTENTION MLMers**

If you play the best! Too much paperwork? Can product ship directly? Forget the old hassles & come with the best environmental/marketing & training company. Work in professional training centers instead of homes or homes. Take advantage of profitable ground floor opportunity. 589-7906.

**AUTO SALES**

Large Westside GM Dealer looking for hard-working, aggressive sales people with a strong desire to succeed. Excellent environment and great working conditions & benefits. Contact: Eric Wheeler, HOLIDAY CHEVROLET, 30250 Grand River, Farmington Hills.

**AUTO SALES**

WE ARE GROWING 3 Franchises. We need Sales Reps now! Experienced or not.

**BE WITH THE BEST**

Coldwell Banker is rated the #1 growing real estate franchise in the U.S. A Company for the 90's.

**DISCOVER THE COLDWELL BANKER DIFFERENCE**

Call for interview today! Jacqueline Steier, 477-4353. COLDWELL BANKER, Schweitzer Real Estate.

**Builder's Salesperson**

Fast growing highly successful builder seeking highly motivated, hard working licensed salesperson with at least 2 years experience in new home sales for fast selling suburbs in Livonia, Farmington Hills, Novi & Canton. Builder seeking a salesperson with a long term commitment with company. Salary plus commission based on sales. Please send resume to Box 226.

**EXPERIENCED SALES PERSON**

For manufactured homes. Will train. Resumes to: P.O. Box 6704, Canton, MI 48187.

**FLOOR COVERING SALES PERSON**

Looking for an experienced professional salesperson with a minimum of 4-6 years experience in retail floor covering. Must have knowledge of measuring, reading blueprints & estimating. Contacts already established & sincere desire to succeed can bring unlimited earning power. Salary plus commission. Call for appointment at 2:30pm. Dennis Riemer, Riemer Floors, Inc. 353-4050.

**A CAREER**

A GREAT PLACE TO WORK AND A \$25,000 MINIMUM INCOME GUARANTEE IS WHAT WE CAN OFFER TO THE AMBITION, CONSCIENTIOUS AND SELF-MOTIVATED. Call JOSEPH P. NEUL, CRB, CRS. REAL ESTATE ONE, 455-7000.

**COMMERCIAL PRINTER**

Has opening for salesperson with printing background. Must be self-starter, willing to work hours required to be successful. Benefits, salary & commission. Send resume to: P.O. Box 642, Plymouth, MI 48170.

## 506 Help Wanted Sales

**CAREER OPPORTUNITY**

Cemetery has an opening on its sales consulting staff. We are looking for a person of good character who is willing to work and follow instructions in return for a career with good income. Experience is not necessary but a good attitude and work ethic is required. Call between 9-11 for an interview appointment. Mr. Noid, 522-2202.

**CAREER OPPORTUNITY**

with unlimited income potential. Earn while you learn. Leads provided after training. Call for interview. 418-9107.

**Change Your Life**

Start a new career in real estate today. Call Carol Yost at REAL ESTATE ONE, 952-5590.

**CHILDREN'S CLOTHING STORE**

Permanent part time sales position 3-4 days. Apply, please. 8905 Orchard Lake Road, W. Bloomfield. Ann Arbor. 662-1228.

**CONFIDENT SALESPEOPLE**

Fastest growing company in Michigan looking to expand inside sales force. Sell a service that everyone uses and needs. First year potential earnings exceed \$30,000. Base salary, residual commissions. Full benefits. Call 9-5. 873-5504.

**CONSTRUCTION SALESPERSON**

Working out of new model in Victoria Gardens Sub in Garden City, 6 days/week. 12-5. Call Dawn, 449-0594.

**CORPORATE SALES PERSON**

Wanted with hardware & software background. 5 yrs experience required. Call Jill at 961-4000.

**COUNTER HELP**

Needed for Livonia auto parts. Experience necessary. Apply in person at Speedy Auto Parts, 19350 Woodward, Livonia.

**DRIVER SALES**

Meat market. \$200 to \$500 a week. Company vehicle, complete training. Call 313-421-8424.

**EDUCATIONAL SALES**

Management. Salary & commission. Bonus & benefits. 341-3882. An Equal Opportunity Employer.

**ENTRY LEVEL SALES REP**

Base + commission to \$35,000 plus benefits. Degree preferred. Local territory. Will train.

**TERRITORY SALES**

National business services company seeks experienced rep. Salary + commission. 473-7210. STEVEN J. GREENE PERSONNEL.

**A REAL ESTATE COMPANY**

With international ties offers training & support for people interested in entering their career or getting started in a real estate profession. Unlicensed or newly licensed applicants welcome. Salary plus commission. Training classes start soon. Call John or Mikki. 855-9000.

**EXCELLENT OPPORTUNITY**

at excellent real estate company. End Group Sales Manager. Requires 3 years experience. Excellent communication and interpersonal skills. Please forward resume to: Glenda Johnson, EMBASSY SUITES Hotel, 28100 Franklin Road, Southfield, MI 48034.

**PERFUME RESALE SHOP**

Full time. Retail experience necessary. Call Mon-Fri, 10 to 5. 398-5019.

**FLOOR COVERING SALES PERSON**

Looking for an experienced professional salesperson with a minimum of 4-6 years experience in retail floor covering. Must have knowledge of measuring, reading blueprints & estimating. Contacts already established & sincere desire to succeed can bring unlimited earning power. Salary plus commission. Call for appointment at 2:30pm. Dennis Riemer, Riemer Floors, Inc. 353-4050.

**IDEAL SALES POSITION**

for a professional salesperson. If you are a person who is goal oriented & wants unlimited income, please call for interview with this growing company. 2 offices. Will train on commission. Call between 12-3pm. 581-2303.

**MELODY FARMS**

31111 Little River Road, Livonia, MI 48150. Equal Opportunity Employer M/F.

## 506 Help Wanted Sales

**EXCELLENT CAREER OPPORTUNITY**

United Insurance Group Inc., a national company, seeks 3 sales professionals. The position will require handling personal sales interviews regarding financial protection against the catastrophic cost of long term care. Company provides qualified leads, licensing arrangements and specialized training. For consideration of one of the positions available, please call 1-800-821-9580. Call Paul Streland, Sales Manager, to schedule an interview. 810-299-4235.

**GREAT INCOME POTENTIAL**

Flexible hours, opportunity for company car. Call for interview. 810-299-4235.

**HIGH/TECH ELECTRONICS**

Commissions + bonuses. Experience helpful but will train. Apply in person. Mon-Sat, 2550 W. 7 Mile, Redford, 3 blocks E. of Beech Day. 476-9458.

**IMMEDIATE OPENING**

entry level sales position. Experience not necessary. Contact Rose Johnston at AT&T, before 5pm. 476-9458.

**INSIDE/OUTSIDE SALES**

Flat Roll steel distributor seeks experienced sales people. Must have knowledge of the industry and establish customer/supplier relationship. Call 244-2940.

**INSIDE SALES POSITION**

Available with national leasing company. Previous leasing and/or marketing experience preferred. Benefit package. Call for interview. P.O. Box 9068, Farmington Hills, MI 48333.

**INSIDE SALES**

We're looking to expand existing telemarketing sales force. If you like to talk, have excellent closing skills & want to be paid what your worth, we are interested in you. Base salary + commission. Send resume to: P.O. Box 9068, Farmington Hills, MI 48333.

**INSURANCE AGENT**

product line company. Full benefits including pension. 824-6440.

**Is Making Money Important to You?**

Save time. Live in the world. Join REAL ESTATE ONE, Michigan's largest real estate company and earn what you're worth.

**LIVONIA AREA**

261-0700

**LEADING DIRECTOR/CONSULTANT**

Position for a community in Troy. 2-3 years teaching experience. Individuals must be able to follow direction, have computer experience, professional image, good phone manners, great personality & be a team player. Non-smoking only. Excellent fringe benefit package. Salary & commission based on experience. Performance based. Send resume to Professional Property Management, 2900 W. Maple, Suite 321, Troy, MI 48064, attn: Sally Burns.

**LOOKING FOR WORKING BUSINESS PROFESSIONALS**

who have been misdirected on their career paths in the areas of Finance, Business, Automotive Management, Marketing or Education, but still have a great deal to offer. We are looking for a person who is motivated, has a Personality and a Dream! This vehicle is available thru Feb. 94. Don't wait, call today! 458-7747.

**MANAGER**

Ladies clothing, good pay, benefits, training program. 18 locations. Call 858-7800.

**MERCHANDISER**

Full time position to physically handle merchandising of dairy products (up to 70 lbs.), at our various retail outlets in the Detroit Metro area. Must have at least 1 year of whole sale/retail experience. Reliable vehicle and good driving record necessary. Starting wage is \$6.50/hr. plus mileage. Excellent health/benefit package. Only applicants meeting the above requirements need to apply. Mon-Fri, 8:30-12:30pm ONLY.

**REAL ESTATE CAREER**

Work with Quality Service Team. Will train. Experienced agents, ask about our 100% program. Call D. Shamma at 477-1800.

**SALES - DATA NETWORKING**

Must have computer and LAN sales experience. Need aggressive, motivated person. Good salary & commission. Follow lead-based program. Must be knowledgeable of the sales process with negotiating, strategic and customer-oriented sales.

**Send resume and salary history to:**

Human Resource Manager, Clover Communications, Inc., P.O. Box 418, Novi, MI 48235. An Equal Opportunity Employer.

**SALES HELP NEEDED**

for a growth oriented service company. Excellent commission for an effective person. Full time available. Afternoon & evening hours a must. Part time evening hours also available. Must be motivated to sell. Full time employees. If you have sales experience in the chemical lawn care, chemical tree & shrub care or landscaping industry, we want to speak to you. Call Kurt Systems, Inc., 8am-4pm, Mon thru Fri. 313-522-1155.

**SALES/LEASING CONSULTANT**

Account management company seeking dynamic leasing experience. Growth oriented, self-motivated, hard working individual with a strong background in sales & leasing. Good working potential with competitive salary. Call 953-2000. Voice Mail 7104.

**SALES PERSON**

needed for consulting firm. Must have proven track record in sales. Professional appearance a must. Must be motivated, energetic & enthusiastic. Send resume with business references to: 30150 Telegraph, Ste. 111, Birmingham, MI 48202.

**SALES REPRESENTATIVE**

Manufacturer of specialty chemicals and related equipment used in the manufacturing industry. Seeking a self-motivated, quality driven, organized individual to add to the product sales team. Significant overnight travel expected. Send resume along with salary and compensation requirements to: Employer - OAE, Box 432, Bloomfield Hills, MI 48303.

**Sales/Management**

The nation's largest gourmet food service is currently seeking sales representatives in the Northville area with management aspirations. We are:

**COLORADO PRIME SALES CORP.**

We offer:

- The stability of a 35yr. old company
- Rapid growth which is open to motivated management opportunities
- Average 11% earnings - \$34,300
- Comprehensive training
- Repeat business
- Qualified appointments
- Benefits package

Want to enter into a dynamic career? Call:

**TALENT SCOUT**

I worked the medical field for 23 years with little money. I recently found a company that allows me to achieve unlimited financial goals and personal growth. If you're a positive, vibrant person, call Brenda, 553-8555. Full and part time, no experience necessary, will train.

## 506 Help Wanted Sales

**JORDENSEN/KILBEY**, a nationwide metals distributor, has an opening for a sales trainee. The candidate will be promoted into inside sales upon successful completion of the training program. College degree preferred. Resumes only. No phone calls accepted. Please reply to: P.O. Box 37650, Oak Park, MI 48237.

**LEASING AGENT**

Large property management company in the Utica area. Base salary plus commission to \$25,000. Only aggressive individuals need apply. Send resume to: One Town Square, Suite 1913, Southfield, MI 48078, Attn: Jane.

**Looking For A Change?**

This is your opportunity to discover the unlimited professional & financial reward of a career in real estate. Licensing classes, starting soon.

**REAL ESTATE ONE**

646-1600

**MAILING ADDRESSING SYSTEMS**

Sales, commission, bonus, health benefits and vehicle allowance. Associates degree with computer and sales experience preferred. Resumes to: M. O. S. 29777 Telegraph Rd., Suite 1375 Southfield, MI 48034.

**MANAGER/ASSISTANT MANAGER**

Specialty store seeks aggressive manager & assistant manager candidates for our Livonia, Novi & Farmington Hills locations. Previous retail or sales experience preferred. Benefits include commission and/or bonus. Send resume to: Russell's Tuxedos, 29914 Southfield Rd., Southfield, MI 48078. Attn: Deanna Scarlatelli.

**MARKETING**

Department in search of Marketing Person. Experience in Lead Generation or willing to learn. Call and ask for Gary between 9 AM & 5 PM. Mon-Fri. Can earn up to \$450 a week plus. 737-3761.

**NATIONAL ASSOCIATION**

for the Self Employed. We are seeking individuals with small business background/experience to service the small business entrepreneur. Up to \$35,000-\$45,000 first year earning. Call Sharon Lewis, 810-645-6137.

**NATIONAL LEASING COMPANY**

seeks sales reps. Light to medium duty truck sales and leasing. Finance experience preferred. Direct sales experience preferred. Excellent base pay and commission package. Pleasant work environment. Please send resume to: D.S., P.O. Box 9068, Farmington Hills, MI 48333.

**ORILLY REALTY**

Currently has 3 positions available for licensed agents who are self starters looking for direction & management support. If you have the desire to make a lot of money selling real estate call Bill O'Riley for a confidential appointment. 689-8844.

**OUTSIDE SALES REP**

Successful Livonia industrial distributor seeks self-motivated individual. Ideal candidate must possess strong communication and organizational skills. Experience in selling our services to prospective & established accounts. We want someone for this position who is self-motivated & independent. Offer an excellent starting salary & advancement potential for the qualified person. Our benefits package includes paid holidays & health/life insurance. Send your resume or application to: Todd Uniforms, Inc., 24740 Crestview Ct., Farmington Hills, MI 48335.

**SALES ASSISTANT**

Mature quality individual with motivated person needed. Must have telemarketing, computer (WordPerfect & Lotus) customer service experience. Must have a minimum of 1 year of experience. We are looking for a person who is motivated, has a Personality and a Dream! This vehicle is available thru Feb. 94. Don't wait, call today! 458-7747.

**REAL ESTATE CAREER**

Work with Quality Service Team. Will train. Experienced agents, ask about our 100% program. Call D. Shamma at 477-1800.

**SALES - DATA NETWORKING**

Must have computer and LAN sales experience. Need aggressive, motivated person. Good salary & commission. Follow lead-based program. Must be knowledgeable of the sales process with negotiating, strategic and customer-oriented sales.

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Human Resource Manager, Clover Communications, Inc., P.O. Box 418, Novi, MI 48235. An Equal Opportunity Employer.

**SALES HELP NEEDED**

for a growth oriented service company. Excellent commission for an effective person. Full time available. Afternoon & evening hours a must. Part time evening hours also available. Must be motivated to sell. Full time employees. If you have sales experience in the chemical lawn care, chemical tree & shrub care or landscaping industry, we want to speak to you. Call Kurt Systems, Inc., 8am-4pm, Mon thru Fri. 313-522-1155.

**SALES/LEASING CONSULTANT**

Account management company seeking dynamic leasing experience. Growth oriented, self-motivated, hard working individual with a strong background in sales & leasing. Good working potential with competitive salary. Call 953-2000. Voice Mail 7104.

**SALES PERSON**

needed for consulting firm. Must have proven track record in sales. Professional appearance a must. Must be motivated, energetic & enthusiastic. Send resume with business references to: 30150 Telegraph, Ste. 111, Birmingham, MI 48202.

**SALES REPRESENTATIVE**

Manufacturer of specialty chemicals and related equipment used in the manufacturing industry. Seeking a self-motivated, quality driven, organized individual to add to the product sales team. Significant overnight travel expected. Send resume along with salary and compensation requirements to: Employer - OAE, Box 432, Bloomfield Hills, MI 48303.

**Sales/Management**

The nation's largest gourmet food service is currently seeking sales representatives in the Northville area with management aspirations. We are:

**COLORADO PRIME SALES CORP.**

We offer:

- The stability of a 35yr. old company
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- Repeat business
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## 506 Help Wanted Sales

**REAL ESTATE AGENTS**

Stop being mediocre! There's big money to be made! Dynamic money money office. Free Training. Company Pays Your Monthly Board Fees For A Full Year.

**ERA AMERICA REALTY**

880-1500  
George Zivan

**Real Estate Career**

Free Training  
Century 21  
Hartford South Inc.  
6-Highway  
464-6400  
Ask for Steve Hocking

**Real Estate Career**

"Free Training"  
Call today...  
851-6700  
CENTURY 21 M/J  
Corporate Transfers Service

**RETAIL JEWELRY SALES ASSOCIATES**

(FULL & PART-TIME) In excellent growth opportunities! Retail sales experience, high motivation, superior communications skills preferred. If interested in a FULL OR PART-TIME POSITION AT OUR WESTLAND CENTER STORE, please contact: KAREN DIVOCIO, Manager, for an appointment. Competitive salaries and benefits available. 35000 W. Warren, Space #422, Westland, MI 48185.

**ROUTINE SALES**

Needed for Detroit area. Self motivated & energetic. Good with other people. \$450 plus weekly cash paid daily upon return. Highest quality leads. Exclusive to one office. Computer. Experience preferred. Send resume to: Mr. Kirkwood at 953-4072.

**ROUTE SALESPERSON**

Todd Uniform has built a successful business that is continuing to grow today supplying high quality uniforms & textiles to business & industry. Presently we have a position available for a route salesperson in our Farmington Hills location. You will be responsible for maintaining & selling our services to prospective & established accounts. We want someone for this position who is self-motivated & independent. Offer an excellent starting salary & advancement potential for the qualified person. Our benefits package includes paid holidays & health/life insurance. Send your resume or application to: Todd Uniforms, Inc., 24740 Crestview Ct., Farmington Hills, MI 48335.

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## 506 Help Wanted Sales

**SALES**

No experience necessary. Looking for sharp, enthusiastic individuals who also seek a long term career. make lots of money. Company vehicle provided. Come join a winning team. Call for interview. 473-7429.

**SEARS ROEBUCK**

Part time positions available at our 12 Oaks Mall location.

**COMMISSION SALES**

Window Shop - Made to measure draperies.

**Brand Central - Large appliances, electronics.**

**Floor Coverings**

**Custom Decorator**

**NON-COMMISSION SALES**

**AUTOMOTIVE SALES SUPPORT**

**Flexible hours required**

**Previous experience a plus**

**Apply at: Personnel Dept.**

**Tues, Wed, Thurs, 10am-3pm; Fri, 10am-7pm.**

**An Equal Opportunity Employer**

**SERVICE MERCHANDISING REPRESENTATIVE**

**Manufacture two agencies. Service Rep for retail home improvement. Requires in-store full service and sales. Merchandise Retail experience recommended. Applicant must be well organized, pleasant and detail oriented. Some overnight travel required. Send resume to: SMI, 3865, Homburg Bridge Rd., Norcross, GA 30092 or FAX to: 404-662-8751.**

**STUCK IN A RUT?**

**Join the winning AMERICAN real estate team! We offer the best commission plans. FREE pre-licensing training. FREE after school seminars. A fantastic FAST-START program & unlimited opportunities for your financial growth. A future management position! Call KEN DIVOCIO, now! He'll have you UP & RUNNING again in no time!**

**TELEMARKETING FUND RAISERS - EXPERIENCED**

**For police, fire and veteran organizations. Unlimited tips and rewards available. 25% of collections under \$1500. 30% of collections over \$1500. Highest quality leads. No phone work. Only apply. Call Rodney between 11:30am & 1:30pm. 427-7119.**

**TELEMARKETERS**

**Southfield location has openings for telemarketing to businesses. Experience preferred. Full or part time. Hourly plus bonus plus commission. \$8-12 per hour. 813-531-6770.**

**TELEMARKETERS**

**Thermo Tash window company. Livonia now hiring for morning shift. Mon thru Fri 9:30am-1:30pm. Non-smoking only. \$6/hr. Call Laura Smith at 422-4500.**

**TELEMARKETERS WANTED**

**EXPERIENCED ONLY**

**TELEMARKETERS - 20 hours/day**

**Call businesses and set appointments for sales rep. Hourly + bonus commission. 502-7070.**

## 506 Help Wanted Sales

**WANTED**

Professional people with a drive to succeed who also seek a long term career.

**REWARD**

Complete Benefit Package. Profit Sharing. Excellent income opportunity. 642-6311.

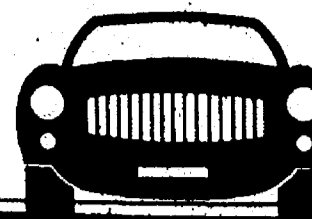
**ART VAN FURNITURE**

478-8870

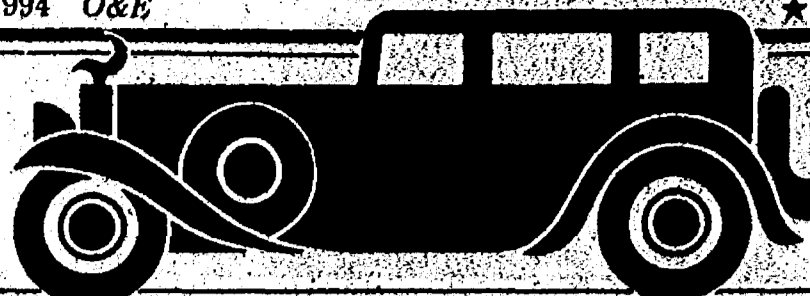








# AUTOMOTIVE



## 852 Antique/Classic Cars

VW BEETLE 1957, \$1,800  
483-5119

## 853 Eagle

TALON 1990, 5 speed with air & warranty. Sharp car! Please leave message.  
810-334-5878

## 856 Buick

CENTURY 1980, 4 door, dark blue, runs good, good condition, \$850 or best offer.  
563-1522

LESABRE 1989, 74,000 miles, power steering, air, am/fm, aluminum wheels, asking \$6300.  
824-6441

LESABRE 1990 Custom \$8190  
353-1300

**TAMAROFF**  
LESABRE 1990 LTD, 4 door, black, loaded, excellent condition.  
641-7840

LESABRE 1990, 4 door \$9495  
**BILL COOK**  
471-0800

LESABRE 1991 - low miles, \$11,495  
353-1300

**TAMAROFF**  
PARK AVENUE 1987 - Silver/Red, loaded, excellent condition, 64,000 miles, \$5475.  
433-1723

PARK AVENUE 1991 - Sharp \$12,995  
**BILL COOK**  
471-0800

PARK AVENUE 1988, leather, sporty, less than 100,000 miles, \$5595  
453-2424

**HINES PARK**  
LINCOLN-MERCURY

PARK AVE., 1991, light blue, dark blue leather, 32,500 miles, loaded, \$15,000.  
247-5106

REGAL 1988 - 8 cyl., automatic, air, low miles, \$5995  
**FAIRLANE FORD**  
582-1172

REGAL 1990 Grand Sport Coupe, power moonroof, all options, low miles, extremely clean, 3800 V6, don't miss this one. \$8850  
DICK SCOTT BUICK  
453-4411

SKYLARK 1990 - Black, grey interior, good condition, V6, loaded, only 43,000 miles, non-smoker one owner, great economy, gorgeous! Sale \$5990  
DICK SCOTT BUICK  
453-4411

## 856 Buick

RIVIERA 1990 - Loaded up, leather, pearl white, like new! \$11,995  
Livonia Chrysler-Plymouth 525-7604

ROADMASTER 1992 LIMITED - Leather, 20,000 miles, \$15,995.  
SUBURBAN OLDS CADILLAC  
643-0070

SKYLARK 1992 Grand Sport - 4 door, only 12,000 miles, fully loaded, leather, showroom new, V6, factory warranty. Priced at \$11,600.  
**DICK SCOTT BUICK**  
453-4411

SOMERSET, 1985 2 door, V-6, all power with cruise, good tires and new brakes, \$1,350.  
645-5329

## 858 Cadillac

BROUGHAM 1989 - clean, \$11,495  
SUBURBAN OLDS CADILLAC  
643-0070

ELDORADO 1985 - Fla. car, extra clean, 56,000 miles, leather, loaded, must see. \$4,185/best.  
261-3027

FLEETWOOD 1984 - Brougham, loaded, excellent condition, 59,000 miles, 1 owner.  
455-0833

FLEETWOOD 1991 Brougham, rear wheel drive, excellent, leather, 57,000 miles, FI car, burgundy-gold ornamentation, \$15,300.  
473-1584

SEDAN DEVILLE 1992 - \$18,990  
ROCHESTER  
656-0400

SEDAN DEVILLE 1986 Gray, leather, loaded, 90,000 miles  
\$5200  
645-1883

SEDAN DeVille 1993 - Like new, 12,000 miles, \$23,500.  
625-1184

SEVILLE 1990 STS - Black, moon roof, clean, needs nothing must see. \$15,800.  
455-7262

SEVILLE 1992 - excellent condition, very low miles \$23,500 After \$pm  
684-1783

SEVILLE 1992, Polo Green, neutral leather, immaculate, Warranty, low mileage, options.  
381-5824

## 860 Chevrolet

BERETTA 1989 - Automatic, only \$4590  
FOX TOYOTA  
656-0400

CAMARO 1981 RS - Green, \$8890  
ROCHESTER  
656-0400

CAMARO 1991 RS - Loaded, red, \$9700 or best.  
585-2492

CAPRICE LS 1993 loaded Excellent condition, 15,000 miles, \$14,900  
474-6135

CAVALIER 1985 - for parts \$200 or best.  
513-2479

CELEBRITY 1988 EURO loaded except power seats New parts Like new \$4700  
661-4372

## 860 Chevrolet

CAPRICE 1989 - only 20,000 miles, \$8995  
SUBURBAN OLDS CADILLAC  
643-0070

CASH  
Dealer will sell on assignment or pay cash for your used car. Call for cash price.  
TYME AUTO  
455-5566

CAVALIER 1989, RS, automatic, air, stereo, extra clean, TYME does it again only \$4400.  
TYME AUTO  
455-5566

CELEBRITY 1988 - 4 door, automatic, air, 52,000 miles, \$3695  
SUBURBAN OLDS CADILLAC  
643-0070

CHEVETTE 1982 - 4 door, 5 speed, NO rust. Diesel. Needs clutch, \$300 or best offer.  
513-6062

CORSICA, 1988 CL - V-8, loaded, excellent condition, new tires, 65,000 miles, \$3,600.  
291-3218

CORSICA 1991 LT, V6, automatic, air, 111, air bag, good condition, \$6,300.  
513-7623

ELCAMINO 1979  
350 engine, Turbo Hydro Trans. Posi. \$750.  
Call Jim: 455-7598

IMPALA 1979 - Brown, tinted windows, No rust, \$800 or best.  
Call  
591-1129

LUMINA 1990, APV, CL, loaded, 38,000 miles, 1 owner, 2 tone blue, excellent condition, \$9300 363-6328

LUMINA 1992, 4 door, V6, loaded, like new, \$8,250.  
354-1438

TEMPO 1990 GL, power steering/brakes, all options, luggage rack, cute little red car. Only at TYME  
TYME AUTO  
455-5566

YESTERDAY PRICES TODAY  
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## 862 Chrysler

CONCORDE 1993 - Light blue, 17,200 miles, \$15,900.  
652-8790

FIFTH AVENUE 1984 - Automatic, air, power windows/locks. No rust. Excellent condition.  
421-2835

FIFTH AVENUE 1990 - Top of the line luxury, \$9695.  
FOX HILLS  
Chrysler-Plymouth-Jeep-Eagle  
455-8740 961-3171

FIFTH AVENUE 1992 - Anti-lock brakes, leather, air, power, \$13,995  
FOX HILLS  
Chrysler-Plymouth-Jeep-Eagle  
455-8740 961-3171

IMPERIAL 1990 - All luxury options, like new, \$11,995.  
FOX HILLS  
Chrysler-Plymouth-Jeep-Eagle  
455-8740 961-3171

## 862 Chrysler

LEGARON GTC 1990 loaded, 2 new tires, Excellent condition, 38,000 miles, \$9900 or best.  
788-2215

NEW YORKER 1990 LANDAU - Mark Cross Edition, loaded/leather, like new, \$10,995  
Livonia Chrysler-Plymouth 525-7604

## 864 Dodge

ARIES 1982, 4 door, automatic, clean, good transportation, \$800 or best.  
453-0523

DYNASTY 1991, loaded, 1 owner, excellent condition, high mileage, \$5,000.  
475-1580

INTREPID 1993 - 3.5 liter engine, ABS, fully loaded, bench seat, child seat, \$17,990  
474-6668

SHADOW 1991, fully loaded, perfect 33,000 miles, Automatic, am/fm cassette, garaged, \$6,700, 792-5556

SPIRIT 1990 LE - 4 door sedan, Automatic, 4 cylinder, New tires, Fold down seats. Exceptionally clean \$4995.  
Call Jim: 455-7598

SPIRIT, 1991 - 4 door, near loaded, VERY NICE.  
Asking \$6350  
661-2031

## 866 Ford

AEROSTAR 1990 XL Extended - All power, 4.0, excellent condition, \$5,500. Taking offers.  
981-2095

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Dealer will sell on assignment or pay cash for your used car. Call for cash price.  
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455-5566

COUNTRY Station Wagon 1984, Crown Victoria, 8 passenger, air, power, \$1595. Owner. 810-746-9244

CROWN VICTORIA 1990, white, good condition, 62,000 miles, runs perfect \$3300.  
261-5562

ESCORT stationwagon  
1985. Good body. Needs engine work \$500.  
Call Jim: 455-7598

ESCORTS & TRACERS 1991-1993, 2 doors, 4 doors, wagons, big selection starting from \$4,549.  
651-8640

FAIRLANE FORD  
582-1172

ESCORT, 1987 wagon, new brakes & tires, stick shift, good transportation, \$1,100 Call  
455-2338

ESCORT 1988 - automatic \$3495  
**BILL COOK**  
471-0800

ESCORT, 1990 GT, 5 speed, cassette, loaded, new exhaust, 1 owner, well maintained \$4,800.  
591-1738

ESCORT 1990 GT, only \$2999 why pay more?  
TYME AUTO  
455-5566

ESCORT 1991 GT - Cayman Green, Air, Loaded. Original owner. \$5,500 miles \$5500  
673-0280

## 866 Ford

ESCORT 1988 LX wagon - 41,000 miles, very clean, original owner. Air, stereo, automatic transmission, \$3,106.  
513-7229

ESCORT 1991 GT, Automatic, air, loaded, 32,000 miles, mint condition, \$2900 or best.  
522-6878

ESCORT 1991 GT - 5 speed, air, 28,000 miles, \$7995.  
FOX HILLS  
Chrysler-Plymouth-Jeep-Eagle  
455-8740 961-3171

ESCORT 1992 GT - White, Premium sound system, 1.8, Cruise control, 23,000 miles.  
442-7926

ESCORT 1992 GT - automatic, air, cruise, sun roof, green, 29,000 miles, \$7,980. Must see.  
476-1892

FESTIVA 1991, \$4,688  
STARK HICKEY FORD  
538-6600

FESTIVA 1992 - automatic \$6290  
353-1300

MUSTANG 1988, fire engine red, automatic, air, stereo, aluminum sport wheels, \$1699, why pay more? \$12750  
Call after 5pm, 656-0377

MUSTANG 1988, 5.0, air, black beauty, \$279 down, \$144 mo. No co-signer needed, OAC.  
TYME AUTO  
455-5566

MUSTANG 5.0 1990 Showroom quality 7500 miles Loaded, Cherry Red, \$11,000  
531-0993

PROBE 1989, automatic, air, TYME does it again only \$3599, why pay more?  
TYME AUTO  
455-5566

PROBE 1989 GL - automatic, air, much more, low miles, mint condition \$5995.  
Livonia Chrysler-Plymouth 525-7604

PROBE 1990 - LX, 3.0 V-6, loaded, 49,000 miles, \$7195 or best offer, 255-6640  
Eves 277-4504

PROBE 1991 - Automatic, 23,000 miles, \$7990  
FOX TOYOTA  
Open Mon-Sat  
656-0400

TAURUS GLS & LX 1989-1993 - Large selection starting from only \$4988  
**FAIRLANE FORD**  
582-1172

TAURUS 1987 - MT 5 Wagon, 5 speed manual, loaded, runs well, 77,000 mi. \$2995.  
689-9512

TAURUS 1989 GL, V6, full power, no rust, runs great. Asking \$5200  
591-1738

TAURUS 1988 GL Loaded, excellent condition, 72,000 miles \$4600.  
535-1988

TAURUS 1991 - Loaded, full power, midnight blue, non-smoker, airbag, like new \$4550 562-7011  
JEFF BENSON CAR CO

T-BIRD 1987 - Loaded, 80,000 miles, excellent condition. Must see \$3900  
649-4643

## 866 Ford

T-BIRD 1987, 6 cylinder, loaded, automatic transmission, canvas top, New car here! \$2995.  
645-9365

TEMPO 1990 50,000 miles, Air, Auto, Cruise, Cassette, Original Owner \$5000.  
853-3958

TEMPO 1991-1992 - 2 doors, 4 door, 10 in stock starting from \$4563 STK #12934  
544-5240

TEMPO 1987 GL, automatic, air, 4 door, 10 in stock, new tires, \$2,100 or best offer.  
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TEMPO 1987 - 58,000 miles, air, automatic, mint condition, \$3000.  
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THUNDERBIRD 1992 Super Coupe, excellent condition, moon roof, am/fm tape & CD, keyless entry, alarm, leather interior, black, 39,000 miles, \$12750  
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PONTIAC/GMC TRUCK  
Plymouth, 453-2500

THUNDERBIRD 1991 Super Coupe - leather, 41,000 miles, like new! \$12,500  
HINES PARK  
LINCOLN-MERCURY

## 866 Ford

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477-7657

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THUNDERBIRD 1988 Turbo Coupe - \$4490  
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**868 Geo**  
PRIZM 1991, 4 door, automatic, air, \$7995  
471-0800

TRACKER, 1991, hardtop, LSI, automatic, 4 wheel drive, stereo, aluminum wheels, white, excellent, \$7900, Rochester Hills, 299-4755.

## 870 Honda

ACCORD 1991 - loaded \$10,495  
**BILL COOK**  
471-0800

ACCORD 1993 EX - 4 door, 5 speed, power everything, wing spoiler, \$16,000/best.  
351-1305

ACCORD 1993 - 4 door \$14,495  
**BILL COOK**  
471-0800

## 870 Honda

ACCORD 1991 EX - 4 door, 34,000 miles, 1 owner, sharp! \$11,600  
453-2424

CIVIC 1989 Wagon, 5 speed, grey, air, cassette, roof rack, new clutch/tires, 61,000 miles, \$3750, 348-2843

CIVIC 1993 COUPE, red, 5 speed, air, sunroof, CD, 16,500 miles, \$8,600.  
274-6299

CRX 1990, DX - 5 speed, white, 44,000 miles, excellent condition. Must see. \$6900.  
464-0434

CRX 1990 SL - red, \$7690 353-1300  
**TAMAROFF**

DEL SOL, 1993 - CO, air, 24,000 miles, \$32,4556

## 870 Honda

CIVIC 1988 - DX 2 door hatch back, 5 speed, Air, AM, M cassette, Excellent condition, \$3900, 782-0945

CIVIC 1985, 5 speed, am/fm radio with cassette, air, rear defrost, excellent condition, \$2350, 421-0195

CIVIC 1988 - 3 door, white, 6 speed, excellent condition, 80,000 miles, asking \$3500.  
824-4689

CIVIC 1991 SL - 2 door, 5 speed, sunroof, \$7995  
**FAIRLANE FORD**  
582-1172

## 872 Lincoln

TOWN Car 1984 Signature Series, 115 K miles, full power, Alpine stereo cassette, brown with hair red immaculate inside.  
513-7224

## Village Ford

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**'94 TAURUS "GL" 4 DR.**  
3.0 EFI V6 eng., auto OD trans., power steering, power front disc brakes, P205/65R15 BSW, air, T.G. cloth split bench seat, dual air bag, att. '93 & '94 college grad. \$812

**\$13,990\* \$289\*\*\* LEASE 0 DOWN 24 MONTHS**

**'94 ESCORT "LX" 3 DR.**  
1.8L SEFI 4 cyl. eng., 5 spd. man. trans., air cond., p.s., p.b., rear window defogger, AM/FM stereo/cass., 1/2 conv. gp., gp., cupholder tray, dual elec. remote mirrors. P175/65R14 BSW, air bag. \$K. \$1759. Att. '93-'94 college grad.

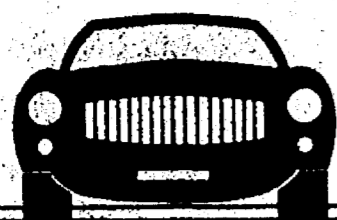
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If you have no credit, slow credit, or are a first time buyer, we have several finance plans that make it easy to buy. See us today for details. You could be driving a new car tomorrow.

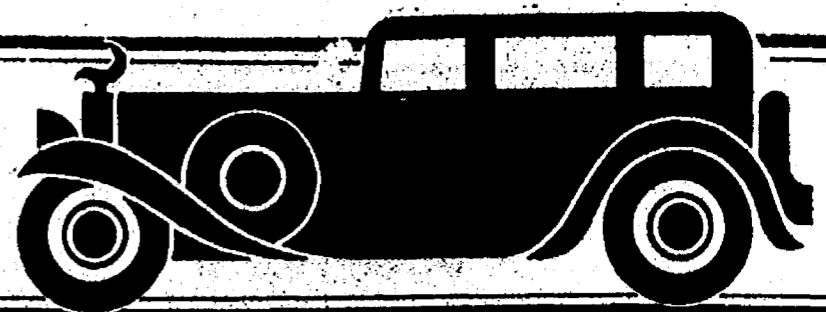
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# AUTOMOTIVE



<b>872 Lincoln</b> CONTINENTAL 1992 Executive Series - Black, 10,500 miles. Excellent. \$20,500 or best offer. 454-4017 CONTINENTAL 1989 Signature Series, leather, moonroof, JBL sound, 85,000 miles. \$24,900. 454-4017 CONTINENTAL 1987 - leather, moonroof. \$24,900. 454-4017 CONTINENTAL 1992 Executive Series - leather, sharp, 35,000 miles. \$18,900. 454-4017 <b>HINES PARK LINCOLN-MERCURY</b> TOWN CAR 1988 - Flawless sand finish/matching full painted roof, loaded, must see, \$7450. 562-7011. JEFF BENSON CAR CO. TOWN CAR 1989 - light tan/black leather, one owner, loaded, 85,000 miles. \$20,900. 474-5887 TOWN CAR 1991 - Top of the line luxury, \$16,895. <b>FOX HILLS</b> Chrysler-Plymouth-Jeep-Eagle 455-8740 961-3171 TOWN CAR 1993 Signature Series - 23,000 miles, spotless! \$21,900. 453-2424 <b>HINES PARK LINCOLN-MERCURY</b>	<b>874 Mercury</b> COUGAR 1988 LS, 6.0 V-6, EFI, loaded, power everything, high top miles, new brakes/tires/battery, excellent condition, \$3950. 478-5522 COUGAR 1988, 6.0, 8 cylinder, fully loaded, all options, real leather interior, young man's dream, this week only \$313 down, \$123 mo. No co-signer needed. OAC. 455-5556 COUGAR, 1991, LS, loaded, low miles, mint condition, \$9,350. 455-5128 or 459-6240 GRAND MARQUIS 1991 LS - all the toys, 23,000 miles, like new, \$11,995. Livonia Chrysler-Plymouth 525-7604 GRAND MARQUIS 1988 LS, 1 owner, 70,000 miles, runs great, stereo cassette, new tires & exhaust, aluminum wheels, alarm. \$2800. 534-5633 MARQUIS 1983 - Loaded, well maintained, \$750. Call after 5pm weekdays or weekends. 538-6109 SABLE 1986 - Excellent condition, new tires & paint, loaded, 57,000 miles. \$3950. 932-3999 SABLE 1990 Wagon, loaded, low mileage, leather, keyless entry, air bag, more. \$8195. even. 645-9164 TOPAZ 1989 LTS - Loaded, \$3990. FOX TOYOTA ROCHESTER 656-0400 TOPAZ 1992 - 2 door, air, 23,000 miles, spotless! \$6295. 453-2424 <b>HINES PARK LINCOLN-MERCURY</b> YESTERDAY PRICES TODAY TYPE AUTO 455-5566	<b>874 Mercury</b> MERKUR 1987, 80,000 miles, automatic, speed control, heated seats, sunroof. \$4500. 653-4732 SABLE LS 1988 Sunroof, full power, leather, 1 owner, Excellent cond. 42,000 miles \$5875. 653-2932 SABLE 1989 - 4 door, loaded, only \$5990. FOX TOYOTA ROCHESTER 656-0400 SABLE, 1990 GS - Executive Car. Excellent condition, 72,000 miles. \$5500. Call from 9-5, Mon-Fri. ask for Greg. 271-3050, ext. 207 TRACER 1989 2dr., 5 speed, air, power brakes/steering, cruise, am/fm stereo, new tires/brakes. Excellent condition \$2800 or best offer. 553-4607 <b>875 Nissan</b> MAXIMA 1987, loaded. Good condition. 125,000 miles. \$4,250. Call evens or leave message. 350-9353 MAXIMA 1990 GXE - moonroof, low miles, automatic, very sharp! \$11,900. 453-2424 <b>HINES PARK LINCOLN-MERCURY</b> PULSAR 1988, mint condition, 34,000 miles, black, 5 speed, 1-top, air, \$7,200. after 6pm. 557-5211 SENTRA 1987 XE - automatic, air, super clean, well maintained. \$3495. BOB JEANNOTTE PONTIAC/GMC TRUCK Plymouth, 453-2500 STANZA 1990 GXE - \$7290. 535-1300 <b>TAMAROFF</b>	<b>875 Nissan</b> NISSAN 1986 PICK-UP KING CAB - Only \$3290. ROCHESTER 656-0400 NISSAN 1992 300 ZX - only 17,000 miles, must see! 471-0800 <b>BILL COOK</b> 300 ZX 1989 - 2+2, \$9690. 353-1300 <b>TAMAROFF</b> <b>876 Oldsmobile</b> AT CHARNOCK OLDS - 1992/1993 88/88's - Achieve/Ciera/Bravada. New & Demo, Clearance Priced. Low Financing and Leasing. '93 ACHIEVE - New, Air, automatic, aluminum wheels, tilt wheel, am/fm cassette. List price \$15,824. After rebate \$12,995. '93 CIERA - V-6, air, deluge, tilt wheel, dual wipers, am/fm stereo. Low, low mileage service rentals. 11 to choose from. After rebate \$12,245. '93 88 ROYALE - New, 6-way seat, whitewalls, am/fm cassette, cruise, power windows/locks. GM employee \$16,528 after rebate. \$12,584. '93 CUTLASS SUPREME SEDAN - Special Edition Demo. \$21,811. \$14,295. <b>CHARNOCK OLDS</b> 24555 Michigan Ave. 1 Block W. of Telegraph 565-6500	<b>876 Oldsmobile</b> CUTLASS SUPREME 1987 Brougham - 2 door, Landau, loaded, V-6, only 58,000 miles, one owner, see to believe. \$5550 <b>DICK SCOTT BUICK</b> 453-4411 CUTLASS 1978, runs well, 350 modified motor, \$500 or best. Good winter or project car. 420-1792 OLDS 88 ROYALE 1993, 4 door, loaded, mint condition, 2,000 miles, \$15,800. 651-1296 REGENCY, 1991, 26,000 miles, warranty, excellent condition. \$12,750. Call evenings. 641-7947 <b>878 Plymouth</b> ACCLAIMS 1989-93 - large selection, from \$3995. Livonia Chrysler-Plymouth 525-7604 COLT, 1987, excellent condition, great transportation, \$1,800 firm. Call Eve's. 398-3315 HORIZON 1990 - Automatic, only \$3995. <b>FOX HILLS</b> Chrysler-Plymouth-Jeep-Eagle 455-8740 961-3171 RELIANT 1984 Wagon - New struts, U-joints, brakes. \$1000 or best offer. 810-669-4309 <b>880 Pontiac</b> BONNEVILLE 1992 - SE, loaded, dark red, \$14,500. Call after 6 or leave message. 510-486-2949 BONNEVILLE 1988 SSE, 85,000 miles, white/gray leather, excellent condition. 539-1886 BOB JEANNOTTE PONTIAC/GMC TRUCK Plymouth, 453-2500 FIREBIRD 1987 - 1-top, \$4990. FOX TOYOTA ROCHESTER 656-0400 GRAND AM 1987 - automatic, air, sunroof, super sharp! \$3995 <b>FOX HILLS</b> Chrysler-Plymouth-Jeep-Eagle 455-8740 961-3171 GRAND AM 1987, 4 door, am/fm cassette, automatic, air, some rust, runs great. New tires/muffler/brakes. \$1,975. 545-7321 GRAND AM 1989, LE Sedan, high freeway miles, new tires. Asking \$3000. 937-7484 GRAND AM 1990 - low miles, clean, \$4995. SUBURBAN OLDS CADILLAC 643-0070 GRAND AM, 1992 - Has every option. Loaded! \$11,425. Ask for Bert or Wanda. 810-626-6374. GRAND AM - 1992 SE, V-6, white, 4 door, all power options, \$10,500 or best offer. 642-8702 GRAND AM 1992, 20,000 miles, white, power locks, excellent condition, \$9900. 565-1614 GRAND PRIX, 1979, Good condition. Runs great! Many new parts. Asking \$750. Call after 5:30. 397-1573. 326-2095 GRAND PRIX 1991 SE - Only \$8490. FOX TOYOTA ROCHESTER 656-0400 GRAND PRIX 1992 LE - 4 door, V-6, all power, 1 owner. \$9995. Livonia Chrysler-Plymouth 525-7604	<b>880 Pontiac</b> GRAND AM 1990 - 4 door, only \$6490. FOX TOYOTA ROCHESTER 656-0400 GRAND AM 1992 GT - \$10,495 <b>BILL COOK</b> 471-0800 GRAND AM 1992 GT Coupe - V-6, loaded with all the toys! Like new. \$11,995. BOB JEANNOTTE PONTIAC/GMC TRUCK Plymouth, 453-2500 GRAND AM 1992 LE - 2 door, extra sharp. \$9568. 478-4505 <b>FAIRLANE FORD</b> 582-1172 GRAND PRIX 1990 SE - Loaded, V-6, custom trim, cassette, 48,000 miles. \$2,300. Please call after 6PM. 961-8778 PONTIAC 6000 1984 LE Station Wagon, \$1,000 or best offer. Call after 5:30PM. 531-8227 SUNBIRD 1991 LE Convertible, extremely clean, V-6, low miles, non-smoker, all options, CD player & cassette. Immaculate! \$3950. 961-6628 <b>HINES PARK LINCOLN-MERCURY</b> SPORTS COUPE 1994 - white w/tan interior, LOADED, alarm. Must sell \$15,300 or best offer. 961-6628 <b>882 Toyota</b> CAMRY 1992 - 4 door, only \$13,490. FOX TOYOTA ROCHESTER 656-0400	<b>882 Toyota</b> CELICA 1991 GT - 5 speed, only \$8990. FOX TOYOTA ROCHESTER 656-0400 COROLLA 1988, 4 door, 5 speed, air, cassette, excellent condition, 81,000 miles. \$3,950. 644-7673 COROLLA 1991 - 4 door, DX, 5 speed, \$5600. Corolla 1989 - auto, air, \$4200. 281-5562 CORONA 1980, starts at 20 below 5 speed, dependable. \$350. 535-8119 CRESSIDA, 1990, black, Burgundy leather, CD, moonroof, ABS, \$11,400 or best offer. 538-8885 TERCEL 1991 - Auto, air, power steering/brakes, 43,000 miles. Very good condition. \$5600. 871-3450 <b>884 Volkswagen</b> GOLF 1990 - Only \$5990. FOX TOYOTA ROCHESTER 656-0400 VOLVO 1991 240 Wagon: \$14,290. 353-1300 <b>TAMAROFF</b>
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Most cars guaranteed 3 months or 3,000 miles

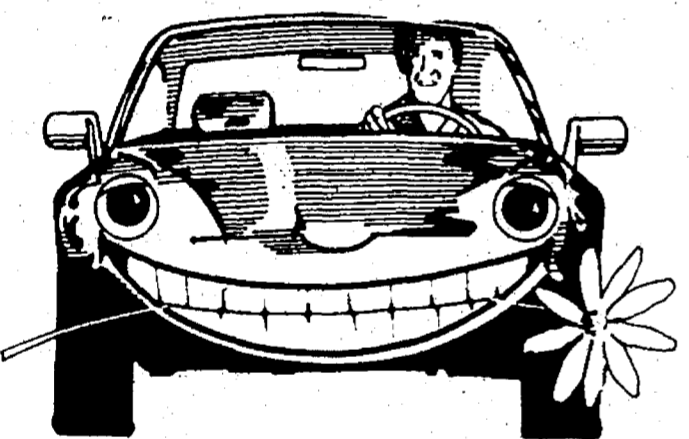
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**CHEVROLET Geo**  
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 40875 Plymouth Road, Plymouth

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<b>'94 CHEVY ASTRO PASSENGER VAN</b> 4.3 V-6, auto overdrive, all-season radial tires, 8 person seating, rally wheels, air conditioning, 4 wheel anti-lock brakes (ABS), drivers side airbag, side guard door beams. Stock #1207. <b>\$289**</b>
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\*Plus tax, license, title, and dealer fees.  
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### 1994 DODGE SHADOW

2.2L 4 cylinder engine, 5 speed transmission, power steering and brakes, cloth seat trim. Stock #472081.

Was \$9311

Sale Price

**\$7195**



### 1994 DODGE 1500 REGULAR CAB

8.2L V-8 engine, automatic, power steering and brakes, air carpet, 40/20/40 vinyl seat. Stock #486020.

Was \$17,569

Sale Price

**\$14,998\***



### 1994 DODGE INTREPID 4 DOOR

3.3L V-6 engine, automatic, power steering and brakes, air, tinted glass, rear defog, power windows, power locks, tilt wheel, cruise control, AM/FM stereo, cassette, SBR tires, full wheel covers. Stock #478125

Was \$19,276

Sale Price

**\$16,398\***



### 1994 B-250 CONVERSION VAN

127 wheel base 8.2L V-6 engine, automatic, power steering/brakes, air, power windows/locks, tilt wheel, AM/FM stereo, cassette, cruise control, power mirrors, keyless entry, cast aluminum wheels, SBR BSW tires, 4 captain chairs, rear sofa, bay windows, luggage rack, rear tire carrier. Stock #483087.

Was \$27,425 Sale Price

**\$16,895**



### 1994 DODGE CARAVAN 7-PASSENGER

3.0L V-6 engine, automatic, power steering/brakes, air, tinted glass, rear defog, AM/FM stereo, power life, gate release, body side molding, full wheel covers, SBR BSW tires. Stock #480119.

Was \$18,431

Sale Price

**\$14,998\***



### 1994 SPIRIT 4 DOOR

2.8L 4 cylinder engine, automatic, power steering and brakes, AM/FM stereo, air, tinted glass, cloth split bench seat, SBR BSW tires. Stock #471081.

Was \$14,261

Sale Price

**\$11,339**



### 1994 B250 CONVERSION VAN

109" wheel base, 3.8L V-6 engine, automatic, power steering and brakes, air, AM/FM stereo, tilt wheel, cruise control, full size spare tire, 4 captain chairs, rear sofa, bay windows, spare tire carrier. Stock # 483088.

Was \$24,049

Sale Price

**\$15,595\***



### 1994 DODGE DAKOTA SPORT

3.9 LV-6 engine, automatic, power steering and brakes, air, tinted glass, AM/FM stereo, cassette, cast aluminum wheels, white letter tires. Stock #485044.

Was \$13,462

Sale Price

**\$11,998\***



### 1994 DODGE SHADOW ES 2 DOOR

2.8L 4 cylinder engine, automatic, power steering and brakes, air, tinted glass, rear defog, AM/FM stereo, cassette, fog lights, rear spoiler, cast aluminum wheels, SBR BSW tires. Stock #472108.

Was \$13,413

Sale Price

**\$9993\***



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